

Bank Realtor Accounting

Debt presentation First quarter 2024

Disclaimer

This presentation contains certain forward-looking statements relating to the business, financial performance and results of SpareBank 1 SMN and/or the industry in which it operates. Forward- looking statements concern future circumstances and results and other statements that are not historical facts, sometimes identified by the words "believes", "expects", "predicts", "intends", "projects", "plans", "estimates", "aims", "foresees", "anticipates", "targets", and similar expressions.

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Content debt presentation





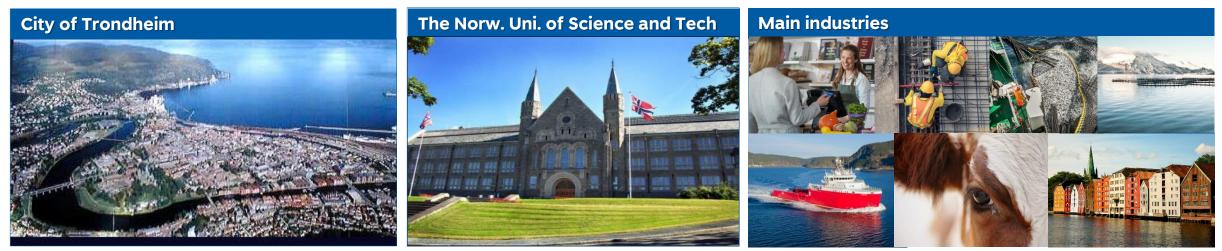
About SpareBank 1 SMN





Bank Realtor Accounting

SpareBank 1 SMN

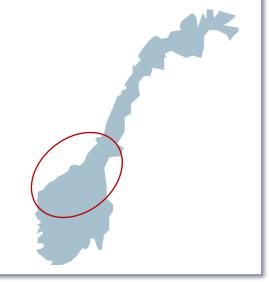


<u>Region</u>

- The region's consists of two counties in the middle of Norway: Trøndelag and Møre and Romsdal
- Population is approx. 750,000 people or 13.6% of the Norwegian total
- The main town of Trondheim is an historic town and was once the Norwegian capital
- The renowned Norwegian University of Science and Technology (NTNU) is located in Trondheim creating a vibrant tech community
- Main industries in the region are: salmon farming, technology, retail, logistics centre, fisheries, shipping and yards, business services
- Unemployment below the Norwegian average, population growth

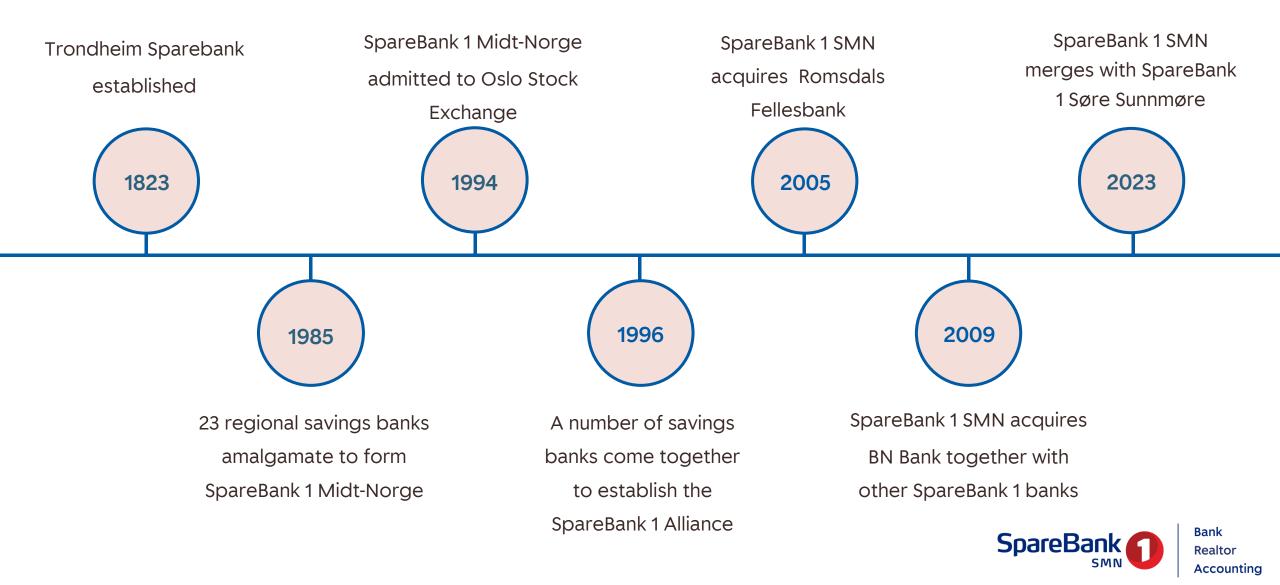
SpareBank 1 SMN (or short SMN, established 1823)

- Market share leader in the region with app. 25 % market share
- Rating Aa3 (outlook stable)
- 238.3 bn NOK lending volume
- Offers customers a wide range of financial products in its region through the SpareBank 1 Alliance product companies
- Listed equity since 1994; equity and SMN bonds (senior and sub) trades on the Oslo exchange
- Covered bond funding through SpareBank 1 Boligkreditt
- 2nd largest Alliance membership bank by assets and equity cap





Our history through two centuries



Group strategy 'One SMN' stands firm



Create One SMN

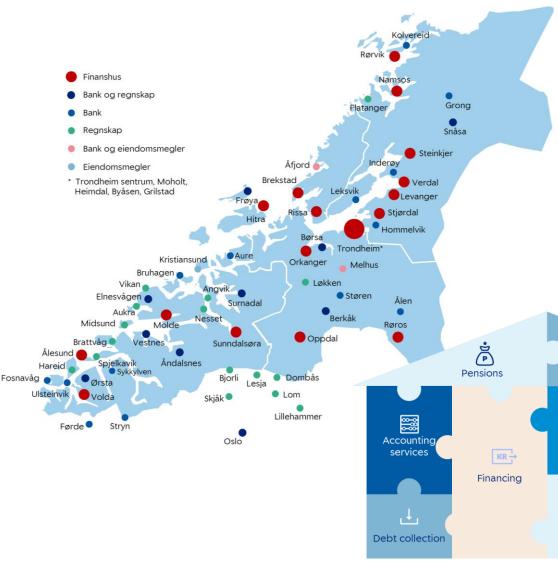
Increase digitalisation and use of insights Head up the development of Norway's savings banks

Integrate sustainability into the business

Exploit the power in our ownership model

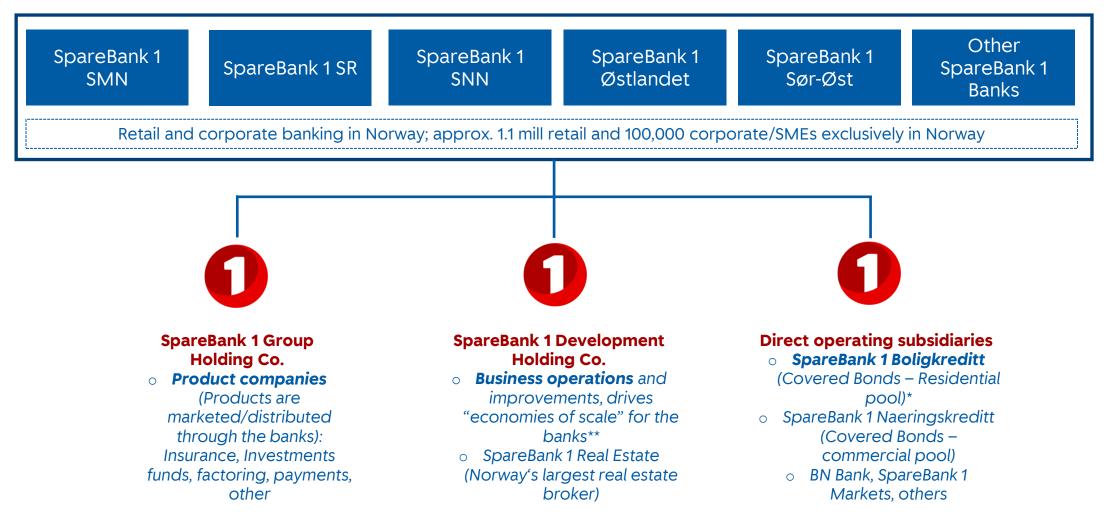


Comprehensive finance centres





Part of the SpareBank 1 Alliance

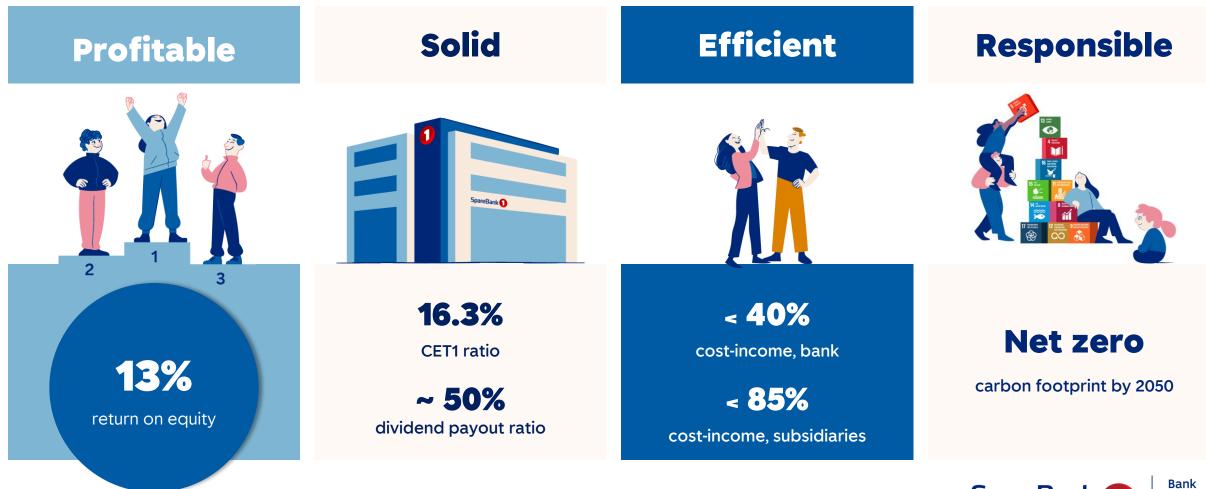


** Marketing and distribution, Procurement, credit risk models, IT systems, business development



* SpareBank 1 SR-Bank is not an owner of SpaBol

Financial targets





Q1 2024

2023

16.0 % Return on Equity	Lending growth Retail banking Corporate banking	0.8 % 0.6 % 1.5 %	14.4% Return on equi ^r
1,084 NOKm Profit after tax	Deposit growth Retail banking Corporate banking	1.1 % 1.6 % 2.5 %	3,688 NOI Net profit
18.5 % CET1-ratio	Operating margin subs Regnskapshuset SMN Eiendomsmegler 1 Midt-Norge SB1 Finans Midt-Norge	sidiaries 16.1 % 17.1 % 12.1 % (ROE)	14 NOKm Loan losses

Retail Banking Corporate Banking

11.9% 13.1% 10.4%

3,688 NOKm	Deposit growth	8.9%		
Net profit	Retail Banking Corporate Banking	17.6% 0.1%		

Operating margin subsidiaries

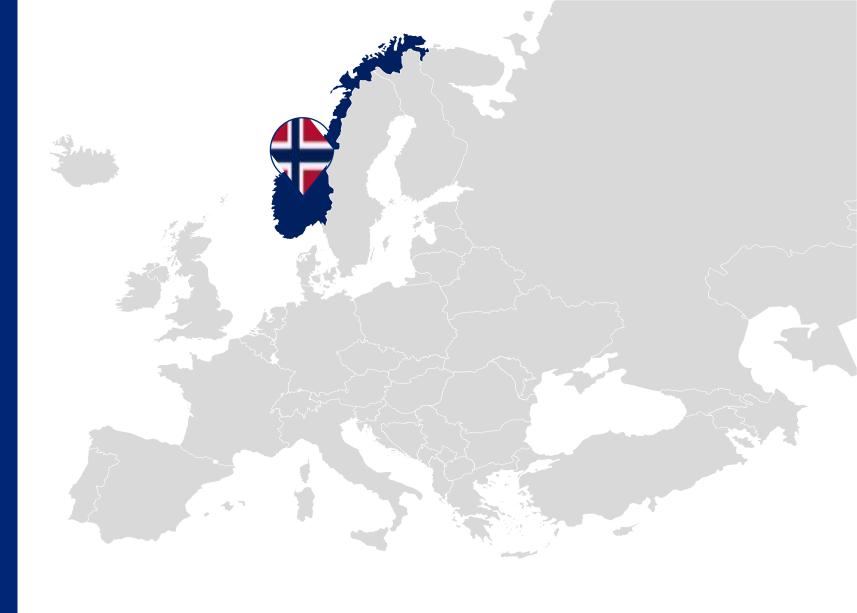
Regnskapshuset SMN Eiendomsmegler 1 Midt-Norge SB1 Finans Midt-Norge

15.2% 9.3% 3.8% (ROE)



11

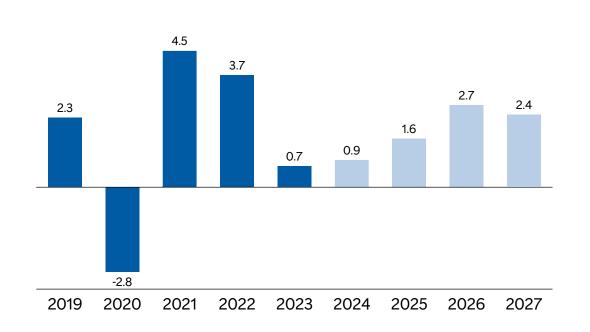
Norwegian Economic Overview





Robust Norwegian economy





Unemployment rate



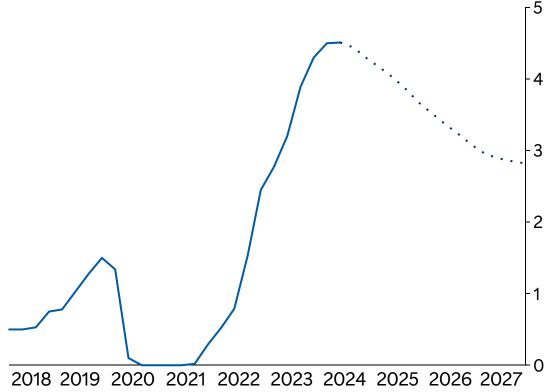


Inflation is down, but still well above target





Key policy rate





Overview and price development housing market

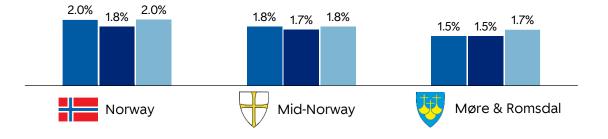
	 Total size approximately NOK 3,800 billion 4Q 2023 (€350 bn) 	Residential real estate price, 12 months change
MORTGAGE MARKET	 Scheduled repayment mortgages: ca.85% Typical maturity: 25 years First priority security market, thorough documentation 	-12 months change (left axis) [c.o.p. 1 year]
HOME OWNERSHIP	 Over 82% of household's owner occupied Between 50 and 60% are detached one-family houses 	
SOCIAL SAFETY	• Unemployment benefits represents ca 60% of salary for 2 years	
PERSONAL LIABILITY	 Borrowers are personally liable for their debt Swift foreclosure regime upon non-payment Transparent information about borrowers (national debt registry) 	2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 Norway Real Estate Prices. Monthly change
MORTGAGE MARKET REGULATION	 Loan to value: 85% Flexible repayment mortgages: max 60% LTV 3% mortgage interest rate increase as stress test (prior 2023; 5%) Maximum 5x debt / gross income for borrowers Repayment minimum 2.5% p.a. when LTV > 60% Exemptions 10% / 8% for Oslo 	
INTEREST PAYMENTS	 95% of mortgages are variable rate Interest rates can be reset at the banks's discretion, by giving the debtor 8 weeks' notice 	Mar Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar Apr
ТАХ	 22% of interest paid is tax deductible (equal to the basic rate of tax) Owner occupied residence at 25% of market value for wealth tax 	SpareBank SMN Bank Realtor Accounting

Macro in Mid-Norway

Unemployment

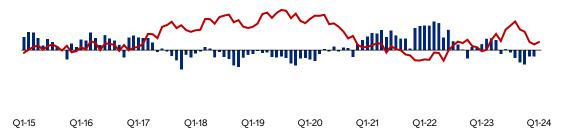
Wholly unemployed as a percentage of the labor force





Housing market dynamics

- Percentage difference in listing/selling price
- Unsold properties in Mid-Norway



Development in housing prices

 Norway
 Trondheim
 Mid-Norway ex. Trondheim
 Møre & Romsdal
 100
 2015
 Q1 24

Number of bankruptcies in Trøndelag, Møre & Romsdal



Regnskap

Source: NAV, SSB Boligpriser, Brønnøysundregisteret og Eiendomsverdi

First quarter 2024





Bank Realtor Accounting

Q1 2024

Profitable and solid

• Return on equity of 16%

High net interest income, good commission income and increased underwriting results from the SpareBank 1 Group

- Efficient operations drawing on intra-group synergies Growth and good profitability in all business lines, reduced costs and low losses
- Excellent trend in savings and investment Net subscription in SB1 Forvaltning's funds has increased substantially to reach NOK 1.7bn in Q1, which is six times higher than at the same point last year

• Strong solidity

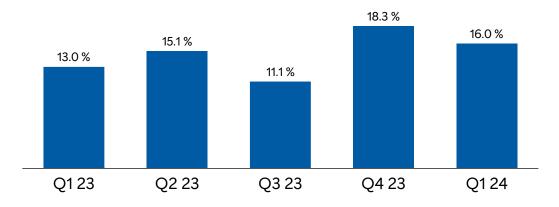
Well equipped to stand by our customers through demanding economic times, and with capacity for further growth

• With a heart for Mid Norway

Community Dividend supports projects that build, develop and make Mid Norway a better place to live and work

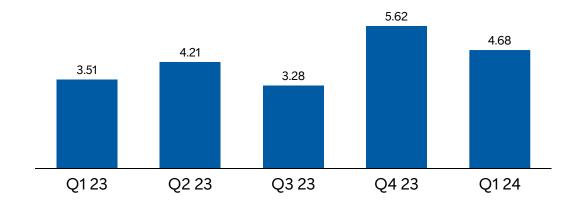


Profitable and solid

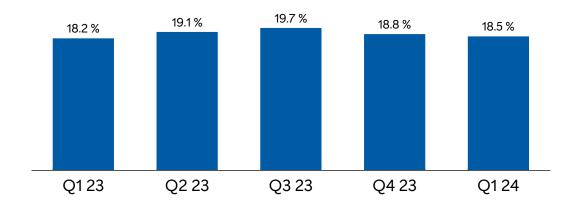


Return on equity

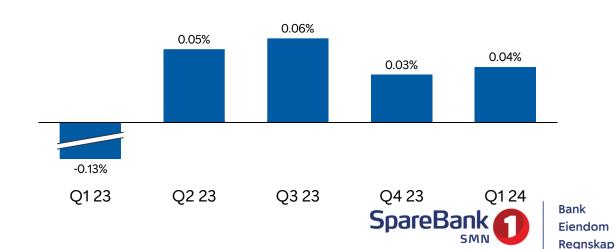
Result per ECC



CET1 ratio



Loan losses in per cent of total lending



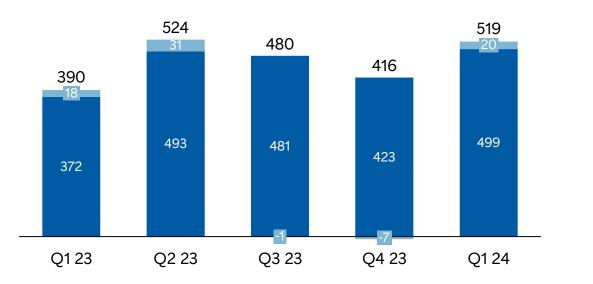
Strong results across the group

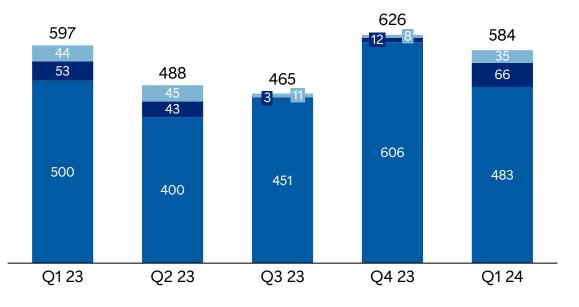
Profit before tax (NOKm)



Profit before tax (NOKm)

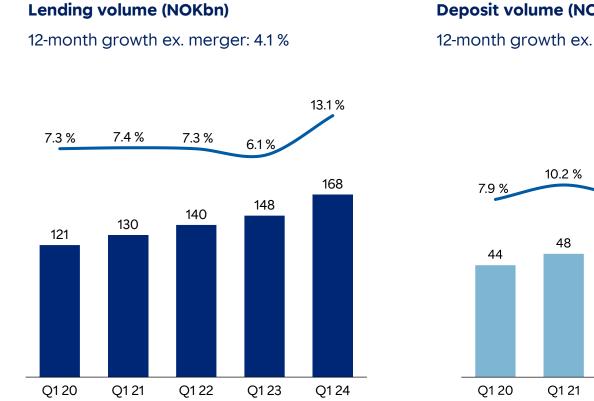






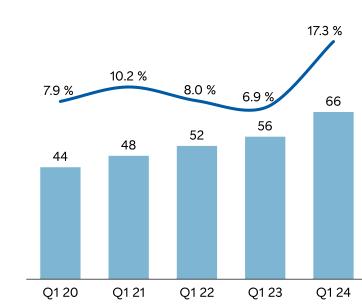


Growth and margins in Retail Banking - Yearly

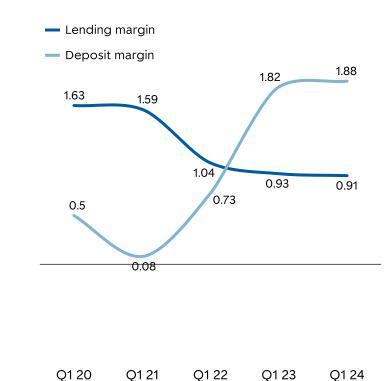


Deposit volume (NOKbn)

12-month growth ex. merger: 4.6 %



Margins vs NIBOR3M

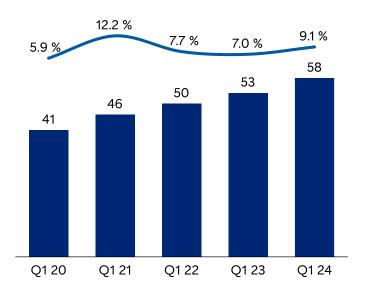




Growth and margins in Corporate Banking - Yearly

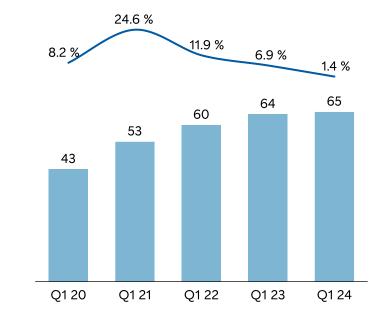
Lending volume (NOKbn)

12-month growth ex. merger: 2,7 %



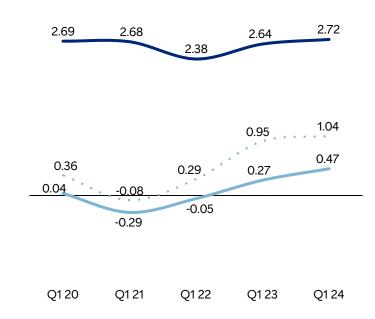
Deposit volume

12-month growth ex. merger: -5,5 %



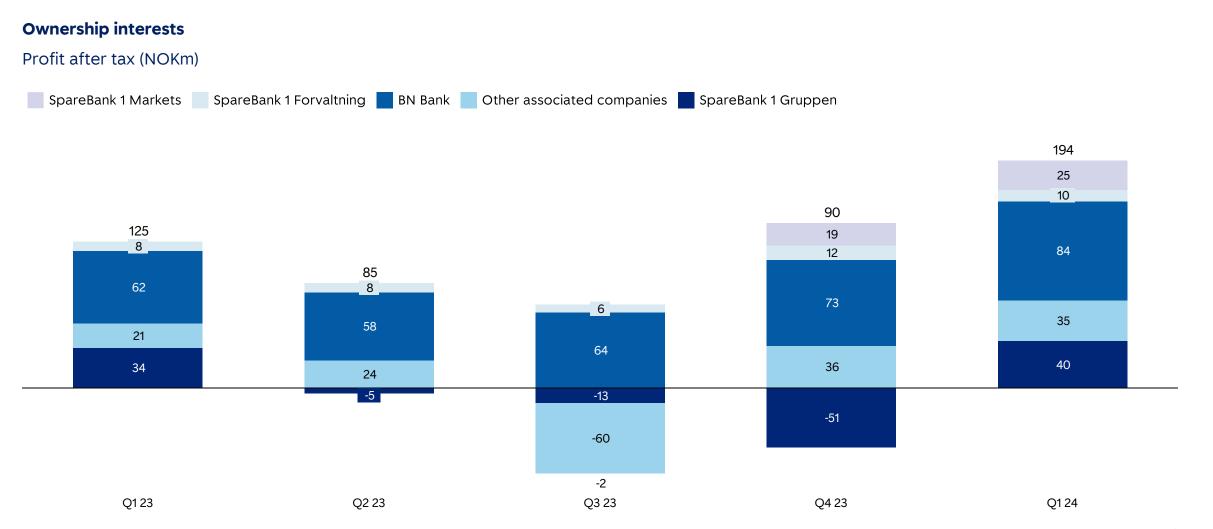
Margins vs NIBOR3M

- Lending margin
- Deposit margin
- - Deposit margin ex. Public sector





Broad product range and diversified income platform





Results

NOK mill	Q1 24	Q4 23	Q3 23	Q2 23	Q1 23	Change from Q4 24 fr	Change om Q1 23
Net interest income	1,306	1,312	1,191	1,094	1,035	-6	271
Commission income and other income	572	498	484	561	541	74	31
Operating Income	1,878	1,811	1,675	1,655	1,576	67	302
Total operating expenses	782	866	741	683	728	-84	54
Pre-loss result of core business	1,096	945	934	972	847	151	249
Losses on loans and guarantees	24	20	35	29	-71	3	94
Post-loss result of core business	1,073	925	899	943	918	148	154
Related companies	194	90	-2	85	125	104	69
Securities, foreign currency and derivates	87	481	99	18	-97	-395	184
Result before tax	1,353	1,496	996	1,045	946	-143	407
Tax	273	262	278	159	206	11	67
Result investment held for sale	3	12	22	37	38	-9	-35
Net profit	1,084	1,247	740	923	778	-163	305
Return on equity	16.0 %	18.3 %	11.1 %	15.1 %	13.0 %	-2.3 %	3.0 %



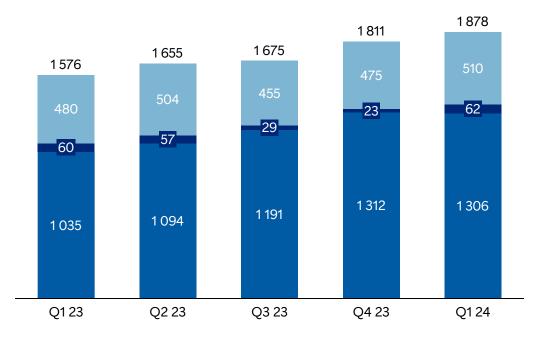
Income

Net interest income and other income (NOKm)



Bolig- og Næringskred.

Net interest income



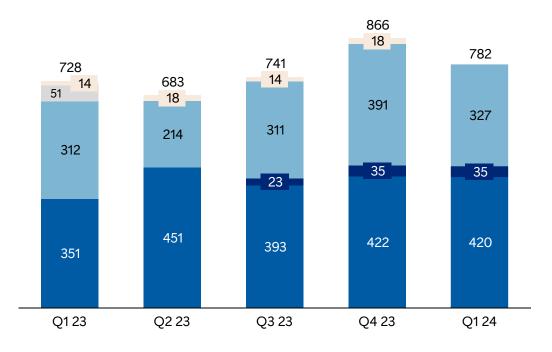
Commission income

NOK mill	Q1 24	Q4 23	Q3 23	Q2 23	Q1 23	Change from Q4 23	Change from Q1 23
Payment transmission income	77	101	79	77	72	-25	5
Credit cards	18	14	16	15	17	4	1
Commissions savings and asset mgmt	11	11	10	12	10	0	1
Commissions insurance	63	61	67	65	61	3	2
Guarantee commissions	15	16	15	13	16	-1	-1
Estate agency	115	98	110	119	105	17	9
Accountancy services	200	152	138	182	188	48	11
Other commissions	11	23	20	22	11	-11	0
Commissions ex. Bolig/Næringskredit	510	475	455	504	480	34	29
Commissions Boligkreditt (cov. bonds)	59	19	25	53	57	39	2
Commissions Næringskred. (cov. bonds)	4	4	4	4	3	0	0
Total commission income	572	498	484	561	541	74	31



Costs

Total operating expenses per quarter (NOKm)



Costs per category

- Merger and growth initiatives has increased costs in the last year
- The costs have decreased by NOK 84 million from the fourth quarter, which was affected by periodic effects of IT expenses and recognition of wealth tax costs
- Costs in Q1 are reduced following reversal of operational losses
- Expecting normalization of cost growth in 2024

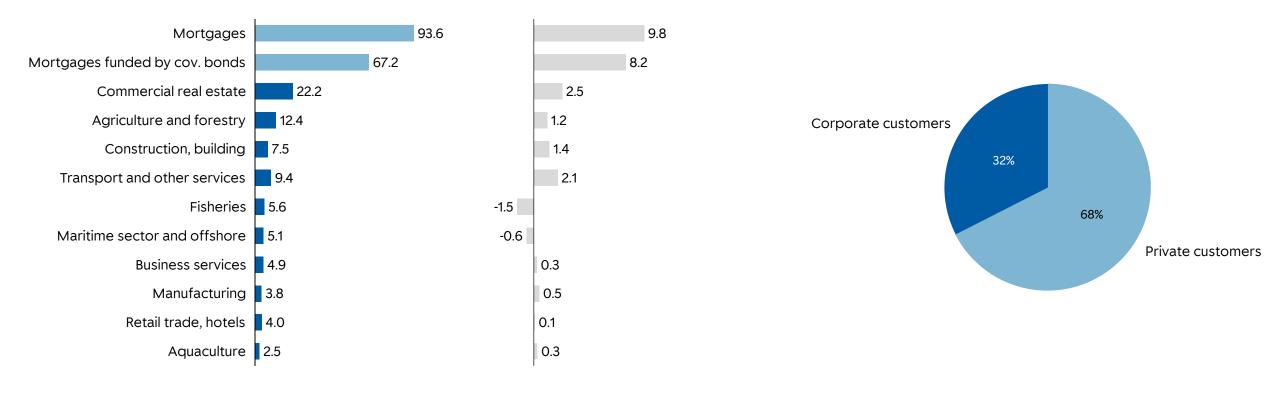
Mill kr	Q1 24	Q4 23	Q3 23	Q2 23	Q1 23	Change from Q4 23	Change from Q1 23
Staff costs	482	476	435	383	398	7	84
IT costs	110	132	93	92	95	-22	15
Marketing	26	21	24	25	23	5	3
Ordinary depreciation	41	47	43	35	29	-6	12
Op.ex., real estate properties	13	11	15	14	16	2	-4
Purchased services	74	71	62	57	49	3	25
Merger expenses	0	18	14	18	14	-18	-14
Other operating expense	36	90	56	59	104	-54	-67
Total operating expenses	782	866	741	683	728	-84	54



Well diversified lending portfolio dominated by mortgages

Loans per sector

as at 31st of March 2024 and change last 12 months (NOKbn)

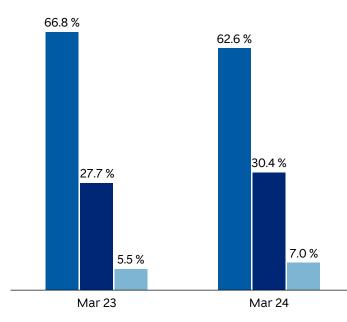




Robust mortgage portfolio

Loan-to-value ratio in the mortgage portfolio Share of mortgages by LTV

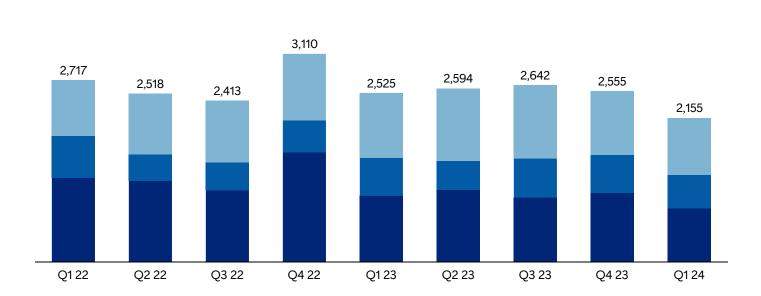




Granted interest-only periods

Number of loans granted interest-only periods in the Retail Banking portfolio

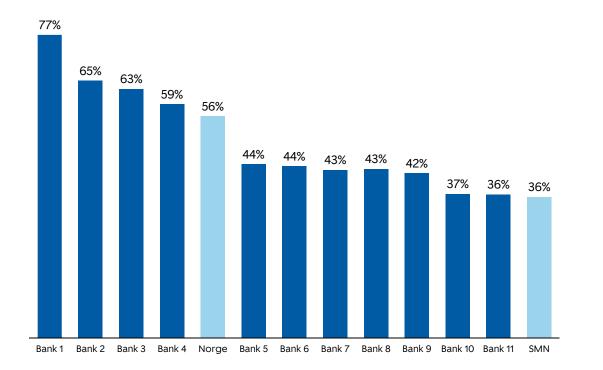
📕 1-3 months 📕 3-6 months 📕 6 months +



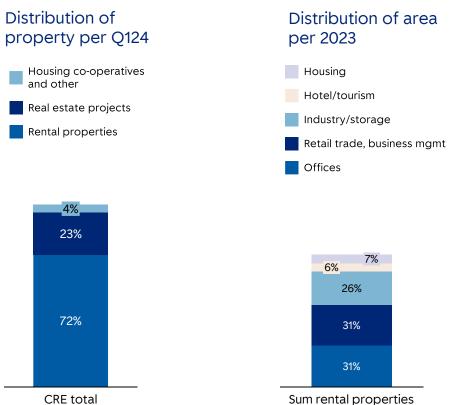


Commercial property, construction, building

Share of commercial real estate exposure in the corporate lending book*



Rental properties make up 72 % of the banks CRE exposure, mainly to retail trade, industry/storage and offices



Sum rental properties

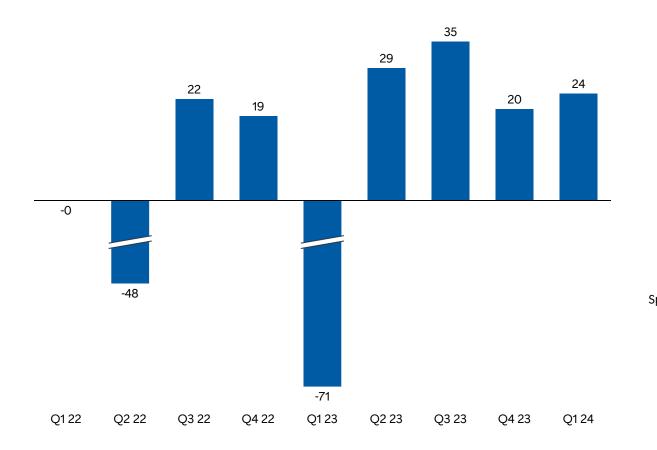


Bank Eiendom Reanskap

*Gross lending to commercial real estate as a share of corporate lending.. National data from SSB. Data for individual banks are based on reported numbers as at Q4 2023

Losses





Distribution of losses Q1 (NOKm)

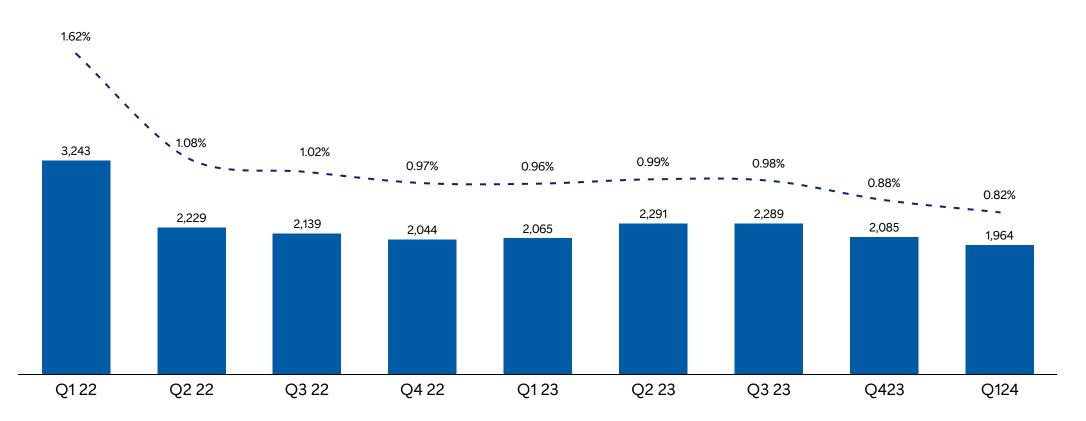




Problem loans

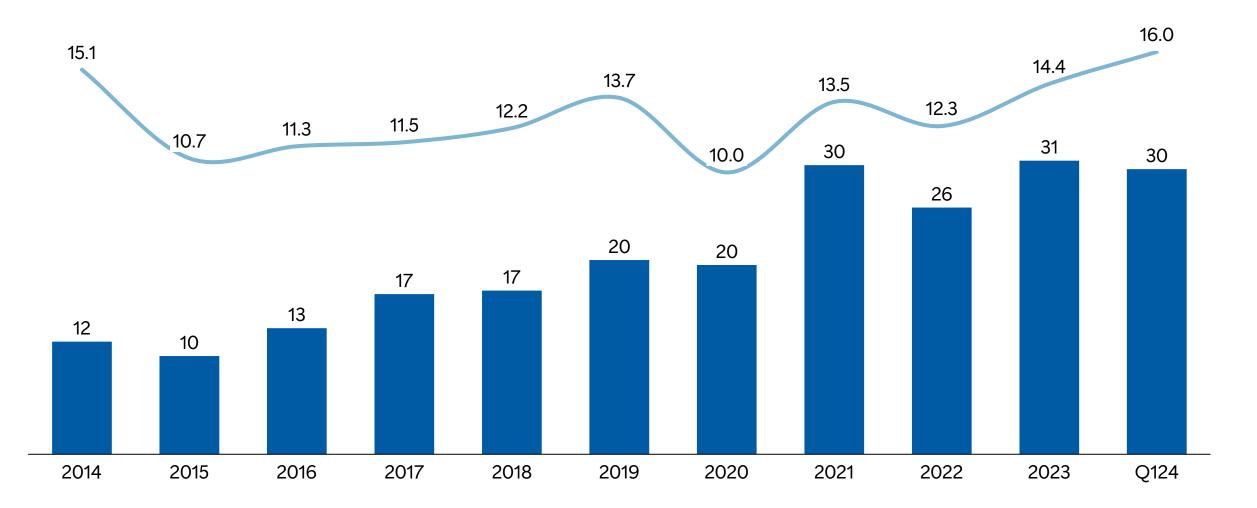
Lending to customers in stage 3

- % of gross lending





High value creation over time



- Return on Equity (%) Implicit market capitalisation (bn)





SpareBank 1 MING

Focus on long-term profitability

efficient operations with synergies in the group, solidly capitalized and shareholder-friendly dividend policy

Leading finance centre in Mid-Norway

sustainable growth in an attractive region, diversified customer portfolio and income platform

Strong brand with development potential

ownership model and local presence gives customer loyalty

Substantial underlying value

through ownership positions in and outside the SpareBank 1 Alliance

Well positioned in regards to consolidation

amongst Norwegian savings banks and through the SpareBank 1 Alliance



Capital & Funding



SpareBank 1 Bank SMN Account

Realtor Accounting

Moody's rating Aa3 (outlook stable)

Moody's upgrades SpareBank 1 SMN's deposit and senior unsecured ratings to Aa3 from A1



London, October 27, 2023:

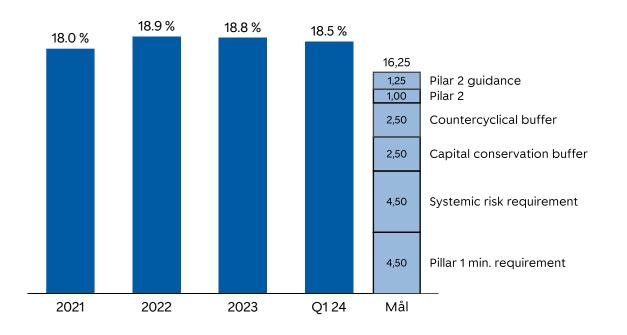
«Moody's Investors Service ("Moody's") has today upgraded SpareBank 1SMN's (SMN) Baseline CreditAssessment (BCA) and Adjusted BCAto a3 from baa1, long-term (LT) deposit ratings toAa3 fromA1, LT issuer and senior unsecured debt ratings to Aa3 from A1 (...)

The upgrade of theSMN's BCA is reflective of the bank's resilient financial performance as evident by its sound capital base, strong profitability and improved risk profile, while continuing to grow its retail deposit base, resulting in somewhat lower use of market funds. The BCA upgrade also reflects Moody's expectation that the bank will continue to demonstrate a strong underlying financial performance."

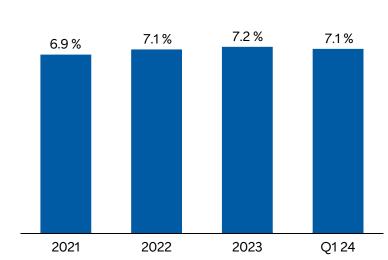


Solidity

CET 1



Leverage ratio



The groups' pillar 2 requirement is 1,7 percentage points, whereby 1,0 pp. must be covered by CET1-capital. The bank is subject to a provisional add-on of 0.7 per cent to its Pillar 2 requirement. Until the application for adjustment of IRB models has been processed the CET1 requirement is 16.95%



Development in CET1 capital and capital adequacy

CET1 ratio in per cent

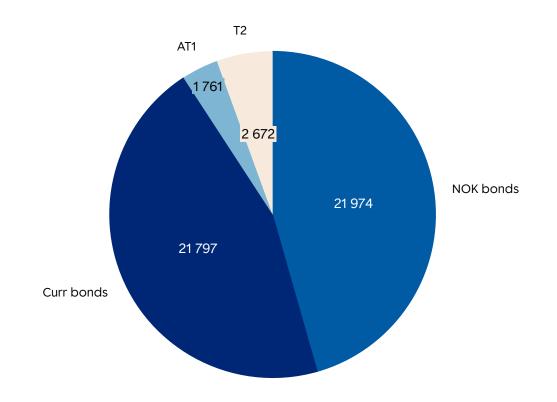




Funding and liquidity

- Moody's rating Aa3 (outlook stable)
- LCR: 160 per cent
- NSFR: 130 per cent
- Well diversified deposit base. Deposit-to-loan ratio: 56 per cent
- Covered bonds issued through SPABOL
- SpareBank 1 SMN issues senior and subordinated debt in NOK
 and other currencies
- The bank has an established benchmark curve in Euro Senior Preferred
- SpareBank 1 SMN has issued 12,7 bn SNP. Subordinated MREL requirement of 30,3% is fulfilled with a solid buffer
- Green bonds can be issued under the banks Green finance framework

Capital markets funding (NOKm)

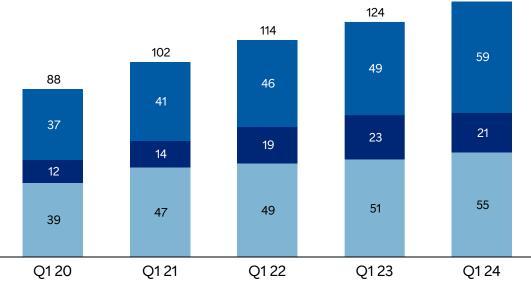


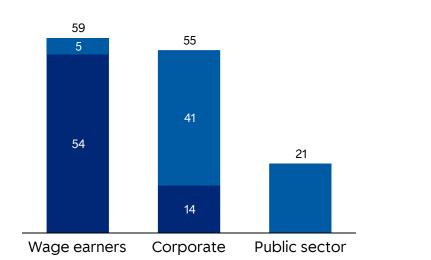


Bloomberg ticker: MINGNO

Diversified deposit portfolio







Public deposits are not covered by the guarantee scheme, but are mostly bound by contractual obligations

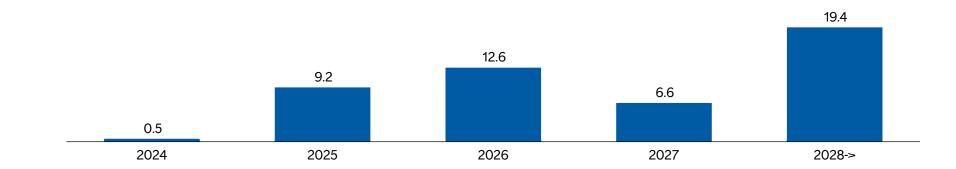


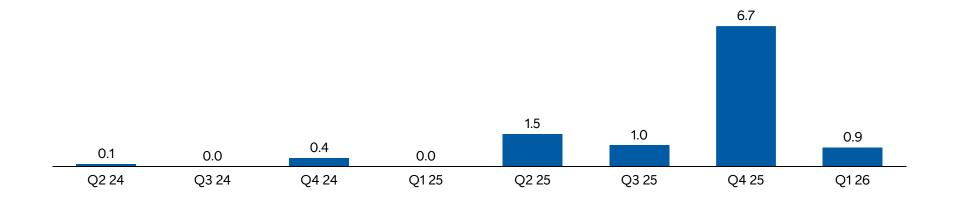
LCR: Liquidity Coverage Ratio



Maturity profile

NOKbn

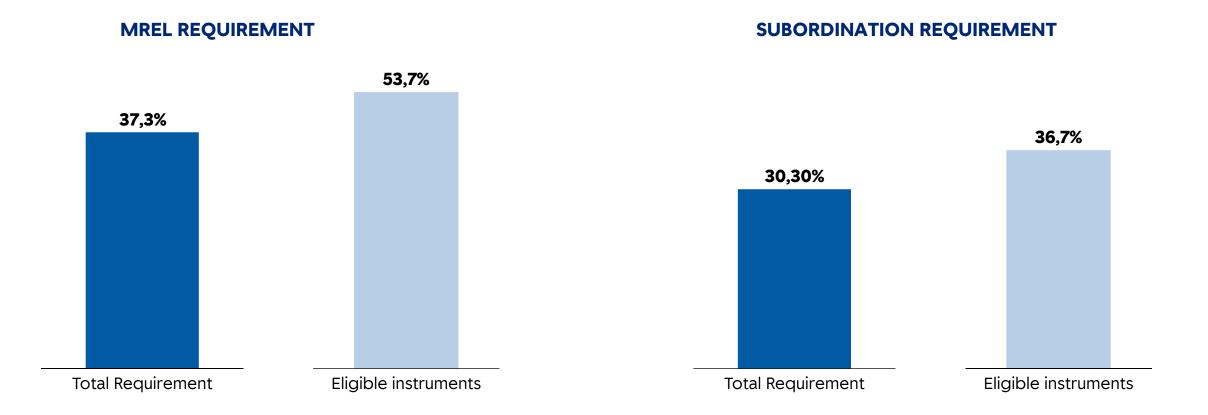






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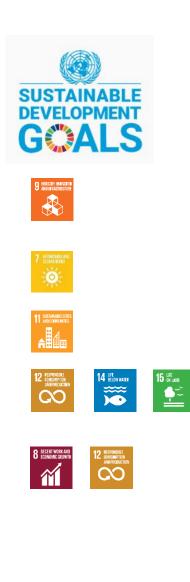
MREL and subordination requirement





SMN Green Finance Framework

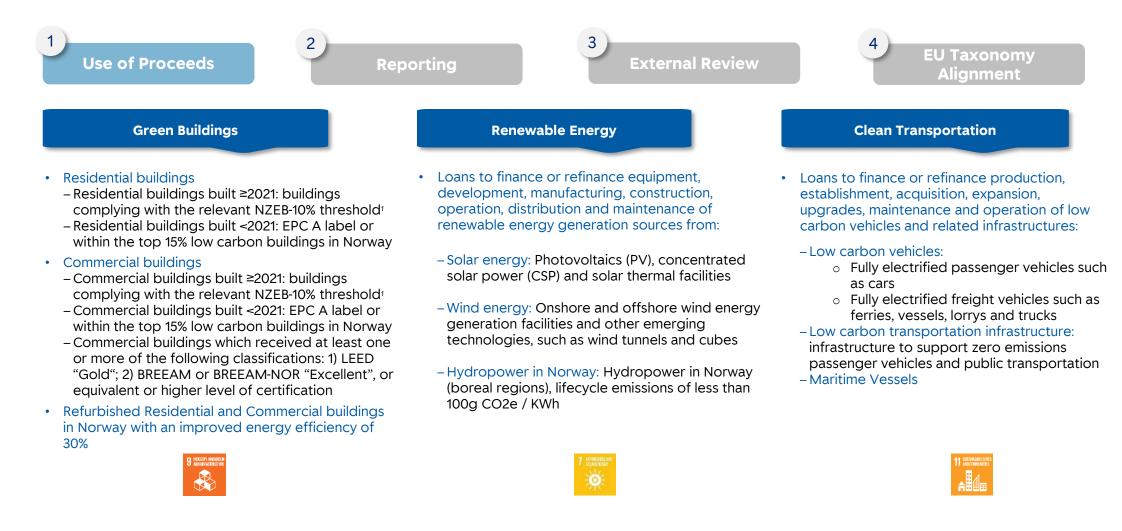
- Structured and aligned with the four core components of the Green Bond Principles 2021 and the Green Loan Principles 2023
- Second Party Opinion and EU taxonomy assessment provided by Sustainalytics
- Eligible categories
 - Residential buildings
 - Commercial buildings
 - Renewable energy
 - Clean transportation
 - Environmentally Sustainable Management of Living Natural Resources and Land Use
 - Eco-efficient and Circular Economy adapted Products, Production Technologies and Processes
- Eligible assets as of 31 December 2023: EUR ~3 bn
- Outstanding green bonds as of 31 December 2023: EUR \sim 2.1 bn
- Green Finance Framework and related documents:
 https://www.sparebank1.no/en/smn/about-us/sustainability/green-
- 42 bond-framework.html







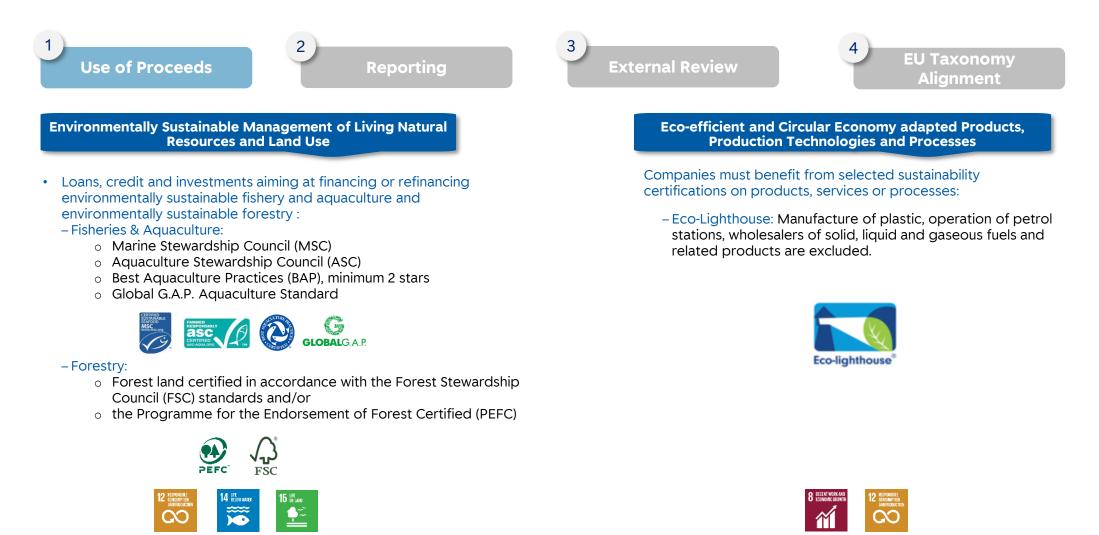
Use of Proceeds: Eligible Assets (1/2)



¹ In accordance with the EU Taxonomy Climate Delegated Act, buildings built from 1 January 2021 onwards should meet the 'NZEB -10%' criterion. In Norway, NZEB definitions were announced on 31 January 2023 (Norwegian only). Compliant buildings are assessed against the respective NZEB threshold published by the Norwegian Ministry, expressed as specific energy demand in kWh/m2. At the time of writing all Norwegian buildings with EPC labels of A and some EPC B labels are compliant with NZEB-10%. TEK17 buildings eligible under the previous framework that were originated between 01/01/2021 - 31/01/2023 have been grandfathered in the portfolio as of 31/01/2023 following the publication of the official Norwegian NZEB definitions.



Use of Proceeds: Eligible Assets (2/2)





Second Party Opinion





- "Sustainalytics is of the opinion that the SpareBank 1 SMN Green Finance Framework is credible and impactful and aligns with the four core components of the Green Bond Principles 2021 and the Green Loan Principles 2023."
- "Sustainalytics believes that the Green Finance Framework is aligned with the overall sustainability ambitions of the Bank and that the Green use of proceeds categories will contribute to the advancement of the UN Sustainable Development Goals 7, 9 and 11"
- "Sustainalytics is of the opinion that out of 14 activities mapped in the EU Taxonomy, 12 are aligned with the applicable technical screening criteria for substantial contribution, whereas 2 activities are partially aligned. Eight activities align with the do no significant harm (DNSH) criteria of the EU Taxonomy, and six activities were assessed as partially aligned with the DNSH criteria. Sustainalytics is also of the opinion that the projects to be financed under the Framework will be carried out in alignment with the EU Taxonomy's Minimum Safeguards."





Reporting – Allocation (FY2023)

Percentage of Net Proceeds of Green Funding allocated to Eligible Green Loan

Eligible Green Loan Portfolio - Unallocated (NOK m)

New loans added to the portfolio since December 2022 (NOK m)

1 Use of Proceeds Reporting	3 Exter	rnal Review		J Taxonomy Alignment	/
Eligible Green Loan Portfolio (FY23)	Amount (NOK m)	Gre Instrument (ISIN)	een Funding (Pro Issuance Date	o Forma FY23) Due Date	Amou (NOK n
		XS2051032444	sep-19	sep-26	5,628
Green Residential Buildings	21,922	NO0010905474	nov-20	nov-26	2,000
Green Commercial Buildings	4,319	NO0010905490	nov-20	nov-26	1,250
Clean Transportation	2,619	XS2303089697	feb-21	feb-28	5,628
Renewable Energy	53	CH118469478 9	may-22	jun-27	2,118
Eco-efficient and/or Circular Economy Adapted Products, Production Technologies and Processes	5,037	NO0012629429	aug-22	aug-27	550
Fisheries (MSC Certification)	3,490	NO001262941 1	aug-22	aug-27	500
Aquaculture (Global.G.A.P. and ASC Certification)	1,097	NO001262940 3	aug-22	aug-25	500
Eco-Lighthouse	450	XS2536730448	sep-22	dec-25	5,628
Total	33,950	Total			23,802

100%

10,148

6,874

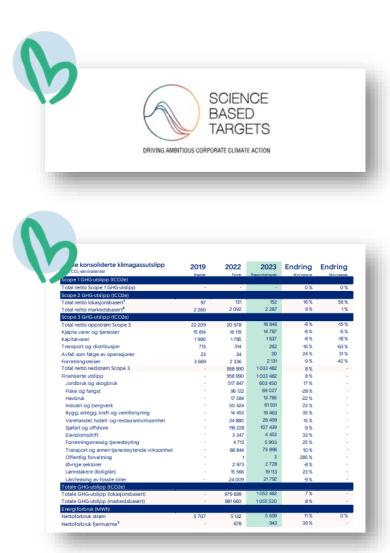
*NOK equivalent amount (Exchange rate as of 31st December 2023; EUR 1 = NOK 11.256; CHF 1 = NOK 12.104)



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Portfolio

Science-based climate targets and reporting



- SMN has adopted emissions targets under the Norwegian Climate Change Act
- Minimum 55% emissions reduction by 2030 and 90-95% by 2050
- SMN has committed to establishing science-based climate targets for its own operations and for financed emissions (Science Based Targets Initiative)
- Emissions calculations for the loan portfolio
- Transition plans and emissions paths at industry level
- Credit strategy and credit process in the business lines
- Reporting under new expectations and requirements
- Financed emissions make up the largest share of emissions in our value chain
- High emissions will mean weaker competitive power in the years ahead
- SMN will assist customers' transition to a low emissions society
- Challenges: data quality, calculation methods and measurement
 uncertainty



Appendix



SpareBank SMN Bank Realtor Accounting

Product companies

NOK mill, SMN's share in parentheses	Q1 24	Q4 23	Q3 23	Q2 23	Q1 23	Change from Q4 23	Change from Q1 23
SpareBank 1 Gruppen (19.5%)	40	-51	-13	-5	34	90	6
SpareBank 1 Boligkreditt (23.7%)	33	30	5	29	33	3	-0
SpareBank 1 Næringskreditt (14.8%)	4	1	4	3	2	3	2
BN Bank (35.0%)	84	73	64	58	62	11	23
SpareBank 1 Markets (39.9%)	25	19	0	0	0	6	25
SpareBank 1 Kreditt (18.6%)	-4	-3	-3	-2	-4	-0	1
SpareBank 1 Betaling (21.9%)	-12	-8	-10	-11	-8	-4	-4
SpareBank 1 Forvaltning (21.5%)	10	12	6	8	8	-2	2
Other companies	13	16	-55	5	-3	-3	16
Sum associated companies	194	90	-2	85	125	104	69



Subsidiaries

NOK mill, SMN's share in parentheses	Q1 24	Q4 23	Q3 23	Q2 23	Q1 23	Change from Q4 23	Change from Q1 23
EiendomsMegler 1 Midt-Norge (92.4%)	20	-7	-1	31	18	26	2
SpareBank 1 Regnskapshuset SMN (93.3%)	35	8	11	45	44	27	-9
SpareBank 1 Finans Midt-Norge (56.5%)	66	12	3	43	53	55	14
SpareBank 1 SMN Invest (100%)	48	66	37	-4	-31	-18	79
Other companies	5	4	3	4	4	1	1
Sum subsidiaries	174	83	53	118	88	91	86



Return on financial investments

NOK mill	Q1 24	Q4 23	Q3 23	Q2 23	Q1 23	Change from Ch Q4 23	nange from Q1 23
Net gain/(loss) on stocks	42	472	17	-7	-17	-429	59
Net gain/(loss) on financial instruments	20	-8	47	-30	-105	27	125
Net gain/(loss) on forex	22	27	20	38	23	-5	-1
Net return on financial instruments	84	491	83	1	-99	-407	183



Equity certificate, key figures

Key figures	Q1 24	2023	2022	2021	2020
ECC ratio	66.8 %	66.8 %	64.0 %	64.0 %	64.0 %
Total issued ECCs (mill)	144.13	144.20	129.29	129.39	129.39
ECC price	137.80	141.80	127.40	149.00	97.60
Market value (NOKm)	19,861.07	20,448.11	16,470.99	19,278.78	12,628.54
Booked equity capital per ECC	113.24	120.48	109.86	103.48	94.71
Post-tax earnings per ECC, in NOK	4.68	16.88	12.82	13.31	8.87
Dividend per ECC	-	12.00	6.50	7.50	4.40
P/E	7.36	8.40	9.94	11.19	11.01
Price / Booked equity capital	1.22	1.18	1.16	1.44	1.03



Balance

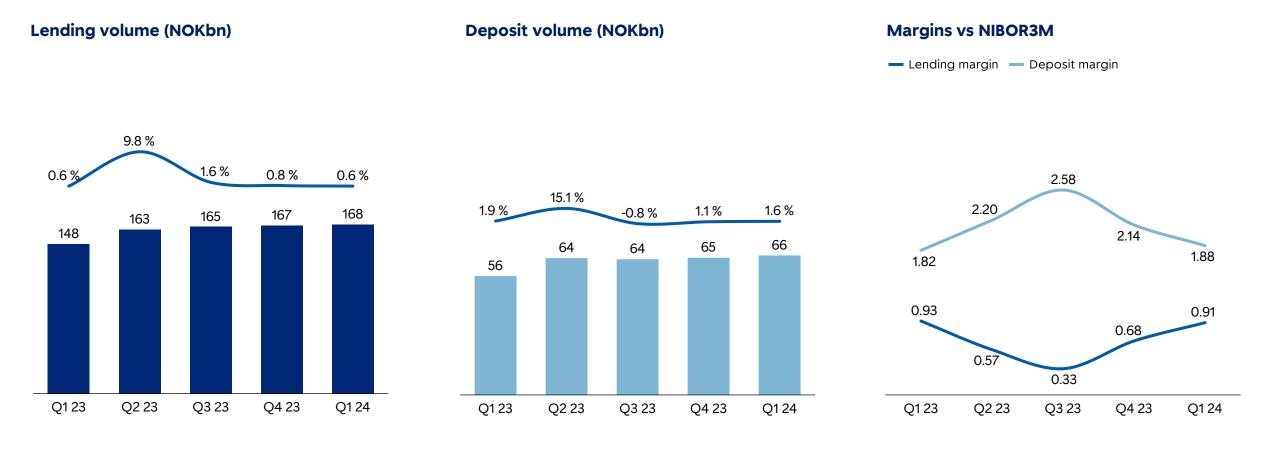
NOKbn	31.3.24	31.3.23
Cash and receivables from central banks	2.0	1.2
Deposits with and loans to credit institutions	8.1	8.6
Net loans to and receivables from customers	168.4	152.2
Fixed-income CDs and bonds	36.1	44.3
Shares, units and other equity interests	1.2	0.8
Investment in related companies	9.0	7.9
Intangible assets	1.2	0.7
Other assets	9.7	12.4
Total assets	235.7	228.2
Deposits from credit institutions	14.9	15.9
Debt created by issue of securities	43.8	49.4
Deposits from and debt to customers	134.4	123.5
Other liabilities	12.9	12.7
Investment held for sale	0.0	0.6
Subordinated Ioan capital	2.8	2.1
Total equity ex Tier 1 Capital	25.1	22.4
Additional Tier 1 Capital	1.9	1.7
Total liabilities and equity	235.7	228.2

In addition loans sold to Boligkreditt and Næringskre

68.9 60.8

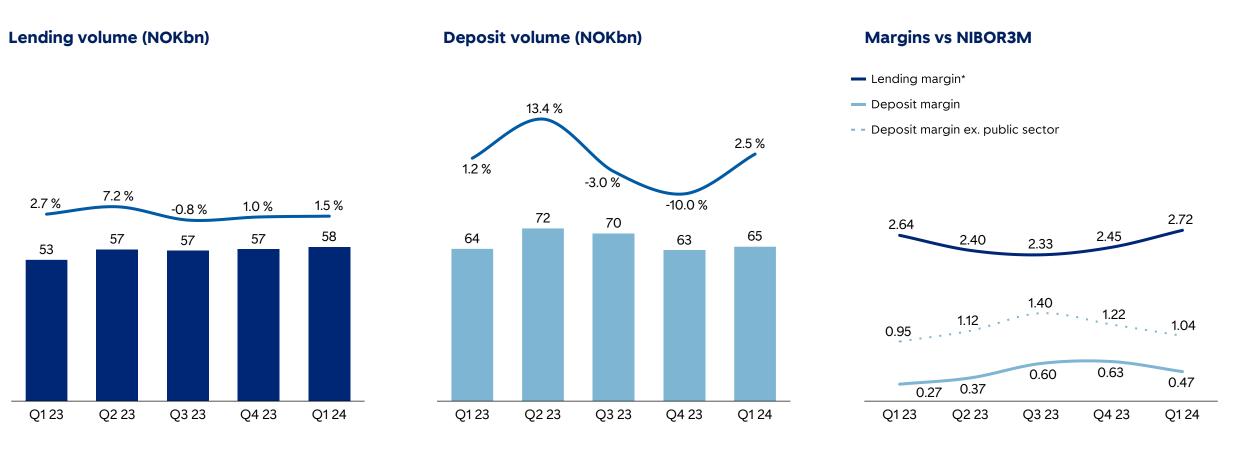


Growth and margins in Retail Banking - quarterly





Growth and margins in Corporate Banking - quarterly



* Lending margin for Q4 23 is adjusted for previously unrecognised interest due to redemption of an exposure previously acquired at a discount

