# financial report

first half year and second quarter 2012



#### REPORT OF THE BOARD OF DIRECTORS

#### Helgeland Sparebank,

accounts first half year, and second guarter 2012

#### General information

Helgeland Sparebank operates as a traditional bankand finance enterprise. The bank has 16 offices in 14 municipalities in Helgeland and is the 12th largest savings bank in Norway.

The Group consists of Helgeland Sparebank and the consolidated subsidiaries Helgeland Boligkreditt AS, ANS Bankbygg Mo, AS Sparebankbygg, Helgeland Sparebank Eiendomsselskap AS and Helgeland Utviklingsselskap AS.

The bank owns 48% of Helgeland Invest AS, 43% of Storgata 73, and 34% of Eiendomsmegleren Helgeland AS. The results of associated companies will be recognised as income in the bank's consolidated accounts corresponding to the bank's stake.

The accounts have been reported in accordance with IFRS, including IAS 34 – interim reporting. All figures concern the Helgeland Sparebank Group. Figures in parenthesis are related to corresponding period last year.

The period accounting has not been audited.

#### Key features of the year to date (Group)

- Stable banking operation
- Increased net interest during the last two quarters
- Moderate losses
- Further strong sales of insurance products
- Increased tier one capital adequacy

The pre-tax profit amounted to NOK 73 million (NOK 75 million) during the first half year of 2012.

Profit development is stable and at the same level as in 2011. Return on equity as of 30.06.12 was 6.3% (6.5%), and earnings per equity certificate amounted to NOK 2.1 million (NOK 2.2 million).

#### Key figures as of 30.06.12:

(Comparison as of 30.06.11)

- Pre-tax profit of NOK 73 million (NOK 75 million)
- Net interest 1.47% (1.56%)
- Ordinary operating costs 1.02% (1.12%)
- Write-downs on lending 0.13% (0.13%)
- 12-month growth in lending 10.2% (8.5%)
- 12-month growth in deposits 7.3% (7.7%)
- Tier one capital adequacy 12.9% (11.5%)

#### Profit first half year

#### Net interest

Net income from interest and credit commission was NOK 169 million, compared with NOK 162 million for the first half year of 2011. As a percentage of average bank' s total assets, net interest amounted to 1.47 %.

#### Net income from commission

Net income from commission was NOK 34 (28) million. The increase in income is the result of extremely good sales of insurance products.

# Net change in value and gains/losses on financial instruments

Compared to the half-year report from last year net change in value on financial instruments reduced by NOK 11 million. This is due to lower share dividends in 2012 and reduced value on shares and equity certificates.

#### Operating costs

Total ordinary operating costs amounted to NOK 117 million, compared with NOK 115 million in 2011. As a percentage of average bank total assets, ordinary operating costs amounted to 1.02%, compared with 1.12% for the corresponding period last year. The relative figures for ordinary costs measured as a percentage of income amounted to 57.1% (56.7).

#### Expensed write-downs on commitments

It is charged expenses on moderate losses on loans, amounting NOK 15 million, whereas write-downs at groups of lending by NOK 2 million (2nd quarter). As a percentage of gross lending, recorded write-downs amount to 0.2% (0.2%) for the period.

#### Tax

Tax-cost is calculated to 28% of pre-tax profit.

#### Equity certificates - HELG

Equity certificate capital amounts to NOK 935 million and is divided between approximately 2,400 owners. Note 19 present an overview of the 20 largest owners of equity certificates. The largest owner is Sparebankstiftelsen Helgeland, with a stake of 64.7%. Due to the turbulence in the financial markets, Sparebankstiftelsen Helgeland has issued a notice to wait before selling down until the market conditions are considered to be more stable. The bank has not received any new signals from Sparebankstiftelsen Helgeland regarding selling down.

The stock exchange price of equity certificates is still generally low. The price of the bank's HELG equity certificates was NOK 29.30 as at 30.06.12, which represents a decrease of NOK 1.20 per equity certificate since the turn of the year.

#### REPORT OF THE BOARD OF DIRECTORS

#### Profit and loss second quarter

Pre-tax profit was NOK 31 million, which is NOK 3 million, lower than 2nd quarter last year.

The group has increased the net interest the last two quarters. The net interest increased by 4 points during first quarter, and further 2 points during second quarter up to 1.48%. The effect of the banks last change in interest rates and reduction in funding costs draws in a positive direction.

The group has succeeded well with its commission sale of insurance products after the transition to Frende, and relocation of the portfolio goes faster than expected. This reflects in a very positive development in the commission income of the group. Net change in value of financial instruments is recorded as expenses by NOK 6 million in the second quarter. This is mainly connected to reduction in the value of the banks shares and equity certificates.

The group presents stable operating costs and good cost control. Ordinary operating costs were NOK 58 million, in percent of average assets this amounts to 1.01% against 1.18% during the same period last year.

Write-downs on loans and guarantees were recorded as expenses by NOK 9 million (NOK 7 million).

Is has been good growth in deposits from customers during the quarter and the deposit-to-loan ratio increased by 1.5 points from last quarter.

#### Key-figures second quarter:

- Pre-tax profit NOK 31 million (NOK 34 million)
- Net interest 1.48% (1.55%)
- Ordinary operating costs 1.01% (1.08%)
- Write-downs on loans 0.16% (0.13%)
- 3mth growth lending 2.9% (2.1%)
- 3mth growth deposits 5.6% (3.7%)

#### Balance sheet developments

During the past 12 months, the bank's total assets increased by NOK 1.992 million, or 9.3%. This balance sheet growth is linked to increased liquidity buffers and growth in lending.

#### Commitments

Gross lending at the end of the quarter amounted to NOK 18.970 million. The Group's lending volume includes NOK 4.315 million, which has been transferred to Helgeland Boligkreditt AS, which is the bank's wholly owned mortgage credit company.

During the past 12 months, lending increased by NOK 1.763 millions or 10.2 % (8.5 %). The Group has experienced growth in lending to business customers of 8.7 %, whilst that for private customers was 11.2 %. Higher growth in property prices compared with

elsewhere in the country generally, combined with a high level of activity in the property market, has resulted in stronger growth in the private market than the growth in credit to Norwegian households. Healthy activity in Helgeland has resulted in essentially corresponding growth in the business market.

The share of loans to private customers is NOK 12.1 billion, or 63.7% (63.2%).

Of this amount, 82.7% is lent to customers in Helgeland.

Total net defaults and loss-exposed commitments amounted to NOK 127 million (NOK 174 million),

corresponding to 0.7% (1.0%) of gross lending.

#### Deposits by customers

During the past 12 months, deposits have increased by NOK 761 million, or 7.3% (7.7%). Deposit growth from private customers increased by 8.4%, whilst deposits from business customers increased by 5.3%. The group has a stable deposit mass. 91.8% of the deposits are from customer within the region of Helgeland. The deposit-to-loan ratio as at 30.06.12 was 59% (60.7%) within the group, and 77.8% (76.7%) within the parent bank. The bank has had a stable deposit-to-loan ratio for some time. In order to maintain the deposit-to-loan ratio, the bank has placed a stronger focus on deposits and long-term saving.

#### Borrowing from the debt capital market

The credit market still show signs of instability around heavily-indebted countries in Europe. It has among other factors been published reports which show problems for several of the Spanish banks. These banks need relatively large supplies of capital if they are to comply with new capital requirements. Among these problems, rating agencies have come with several downgrades of European banks. In total this has contributed to increase the banks credit spreads again.

The Group has a healthy and long-term financing with a good level of diversification between various sources of financing. At the exit of the quarter, the share of borrowing in excess of one year was 81%. Helgeland Boligkreditt AS is an important source of financing and the bank has a strong focus on arranging approved mortgages for transfer to the bank's mortgage enterprise.

The majority of the group's liquidity reserves in terms of interest bearing securities are placed in state, municipalities, covered bonds and banks. The overall duration of the interest portfolio is 2.0 years. The group's total liquidity reserves (cash, bank deposits, and interest bearing securities) amounts to NOK 3.9 BnNOK or 16.6% of the group's total assets. The bank is implementing a cautious adaptation to new liquidity requirements (LCR and NSFR).

#### REPORT OF THE BOARD OF DIRECTORS

#### Risk and capital adequacy

The Group's collective risk is managed through authorisations, objectives and frameworks established by the Board.

The bank's liquidity situation is considered to be satisfactory, and the proportion of long-term financing is well above the target of 70%.

Good growth in deposits during the quarter has contributed to increased deposit-to-loan ratio.

The development in the bank's credit risk is being closely monitored, partly through the use of credit analyses of all private customers based on recently approved commitments per quarter and developments in the collective private market portfolio. Business customers are given close individual follow-up, in addition to monitoring of developments in risks based on the bank's score models.

Capital adequacy is calculated using the standard method in Basel II. The Helgeland Sparebank Group has a target total tier one capital adequacy of 12%.

The bank's tier one capital adequacy has increased over the quarter as a result of a fund bond of NOK 220 million in the first quarter. Equity on subordinated loan capital as at 30.06.12 was NOK 1.731 billion and total core capital was NOK 1.702 billion. On group-level the tier one capital adequacy has increased from 11.5% as at 30.06.11 to 12.8% as at 30.06.12. The total capital adequacy for the same period increased from 11.8% to 13.0%.

The parent bank has reduced the basis of calculation by transferring well secured mortgages to Helgeland Boligkreditt AS, and the capital adequacy in the parent bank is slightly higher than within the group.

The Group's total equity amounted to NOK 1.672 billion, or 7.2% of the balance sheet total.

#### **Future prospects**

Since 2007 Helgeland has increased in population and added value. The positive development reflects in the banks credit growth within the corporate and private market, which is higher than the average growth within the country (Statistics Norway). The region has not yet experienced the global financial crisis.

Low unemployment and increased house prices are some of the main factors causing the positive development. The export businesses within metals and fish have mainly avoided international markets that have experienced stagnation. Minerals are in a boom and the land-based activity increases according to the petroleum sector.

Attractive career opportunities and several service jobs within governmental enterprises, new companies and IT have resulted in newcomers with origin from Helgeland and other regions. Outdoor activities from the coastline to the mountains are also contributing to a positive development.

Infrastructural investments in energy, roads and tunnels are also contributing to increased activity. The airport plans, concerning a new airport located in Mo i Rana, are almost finished with recommendations from Avinor, but the financing of the build is not presence yet. It has been a heavy growth within the trade-business and new plans of hotels are to be carried out. Construction and building companies have many ongoing missions.

The challenges are still related to the demographic development with more elder, competition over competent and qualified labour, underlying cost growth with pressure on salaries and dependency of labour immigration.

Another important area is the development of University College supply within the region. Helgeland Kunnskapssenter is under construction and will co-locate several offers from Universities and Colleges in Mo i Rana. The bank has also controlled several funds of the gift-fund in this direction in order to be an active supporter.

Helgeland Sparebank's vision is to be a driving force for growth in Helgeland, and the bank's principal aim is to capture its share of the growth in the region and maintain its position as a leading and profitable bank with a market share in excess of 50%. The bank's main challenge remains to balance its objective of maintaining its market position against satisfactory earnings. Market research shows large customer loyalty and customer satisfactory.

The bank has a stable bank operation with steady growth and a satisfactory result during the first half year with increased net interest and increased commission income. The work with strengthening the net interest continues through changes in lending — and deposit interest rates and increased price differentiation towards customers.

The bank's sales of insurance products have been very successful and are expected to continue through a strong sales organisation. The bank is well positioned in the market with a broad distribution net consisting of 16 offices in 14 municipalities within Helgeland.

Financing of the bank will be secured through a stronger focus on deposits and the transfer of home mortgages to Helgeland Boligkreditt AS. The stable cost development and relatively low losses on lending are expected to continue.

# Mo i Rana, 30 June 2012

Mo i Rana, 15 August 2012

Bjørn Johansen Thore Michalsen
Chair Deputy Chair

Gislaug Øygarden

Monica Skjellstad Ove Brattbakk May Heimdal

Staff's repr.

Jan Erik Furunes
CEO

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## PROFIT AND LOSS

# PROFIT AND LOSS ACCOUNT (amounts in NOK million)

| 31.12.11   02/11   02/12   30.06.11   30.06.12   30.06.11   02/12   02/11   31.12.11     831   199   217   393   442   144   244   294   Interest receivable and similar income   504   429   250   217   913     32   124   144   244   294   Interest payable and similar costs   335   267   165   136   591     289   75   73   149   148   Net interest- and credit commission income   169   162   85   81   322     72   18   20   34   38   Commissions receivable and income from banking services   38   34   20   18   72     73   3   2   6   4   Commissions payable and costs relating to banking services   4   6   2   3   12     60   15   18   28   34   Net commission income   34   28   18   15   60     5   9   2   13   8   Gains/losses on financial assets available for sale (note 3)   -1   10   -6   0   -9     3   1   0   2   1   Other operating income   3   3   1   2   5     209   54   54   110   109   Operating costs (note 4)   117   115   58   57   218     27   7   9   13   15   Losses on loans, guarantees etc. (note 5)   15   13   9   7   27     132   39   30   69   67   Result before tax   73   75   31   34   133     37   11   9   19   19   19   Tax payable on ordinary result   20   21   8   10   40     95   28   21   50   48   Result from ordinary operations after tax   53   54   23   24   93    Extended Income Statement   Extended Income Statement   21   0   0   0   0   0   0      2   -1   0   6   0   Net extended profit or loss items   0   0   0   0   0   0    2   -1   0   6   0   Net extended profit or loss items   0   0   0   0   0   0    2   -1   0   6   0   Net extended profit or loss items   0   0   0   0   0   0    3   9   22   1.9   Pilited result for the period   53   54   23   24   88    3.9   2   1.9   Pilited result for the period   53   54   23   24   88    3.9   2   1.9   Pilited result for the period   53   54   23   24   88    3.9   2   1.9   Pilited result for the period   53   54   23   24   88    3.9   2   1.9   Pilited result for the period   53   54   23   24   88                             | Parent bank |       |       |          |          |  |          |          |       |       | Group    |
|--|-------------|-------|-------|----------|----------|--|----------|----------|-------|-------|----------|
| 532   124   144   244   294   Interest payable and similar costs   335   267   165   136   591   | 31.12.11    | Q2/11 | Q2/12 | 30.06.11 | 30.06.12 |  | 30.06.12 | 30.06.11 | Q2/12 | Q2/11 | 31.12.11 |
| 299   75   73   149   148   Net interest- and credit commission income   169   162   85   81   322   | 831         | 199   | 217   | 393      | 442      | Interest receivable and similar income                     | 504      | 429      | 250   | 217   | 913      |
| 72   | 532         | 124   | 144   | 244      | 294      | Interest payable and similar costs                         | 335      | 267      | 165   | 136   | 591      |
| 12   3   2   6   4   Commissions payable and costs relating to banking services   4   6   2   3   12   | 299         | 75    | 73    | 149      | 148      | Net interest- and credit commission income                 | 169      | 162      | 85    | 81    | 322      |
| 12   3   2   6   4   Commissions payable and costs relating to banking services   4   6   2   3   12   |             |       |       |          |          |  |          |          |       |       |          |
| 60         15         18         28         34         Net commission income         34         28         18         15         60           5         9         2         13         8         Gains/losses on financial assets available for sale (note 3)         -1         10         -6         0         -9           3         1         0         2         1         Other operating income         3         3         1         2         5           209         54         54         110         109         Operating costs (note 4)         117         115         58         57         218           27         7         9         13         15         Losses on loans, guarantees etc. (note 5)         15         13         9         7         27           132         39         30         69         67         Result before tax         73         75         31         34         133           37         11         9         19         19         Tax payable on ordinary result         20         21         8         10         40           95         28         21         50         48         Result from ordinary seath         53 <t< td=""><td>72</td><td>18</td><td>20</td><td>34</td><td>38</td><td>· ·</td><td>38</td><td>34</td><td>20</td><td>18</td><td>72</td></t<>  | 72          | 18    | 20    | 34       | 38       | · ·  | 38       | 34       | 20    | 18    | 72       |
| 5         9         2         13         8         Gains/losses on financial assets available for sale (note 3)         -1         10         -6         0         -9           3         1         0         2         1         Other operating income         3         3         1         2         5           209         54         54         110         109         Operating costs (note 4)         117         115         58         57         218           27         7         9         13         15         Losses on loans, guarantees etc. (note 5)         15         13         9         7         27           132         39         30         69         67         Result before tax         73         75         31         34         133           37         11         9         19         19         Tax payable on ordinary result         20         21         8         10         40           95         28         21         50         48         Result from ordinary operations after tax         53         54         23         24         93           3.8         2.0         1.9         Yield per equity capital certificate (note 6)         2.1   | 12          |       | 2     | 6        | 4        | Commissions payable and costs relating to banking services | 4        | 6        |       |       | 12       |
| 3       1       0       2       1       Other operating income       3       3       1       2       5         209       54       54       110       109       Operating costs (note 4)       117       115       58       57       218         27       7       9       13       15       Losses on loans, guarantees etc. (note 5)       15       13       9       7       27         132       39       30       69       67       Result before tax       73       75       31       34       133         37       11       9       19       19       Tax payable on ordinary result       20       21       8       10       40         95       28       21       50       48       Result from ordinary operations after tax       53       54       23       24       93         3.8       2.0       1.9       Yield per equity capital certificate (note 6)       2.1       2.2       3.7         3.8       2.0       1.9       Diluted result per ECC in Norwegian currency (note 6)       2.1       2.2       3.7         95       28       21       50       48       Result from ordinary operations after tax       53       <   | 60          | 15    | 18    | 28       | 34       | Net commission income                                      | 34       | 28       | 18    | 15    | 60       |
| 3       1       0       2       1       Other operating income       3       3       1       2       5         209       54       54       110       109       Operating costs (note 4)       117       115       58       57       218         27       7       9       13       15       Losses on loans, guarantees etc. (note 5)       15       13       9       7       27         132       39       30       69       67       Result before tax       73       75       31       34       133         37       11       9       19       19       Tax payable on ordinary result       20       21       8       10       40         95       28       21       50       48       Result from ordinary operations after tax       53       54       23       24       93         3.8       2.0       1.9       Yield per equity capital certificate (note 6)       2.1       2.2       3.7         3.8       2.0       1.9       Diluted result per ECC in Norwegian currency (note 6)       2.1       2.2       3.7         95       28       21       50       48       Result from ordinary operations after tax       53       <   |             |       |       |          |          |  |          |          |       |       |          |
| 209   54   54   110   109   Operating costs (note 4)   117   115   58   57   218   27   7   9   13   15   Losses on loans, guarantees etc. (note 5)   15   13   9   7   27   27   39   30   69   67   Result before tax   73   75   31   34   133   37   11   9   19   19   Tax payable on ordinary result   20   21   8   10   40   40   95   28   21   50   48   Result from ordinary operations after tax   53   54   23   24   93   3.8   2.0   1.9   Yield per equity capital certificate (note 6)   2.1   2.2   3.7   3.8   2.0   1.9   Diluted result per ECC in Nonwegian currency (note 6)   2.1   2.2   3.7   3.7   3.8   2.0   3.9   Net change in fair value available-for-sale fin. assets   0   0   0   0   0   0   0   0   0  |             |       |       | -        | 8        | ,  |          |          |       |       |          |
| 27   7   9   13   15   Losses on loans, guarantees etc. (note 5)   15   13   9   7   27     132   39   30   69   67   Result before tax   73   75   31   34   133     37   11   9   19   19   19   Tax payable on ordinary result   20   21   8   10   40     95   28   21   50   48   Result from ordinary operations after tax   53   54   23   24   93     3.8   2.0   1.9   Yield per equity capital certificate (note 6)   2.1   2.2   3.7     3.8   2.0   1.9   Diluted result per ECC in Norwegian currency (note 6)   2.1   2.2   3.7     Extended Income Statement  |             | -     |       |          | 1        |  | -        |          |       |       |          |
| 132   39   30   69   67   Result before tax   73   75   31   34   133   37   11   9   19   19   19   Tax payable on ordinary result   20   21   8   10   40   40   95   28   21   50   48   Result from ordinary operations after tax   53   54   23   24   93   3.8   2.0   1.9   Yield per equity capital certificate (note 6)   2.1   2.2   3.7   3.8   2.0   1.9   Diluted result per ECC in Norwegian currency (note 6)   2.1   2.2   3.7   3.8   Extended Income Statement   2   Extended Income Statement   2   Extended Income Statement   2   2   3   3   3   3   3   3   3   3   |             |       | 54    | -        | 109      | , ,  | 117      |          | 58    |       | 218      |
| 37   |             |       |       |          |          |  |          |          |       |       |          |
| 95       28       21       50       48       Result from ordinary operations after tax       53       54       23       24       93         3.8       2.0       1.9       Yield per equity capital certificate (note 6)       2.1       2.2       3.7         Extended Income Statement         95       28       21       50       48       Result from ordinary operations after tax       53       54       23       24       93         2       -1       0       7       0       Net change in fair value available-for-sale fin. assets       0       0       0       0       0       -5         0       0       0       -1       0       Tax on extended profit       0       -5       97       27       21       56       48       Total result for the period       53       54       23       24       88         3.9       2.2       1.9       Yield per equity capital  | 132         | 39    | 30    | 69       | 67       |  | 73       | 75       | 31    | 34    | 133      |
| 3.8 2.0 1.9 Yield per equity capital certificate (note 6) 2.1 2.2 3.7 3.8 2.0 1.9 Diluted result per ECC in Norwegian currency (note 6) 2.1 2.2 3.7  Extended Income Statement  95 28 21 50 48 Result from ordinary operations after tax 53 54 23 24 93 2 -1 0 7 0 Net change in fair value available-for-sale fin. assets 0 0 0 0 0 0 -5 0 0 0 -1 0 Tax on extended profit 0 0 0 0 0 0 0  Minority interest 0 0 0 0 0 0 0 2 -1 0 6 0 Net extended profit or loss items 0 0 0 0 0 0 0 0  97 27 21 56 48 Total result for the period 53 54 23 24 88   | 37          | 11    | 9     |          | 19       | Tax payable on ordinary result                             | 20       | 21       | 8     | 10    | 40       |
| Second State   Seco | 95          | 28    | 21    | 50       | 48       | Result from ordinary operations after tax                  | 53       | 54       | 23    | 24    | 93       |
| Second State   Seco |             |       |       |          |          |  |          |          |       |       |          |
| Extended Income Statement  | 3.8         |       |       | 2.0      | 1.9      | Yield per equity capital certificate (note 6)              | 2.1      | 2.2      |       |       | 3.7      |
| 95         28         21         50         48         Result from ordinary operations after tax         53         54         23         24         93           2         -1         0         7         0         Net change in fair value available-for-sale fin. assets         0 <td< td=""><td>3.8</td><td></td><td></td><td>2.0</td><td>1.9</td><td>Diluted result per ECC in Norwegian currency (note 6)</td><td>2.1</td><td>2.2</td><td></td><td></td><td>3.7</td></td<>   | 3.8         |       |       | 2.0      | 1.9      | Diluted result per ECC in Norwegian currency (note 6)      | 2.1      | 2.2      |       |       | 3.7      |
| 2       -1       0       7       0       Net change in fair value available-for-sale fin. assets       0 <td></td> <td></td> <td></td> <td></td> <td></td> <td>Extended Income Statement</td> <td></td> <td></td> <td></td> <td></td> <td></td>  |             |       |       |          |          | Extended Income Statement                                  |          |          |       |       |          |
| 0       0       0       -1       0       Tax on extended profit       0       -5       97       27       21       56       48       Total result for the period       53       54       23       24       88         3.9       2.2       1.9       Yield per equity capital certificate       2.1       2.2       3.5  | 95          | 28    | 21    | 50       | 48       | Result from ordinary operations after tax                  | 53       | 54       | 23    | 24    | 93       |
| Minority interest         0  | 2           | -1    | 0     | 7        | 0        | Net change in fair value available-for-sale fin. assets    | 0        | 0        | 0     | 0     | -5       |
| 2 -1 0 6 0 Net extended profit or loss items 0 0 0 0 0 -5 97 27 21 56 48 Total result for the period 53 54 23 24 88 3.9 2.2 1.9 Yield per equity capital certificate 2.1 2.2 3.5   | 0           | 0     | 0     | -1       | 0        | Tax on extended profit                                     | 0        | 0        | 0     | 0     | 0        |
| 97         27         21         56         48         Total result for the period         53         54         23         24         88           3.9         2.2         1.9         Yield per equity capital certificate         2.1         2.2         3.5   |             |       |       |          |          | Minority interest  | 0        | 0        | 0     | 0     | 0        |
| 3.9 2.2 1.9 Yield per equity capital certificate 2.1 2.2 3.5   | 2           | -1    | 0     | 6        | 0        | Net extended profit or loss items                          | 0        | 0        | 0     | 0     | -5       |
|  | 97          | 27    | 21    | 56       | 48       | Total result for the period                                | 53       | 54       | 23    | 24    | 88       |
|  | 3.9         |       |       | 2.2      | 1.9      | Yield per equity capital certificate                       | 2.1      | 2.2      |       |       | 3.5      |
|  | 3.9         |       |       | 2.2      |          | Diluted result per ECC in Norwegian currency               | 2.1      | 2.2      |       |       | 3.5      |

## **BALANCE SHEET**

# BALANCE SHEET (amounts in NOK million)

| Parent bank | -        |          |   |          |          | Group    |
|-------------|----------|----------|---|----------|----------|----------|
| 31.12.11    | 30.06.11 | 30.06.12 |   | 30.06.12 | 30.06.11 | 31.12.11 |
|             |          |          |   |          |          |          |
|             |          |          | ASSETS  |          |          |          |
| 118         | 737      | 120      | Cash and claims on central banks                                  | 120      | 737      | 118      |
| 742         | 613      | 762      | Loans to and claims on credit institutions                        | 367      | 59       | 316      |
| 14 387      | 13 737   | 14 574   | Loans to and claims on customers (note 7,8,9,10)                  | 18 818   | 17 108   | 18 049   |
| 179         | 135      | 141      | Financial derivatives (note 16)                                   | 141      | 135      | 179      |
| 4 655       | 3 908    | 4 507    | Certificates, bonds and shares available for sale                 | 3 532    | 3 008    | 3 756    |
| 163         | 163      | 163      | Investments in associated companies (note 12)                     | 154      | 165      | 154      |
| 246         | 204      | 246      | Investments in subsidiaries (note 12)                             |          |          |          |
| 49          | 40       | 49       | Deferred tax benefit  | 51       | 42       | 51       |
| 70          | 103      | 96       | Fixed assets (note13)   | 190      | 132      | 158      |
| 20          | 8        | 14       | Other assets  | 14       | 9        | 21       |
| 20 630      | 19 648   | 20 672   | Total assets  | 23 387   | 21 395   | 22 802   |
|             |          |          |   |          |          |          |
|             |          |          | LIABILITIES AND EQUITY CAPITAL                                    |          |          |          |
| 1 237       | 1 236    | 831      | Liabilities to credit institutions                                | 831      | 1 237    | 1 241    |
| 10 655      | 10 612   | 11 395   | Deposits from customers and liabilities to customers (note 17,18) | 11 198   | 10 437   | 10 429   |
| 6 843       | 5 974    | 6 333    | Borrowings through the issuance of securities (note 15)           | 9 234    | 7 877    | 9 227    |
| 25          | 16       | 33       | Financial derivatives (note 16)                                   | 33       | 16       | 25       |
| 200         | 166      | 182      | Other liabilities   | 180      | 171      | 202      |
| 0           | 0        | 218      | Fundbonds   | 218      | 0        | 0        |
| 18 961      | 18 004   | 18 992   | Total liabilities   | 21 694   | 19 738   | 21 124   |
| 1 031       | 1 031    | 1 031    | Paid-in equity capital (note 19,20)                               | 1 031    | 1 031    | 1 031    |
| 638         | 563      | 601      | Accrued equity capital/retained earnings (note 20)                | 607      | 570      | 645      |
|             | 50       | 48       | Result from ordinary operations after tax                         | 53       | 54       | 0        |
| 1 669       | 1 644    | 1 680    | Total equity capital exclusive minority interest                  | 1 691    | 1 655    | 1 676    |
|             |          |          | Minority interest   | 2        | 2        | 2        |
| 1 669       | 1 644    | 1 680    | Total equity capital  | 1 693    | 1 657    | 1 678    |
| 20 630      | 19 648   | 20 672   | Total liabilities and equity capital                              | 23 387   | 21 395   | 22 802   |

## CHANGE IN EQUITY

## CHANGE IN EQUITY CAPITAL DURING THE QUARTER REVIEW

|  |         |         |       |            |         |          |        |        |          |          |      |        | Group    |
|--|---------|---------|-------|------------|---------|----------|--------|--------|----------|----------|------|--------|----------|
|  |         |         |       |            |         |          |        |        |          |          |      |        | 30.06.12 |
|  | ECC     | Premium | Own   | Result for | Savings | Donation | Char.  | Divid. | Dividend | Other    | Min. | Per.   | Total    |
|  | capital | fund    | ECCs  | valuation  | bank's  | fund     | found. | Equal  |          | Equ.cap. | int. | result |          |
|  |         |         |       | variance   | fund    |          |        | res.   |          |          |      |        |          |
| Equity capital as at 01.01.12                    | 935     | 97      | -1    | 86         | 364     | 22       | 5      | 117    | 35       | 15       | 2    |        | 1 678    |
| Result for the period                            |         |         |       |            |         |          |        |        |          |          |      | 53     | 53       |
| Extended profit or loss items                    |         |         |       | 7          |         |          |        |        |          |          |      |        | 7        |
| Sum total ext. profit or loss                    | 935     | 97      | -1    | 93         | 364     | 22       | 5      | 117    | 35       | 15       | 2    | 53     | 1 738    |
| Transactions with owners                         |         |         |       |            |         |          |        |        |          |          |      |        |          |
| Dep. dividend equal.res.                         |         |         |       |            |         |          |        |        |          |          |      |        | 0        |
| Dep. Dividend                                    |         |         |       |            |         |          |        |        |          |          |      |        | 0        |
| Dividend paid                                    |         |         |       |            |         | -3       | -5     |        | -35      | -2       |      |        | -45      |
| Equity capital 30.06.12                          | 935     | 97      | -1    | 93         | 364     | 19       | 0      | 117    | 0        | 13       | 2    | 53     | 1 693    |
| Paid-in/accrued equity capital/retained earnings |         |         | 1 031 |            |         |          |        |        |          |          |      | 662    | 1 693    |

|  |         |         |             |            |         |          |        |        |          |        | Parent bank |
|--|---------|---------|-------------|------------|---------|----------|--------|--------|----------|--------|-------------|
|  |         |         |             |            |         |          |        |        |          |        | 30.06.12    |
|  | ECC     | Premium | Own         | Result for | Savings | Donation | Char.  | Divid. | Dividend | Per,   | Tota        |
|  | capital | fund    | <b>ECCs</b> | valuation  | bank's  | fund     | found. | Equal  |          | result |             |
|  |         |         |             | variance   | fund    |          |        | res.   |          |        |             |
| Equity capital as at 01.01.12                    | 935     | 97      | -1          | 95         | 364     | 22       | 5      | 117    | 35       |        | 1 669       |
| result for the period                            |         |         |             |            |         |          |        |        |          | 48     | 48          |
| Extended profit or loss items                    |         |         |             | 7          |         |          |        |        |          |        | 7           |
| Sum total ext. profit or loss                    | 935     | 97      | -1          | 102        | 364     | 22       | 5      | 117    | 35       | 48     | 1 724       |
| Transactions with owners                         |         |         |             |            |         |          |        |        |          |        |             |
| Dep. dividend equal.res.                         |         |         |             |            |         |          |        |        |          |        | (           |
| Dep. dividend                                    |         |         |             |            |         |          |        |        |          |        | (           |
| Dividend paid                                    |         |         |             |            |         | -3       | -5     |        | -35      |        | -43         |
| Equity capital 30.06.12                          | 935     | 97      | -1          | 102        | 364     | 19       | 0      | 117    | 0        | 48     | 1 68        |
| Paid-in/accrued equity capital/retained earnings |         |         | 1 031       |            |         |          |        |        |          | 650    | 1 681       |

## CASH FLOW STATEMENT

## **CASH FLOW STATEMENT**

| Parent bank |          |          |   |          |          | Group    |
|-------------|----------|----------|---|----------|----------|----------|
| 31.12.11    | 30.06.11 | 30.06.12 |   | 30.06.12 | 30.06.11 | 31.12.11 |
| 132         | 69       | 67       | Result of ordinary operations                                   | 73       | 75       | 133      |
| 16          | 8        | 8        | + Ordinary depreciation/amortisation                            | 10       | 9        | 19       |
| 0           | 0        | 0        | + Writedowns and gain/loss on fixed assets                      |          | 0        | 0        |
| 27          | 13       | 15       | + Losses on loans, guarantees, etc                              | 15       | 13       | 27       |
| -37         | -19      | -19      | - Tax expense   | -20      | -21      | -40      |
| 138         | 71       | 71       | = Provided from the years operations                            | 78       | 76       | 139      |
| 16          | -12      | -18      | Change miscellaneous debt: + increase/-decrease                 | -18      | -14      | 24       |
| 15          | 66       | 5        | Change miscellaneous claims: - increase/+ decrease              | 7        | 42       | 30       |
| -812        | -170     | -130     | Change loans to and balances with customers:- incr./+ decr.     | -724     | -577     | -1 519   |
| 580         | 537      | 740      | Change deposits from and liabilities to customers:+ incr/-decr. | 769      | 554      | 547      |
| 0           | 0        | 0        | Change liabilities to credit institutions : + increase          | 0        | 0        | 4        |
| 0           | -7       | -400     | Change liabilities to credit institutions : + Decrease          | -400     | -7       | 0        |
| -63         | 485      | 268      | A Net liquidity change from operating activities                | -288     | 74       | -776     |
| -8          | -24      | -36      | - Invested in tangible fixed assets                             | -40      | -24      | -98      |
| 1           | 0        | 1        | + Sale of tangible fixed assets                                 | 1        | 0        | 0        |
| -4 860      | -2 059   | -1 719   | - Investment in long-term securities                            | -1 719   | -2 059   | -4 820   |
| 3 800       | 1 806    | 1 820    | + Sale in long-term securities                                  | 1 820    | 1 806    | 3 800    |
| -1 067      | -277     | 66       | B Liquidity change from investing activities                    | 62       | -277     | -1 118   |
| -51         | -51      | -35      | - Dividend paid on ECCs   | -35      | -51      | -51      |
| 4 416       | 1 990    | 947      | + Issue debt securities   | 1 538    | 2 391    | 5 297    |
| -3 283      | -1 705   | -1 442   | - Redemption debt securities                                    | -1 442   | -1 705   | -3 283   |
|             | 0        | 218      | Change subordinated loan capital/primary capital + incr decr    | 218      | 0        |          |
| 1 082       | 234      | -312     | C Liquidity change from financing activities                    | 279      | 635      | 1 963    |
| -48         | 442      | 22       | A+B+C Sum total change liquid assets                            | 53       | 432      | 70       |
| 908         | 908      | 860      | + Liquid assets at the start of the period                      | 434      | 364      | 364      |
| 860         | 1 350    | 882      | = Liquid assets at the close of the period                      | 487      | 796      | 434      |

#### **NOTE 1. ACCOUNTING PRINCIPLES**

Both the consolidated financial statements and the Parent Bank's separate financial statements have been prepared in compliance with IFRS, while the accounting policies applied in individual areas are described in the annual financial statements for 2011. The interim report for the second quarter is in compliance with IAS 34 and has not been audited.

## **NOTE 2. SEGMENT**

The Group has defined its geographical segment as a main area of Norway – Helgeland. The Group's exposure to credit risk is mainly concentrated on this area. The Group only has smaller exposure to credit risk in areas other than its geographically defined main area. Helgeland is the home region of the Parent Bank who is the Group's operating company. The group has split the bank into two segments, corporate and retail banking.

The group has split the bank into two segments, corporate and retail banking:

Parent bank Group

|        |       |             |        |   |        |       |             | 30.06.12 |
|--------|-------|-------------|--------|---|--------|-------|-------------|----------|
| Retail | Corp. | Not divided | Total  | Segmentinformation                        | Retail | Corp. | Not divided | Total    |
| 77     | 62    | 9           | 148    | Net interest and credit commission income | 96     | 62    | 11          | 169      |
| 13     | 6     | 15          | 34     | Net commission income                     | 13     | 6     | 15          | 34       |
|        |       | 9           | 9      | Other operating income                    |        |       | 2           | 2        |
| 44     | 12    | 53          | 109    | Operating costs                           | 52     | 12    | 53          | 117      |
|        | 13    | 2           | 15     | Losses on loans guaranteed                | 0      | 13    | 2           | 15       |
| 46     | 43    | -22         | 67     | Result before tax                         | 57     | 43    | -27         | 73       |
|        |       |             |        |   |        |       |             |          |
| 7 896  | 6 759 | 0           | 14 655 | Loans to and claims on customers          | 12 089 | 6 881 | 0           | 18 970   |
| -6     | -13   | 0           | -19    | Individual write-downs                    | -6     | -13   | 0           | -19      |
| 0      | 0     | -62         | -62    | Collective write-downs on loans           | 0      | 0     | -62         | -62      |
| 0      | 0     | 6 098       | 6 098  | Other assets                              | 0      | 0     | 4 498       | 4 498    |
| 7 890  | 6 746 | 6 036       | 20 672 | Total assts per segment                   | 12 083 | 6 868 | 4 436       | 23 387   |
| 7 331  | 4 064 | 0           | 11 395 | Deposits from customers and liabilities   | 7 331  | 3 867 | 0           | 11 198   |
| 0      | 0     | 9 277       | 9 277  | Other liabilities and equity              | 0      | 0     | 12 189      | 12 189   |
| 7 331  | 4 064 | 9 277       | 20 672 | Total liabilities and equity per segment  | 7 331  | 3 867 | 12 189      | 23 387   |

The group has split the bank into two segments, corporate and retail banking:

Parent bank Group 30.06.11

|       |  |  |  |   |   |   | 30.06.11   |
|-------|--|--|--|---|---|---|--|
| Corp. | Not divided  | Total  | Segmentinformation   | Retail  | Corp.   | Not divided   | Total  |
| 64    | 10   | 149  | Net interest and credit commission income  | 86  | 65  | 10  | 162  |
| 5     | 12   | 28   | Net commission income  | 11  | 5   | 12  | 28   |
|       | 15   | 15   | Other operating income   |   |   | 13  | 13   |
| 13    | 54   | 110  | Operating costs  | 48  | 13  | 54  | 115  |
| 8     | 2  | 13   | Losses on loans guaranteed   | 3   | 8   | 2   | 13   |
| 48    | -19  | 69   | Result before tax  | 46  | 49  | -21   | 75   |
|       |  |  |  |   |   |   |  |
| 6 236 |  | 13 835   | Loans to and claims on customers   | 10 876  | 6 330   |   | 17 206   |
| -31   |  | -38  | Individual write-downs   | -7  | -31   |   | -38  |
|       | -60  | -60  | Collective write-downs on loans  |   |   | -60   | -60  |
|       | 5 911  | 5 911  | Other assets   |   |   | 4 287   | 4 287  |
| 6 205 | 5 851  | 19 648   | Total assts per segment  | 10 869  | 6 299   | 4 227   | 21 395   |
| 3 845 |  | 10 611   | Deposits from customers and liabilities  | 6 766   | 3 671   |   | 10 437   |
|       | 9 037  | 9 037  | Other liabilities and equity   |   |   | 10 958  | 10 958   |
| 3 845 | 9 037  | 19 648   | Total liabilities and equity per segment   | 6 766   | 3 671   | 10 958  | 21 395   |
|       | 64<br>5<br>13<br>8<br>48<br>6 236<br>-31<br>6 205<br>3 845 | 64 10 5 12 15 13 54 8 2 48 -19 6 236 -31 -60 5 911 6 205 5 851 3 845 9 037 | 64         10         149           5         12         28           15         15         15           13         54         110           8         2         13           48         -19         69           6 236         13 835           -31         -38           -60         -60           5 911         5 911           6 205         5 851         19 648           3 845         10 611           9 037         9 037 | 64         10         149         Net interest and credit commission income           5         12         28         Net commission income           15         15         Other operating income           13         54         110         Operating costs           8         2         13         Losses on loans guaranteed           48         -19         69         Result before tax           6 236         13 835         Loans to and claims on customers           -31         -38         Individual write-downs           -60         -60         Collective write-downs on loans           5 911         5 911         Other assets           6 205         5 851         19 648         Total assts per segment           3 845         10 611         Deposits from customers and liabilities           9 037         9 037         Other liabilities and equity | 64         10         149         Net interest and credit commission income         86           5         12         28         Net commission income         11           15         15         Other operating income         48           13         54         110         Operating costs         48           8         2         13         Losses on loans guaranteed         3           48         -19         69         Result before tax         46           6 236         13 835         Loans to and claims on customers         10 876           -31         -38         Individual write-downs         -7           -60         -60         Collective write-downs on loans         -7           5 911         5 911         Other assets         10 869           3 845         10 611         Deposits from customers and liabilities         6 766           9 037         9 037         Other liabilities and equity         6 766 | 64         10         149         Net interest and credit commission income         86         65           5         12         28         Net commission income         11         5           15         15         Other operating income         48         13           13         54         110         Operating costs         48         13         8         2         13         Losses on loans guaranteed         3         8           48         -19         69         Result before tax         46         49           6 236         13 835         Loans to and claims on customers         10 876         6 330           -31         -38         Individual write-downs         -7         -31           -60         -60         Collective write-downs on loans         -7         -31           5 911         5 911         Other assets         10 869         6 299           3 845         10 611         Deposits from customers and liabilities         6 766         3 671           9 037         9 037         Other liabilities and equity         -7         -8 | 64         10         149         Net interest and credit commission income         86         65         10           5         12         28         Net commission income         11         5         12           15         15         0ther operating income         13         13         48         13         54           8         2         13         Losses on loans guaranteed         3         8         2           48         -19         69         Result before tax         46         49         -21           6 236         13 835         Loans to and claims on customers         10 876         6 330         -21           6 236         13 835         Loans to and claims on customers         10 876         6 330         -21           6 236         13 835         Loans to and claims on customers         10 876         6 330         -21           6 236         13 835         Loans to and claims on customers         10 876         6 330         -21           6 236         -60         -60         Collective write-downs         -7         -31         -60         -60         -60         -60         -60         -60         -60         -60         -60         -60         -60 |

## NOTE 3. SPECIFICATION OF NET CHANGE IN VALUE OF FINANCIAL INSTRUMENTS

| Parent bank | k     |       |          |          |  |          |          |       |       | Group    |
|-------------|-------|-------|----------|----------|--|----------|----------|-------|-------|----------|
| 31.12.11    | Q2/11 | Q2/12 | 30.06.11 | 30.06.12 |  | 30.06.12 | 30.06.11 | Q2/12 | Q2/11 | 31.12.11 |
| -5          | -1    | -2    | 0        | 0        | Value change in interest-bearing securities  | 0        | 0        | -2    | -1    | -7       |
| 10          | 2     | 0     | 4        | 1        | Net gain/loss in interest-bearing securities | 1        | 4        | 0     | 2     | 10       |
| -16         | -2    | -7    | -3       | -7       | Net gain/loss shares                         | -7       | -3       | -7    | -2    | -16      |
| 5           | 1     | 0     | 1        | 2        | Income AC                                    | 4        | 7        | 3     | 0     | 4        |
| 11          | 13    | 13    | 15       | 13       | Share dividend                               | 2        | 6        | 2     | 5     | 0        |
| -3          | -2    | 0     | 0        | 2        | Value change in value on lending             | 2        | 0        | 0     | -2    | -3       |
| 3           | -2    | -2    | -4       | -3       | Value change on funding and derivatives      | -3       | -4       | -2    | -2    | 3        |
| 5           | 9     | 2     | 13       | 8        | Total value change financial instruments     | -1       | 10       | -6    | 0     | -9       |

## NOTE 4. SPECIFICATION OF TOTAL OPERATING COSTS

| Parent bank | k     |       |          |          |  |          |          |       |       | Group    |
|-------------|-------|-------|----------|----------|--|----------|----------|-------|-------|----------|
| 31.12.11    | Q2/11 | Q2/12 | 30.06.11 | 30.06.12 |  | 30.06.12 | 30.06.11 | Q2/12 | Q2/11 | 31.12.11 |
| 112         | 29    | 29    | 59       | 59       | Wages, salaries and social costs                 | 62       | 62       | 31    | 31    | 113      |
| 52          | 13    | 13    | 27       | 26       | General administration costs                     | 29       | 29       | 15    | 14    | 61       |
| 16          | 4     | 4     | 8        | 8        | Depreciation etc of fixed- and intangible assets | 10       | 9        | 5     | 4     | 19       |
| 29          | 8     | 8     | 16       | 16       | Other operating costs                            | 16       | 15       | 7     | 8     | 25       |
| 209         | 54    | 54    | 110      | 109      | Total operating costs                            | 117      | 115      | 58    | 57    | 218      |

## NOTE 5. LOSSES ON LOANS GUARANTEES, ETC

| Parent bank |       |       |          |          |   |          |          |       |       | Group    |
|-------------|-------|-------|----------|----------|---|----------|----------|-------|-------|----------|
| 31.12.11    | Q2/11 | Q2/12 | 30.06.11 | 30.06.12 |   | 30.06.12 | 30.06.11 | Q2/12 | Q2/11 | 31.12.11 |
| -4          | -18   | -14   | -13      | -13      | +/- Period's change in individual write-downs   | -13      | -13      | -14   | -18   | -4       |
| 2           | 2     | 2     | 2        | 2        | + Period's change in collective write-downs   | 2        | 2        | 2     | 2     | 2        |
| 22          | 24    | 16    | 22       | 22       | + Period's conf. Losses against which ind. write-downs were made in prev. Years                 | 22       | 22       | 16    | 24    | 22       |
| 9           | 1     | 5     | 5        | 5        | + Period's confirmed losses against which no individual write-downs were made in previous years | 5        | 5        | 5     | 1     | 9        |
| -2          | -2    | 0     | -3       | -1       | - Period's recoveries from previous periods' conf.losses  | -1       | -3       | 0     | -2    | -2       |
| 27          | 7     | 9     | 13       | 15       | Total losses on loans, guarantees etc.  | 15       | 13       | 9     | 7     | 27       |

## NOTE 6. PROFIT PER PRIMARY CERTIFICATE

| Parent bank |          |          |  |          |          | Group    |
|-------------|----------|----------|--|----------|----------|----------|
| 31.12.11    | 30.06.11 | 30.06.12 |  | 30.06.12 | 30.06.11 | 31.12.11 |
| 95          | 50       | 48       | Profit                                       | 53       | 54       | 93       |
| 74.9 %      | 74.9 %   | 74.9 %   | ECC percentage                               | 74.9 %   | 74.9 %   | 74.9 %   |
| 3.8         | 2.0      | 1.9      | Yield per equity capital certificate         | 2.1      | 2.2      | 3.7      |
| 3.8         | 2.0      | 1.9      | Diluted result per ECC in Norwegian currency | 2.1      | 2.2      | 3.7      |

## NOTE 7. GEOGRAPHICAL EXPOSURE

## Geographical exposure within the loan portfolio was as follows:

| Parent bank |      |          |      |                            |          |      |          | Group |
|-------------|------|----------|------|----------------------------|----------|------|----------|-------|
| 30.06.11    | %    | 30.06.12 | %    |                            | 30.06.12 | %    | 30.06.11 | %     |
| 11 724      | 84.7 | 12 130   | 82.8 | Helgeland                  | 15 679   | 82.7 | 14 434   | 83.9  |
| 2 097       | 15.2 | 2 506    | 17.1 | Areas other than Helgeland | 3 269    | 17.2 | 2 758    | 16.0  |
| 14          | 0.1  | 19       | 0.1  | International              | 22       | 0.1  | 15       | 0.1   |
| 13 835      | 100  | 14 655   | 100  | Total                      | 18 970   | 100  | 17 207   | 100   |

## NOTE 8. COMMITMENT AND LOSSES SPLIT BY SECTOR/INDUSTRY

Group

|                                      |             | 30.06.12 |            |          |             | 30.06.11 |            |          |  |
|--------------------------------------|-------------|----------|------------|----------|-------------|----------|------------|----------|--|
|                                      | Gross loans | %-stake  | Loss prov. | Defaults | Gross loans | %-stake  | Loss prov. | Defaults |  |
| Municipalities and municipal enterp. | 1           | 0.0 %    | 0          | 0        | 1           | 0.0 %    | 0          | 0        |  |
| Insurance and finance                | 25          | 0.1 %    | 0          | 0        | 3           | 0.0 %    | 0          | 0        |  |
| Agriculture and forestry             | 1 211       | 6.4 %    | 2          | 0        | 1 109       | 6.4 %    | 1          | 0        |  |
| Fisheries and aquaculture            | 825         | 4.3 %    | 1          | 0        | 664         | 3.9 %    | 2          | 3        |  |
| Mining and industry                  | 527         | 2.8 %    | 2          | 11       | 494         | 2.9 %    | 1          | 2        |  |
| Building and construction            | 765         | 4.0 %    | 2          | 0        | 771         | 4.5 %    | 1          | 0        |  |
| Trade, hotel, restaurants.           | 390         | 2.1 %    | 2          | 0        | 317         | 1.8 %    | 2          | 0        |  |
| Transport and services               | 809         | 4.3 %    | 2          | 1        | 712         | 4.1 %    | 2          | 0        |  |
| Property, property development       | 2 328       | 12.3 %   | 1          | 0        | 2 260       | 13.1 %   | 23         | 4        |  |
| Retail market                        | 12 089      | 63.7 %   | 6          | 0        | 10 876      | 63.2 %   | 7          | 2        |  |
| Total                                | 18 970      | 100 %    | 18         | 13       | 17 207      | 100 %    | 39         | 11       |  |
| Change collective write-downs        |             |          |            | 2        |             |          |            | 2        |  |
| Total                                |             |          |            | 15       |             |          |            | 13       |  |

Parent bank

|                                      |             | 30.06.12 |            |          |             | 30.06.11 |            |          |  |
|--------------------------------------|-------------|----------|------------|----------|-------------|----------|------------|----------|--|
|                                      | Gross loans | %-stake  | Loss prov. | Defaults | Gross loans | %-stake  | Loss prov. | Defaults |  |
| Municipalities and municipal enterp. | 1           | 0.0 %    | 0          | 0        | 1           | 0.0 %    | 0          | 0        |  |
| Insurance and finance                | 25          | 0.2 %    | 0          | 0        | 3           | 0.0 %    | 0          | 0        |  |
| Agriculture and forestry             | 1 184       | 8.1 %    | 2          | 0        | 1 109       | 8.0 %    | 1          | 0        |  |
| Fisheries and aquaculture            | 821         | 5.6 %    | 1          | 0        | 664         | 4.8 %    | 2          | 3        |  |
| Mining and industry                  | 525         | 3.6 %    | 2          | 11       | 494         | 3.6 %    | 1          | 2        |  |
| Building and construction            | 748         | 5.1 %    | 2          | 0        | 771         | 5.6 %    | 1          | 0        |  |
| Trade, hotel, restaurants.           | 376         | 2.6 %    | 2          | 0        | 317         | 2.3 %    | 2          | 0        |  |
| Transport and services               | 756         | 5.2 %    | 2          | 1        | 712         | 5.1 %    | 2          | 0        |  |
| Property, property development       | 2 323       | 15.9 %   | 1          | 0        | 2 165       | 15.6 %   | 23         | 4        |  |
| Retail market                        | 7 896       | 53.9 %   | 6          | 0        | 7 599       | 54.9 %   | 7          | 2        |  |
| Total                                | 14 655      | 100 %    | 18         | 13       | 13 835      | 100 %    | 39         | 11       |  |
| Change collective write-downs        |             |          |            | 2        |             |          |            | 2        |  |
| Total                                |             |          |            | 15       |             |          |            | 13       |  |

## NOTE 9. BAD AND DOUBTFUL LOANS (incl. guarantees)

| Parent bank | f        |          |   |          |          | Group    |
|-------------|----------|----------|---|----------|----------|----------|
| 31.12.11    | 30.06.11 | 30.06.12 |   | 30.06.12 | 30.06.11 | 31.12.11 |
| 168         | 189      | 141      | Loans, guarantees etc. in default   | 141      | 189      | 168      |
| 37          | 32       | 26       | Loss provisions for loans, guarantees etc. in default                             | 26       | 32       | 37       |
| 131         | 157      | 115      | Total net loans, guarantees etc. in default                                       | 115      | 157      | 131      |
|             |          |          |   |          |          |          |
| 62          | 24       | 22       | Other bad and doubtful loans and guars., not in default                           | 22       | 24       | 62       |
| 13          | 7        | 10       | Loss provisions for other bad and doubtful loans, guarantees etc., not in default | 10       | 7        | 13       |
| 49          | 17       | 12       | Total net bad and doubtful commitments, not in default                            | 12       | 17       | 49       |
|             |          |          |   |          |          |          |
| 180         | 174      | 127      | Total bad and doubtful loans  | 127      | 174      | 180      |

## NOTE 10. INDIVIDUAL AND COLLECTIVE WRITE DOWNS OF LOANS AND GUARANTEES

| Parent bank | ſ        |          |   |          |          | Group    |
|-------------|----------|----------|---|----------|----------|----------|
| 31.12.11    | 30.06.11 | 30.06.12 |   | 30.06.12 | 30.06.11 | 31.12.11 |
| 53          | 53       | 49       | Individual write-downs to cover losses on loans and guarantees as at 01.01              | 49       | 53       | 53       |
| -22         | -22      | -22      | Period's conf. losses, against which indi. Write-down was previously made               | -22      | -22      | -22      |
| 6           | 5        | 7        | Period's increased individual write-downs, against which write-down was previously made | 7        | 5        | 6        |
| 14          | 4        | 2        | New individual write-downs during the period  | 2        | 4        | 14       |
| -2          | -1       | 0        | Reversal of individual write-downs during the period                                    | 0        | -1       | -2       |
| 49          | 39       | 36       | = Total individual write-downs on loans   | 36       | 39       | 49       |
| 39          | 38       | 19       | *Of which individual write-downs on loans accounted for                                 | 19       | 38       | 39       |
| 10          | 1        | 17       | * Of which ind. Write-downs on guars. Accounted for                                     | 17       | 1        | 10       |
|             |          |          | Collective write-downs:   |          |          |          |
| 58          | 58       | 60       | Collective write-downs to cover losses on loans at 01.01                                | 60       | 58       | 58       |
| 2           | 2        | 2        | + /- Period's change in collective write-downs  | 2        | 2        | 2        |
| 60          | 60       | 62       | Total collective write-downs  | 62       | 60       | 60       |

## NOTE 11. CONTINGENT OFF BALANCE SHEET COMMITMENTS

| Parent bank |          |          |                          |          |          | Group    |
|-------------|----------|----------|--------------------------|----------|----------|----------|
| 31.12.11    | 30.06.11 | 30.06.12 |                          | 30.06.12 | 30.06.11 | 31.12.11 |
| 591         | 608      | 597      | Guarantee obligations    | 597      | 608      | 591      |
| -10         | -1       | -17      | Write-downs on gurantee  | -17      | -1       | -10      |
| 581         | 607      | 580      | Net guarantee obligation | 580      | 607      | 581      |

#### NOTE 12. SUBSIDIARIES AND ASSOCIATED COMPANIES

The Parent Bank's accounts have been presented and prepared in accordance with the requirements laid down by law and regulation governing savings banks in Norway. Subsidiaries where the ownership stake is more than 50 % are consolidated and substantial ownership interests have been included in the accounts using the equity method.

Investment in associated companies

|                             |              |              |              |          |              | Group    |  |
|-----------------------------|--------------|--------------|--------------|----------|--------------|----------|--|
|                             | Location     | Sector       | Equity stake | M        | larket value | ue       |  |
|                             |              |              |              | 30.06.12 | 30.06.11     | 31.12.11 |  |
| Helgeland Invest AS*        | Sandnessjøen | Investment   | 48 %         | 151      | 104          | 151      |  |
| Eiendomsmegler Helgeland AS | Mo i Rana    | Estate Agent | 34 %         | 1        | 1            | 1        |  |
| Helgeland Vekst AS          |              |              |              |          | 58           |          |  |
| Storgt. 73 AS               | Mosjøen      | Real Estate  | 43 %         | 2        | 2            | 2        |  |
| Total investment in AC      |              |              |              | 154      | 165          | 154      |  |

Investment in associated companies

 Parent bank

 Equity stake
 Market value

 30.06.12
 30.06.11
 31.12.11

 48 %
 159
 104
 159

 34 %
 4
 4
 4

 55
 55
 55

| Total investment in AC      |              |              |      | 163.1 | 163.1 | 163.1 |
|-----------------------------|--------------|--------------|------|-------|-------|-------|
| Storgt. 73 AS               | Mosjøen      | Real Estate  | 43 % | 0.1   | 0.1   | 0.1   |
| Helgeland Vekst AS          |              |              |      |       | 55    |       |
| Eiendomsmegler Helgeland AS | Mo i Rana    | Estate Agent | 34 % | 4     | 4     | 4     |
| Helgeland Invest AS*        | Sandnessjøen | Investment   | 48 % | 159   | 104   | 159   |

Sector

Location

Subsidiaries

Parent bank Share capital Number of shares **Equity stake** Market value 30.06.12 30.06.11 31.12.11 ANS Bankbygg Mo 49.0 5 591 97 % 45 45 45 Helgeland Boligkreditt AS 190.0 190 000 100 % 190 150 190 AS Sparebankbygg 0.1 100.0 100 % 0.1 0.1 0.1 Helgeland Spb.eiend.selskap AS 0.1 100.0 100 % 0.4 0.4 0.4 Helgeland Utviklingsselskap AS 0.5 500.0 100 % 10.0 8.0 10.0 Total investment in AC 246 204 246

#### **NOTE 13. OPERATING FUNDS**

|   | Parent Bank |          |          |                       |          |          | Group    |
|---|-------------|----------|----------|-----------------------|----------|----------|----------|
|   | 31.12.11    | 30.06.11 | 30.06.12 |                       | 30.06.12 | 30.06.11 | 31.12.11 |
|   | 70          | 103      | 96       | Operating funds*)     | 190      | 132      | 158      |
| , | 70          | 103      | 96       | Total operating funds | 190      | 132      | 158      |

#### **NOTE 14. DISCLOSURES OF RELATED PARTIES**

The information have been prepared in accordance to IAS 24 for "disclosures of related parties"

Transaction against bank\s senior management and bank's elected representatives are showed in note from annual report. Helgeland Sparebank defines its subsidiaries and associated companies as related parties in relation to this accounting standard.

Transactions between the Parent Bank, group companies and associated companies are made in accordance with normal commercial principles and on normal commercial terms.

| Intercompany transactions  | 30.06.12 | 30.06.11 | 31.12.11 |
|--|----------|----------|----------|
| Income Statement   |          |          |          |
| Income from interest and credit commissions received from subsidiaries | 15       | 15       | 39       |
| Interest on deposits to subsidiaries                                   | 3        | 3        | 4        |
| Rent expense   | 4        | 4        | 5        |
| Refund of operating expenses   | 6        | 4        | 7        |
| Balance Sheet  |          |          |          |
| Lending to subsidiaries  | 471      | 561      | 584      |
| Covered bonds  | 900      | 900      | 900      |
| Deposits from subsidiaries   | 199      | 176      | 175      |
| Accounts receivable, group contribution                                | 0        | 0        | 9        |

#### Helgeland Boligkreditt

Helgeland Boligkreditt is a wholly owned subsidiary of Helgeland Sparebank.

There has been transferred gross lending to customers amounting to NOK 585 million and transferred loans as of 30. June 2012 totalled NOK 4.351 billion, NOK 900 million of the covered bonds were purchased by Helgeland Sparebank. Helgeland Boligkreditt AS has a long term credit in Helgeland Sparebank amounting to NOK 1 billion. The credit has been utilized by NOK 400 million.

#### Miscellaneous

Helgeland Sparebank owns about 9% of the shares in Frende Holding AS and in 2012 received commission for the distribution of life insurance products for a total of NOK 2 million, the bank has also received commission for distribution of general insurance for a total of NOK 5 million in 2012.

The Bank has also participated in the establishment of the securities firm Norne Securities AS with an ownership interest of 6.5% and of a new leasing company, Brage Finans AS, with an ownership interest of 10 %

#### NOTE 15. SECURITIES DEBT AND SUBORDINATED LOAN CAPITAL

| Parent bank | 1        |          |                              |          |          | Group    |
|-------------|----------|----------|------------------------------|----------|----------|----------|
| 31.12.11    | 30.06.11 | 30.06.12 |                              | 30.06.12 | 30.06.11 | 31.12.11 |
| 400         | 410      | 0        | F-loans Norges Bank          | 0        | 410      | 400      |
| 826         | 826      | 826      | Loans from Norges Bank       | 826      | 826      | 826      |
| 11          | 0        | 5        | Other loans                  | 5        | 0        | 15       |
| 1 237       | 1 236    | 831      | Total loans from Norges Bank | 831      | 1 236    | 1 241    |
| 454         | 306      | 461      | Certificate debt             | 461      | 306      | 454      |
| 6 389       | 5 668    | 5 872    | Bond debt                    | 5 872    | 5 667    | 6 389    |
| 0           | 0        | 0        | Covered bonds                | 2 901    | 1 904    | 2 384    |
| 6 843       | 5 974    | 6 333    | Total securities debt        | 9 234    | 7 877    | 9 227    |
| 0           | 0        | 218      | Fundbonds                    | 218      | 0        | 0        |
| 0           | 0        | 218      | Total fundbonds              | 218      | 0        | 0        |

## **NOTE 16. FINANCIAL DERIVATIVES**

Parent bank Group 30.06.12 30.06.12

| 00.00.12      |        |                |  |               |              | 00.00.12    |
|---------------|--------|----------------|--|---------------|--------------|-------------|
| Nominal value | Mark   | Market value ! |  | Nominal value | Market value |             |
| Total         | Assets | Commitments    |  | Total         | Assets       | Commitments |
| 631           | 0      | 33             | Inerest rate swaps- fixed interest rate loans          | 631           | 0            | 33          |
| 25            | 1      | 0              | Interest rate swaps- bank deposits with share Yield    | 0             | 1            | 0           |
| 656           | 1      | 33             | Total financial derivatives                            | 631           | 1            | 33          |
| 1 573         | 140    | 0              | Interest rate swaps – fixed interest rate with hedging | 1 573         | 140          | 0           |
| 1 573         | 140    | 0              | Total financial derivates with hedging                 | 1 573         | 140          | 0           |

 Parent bank
 Group

 31.03.11
 31.03.11

| Nominal value | Market value |             |  | Nominal value | Market value |             |  |
|---------------|--------------|-------------|--|---------------|--------------|-------------|--|
| Total         | Assets       | Commitments |  | Total         | Assets       | Commitments |  |
| 381           | 0            | 16          | Inerest rate swaps- fixed interest rate loans          | 381           | 0            | 16          |  |
| 500           | 17           | 0           | Interest rate swaps- bank deposits with share Yield    | 500           | 17           | 0           |  |
| 881           | 17           | 16          | Total financial derivatives                            | 881           | 17           | 16          |  |
| 1 350         | 118          | 0           | Interest rate swaps – fixed interest rate with hedging | 1 350         | 118          | 0           |  |
| 1 350         | 118          | 0           | Total financial derivates with hedging                 | 1 350         | 118          | 0           |  |

## NOTE 17. GEOGRAPHICAL EXPOSURE DEPOSITS FROM AND LIABILITIES TO CUSTOMERS

| Parei | nt bank |          |         |          |                            |          |         |          | Group   |
|-------|---------|----------|---------|----------|----------------------------|----------|---------|----------|---------|
|       | %       | 30.06.11 | %       | 30.06.12 |                            | 30.06.12 | %       | 30.06.11 | %       |
|       | 92.6 %  | 9 828    | 91.9 %  | 10 473   | Helgeland                  | 10 276   | 91.8 %  | 9 653    | 92.5 %  |
|       | 6.7 %   | 706      | 7.3 %   | 837      | Areas other than Helgeland | 837      | 7.5 %   | 706      | 6.8 %   |
|       | 0.7 %   | 78       | 0.7 %   | 85       | International              | 85       | 0.8 %   | 78       | 0.7 %   |
|       | 100.0 % | 10 612   | 100.0 % | 11 395   | Total                      | 11 198   | 100.0 % | 10 437   | 100.0 % |

## NOTE 18.DEPOSITS FROM CUSTOMERS SPLIT BY SECTOR/INDUSTRY

| Parent bank |          |         |          |                                      |          |         |          | Group   |
|-------------|----------|---------|----------|--------------------------------------|----------|---------|----------|---------|
| %           | 30.06.11 | %       | 30.06.12 |                                      | 30.06.12 | %       | 30.06.11 | %       |
| 2.1 %       | 227      | 3.8 %   | 432      | Financial institutions               | 264      | 2.4 %   | 87       | 0.8 %   |
| 9.2 %       | 971      | 8.9 %   | 1 019    | Municipalities and municipal enterp. | 1 019    | 9.1 %   | 971      | 9.3 %   |
| 2.8 %       | 302      | 3.0 %   | 337      | Agriculture and forestry             | 337      | 3.0 %   | 302      | 2.9 %   |
| 2.7 %       | 287      | 1.5 %   | 174      | Fisheries and aquaculture            | 174      | 1.6 %   | 287      | 2.7 %   |
| 1.3 %       | 133      | 1.2 %   | 141      | Mining and industry                  | 141      | 1.3 %   | 133      | 1.3 %   |
| 3.8 %       | 408      | 4.1 %   | 471      | Building and construction            | 471      | 4.2 %   | 408      | 3.9 %   |
| 2.9 %       | 305      | 2.8 %   | 319      | Trade, hotel, restaurants.           | 319      | 2.8 %   | 305      | 2.9 %   |
| 6.5 %       | 691      | 5.9 %   | 672      | Transport and services               | 672      | 6.0 %   | 691      | 6.6 %   |
| 4.9 %       | 522      | 4.4 %   | 499      | Property, property development       | 470      | 4.2 %   | 487      | 4.7 %   |
| 63.8 %      | 6 766    | 64.3 %  | 7 331    | Retail market                        | 7 331    | 65.5 %  | 6 766    | 64.8 %  |
| 100.0 %     | 10 612   | 100.0 % | 11 395   | Total                                | 11 198   | 100.0 % | 10 437   | 100.0 % |

## NOTE 19. EQUITY CERTIFICATE CAPITAL HELG

Parent bank

| Per 31.03.12                  | Numbers    | % share |                             | Numbers    | % share |
|-------------------------------|------------|---------|-----------------------------|------------|---------|
| Sparebankstiftelsen Helgeland | 12 099 598 | 64.7 %  | Sparebanken Vest            | 200 000    | 1.1 %   |
| Sparebank 1 Midt-Norge        | 660 000    | 3.5 %   | Nervik, Steffen             | 105 000    | 0.6 %   |
| MP Pensjon                    | 658 147    | 3.5 %   | Hartviksen, Harald          | 94 498     | 0.5 %   |
| Skagen Vekst                  | 407 400    | 2.2 %   | Tromstrygd                  | 75 000     | 0.4 %   |
| Sparebanken Øst               | 386 994    | 2.1 %   | Coop Norge SA               | 63 047     | 0.3 %   |
| Helgelandskraft AS            | 340 494    | 1.8 %   | Institutt for sammenligning | 62 300     | 0.3 %   |
| Sparebankstiftelsen DnB NOR   | 329 124    | 1.8 %   | Arnesen, Dag Fredrik Jebsen | 60 000     | 0.3 %   |
| Nordea Bank                   | 262 453    | 1.4 %   | Sivesind Invest AS          | 52 541     | 0.3 %   |
| Haslum Industri AS            | 217 230    | 1.2 %   | Brage invest AS             | 48 433     | 0.3 %   |
| Terra utbytte                 | 201 006    | 1.1 %   | Argo Securities AS          | 36 070     | 0.2 %   |
| Total 10 biggest owners       | 15 562 446 | 83.2 %  | Total 20 biggest owners     | 16 359 335 | 87.5 %  |

The bank has issued a total of 18 700 000 equity certificates value of NOK 50,-.

## **NOTE 20. CAPITAL ADEQUACY**

The first part of the note shows the calculation base and capital adequacy under Basel II

| Parent bank |          |          |                                       |          |          | Group    |
|-------------|----------|----------|---------------------------------------|----------|----------|----------|
| 31.12.11    | 30.06.11 | 30.06.12 |                                       | 30.06.12 | 30.06.11 | 31.12.11 |
| 935         | 935      | 935      | ECC-capital                           | 935      | 935      | 935      |
| 97          | 97       | 97       | Premium Fund                          | 97       | 97       | 97       |
| -1          | -1       | -1       | Own ECCs                              | -1       | -1       | -1       |
| 1.031       | 1.031    | 1.031    | Total paid-in capital                 | 1.031    | 1.031    | 1.031    |
| 364         | 352      | 364      | Savings Bank's fund                   | 364      | 352      | 364      |
| 95          | 99       | 95       | Reserve for vauluation variances      | 79       | 91       | 86       |
| 27          | 29       | 15       | Donations Fund                        | 15       | 29       | 27       |
| 117         | 82       | 117      | Dividend equalisation reserve         | 117      | 82       | 117      |
| 36          | 0        | 0        | Cash dividend                         | 0        | 0        | 36       |
| 0           | 0        | 0        | Other equity capital                  | 17       | 19       | 17       |
| 639         | 562      | 591      | Total accrued equity capital          | 592      | 573      | 647      |
|             |          |          | Additional:                           |          |          |          |
| 0           | 0        | 218      | Fundbonds                             | 218      | 0        | 0        |
|             |          |          | Deduction:                            |          |          |          |
| -95         | -99      | -95      | Not realized profits                  | -79      | -91      | -86      |
| -41         | -10      | 0        | Cash dividend /gifts employee         | 0        | -10      | -41      |
| -49         | -40      | -59      | Intangible asstes                     | -60      | -42      | -51      |
| 1.485       | 1.444    | 1.686    | Total core capital                    | 1.702    | 1.461    | 1.500    |
| 40          | 41       | 33       | Net nor realized profits              | 29       | 37       | 37       |
| 40          | 41       | 33       | Total net supplementary capital       | 29       | 37       | 37       |
| 1.525       | 1.485    | 1.719    | Total net equity and related capital  | 1.731    | 1.498    | 1.537    |
| 11.846      | 11.816   | 12.522   | Weight assets calculation basis *)    | 13.290   | 12.718   | 12.960   |
| 12,87 %     | 12,57 %  | 13,72 %  | Capital adequacy ratio i %            | 13,02 %  | 11,78 %  | 11,86 %  |
| 12,54 %     | 12,22 %  | 13,46 %  | Of which core capital accounted for % | 12,81 %  | 11,49 %  | 11,57 %  |

The note shows the calculation basis and capital adequacy according to Basel II (standard method credit risk). Capital requirement Basel II

| Parent bank |          |          |   |          |          | Group    |
|-------------|----------|----------|---|----------|----------|----------|
| 31.12.11    | 30.06.11 | 30.06.12 |   | 30.06.12 | 30.06.11 | 31.12.11 |
| 0           | 0        | 0        | States and central banks                                  | 0        | 0        | 0        |
| 13          | 4        | 7        | Local and regional authorities (including municipalities) | 7        | 4        | 13       |
| 0           | 0        | 6        | Publicly owned enterprises                                | 6        | 0        | 0        |
| 67          | 63       | 98       | Institutions  | 56       | 50       | 60       |
| 272         | 331      | 279      | Enterprises   | 279      | 333      | 272      |
| 200         | 210      | 210      | Mass market loans   | 195      | 210      | 200      |
| 297         | 228      | 299      | Loans secured by real property                            | 424      | 325      | 405      |
| 13          | 17       | 8        | Loans overdue   | 8        | 17       | 13       |
| 15          | 14       | 15       | Covered bonds   | 8        | 7        | 8        |
| 0           | 0        | 0        | Units in securities funds                                 | 0        | 0        | 0        |
| 25          | 29       | 36       | Other loans and commitments                               | 34       | 23       | 17       |
| 902         | 896      | 957      | Capital requirement credit risk                           | 1.016    | 967      | 988      |
| 55          | 58       | 55       | Capital requirement operational risk 1)                   | 58       | 59       | 58       |
| -9          | -9       | -11      | Deducted from capital requirement                         | -11      | -9       | -9       |
| 948         | 945      | 1.002    | Total capital requirement                                 | 1.063    | 1.017    | 1.037    |

## PROFIT AND LOSS ACCOUNT ITEMS AS A PERCENTAGE OF AVERAGE ASSETS

| Parent bank | Parent bank Group |       |          |          |  |          |          |       |       |          |  |
|-------------|-------------------|-------|----------|----------|--|----------|----------|-------|-------|----------|--|
| 31.12.11    | Q2/11             | Q2/12 | 30.06.11 | 30.06.12 |  | 30.06.12 | 30.06.11 | Q2/12 | Q2/11 | 31.12.11 |  |
| 4.21        | 4.11              | 4.23  | 4.10     | 4.31     | Interest receivable and similar income                     | 4.38     | 4.16     | 4.35  | 4.15  | 4.26     |  |
| 2.70        | 2.56              | 2.81  | 2.54     | 2.86     | Interest payable and similar costs                         | 2.91     | 2.59     | 2.87  | 2.61  | 2.76     |  |
| 1.52        | 1.56              | 1.42  | 1.56     | 1.44     | Net interest- and credit commission income                 | 1.47     | 1.56     | 1.48  | 1.55  | 1.50     |  |
| 0.36        | 0.39              | 0.39  | 0.36     | 0.37     | Commissions receivable and income from banking services    | 0.33     | 0.33     | 0.35  | 0.36  | 0.34     |  |
| 0.06        | 0.06              | 0.04  | 0.06     | 0.04     | Commissions payable and costs relating to banking services | 0.03     | 0.06     | 0.03  | 0.05  | 0.06     |  |
| 0.30        | 0.33              | 0.35  | 0.30     | 0.33     | Net commission income                                      | 0.30     | 0.28     | 0.31  | 0.30  | 0.28     |  |
| 0.03        | 0.18              | 0.04  | 0.15     | 0.08     | Gains/losses on financial assets available for sale        | -0.01    | 0.10     | -0.10 | 0.00  | -0.04    |  |
| 0.02        | 0.01              | 0.00  | 0.02     | 0.01     | Other operating income                                     | 0.03     | 0.03     | 0.02  | 0.02  | 0.02     |  |
| 1.06        | 1.12              | 1.05  | 1.15     | 1.06     | Operating costs  | 1.02     | 1.12     | 1.01  | 1.08  | 1.02     |  |
| 0.13        | 0.14              | 0.18  | 0.14     | 0.15     | Losses on loans, guarantees etc. and fixed assets          | 0.13     | 0.13     | 0.16  | 0.13  | 0.13     |  |
| 0.67        | 0.81              | 0.58  | 0.72     | 0.65     | Result before tax  | 0.64     | 0.73     | 0.54  | 0.66  | 0.62     |  |
| 0.19        | 0.23              | 0.18  | 0.20     | 0.19     | Tax payable on ordinary result                             | 0.17     | 0.20     | 0.14  | 0.22  | 0.19     |  |
| 0.48        | 0.58              | 0.41  | 0.52     | 0.47     | Result from ordinary operations after tax                  | 0.46     | 0.52     | 0.40  | 0.44  | 0.43     |  |

## PROFIT & LOSS ACCOUNT AND BALANCE SHEET DEVELOPMENT

| Parent bank |       |       |       |       |  |       |       |       |       | Group |
|-------------|-------|-------|-------|-------|--|-------|-------|-------|-------|-------|
| Q2/11       | Q3/11 | Q4/11 | Q1/12 | Q2/12 |  | Q2/12 | Q1/12 | Q4/11 | Q3/11 | Q2/11 |
| 199         | 212   | 226   | 225   | 217   | Interest receivable and similar income                     | 250   | 254   | 251   | 233   | 217   |
| 124         | 137   | 151   | 150   | 144   | Interest payable and similar costs                         | 165   | 170   | 171   | 153   | 136   |
| 75          | 75    | 75    | 75    | 73    | Net interest- and credit commission income                 | 85    | 84    | 80    | 80    | 81    |
| 18          | 20    | 18    | 18    | 20    | Commissions receivable and income from banking services    | 20    | 18    | 18    | 20    | 18    |
| 3           | 3     | 3     | 2     | 2     | Commissions payable and costs relating to banking services | 2     | 2     | 3     | 3     | 3     |
| 15          | 17    | 15    | 16    | 18    | Net commission income                                      | 18    | 16    | 15    | 17    | 15    |
| 9           | -1    | -7    | 6     | 2     | Gains/losses on financial assets available for sale        | -6    | 5     | -17   | -2    | 0     |
| 1           | 0     | 1     | 1     | 0     | Other operating income                                     | 1     | 2     | 2     | 0     | 2     |
| 54          | 55    | 44    | 55    | 54    | Operating costs  | 58    | 59    | 46    | 57    | 57    |
| 7           | 7     | 7     | 6     | 9     | Losses on loans, guarantees etc.                           | 9     | 6     | 7     | 7     | 7     |
| 39          | 29    | 33    | 37    | 30    | Result before tax  | 31    | 42    | 27    | 31    | 34    |
| 11          | 9     | 10    | 10    | 9     | Tax payable on ordinary result                             | 8     | 12    | 10    | 9     | 10    |
| 28          | 20    | 23    | 27    | 21    | Result from ordinary operations after tax                  | 23    | 30    | 17    | 22    | 24    |

| Parent bank | Ŕ        |          |          |          |  |          |          |          |          | Group    |
|-------------|----------|----------|----------|----------|--|----------|----------|----------|----------|----------|
| 30.06.11    | 30.09.11 | 31.12.11 | 31.03.12 | 30.06.12 |  | 30.06.12 | 31.03.12 | 31.12.11 | 30.09.11 | 30.06.11 |
|             |          |          |          |          | ASSETS   |          |          |          |          |          |
| 737         | 712      | 118      | 109      | 120      | Cash and claims on central banks                     | 120      | 110      | 118      | 712      | 737      |
| 613         | 745      | 742      | 865      | 762      | Loans to and claims on credit institutions           | 367      | 360      | 316      | 172      | 59       |
| 13 737      | 14 130   | 14 387   | 14 342   | 14 574   | Loans to and claims on customers                     | 18 818   | 18 332   | 18 049   | 17 738   | 17 108   |
| 135         | 158      | 179      | 141      | 141      | Financial derivatives                                | 141      | 141      | 179      | 158      | 135      |
| 3 908       | 3 808    | 4 655    | 4 569    | 4 507    | Certificates, bonds and shares available for sale    | 3 532    | 3 668    | 3 756    | 2 908    | 3 008    |
| 163         | 163      | 163      | 163      | 163      | Investments in associated companies                  | 154      | 154      | 154      | 165      | 165      |
| 204         | 204      | 246      | 246      | 246      | Investments in subsidiaries                          |          |          |          |          |          |
| 40          | 40       | 49       | 49       | 49       | Deferred tax benefit                                 | 51       | 51       | 51       | 42       | 42       |
| 103         | 136      | 70       | 65       | 96       | Fixed assets   | 190      | 155      | 158      | 169      | 132      |
| 8           | 10       | 20       | 26       | 14       | Other assets   | 14       | 27       | 21       | 11       | 9        |
| 19 648      | 20 106   | 20 629   | 20 575   | 20 672   | Total assets   | 23 387   | 22 998   | 22 802   | 22 075   | 21 395   |
|             |          |          |          |          | LIABILITIES AND EQUITY CAPITAL                       |          |          |          |          |          |
| 1 236       | 1 231    | 1 237    | 829      | 831      | Liabilities to credit institutions                   | 831      | 828      | 1 241    | 1 225    | 1 237    |
| 10 612      | 10 550   | 10 655   | 10 819   | 11 395   | Deposits from customers and liabilities to customers | 11 198   | 10 603   | 10 429   | 10 379   | 10 436   |
| 5 974       | 6 479    | 6 843    | 6 783    | 6 333    | Borrowings through the issuance of securities        | 9 234    | 9 409    | 9 227    | 8 602    | 7 877    |
| 16          | 20       | 25       | 40       | 33       | Financial derivatives                                | 33       | 40       | 25       | 21       | 16       |
| 166         | 183      | 200      | 219      | 182      | Other liabilities                                    | 180      | 228      | 202      | 188      | 171      |
| 0           | 0        | 0        | 218      | 218      |  | 218      | 218      | 0        | 0        | 0        |
| 18 004      | 18 463   | 18 960   | 18 908   | 18 992   | Total liabilities                                    | 21 694   | 21 326   | 21 124   | 20 415   | 19 737   |
| 1 031       | 1 031    | 1 031    | 1 031    | 1 031    | Paid-in equity capital                               | 1 031    | 1 031    | 1 031    | 1 031    | 1 031    |
| 563         | 541      | 638      | 609      | 601      | Accrued equity capital/retained earnings             | 607      | 609      | 645      | 550      | 571      |
| 50          | 71       | 0        | 27       | 48       | Profit after taxes                                   | 53       | 30       | 0        | 77       | 55       |
|             |          |          |          |          | Minority interest                                    | 2        | 2        | 2        | 2        | 2        |
| 1 644       | 1 643    | 1 669    | 1 667    | 1 680    | Total equity capital                                 | 1 693    | 1 672    | 1 678    | 1 660    | 1 657    |
| 19 648      | 20 106   | 20 629   | 20 575   | 20 672   | Total liabilities and equity capital                 | 23 387   | 22 998   | 22 802   | 22 075   | 21 395   |

## **OTHER KEY FIGURES**

| Parent bank |          |          |   |          |          | Group    |
|-------------|----------|----------|---|----------|----------|----------|
| 31.12.11    | 30.06.11 | 30.06.12 |   | 30.06.12 | 30.06.11 | 31.12.11 |
|             |          |          | BALANCE SHEET   |          |          |          |
|             |          |          | Development in the last 3 months                                |          |          |          |
|             | 4,4      | 0,2      | Total assets  | 2,6      | 6,1      |          |
|             | 1,2      | 1,2      | Gross lending   | 4,5      | 3,5      |          |
|             | 5,3      | 6,9      | Deposit   | 7,4      | 5,6      |          |
|             |          |          | Development in the last 12 months                               |          |          |          |
| 9,6         | 3,9      | 5,2      | Total assets  | 9,3      | 9,1      | 13,1     |
| 5,9         | 1,6      | 5,9      | Gross lending   | 10,2     | 8,5      | 9,1      |
| 5,8         | 8,0      | 7,4      | Deposit   | 7,3      | 7,7      | 5,5      |
| 73,5        | 76,7     | 77,8     | Deposit coverage as a percentage of gross loans                 | 59,0     | 60,7     | 57,5     |
| 54,4        | 54,9     | 53,9     | Lending to retail customers                                     | 63,7     | 63,2     | 63,5     |
| 19.733      | 19.302   | 20.644   | Average assets  | 23.118   | 20.761   | 21.425   |
| 14.487      | 13.835   | 14.655   | Gross loans   | 18.970   | 17.207   | 18.149   |
| -39         | -38      | -19      | Individual write-downs  | -19      | -39      | -39      |
| -60         | -60      | -62      | Period's change in collective write downs                       | -62      | -60      | -60      |
| -10         | -1       | -17      | Individual write-downs on guarantees                            | -17      | -1       | -10      |
|             |          |          | SOLIDITY  |          |          |          |
| 12,9        | 12,6     | 13,7     | Capital adequacy ratio as percentage                            | 13,0     | 11,8     | 11,9     |
| 12,5        | 12,2     | 13,5     | Core capital ratio as percentage                                | 12,8     | 11,5     | 11,6     |
| 8,1         | 8,4      | 8,1      | Equity capital ratio  | 7,2      | 7,7      | 7,4      |
| 5,7         | 6,1      | 5,8      | Rate of return on equity capital                                | 6,3      | 6,5      | 5,6      |
| 0,5         | 0,5      | 0,5      | Return on assets  | 0,5      | 0,5      | 0,4      |
|             |          |          | KEY FIGURES PCC   |          |          |          |
| 3,8         | 2,0      | 1,9      | Yield per primary certificate                                   | 2,1      | 2,2      | 3,7      |
| 3,8         | 2,0      | 1,9      | Diluted result per ECC, in Norwegian currency                   | 2,1      | 2,2      | 3,7      |
| 61,4        | 59,5     | 61,4     | Equity capital per ECC 2)                                       | 61,4     | 59,5     | 61,4     |
| 30,5        | 40,0     | 29,3     | PCC price quoted on the stock exchange                          | 29,3     | 40,0     | 30,5     |
| 8,0         | 9,9      | 7,6      | P/E (price as at 30.09 divided by profit per ECC)               | 6,9      | 9,2      | 8,2      |
| 0,5         | 0,7      | 0,5      | P/B (price as ar 30.09. divided by book value of equity capital | 0,5      | 0,7      | 0,5      |
| 57,1 %      | 57,3 %   | 57,1 %   | Costs as a percentage of income                                 | 57,1 %   | 56,7 %   | 57,7 %   |
| 1,1         | 1,1      | 1,1      | Cost in percent of average total assets                         | 1,0      | 1,1      | 1,0      |
| 177         | 177      | 177      | Number of man-years   | 177      | 177      | 177      |
|             |          |          | LOSSES ON LOANS AND GROSS DEFAULTS                              |          |          |          |
| 29,2        | 20,6     | 25,5     | Specified loan provision in % of gross default on loan          | 25,5     | 21,2     | 29,2     |
|             |          |          | As a percentage of gross lending                                |          |          |          |
| 1,2         | 1,4      | 1,0      | Gross defaults over 90 days                                     | 0,7      | 1,1      | 0,9      |
| 0,9         | 1,1      | 0,8      | Net defaults over 90 days                                       | 0,6      | 0,9      | 0,7      |
| 0,7         | 0,7      | 0,6      | Total loan loss provision                                       | 0,4      | 0,6      | 0,5      |
| 0,2         | 0,2      | 0,2      | Losses on lending   | 0,2      | 0,2      | 0,1      |

<sup>1)</sup> Splitt og fondsemisjon av bankens egenkapitalbevis er innarbeidet i sammenligningstall for tidligere perioder

<sup>2)</sup> Egenkapitalbeviskapital + overkursfond + utjevningsfond, dividert på antall egenkapitalbevis

## STATEMENT UNDER THE SECURITIES TRADING ACT § 5-6

We declare that to the best of our knowledge the financial statements for the period 1 January to 30 June 2012 is prepared in accordance with the current accounting standards IAS 34 – interim reporting, and that the information in the financial statements give true and fair view of the company's assets, liabilities, financial positions and result.

The interim report shows after our best conviction a true:

- · overview over important events during the accounting period and their influence on the interim report.
- · specifications of the most central risk- and uncertain factors the company faces during the next accounting period.
- specification of intimate's considerable transactions.

Mo i Rana, 30 June 201 Mo i Rana, 15 August 2012

Jan Erik Furunes

Chairman of the Board

Deputy Chairman of the Board

Inger Lise Strøm

Brit Søfting

General Manager

## Information concerning Helgeland Sparebank

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## Board of Directors of Helgeland sparebank

Bjørn Johansen, Chair Thore Michalsen, Deputy Chair Gislaug Øygarden Ove Brattbakk Monica Skjellstad May Heimdal

#### **Investor Relations**

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#### Other sources of information

## Annual reports

The annual report for Helgeland Sparebank is available at www.hsb.no

## Quarterly publications

Quarterly reports and presentations are available at www.hsb.no