

# financial report first half year and second quarter 2016



## **Helgeland Sparebank**

Financial report first half year and Q2 2016

#### **General information**

Helgeland Sparebank is an independent savings bank determined to be the leading bank and a driving force for growth in Helgeland. Helgeland Sparebank is the only bank with a head office in the region and has a solid equity. The bank's strong market position combined with professional expertise, competitive prices and solid capital makes the bank well prepared to meet the competition. The bank has 13 offices in 12 municipalities in Helgeland and is the 12th largest savings bank in Norway.

The accounts are produced in line with IFRS, hereunder IAS 34 on interim reporting. Further information on the accounting principles is given in the annotations to the annual accounts. The numbers used are consolidated figures unless it is otherwise stated. Figures in brackets are the previous year's comparative figures.

The interim accounts have not been audited.

## Main features first half year (HSB group)

- Good profitability in the bank's basic operations with increased net interest in NOK and percent
- The profit is positively influenced by increased profit share from Helgeland Invest and settlement from Visa
- Significant income from conversing to defined contribution in Q1
- Good lending growth to both retail and corporate customers
- CET1 capital well above the regulatory requirements

The HSB group has a gross profit of MNOK 261 (129). The earnings give an annual net ROE of 13.3 (8.9) %. The EPS is NOK 8.0 (3.7).

## Result 1st half year

#### Key figures:

(Comparison per 30.06.15)

- Net interest 1.84 (1.77) %
- Costs in percent of BTA 0.97 (1.02) %
- Write-downs on lending 0.08 (0.09) %
- 6-month lending growth 6.0 (3.7)
- 6-month deposit growth 7.8 (4.6)
- CET1 ratio 14.0 (14.2) %
- Capital ratio 17.2 (17.6) %

#### The net interest

Net interest income was 253 (226) million or 1.84 (1.77) % of average assets. This is an increase of MNOK 27 compared with the corresponding period last year. The bank has managed to maintain

net interest income over the past year despite the generally low interest rates and strong competition. Decline in Nibor has given a positive contribution. Interest on covered bonds is from 2016 booked against equity. Previously interest at covered bonds was posted as interest. This has improved the net interest rate in the first half with 4 bp compared with last year. Guarantee Fund fee is accrued as in previous years. Credit spreads in both bond and covered bond segment are still at a relatively high level. This has so far given a marginal increase of the Group's funding costs.

#### **Net commission earnings**

The net commission earnings were MNOK42 (42). In percent of average total assets, the net commission earnings were 0.30 (0.33) %. The bank's ownership in product companies provides the bank with a complete product and service range. The bank owns 7.9 % of the insurance company Frende Holding AS. In the leasing company Brage Finans AS, Helgeland Sparebank's owner share is 10% and in the brokerage Norne 7.4 %. Commission from insurance is MNOK 9.1 (8.5).

## Net value change and profit/loss from financial instruments

Net income from financial instruments was MNOK 32 (-1). Profit share from associated companies was MNOK 21 (6.), where the income from the Helgeland Invest group is included with MNOK 20 (6) and Rede Eiendomsmegling with MNOK 1. HSB had an indirect ownership interest in Visa Europe through its membership in Visa Norway. Sales of HSB stake in Visa Europe was completed in June and resulted in a gain of 14.5 million.

## **Operating costs**

Total operating costs were MNOK 134 (130) The banks planned downsizing process at 15 FTEs is completed. This will eventually give lower costs in the future. 10 of FTEs has come as a reduction in the first half of 2016 while the remaining will take effect from the end of the third quarter. Costs resulting from the restructuring program was posted in 2015 with MNOK 7,5. This appropriation covers the costs of agreed severance packages. The Bank will continue to adapt the workforce in line with changes in customer behavior and technological development.

The operating costs in per cent of average total assets was 0.97 (1.02) %, and costs in percent of earnings was 40.7 (48.1) %.

The bank's absence due to sickness has increased but remains at a moderate level with 4.7 (3.6) %.

All bank employees with defined benefit scheme was transferred to a defined contribution pension scheme with effect from 01.03.16. This resulted in a onetime gain by MNOK 76 recognized in Q1

2016. The transition from defined benefit to defined contribution plan will primarily provide more predictable pension costs, but will also provide future savings.

#### **Expensed write-downs on commitments**

Write-downs on loans to customers and guarantees amounts to MNOK 11 (11) and the underlying entries are an increase write down at corporate market loans of MNOK 6 and an increase in group write-downs of MNOK 5. The group write-downs are mainly increased as a result of growth in the bank's loans, and is based on an overall assessment of the (PD/LGD) modell, the solvency development in the retail market, and the defaults.

#### **Taxes**

Taxes are estimated to MNOK 58, or 22.2% of earnings before tax.

## **Earnings in Q2**

In Q2, profit before tax was 107 (57) million. Net interest income increased by MNOK 14. Income from financial investments increased by MNOK 34. Operating expenses increased by MNOK 4, while expenses as a percentage of average total assets are almost unchanged with 0.99 (0.98)%. Write downs on loans were reduced by NOK 5 million

## **Key figures Q2**

- Profit before tax MNOK 107 (57)
- Net interest 1.84 (1.77) %
- Costs in percent of BTA 0.99 (0.98) %
- Write-downs on lending 0.09 (0.14) %
- 3-month lending growth 4.1 (2.7)
- 3-month deposit growth 6.8 (3.1)

Both loan growth and deposit growth in the quarter is higher than the corresponding period in 2015.

## The equity certificate - HELG

The number of EC owners are stable and amounts to 2 092 by the end of the quarter. The 20 largest owners are noted with 81.8 % of the EC capital. Sparebankstiftelsen Helgeland is the largest owner with 35.3% of the ECs in HELG.

The price of the EC was per 31.06.16 NOK 62.00, which is an increase of NOK 3.00 per EC from the turn of the year.

## Balance development per 30.06.16

The total assets constitute MNOK 28.500. Over the last 12 months, total assets have increased with MNOK 2.226 or 8,9 (0.0) %.

## **Commitments**

By the end of the quarter, gross lending constituted MNOK 23.897. The 12-month lending growth was MNOK 2.307 (766), or 10,7 (3,7) %. 84.0 (84.2) % of the HSB group's lending is to customers in the Helgeland region. MNOK 16.114, or 67.4 (67.6) % of gross lending is lending to retail customers, whereof MNOK 4.898 (20.5%) is transferred to the

bank's mortgage company. The 12-month growth in the retail market was MNOK 1.511 (901), or 10.3 (6.6) %,, The 12-month growth for corporate customers was MNOK 796 (141), or 11.4 (2.0) %,

Despite lower activity and prospects of weaker earnings in oil-related activities in Norway, the bank's loan growth has been good. Both in the retail and in the corporate markets the growth has been significantly higher than the corresponding period last year and the national development.

## **Deposits from customers**

By the end of Q2 deposits from customers constituted MNOK 15.536. The deposits have over the last 12 months increased by MNOK 1.189 (629), or 8,3 (4,6) %. Deposit growth is significantly higher than the same time last year and the national development. The HSB group has stable and local depositors, whereby 90,6 (91.7) are deposits from customers in the Helgeland region.

The 12-month deposit growth in the retail market was MNOK 635 (455), or 7,4 (5,3) %. Of total deposits at MNOK 15.536, MNOK 9 249, or 59,5 (60.0) % are deposits from retail customers.

The 12-month deposit growth in the corporate market was MNOK 551 (174), or 9.6 (3.4) %.

The deposit ratio is good and was 65.0 (66.5) % in the HSB group, and 83.1 (84.6) % in the parent bank.

#### Funding

Deposits from customers are of priority of funding for the bank. The volume difference between loans to customers and deposits is funded in the Norwegian money- and securities market and covered bounds issued by the group amounts to MNOK 9.836 (8.907). The HSB group has a long term funding from the capital market and by the end of the quarter, the share of loans beyond one year was 79.3 (82.0) %. The average remaining term for these debt securities was 2.6 (2.5) years.

The bank is continually preparing for the transferral of approved mortgages to the wholly-owned mortgage company. The fixed maximum limit for transferring loans to Helgeland Boligkreditt AS is 30% of gross lending. Per 30.06.16, 20.5 % are transferred. Prepared mortgages will increase the rate to 25%.

## Rating

Helgeland Sparebank is rated by Moody's. At May 24 th. 2016 Moody's upheld their rating of the bank at A3 with a "stable outlook". Bonds issued by Helgeland Boligkreditt AS are given a Aaa rating by Moody's.

## Subsidiaries and associated companies

The HSB group consists of Helgeland Sparebank and the consolidated subsidiaries Helgeland

Boligkreditt AS, ANS Bankbygg Mo, AS Sparebankbygg, Helgeland Sparebank's Eiendomsselskap AS, Helgeland Utviklingsselskap AS, and Storgata 73 AS. The HSB group's associated companies are Helgeland Invest AS with an ownership of 48%, and REDE Eiendomsmegling AS with an ownership of 40%.

## Risk and capital management

The HSB group's combined risk is governed through proxies, targets, and frames determined by the Board of Directors. The combined capital requirement is summarised in the bank's ICAAP.

#### Credit risk

The HSB group's strategy for the credit area is derived from the overall strategy and contains guidelines for the distribution of loans between the retail and corporate markets, exposure to industries (concentration risk) and geographic limitations. Lending to retail customers consists of a high level of secure mortgages that give a low risk in the portfolio. The development in the bank's credit risk is monitored closely. The corporate customers are given individual close follow-up in addition to monitoring development of risk based on the bank's score models, as well as significant industries. It is established monitoring according to the approved targets for the portfolio.

Net non-performing (>90 days) and impaired commitment constitute MNOK 98 (131), which equals 0.4 (0.6) % of gross lending.

#### Market risk

The HSB group's interest rate risk is managed within frames approver by the Board, and is considered low.

The bank takes on credit risk, primarily through the management of interest bearing assets in the bank's liquidity portfolio. The portfolio mainly consist is securities issued by Norwegian banks, mortgage companies, municipalities, government, and non-financial institutions. The credit risk is within the Boards approved frames.

#### Liquidity and funding

The Board has approved a strategy for liquidity management that determined the purpose, steering goals, and risk tolerance for the management of liquidity risk.

The bank's liquidity situation is considered satisfactory, and the share of long-term funding is well above the target.

The HSB groups combined liquidity reserves (cash, deposits, and interest bearing assets) constitute NOK 3.9 (4.0) bn, or 13.6 (15.2) % of the group's total assets. The combined duration of the interest portfolio is 2.1 (2.1) years. At Q2 the, short-term liquidity, Liquidity Coverage Ratio (LCR), was 130 (98)%.

#### **Solidity**

The HSB group has a CET1 capital ratio of 14.0 (14.2) %, which is well above the regulatory

minimum requirements of 11.5% from 1 July 2016. The T1 capital ratio was 15.4 (15.6) %, the total capital ratio 17.2 (17.6) %. The interim financial statements are unaudited, and profits so far this year are not included in CET1 assessment at Q2. The bank changed in Q2 definition of the mass market segment (FT Circular 15/2015). This has increased the calculation base and gives a decrease of approximately 0.25% -points on CET1 capital ratio.

The bank's board has approved a capital plan for 2015 – 2019, where the satisfaction of new capital requirements in Norway due to CRD IV is central. The Board has determined capital targets, where the objective is a CET1 capital ratio for the group of at least 14.0% and a total capital ratio up towards 17.5%.

## Prospects ahead

Activity in the housing market in Helgeland are still high, but we see an increasing sluggishness in sales of holiday properties. The response to DNB's closure of offices has contributed growth in both the retail- and the corporate market. Overall lending growth is expected to be higher than the rest of the country in the 2nd half of the year.

The bank's capital situation is good and satisfying in accordance to profitable growth.

The deposit ratio is well above our target. We expect to maintenance the level of the bank's funding through deposits. This is justified by extension of a larger municipality agreement, new long-term municipal contracts and several new corporate customers with greater deposit volume.

We see a flattening in net interest. This is due to several factors

- increasing competition for good personal and corporate customers
- expectations of a further reduction in the key rate with a subsequent reduction in mortgage rate
- uncertainty in the market with fluctuations in credit spreads

The level of commission income is expected to be maintained.

The cost reduction after the staff reductions will come gradually trough out the year with full effect from the end of 3<sup>rd</sup> quarter. Changes in the pension plan are completed from Mars 1<sup>st</sup> and the pension liability is recognized as income and reduced with transition costs. In the long term, this will provide a reduction in the bank's pension costs.

Non-performing and other impaired commitments are still relatively low seen against gross lending. Due to the insecurity in the Norwegian economy, a somewhat higher level of write-downs is expected ahead.

The tourist season so far seems to have been very positive for the region's tourist industry. There are reports of high occupancy percentages and high demand. Norwegian seafood industry is experiencing tremendous growth in export value first half year. Although this is mainly explained by record high prices for Norwegian salmon combined with a favorable currency situation, almost the whole seafood industry have had a very good first half year. The outlook for the third quarter is unchanged. The aquaculture industry continues its investments in new technology and future-oriented equipment.

The region's industrial companies are enjoying continued good of the currency situation. There is a strong focus on growth industries that supply "green" solutions and the region starting with a significant power surplus is good. There is great excitement and anticipation to the waited industry report believed to be around at year-end. The development of E6 throughout Helgeland offer greater local spin-offs than previously foreseen. Generally, it is still investment willingness and optimism among industry players.

Unemployment (total unemployed) is still low in the region with an overall vacancy rate of Helgeland of 2.3% per 30/06/16. The Nordland county had an unemployment rate of 2.5% and the national average was 2.9%.

House price developments in the region confirms the high level of activity. In the first half, the average increase for detached homes was 12.5% which is 5.2% higher than the average growth nationwide which was 7.3%. Corresponding figures for apartments shows growth of 8.9% for Helgeland, and 8.5% to nationwide.

If the low oil price and the reduced level of investment has given ripple effects Helgeland this related to individual companies within the oilbase business, and property prices in a limited part of the Bank's market area. But it is to be expected that the region eventually will increasingly be affected by the country's economic development

## STATEMENT UNDER THE SECURITIES TRADING ACT § 5-6

We declare that to the best of our knowledge the financial statements for the period January 1st to June 30th 2016 is prepared in accordance with the current accounting standards IAS 34 – interim reporting, and that the information in the financial statements give true and fair view of the company's assets, liabilities, financial positions and result.

The interim report shows after our best conviction a true:

- Overview over important events during the accounting period and their influence on the interim report.
- Specifications of the most central risk- and uncertain factors the company faces during the next accounting period.
- Specification of intimate's considerable transactions.

Mo i Rana, August 11th 2016

Ove Brattbakk
Chairman of the Board

Stein Andre Herigstad-Olsen
Deputy Chairman of the Board

Bjørn Audun Risøy

Inga Marie Lund

Nils Terje Furunes

Martin Søreng
Employee representative

Eva Monica Hestvik

Martin Søreng
Employee representative

Lisbeth Flågeng *CEO* 

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## PROFIT AND LOSS ACCOUNT (amounts in NOK million)

| Parent bank | Ŕ     |       |          |          |   |          |          |       |       | Group    |
|-------------|-------|-------|----------|----------|---|----------|----------|-------|-------|----------|
| 31.12.15    | Q2/15 | Q2/16 | 30.06.15 | 30.06.16 |   | 30.06.16 | 30.06.15 | Q2/16 | Q2/15 | 31.12.15 |
| 814         | 203   | 189   | 414      | 378      | Interest receivable and similar income                      | 437      | 479      | 219   | 235   | 940      |
| 398         | 101   | 71    | 213      | 145      | Interest payable and similar costs                          | 178      | 247      | 88    | 118   | 465      |
| 12          | 3     | 3     | 6        | 6        | Hedge fund fees   | 6        | 6        | 3     | 3     | 12       |
| 404         | 99    | 115   | 195      | 227      | Net interest- and credit commission income                  | 253      | 226      | 128   | 114   | 463      |
| 97          | 23    | 24    | 47       | 47       | Commissions receivable and income from banking service      | 47       | 47       | 24    | 23    | 97       |
| 10          | 3     | 2     | 5        | 5        | Commissions payable and costs relating to banking servi     | 5        | 5        | 2     | 3     | 10       |
| 87          | 20    | 22    | 42       | 42       | Net commission income                                       | 42       | 42       | 22    | 20    | 87       |
|             |       |       |          |          |   |          |          |       |       |          |
| 50          | 49    | -1    | 50       | 39       | Dividend  | 1        | 1        | 0     | 1     | 1        |
| 27          | 2     | 16    | 6        | 21       | Net profit from associates                                  | 21       | 6        | 16    | 2     | 27       |
| -15         | -10   | 11    | -13      | 7        | Net profit from other financial investments                 | 10       | -8       | 14    | -7    | -7       |
| 62          | 41    | 26    | 43       | 67       | Gains/losses on financial assets available for sale (note 3 | 32       | -1       | 30    | -4    | 21       |
| 15          | 4     | 2     | 7        | 3        | Other operating income                                      | 3        | 3        | 1     | 1     | 11       |
| 0           | 0     | 1     | 0        | 76       | Income by conversing to defined contribution                | 76       |          | 1     |       |          |
| 261         | 62    | 65    | 126      | 128      | Operating costs (note 4)                                    | 134      | 130      | 69    | 63    | 270      |
| 32          | 11    | 6     | 11       | 11       | Losses on loans, guarantees etc. (note 5)                   | 11       | 11       | 6     | 11    | 32       |
| 275         | 91    | 95    | 150      | 276      | Result before tax   | 261      | 129      | 107   | 57    | 280      |
| 61          | 10    | 19    | 25       | 53       | Tax payable on ordinary result                              | 58       | 36       | 21    | 18    | 72       |
| 214         | 82    | 75    | 126      | 222      | Result from ordinary operations after tax                   | 202      | 93       | 85    | 39    | 208      |
|             |       |       |          |          |   |          |          |       |       |          |
| 8,6         |       |       | 5,0      | 8,8      | , , ,   | 8,0      | 3,7      |       |       | 8,4      |
| 8,6         |       |       | 5,0      | 8,8      | Diluted result per ECC in Norwegian currency (note 6)       | 8,0      | 3,7      |       |       | 8,4      |
|             |       |       |          |          | Extended Income Statement                                   |          |          |       |       |          |
| 214         | 82    | 75    | 126      | 222      | Result from ordinary operations after tax                   | 202      | 93       | 85    | 39    | 208      |
|             |       |       |          |          | Itemes that are not subsequently reversed through profit of | or loss: |          |       |       |          |
| 0           | 0     | 0     | 0        | 0        | Estimate variances, pensions will not be reversed over the  | 0        | 0        | 0     | 0     | 0        |
| 0           | 0     | 0     | 0        | 0        | Tax on extended profit                                      | 0        | 0        | 0     | 0     | 0        |
| 0           | 0     | 0     | 0        | 0        | Net extended profit or loss items                           | 0        | 0        | 0     | 0     | 0        |
|             |       | 0     |          |          | Itemes that are not subsequently reversed through profit of | or loss: |          | 0     |       |          |
| 14          | -2    | -19   | -12      | -18      | Net change in fair value available-for-sale fin. assets     | -18      | -12      | -19   | -2    | 12       |
| 0           | 0     | 0     | 2        | 0        | Tax on extended profit                                      | 0        | 2        | 0     | 0     | 0        |
| 14          | -2    | -19   | -10      | -18      | Net extended profit or loss items                           | -18      | -10      | -19   | -2    | 12       |
| 228         | 80    | 56    | 116      | 204      | Total result for the period                                 | 184      | 83       | 66    | 37    | 220      |

## **BALANCE SHEET (amounts in NOK million)**

Parent bank Group

| 31.12.15 | 30.06.15 | 30.06.16 |   | 30.06.16 | 30.06.15 | 31.12.15 |
|----------|----------|----------|---|----------|----------|----------|
|          |          |          |   |          |          |          |
|          |          |          | ASSETS  |          |          |          |
| 91       | 102      | 95       | Cash and claims on central banks                                  | 95       | 102      | 91       |
| 1 007    | 1 521    | 1 334    | Loans to and claims on credit institutions                        | 574      | 638      | 510      |
| 18 201   | 17 128   | 18 979   | Loans to and claims on customers (note 7,8,9,10)                  | 23 804   | 21 490   | 22 444   |
| 127      | 126      | 144      | Financial derivatives (note 16)                                   | 144      | 126      | 127      |
| 3 643    | 3 781    | 3 508    | Certificates, bonds and shares available for sale                 | 3 433    | 3 435    | 3 462    |
| 267      | 185      | 284      | Investments in associated companies (note 12)                     | 284      | 185      | 267      |
| 345      | 345      | 445      | Investments in subsidiaries (note 12)                             |          |          |          |
| 33       | 28       | 15       | Deferred tax benefit  | 15       | 30       | 37       |
| 36       | 35       | 39       | Fixed assets (note13)   | 146      | 137      | 138      |
| 52       | 58       | 41       | Other assets  | 41       | 57       | 56       |
| 23 802   | 23 309   | 24 884   | Total assets  | 28 536   | 26 200   | 27 132   |
|          |          |          |   |          |          |          |
|          |          |          | LIABILITIES AND EQUITY CAPITAL                                    |          |          |          |
| 18       | 0        | 0        | Liabilities to credit institutions                                | 2        | 2        | 20       |
| 14 644   | 14 572   | 15 851   | Deposits from customers and liabilities to customers (note 17,18) | 15 536   | 14 350   | 14 418   |
| 6 058    | 5 832    | 5 903    | Borrowings through the issuance of securities (note 15)           | 9 836    | 8 907    | 9 549    |
| 58       | 49       | 54       | Financial derivatives (note 16)                                   | 54       | 49       | 58       |
| 224      | 218      | 140      | Other liabilities   | 141      | 228      | 232      |
| 519      | 520      | 300      | Fundbonds and subordinated loan capital                           | 300      | 519      | 519      |
| 21 521   | 21 191   | 22 248   | Total liabilities   | 25 869   | 24 055   | 24 796   |
| 1 028    | 1 028    | 1 028    | Paid-in equity capital (note 19,20)                               | 1 029    | 1 028    | 1 029    |
|          |          | 220      | Hybrid capital (Note 1,17)  | 220      |          |          |
| 1 253    | 964      | 1 166    | Accrued equity capital/retained earnings (note 20)                | 1 214    | 1 021    | 1 305    |
|          | 126      | 222      | Result from ordinary operations after tax                         | 202      | 94       |          |
| 2 281    | 2 118    | 2 636    | Total equity capital exclusive minority interest                  | 2 665    | 2 143    | 2 334    |
|          |          |          | Non-controlling interest  | 2        | 2        | 2        |
| 2 281    | 2 118    | 2 636    | Total equity capital  | 2 667    | 2 145    | 2 336    |
| 23 802   | 23 309   | 24 884   | Total liabilities and equity capital                              | 28 536   | 26 200   | 27 132   |

Conditional liabilities off balance sheet (note 11)

|    | O/C | Jup |
|----|-----|-----|
| 31 | 12  | 15  |

|   |             |         |      |            |            |         |          |        |        |         | 0     |       |
|---|-------------|---------|------|------------|------------|---------|----------|--------|--------|---------|-------|-------|
|   | ECC         | Premium | Own  | Result for | Result for | Savings | Donation | Char.  | Divid. | Other   | Min.  | Total |
|   | capital     | fund    | ECCs | valuation  | valuation  | bank's  | fund     | found. | Equal: | qu.cap. | int.  |       |
|   |             |         |      |            | variance   | fund    |          |        | res.   |         |       |       |
| Equity capital as at 01.01.15           | 187         | 845     | -4   | 0          | 241        | 437     | 20       | 8      | 338    | 106     | 2     | 2 180 |
| Result for the period                   |             |         |      |            | 31         | 29      | 8        | 8      | 89     | 43      |       | 208   |
| Extended profit or loss items           |             |         |      |            | 9          |         |          |        |        | 2       |       | 11    |
| Sum total ext. profit or loss           | 0           | 0       | 0    | 0          | 40         | 29      | 8        | 8      | 89     | 45      | 0     | 219   |
| Gift fund                               |             |         |      |            |            |         | -8       | -8     |        |         |       | -16   |
| Transactions with owners                |             |         |      |            |            |         |          |        |        |         |       | 0     |
| Impairment to par                       |             |         |      |            |            |         |          |        |        |         |       | 0     |
| Dividend paid                           |             |         |      |            |            |         |          |        |        | -47     |       | -47   |
| Equity capital 31.12.15                 | 187         | 845     | -4   | 0          | 281        | 466     | 20       | 8      | 427    | 104     | 2     | 2 336 |
| Paid-in/accrued equity capital/retained | ed earnings |         |      | 1 028      |            |         | •        |        |        |         | 1 308 | 2 336 |

|                                       |             |         |      |            |            |         |          |        |        |         |       | 30.06.16 |
|---------------------------------------|-------------|---------|------|------------|------------|---------|----------|--------|--------|---------|-------|----------|
|                                       | ECC         | Premium | Own  | Result for | Result for | Savings | Donation | Char.  | Divid. | Other   | Min.  | Total    |
|                                       | capital     | fund    | ECCs | valuation  | valuation  | bank's  | fund     | found. | Equal: | qu.cap. | int.  |          |
|                                       |             |         |      |            | variance   | fund    |          |        | res.   |         |       |          |
| Equity capital as at 01.01.16         | 187         | 845     | -4   | 0          | 281        | 466     | 20       | 8      | 427    | 104     | 2     | 2 336    |
| Reklassifisering Fo 01.01             |             |         |      | 220        |            |         |          |        |        |         |       | 220      |
| IAS19R*)                              |             |         |      | 5          |            |         |          |        |        | 197     |       | 202      |
| result for the period                 |             |         |      |            | -18        |         |          |        |        |         |       | -18      |
| Extended profit or loss items         | 0           | 0       | 0    | 5          | -18        | 0       | 0        | 0      | 0      | 197     | 0     | 184      |
| 0                                     |             |         |      | -5         |            |         |          |        |        |         |       | -5       |
| Sum total ext. profit or loss         |             |         |      |            |            |         | -3       | -9     |        |         |       | -12      |
| Gift fund                             |             |         |      |            |            |         |          |        |        |         |       | 0        |
| Transactions with owners              |             |         |      |            |            |         |          |        |        |         |       | 0        |
| Dividend paid                         |             |         |      |            |            |         |          |        |        | -56     |       | -56      |
| Equity capital 30.06.16               | 187         | 845     | -4   | 220        | 263        | 466     | 17       | -1     | 427    | 245     | 2     | 2 667    |
| Paid-in/accrued equity capital/retain | ed earnings |         |      | 1 248      |            |         |          |        |        |         | 1 419 | 2 667    |

#### Parent bank

|  |         |         |      |       |            |         |          |        |        |          | 31.12.15 |
|--|---------|---------|------|-------|------------|---------|----------|--------|--------|----------|----------|
|  | ECC     | Premium | Own  | Own   | Result for | Savings | Donation | Char.  | Divid. | Other    | Total    |
|  | capital | fund    | ECCs | ECCs  | valuation  | bank's  | fund     | found. | Equal  | Equ.cap. |          |
|  |         |         |      |       | variance   | fund    |          |        |        |          |          |
| Equity capital as at 01.01.15                    | 187     | 845     | 0    | -4    | 240        | 437     | 20       | 8      | 338    | 45       | 2 116    |
| Extended profit or loss items                    |         |         |      |       | 31         | 29      | 8        | 8      | 89     | 49       | 214      |
| Sum total ext. profit or loss                    |         |         |      |       | 10         |         |          |        |        | 4        | 14       |
| Totalresultat                                    | 0       | 0       | 0    | 0     | 41         | 29      | 8        | 8      | 89     | 53       | 228      |
| Gift fund  |         |         |      |       |            |         | -8       | -8     |        |          | -16      |
| Transactions with owners                         |         |         |      |       |            |         |          |        |        |          |          |
| Impairment to par                                |         |         |      |       |            |         |          |        |        |          | 0        |
| Dividend paid                                    |         |         |      |       |            |         |          |        |        | -47      | -47      |
| Equity capital 31.12.15                          | 187     | 845     | 0    | -4    | 281        | 466     | 20       | 8      | 427    | 51       | 2 281    |
| Paid-in/accrued equity capital/retained earnings |         |         |      | 1 028 |            |         |          |        |        | 1 253    | 2 281    |

|   |         |         |      |       |            |         |          |        |        |          | 30.06.16 |
|---|---------|---------|------|-------|------------|---------|----------|--------|--------|----------|----------|
|   | ECC     | Premium | Own  | Own   | Result for | Savings | Donation | Char.  | Divid. | Dividend | Total    |
|   | capital | fund    | ECCs | ECCs  | valuation  | bank's  | fund     | found. | Equal  | 0        | 0        |
|   |         |         |      |       | variance   |         |          |        |        |          |          |
| Equity capital as at 01.01.16                   | 187     | 845     | 0    | -4    | 281        | 466     | 20       | 8      | 427    | 51       | 2 281    |
|   | 0       |         | 220  |       |            |         |          |        |        |          | 220      |
| IAS19R*)  |         |         | 5    |       |            |         |          |        |        | 217      | 222      |
| result for the period                           |         |         |      |       | -18        |         |          |        |        |          | -18      |
| Extended profit or loss items                   | 0       | 0       | 5    | 0     | -18        | 0       | 0        | 0      | 0      | 217      | 204      |
|   | 0       |         | -5   |       |            |         |          |        |        |          | -5       |
| Sum total ext. profit or loss                   |         |         |      |       |            |         | -3       | -9     |        |          | -12      |
| Gift fund                                       |         |         |      |       |            |         |          |        |        |          |          |
| Dividend paid                                   |         |         | 0    |       |            |         |          |        |        | -52      | -52      |
| Equity capital 30.06.16                         | 187     | 845     | 220  | -4    | 263        | 466     | 17       | -1     | 427    | 216      | 2 636    |
| Paid-in/accrued equity capital/retained earning | js      |         |      | 1 248 |            | •       | •        |        |        | 1 388    | 2 636    |

## **CASH FLOW STATEMENT**

| Parent banı | k        |          |  |          |          | Group    |
|-------------|----------|----------|--|----------|----------|----------|
| 31.12.15    | 30.06.15 | 30.06.16 |  | 30.06.16 | 30.06.15 | 31.12.15 |
| -1 672      | -555     | -773     | Change in lending to customers                             | -1 326   | -779     | -1 747   |
| 722         | 365      | 342      | Interest income lending to custumers                       | 409      | 412      | 849      |
| 673         | 601      | 1 207    | Change deposits from customers                             | 1 118    | 625      | 692      |
| -229        | -128     | -79      | Interest cost deposit from customers                       | -81      | -133     | -229     |
| 319         | 210      | 117      | Change sertificates and bonds                              | 72       | 298      | 296      |
| 68          | 36       | 26       | Interest income sertificates and bonds                     | 26       | 47       | 68       |
| 97          | 47       | 47       | Comission income   | 47       | 47       | 97       |
| -248        | -120     | -118     | Payments relating to operations                            | -124     | -120     | -250     |
| -52         | -52      | -50      | Paid tax   | -56      | -52      | -52      |
| 19          | 19       | -3       | Other cutoffs  | -14      | 14       | 13       |
| -303        | 423      | 716      | A Net liquidity change from operating activities           | 71       | 359      | -263     |
| -14         | -7       | -3       | Investment in long-term securities                         | -8       | -7       | -20      |
| 5           | 2        | 0        | Income sale of long-term securities                        | 0        | 2        | 7        |
| 0           | 0        | -100     | Long-term investments in shares                            | 0        | 0        | (        |
|             |          | 14       | 0  | 14       |          |          |
| 65          | 65       | 43       | Dividend from long-term investments in shares              | 5        | 15       | 18       |
| 56          | 60       | -46      | B Net liquidity change from investments                    | 11       | 10       | 5        |
| 2 033       | 794      | 971      | New borrowing through issuanse of securities               | 2 018    | 944      | 3 359    |
| -1 950      | -990     | -1 191   | Repayments - issued securities                             | -1 878   | -1 190   | -2 995   |
| -143        | -72      | -62      | Interest payments borrowing through issuance of securities | -97      | -108     | -225     |
| -10         | -5       | -5       | Interest payments on subordinated debt                     | -5       | -5       | -10      |
| -48         | -48      | -52      | dividend to share owners                                   | -52      | -48      | -48      |
| -118        | -321     | -339     | C Net liquidity change financing                           | -14      | -407     | 81       |
| -365        | 162      | 331      | A+B+C Net liquidity change in the period                   | 68       | -38      | -177     |
| 1 461       | 1 461    | 1 098    | Liquid funds at the start of the period                    | 601      | 778      | 778      |
| 1 098       | 1 623    | 1 429    | Liquid funds at the end of the period                      | 669      | 740      | 601      |
|             |          |          | Liquid funds specified                                     |          |          |          |
| 91          | 102      | 95       | Cash and balances with central banks                       | 95       | 102      | 9.       |
| 1 007       | 1 521    | 1 334    | Balances with credit institutions without notice periods   | 574      | 638      | 510      |
| 1 098       | 1 623    | 1 429    | Liquid funds   | 669      | 740      | 601      |

## **NOTE 1. ACCOUNTING PRINCIPLES**

Both the consolidated financial statements and the Parent Bank's separate financial statements have been prepared in compliance with IFRS, while the accounting policies applied in individual areas are described in the annual financial statements for 2015. The interim report for the second quarter is in compliance with IAS 34 and has not been audited.

#### Hedge fund fee

The fee to the banks hedge fund us normally calculated based on the average of guaranteed deposits and the average calculation for previous quarters. It is not regulated whether a withdrawal from the arrangement will result in repayment of too much fees paid. Practice has been a pro-rata impact on enrolment. Practice of and consideration of equal treatment implies pro-rata also upon withdrawal. This determines when the fee should be recognized in the accounts. HSB has provisionally continued previous practice in that the fee is accrued monthly.

## Financial instrument with characteristics as equity

Issued hybrid capital instruments in HSB have a unilateral right not to repay interest or principal to investors. As a result of these conditions, the instruments don't satisfy conditions and requirements and are recognized in equity on the line Hybrid Capital. Transaction costs and accrued interests are presented as a reduction in retained earnings, while the benefit of tax deductions for interest rates provides an increase in retained earnings.

## **NOTE 2. SEGMENT**

The Group has defined its geographical segment as a main area of Norway – Helgeland. The Group only has smaller exposure to credit risk in areas other than its geographically defined main area.

The group has split the bank into two segments, corporate and retail banking.

Parent bank Group

| 0.06.16 |         |            |        |   |        |       |             | 30.06.16 |
|---------|---------|------------|--------|---|--------|-------|-------------|----------|
| Retail  | Corp. V | ot divided | Total  | Segmentinformation                        | Retail | Corp. | Not divided | Total    |
| 112     | 109     | 6          | 227    | Net interest and credit commission income | 140    | 110   | 4           | 254      |
| 13      | 6       | 23         | 42     | Net commission income                     | 13     | 6     | 23          | 42       |
|         |         | 70         | 71     | Other operating income                    |        |       | 35          | 35       |
| 16      | 7       | 29         | 52     | Operating costs                           | 18     | 8     | 33          | 59       |
|         | 6       | 5          | 11     | Losses on loans guaranteed                |        | 6     | 5           | 11       |
| 109     | 102     | 65         | 276    | Result before tax                         | 135    | 102   | 24          | 261      |
|         |         |            |        |   |        |       |             |          |
| 11 318  | 7 750   |            | 19 068 | Loans to and claims on customers          | 16 114 | 7 783 |             | 23 897   |
| -4      | -5      |            | -9     | Individual write-downs                    | -4     | -5    |             | -9       |
| -13     | -64     |            | -77    | Collective write-downs on loans           | -13    | -64   |             | -77      |
|         |         | 5 902      |        | Other assets                              |        |       | 4 725       | 4 725    |
| 11 301  | 7 681   | 5 902      | 24 884 | Total assts per segment                   | 16 097 | 7 714 | 4 725       | 28 536   |
| 9 249   | 6 602   |            | 15 851 | Deposits from customers and liabilities   | 9 249  | 6 287 |             | 15 536   |
|         |         | 9 033      | 9 033  | Other liabilities and equity              |        |       | 13 000      | 13 000   |
| 9 249   | 6 602   | 9 033      | 24 884 | Total liabilities and equity per segment  | 9 249  | 6 287 | 13 000      | 28 536   |

 Parent bank
 Group

 30.06.15
 30.06.15

| Retail | Corp. N | ot divided | Total  | Segmentinformation                        | Retail | Corp. | Not divided | Total  |
|--------|---------|------------|--------|---|--------|-------|-------------|--------|
| 100    | 94      | 1          | 195    | Net interest and credit commission income | 137    | 96    | -7          | 226    |
| 14     | 7       | 21         | 42     | Net commission income                     | 14     | 7     | 21          | 42     |
|        |         | 50         | 50     | Other operating income                    |        |       | 2           | 2      |
| 41     | 14      | 71         | 126    | Operating costs                           | 44     | 14    | 72          | 130    |
| -2     | 10      | 3          | 11     | Losses on loans guaranteed                | -2     | 10    | 3           | 11     |
| 75     | 77      | -2         | 150    | Result before tax                         | 109    | 79    | -59         | 129    |
|        |         |            |        |   |        |       |             |        |
| 10 277 | 6 947   |            | 17 224 | Loans to and claims on customers          | 14 603 | 6 987 |             | 21 590 |
| -5     | -20     |            | -25    | Individual write-downs                    | -5     | -20   |             | -25    |
|        |         | -71        | -71    | Collective write-downs on loans           |        |       | -71         | -71    |
|        |         | 6 181      | 6 181  | Other assets                              |        |       | 4 706       | 4 706  |
| 10 272 | 6 927   | 6 110      | 23 309 | Total assts per segment                   | 14 598 | 6 967 | 4 635       | 26 200 |
| 9 094  | 5 478   |            | 14 572 | Deposits from customers and liabilities   | 9 094  | 5 256 |             | 14 350 |
|        |         | 8 737      | 8 472  | Other liabilities and equity              |        |       | 11 850      | 11 850 |
| 9 094  | 5 478   | 8 737      | 23 309 | Total liabilities and equity per segment  | 9 094  | 5 256 | 11 850      | 26 200 |

## NOTE 3. SPECIFICATION OF NET CHANGE IN VALUE OF FINANCIAL INSTRUMENTS

| Parent bank |       |       |          |          |  |          |          |       |       | Group    |
|-------------|-------|-------|----------|----------|--|----------|----------|-------|-------|----------|
| 31.12.15    | Q2/15 | Q2/16 | 30.06.15 | 30.06.16 |  | 30.06.16 | 30.06.15 | Q2/16 | Q2/15 | 31.12.15 |
| -1          | 2     | -5    | 1        | -5       | Value change in interest-bearing securities  | -5       | 1        | -5    | 2     | -1       |
| 4           | -1    | 2     | -1       | 1        | Net gain/loss in interest-bearing securities | 1        | -1       | 2     | -1    | 4        |
| -12         | -8    | 11    | -10      | 13       | Net gain/loss shares                         | 16       | -5       | 15    | -4    | -5       |
| 49          | 49    | 0     | 50       | 39       | Share dividend                               | 1        | 1        | 0     | 0     | 1        |
| 28          | 2     | 15    | 6        | 20       | Income AC Helgeland Invest AS                | 20       | 6        | 15    | 2     | 28       |
| -1          | 0     | 1     | 0        | 1        | Income AC REDE                               | 1        | 0        | 1     | 0     | -1       |
| -6          | -2    | 1     | -2       | -3       | Value change in value on lending             | -3       | -2       | 1     | -2    | -6       |
| 1           | -1    | 1     | -1       | 1        | Value change on funding and derivatives      | 1        | -1       | 1     | -1    | 1        |
| 62          | 41    | 26    | 43       | 67       | Total value change financial instruments     | 32       | -1       | 30    | -4    | 21       |

## NOTE 4. SPECIFICATION OF TOTAL OPERATING COSTS

| Parent bank |       |       |          |          |  |          |          |       |       | Group    |
|-------------|-------|-------|----------|----------|--|----------|----------|-------|-------|----------|
| 31.12.15    | Q2/15 | Q2/16 | 30.06.15 | 30.06.16 |  | 30.06.16 | 30.06.15 | Q2/16 | Q2/15 | 31.12.15 |
| 130         | 32    | 33    | 64       | 65       | Wages, salaries and social costs                 | 65       | 65       | 33    | 32    | 129      |
| 8           | 0     | 0     | 0        | 0        | Change package                                   | 0        | 0        | 0     | 0     | 8        |
| 74          | 18    | 20    | 37       | 38       | General administration costs                     | 38       | 37       | 20    | 19    | 74       |
| 12          | 3     | 3     | 6        | 6        | Depreciation etc of fixed- and intangible assets | 10       | 9        | 5     | 4     | 20       |
| 37          | 9     | 9     | 19       | 19       | Other operating costs                            | 21       | 19       | 11    | 8     | 39       |
| 261         | 62    | 65    | 126      | 128      | Total operating costs                            | 134      | 130      | 69    | 63    | 270      |
|             |       | 1     |          | 76       | Income conversing to defined contribution        | 76       |          | 1     |       |          |
| 261         | 62    | 64    | 126      | 52       | Net operating costs                              | 58       | 130      | 68    | 63    | 270      |

## NOTE 5. LOSSES ON LOANS GUARANTEES, ETC

| Parent bank |       |       |          |          |  |          |          |       |         | Group    |
|-------------|-------|-------|----------|----------|--|----------|----------|-------|---------|----------|
| 31.12.15    | Q2/15 | Q2/16 | 30.06.15 | 30.06.16 |  | 30.06.16 | 30.06.15 | Q2/16 | Q2/15 3 | 31.12.15 |
| 4           | 2     | -6    | -1       | -9       | +/- Period's change in individual write-downs                  | -9       | -1       | -6    | 2       | 4        |
| 7           | 3     | 3     | 3        | 5        | + Period's change in collective write-downs                    | 5        | 3        | 3     | 3       | 7        |
| 20          | 2     | 12    | 3        | 17       | + Period's conf. Losses against which ind. write-downs were ma | 17       | 3        | 12    | 2       | 20       |
| 2           | 5     | -1    | 9        | 2        | + Period's confirmed losses against which no ind. write-downs, | r 2      | 9        | -1    | 5       | 2        |
| -1          | -1    | -2    | -3       | -4       | - Period's recoveries from previous periods' conf.losses       | -4       | -3       | -2    | -1      | -1       |
| 32          | 11    | 6     | 11       | 11       | Total losses on loans, guarantees etc.                         | 11       | 11       | 6     | 11      | 32       |

## NOTE 6. PROFIT PER PRIMARY CERTIFICATE

| Parent bar | k        |          |  |          |          | Group    |
|------------|----------|----------|--|----------|----------|----------|
| 31.12.15   | 30.06.15 | 30.06.16 |  | 30.06.16 | 30.06.15 | 31.12.15 |
| 214        | 126      | 218      | Profit                                       | 198      | 93       | 208      |
| 75 1 %     | 75 1 %   | 75 1 %   | ECC percentage                               | 75 1 %   | 75 1 %   | 75 1 %   |
| 8 6        | 5 0      | 8 8      | Yield per equity capital certificate         | 8 0      | 3 7      | 8 4      |
| 8 6        | 5 0      | 8 8      | Diluted result per ECC in Norwegian currency | 8 0      | 3 7      | 8 4      |

## NOTE 7. GEOGRAPHICAL EXPOSURE WITHIN THE LOAN PORTFOLIO

| Parent bank |      |          |      |                            |          |      |          | Group |
|-------------|------|----------|------|----------------------------|----------|------|----------|-------|
| 30.06.15    | %    | 30.06.16 | %    |                            | 30.06.16 | %    | 30.06.15 | %     |
| 14 633      | 85.0 | 16 188   | 84.9 | Helgeland                  | 20 077   | 84.0 | 18 189   | 84.2  |
| 2 571       | 14.9 | 2 865    | 15.0 | Areas other than Helgeland | 3 794    | 15.9 | 3 370    | 15.6  |
| 20          | 0.1  | 16       | 0.1  | International              | 26       | 0.1  | 31       | 0.1   |
| 17 224      | 100  | 19 069   | 100  | Total                      | 23 897   | 100  | 21 590   | 100   |

## NOTE 8. COMMITMENT AND LOSSES SPLIT BY SECTOR/INDUSTRY

Group

|  |             | 30.06.16 |            |          |             | 30.0    | 06.15      |          |
|--|-------------|----------|------------|----------|-------------|---------|------------|----------|
|  | Gross loans | %-stake  | Loss prov. | Defaults | Gross loans | %-stake | Loss prov. | Defaults |
| Municipalities and municipal enterp.           | 0           | 0.0 %    | C          | 0        | 1           | 0.0 %   | 0          | 0        |
| Insurance and finance                          | 5           | 0.0 %    | 0          | 0        | 7           | 0.0 %   | 0          | 0        |
| Agriculture and forestry                       | 1 262       | 5.3 %    | C          | 0        | 1 246       | 5.8 %   | 0          | -1       |
| Fisheries and aquaculture                      | 796         | 3.3 %    | C          | 0        | 687         | 3.2 %   | 9          | 8        |
| Mining and industry                            | 425         | 1.8 %    | 1          | 1        | 351         | 1.6 %   | 3          | -2       |
| Building and construction                      | 977         | 4.1 %    | 1          | 1        | 874         | 4.0 %   | 2          | 1        |
| Trade, hotel, restaurants.                     | 282         | 1.2 %    | 4          | 1        | 307         | 1.4 %   | 5          | 3        |
| Transport and services                         | 844         | 3.5 %    | -1         | 5        | 671         | 3.1 %   | 0          | -1       |
| Property, property development                 | 3 192       | 13.4 %   | 1          | -2       | 2 843       | 13.2 %  | 1          | 2        |
| Total corporate market                         | 7 783       | 32.6 %   | 6          | 6        | 6 987       | 32.4 %  | 20         | 10       |
| Retail market                                  | 16 114      | 67.4 %   | 4          | 0        | 14 603      | 67.6 %  | 5          | -2       |
| Total  | 23 897      | 100 %    | 10         | 6        | 21 590      | 100 %   | 25         | 8        |
| Change collective write-downs                  |             |          | 84         | 5        |             |         | 75         | 3        |
| Total  |             |          | 94         | 11       |             |         | 100        | 11       |
| Of which gross loans Helgeland Boligkreditt AS | 4 898       | 20.5 %   |            |          | 4 422       | 19.3 %  | •          |          |

Parent bank

|                                      |             | 30.06.16 |            |          |             | 30.06.15 |            |          |  |  |
|--------------------------------------|-------------|----------|------------|----------|-------------|----------|------------|----------|--|--|
|                                      | Gross loans | %-stake  | Loss prov. | Defaults | Gross loans | %-stake  | Loss prov. | Defaults |  |  |
| Municipalities and municipal enterp. |             | 0.0 %    | 0          | 0        | 1           | 0.0 %    | 0          | 0        |  |  |
| Insurance and finance                | 5           | 0.0 %    | 0          | 0        | 7           | 0.0 %    | 0          | 0        |  |  |
| Agriculture and forestry             | 1 250       | 6.6 %    | 0          | 0        | 1 238       | 7.2 %    | 0          | -1       |  |  |
| Fisheries and aquaculture            | 794         | 4.2 %    | 0          | 0        | 687         | 4.0 %    | 9          | 8        |  |  |
| Mining and industry                  | 422         | 2.2 %    | 1          | 1        | 348         | 2.0 %    | 3          | -2       |  |  |
| Building and construction            | 951         | 5.0 %    | 1          | 1        | 849         | 4.9 %    | 2          | 1        |  |  |
| Trade, hotel, restaurants.           | 279         | 1.5 %    | 4          | 1        | 301         | 1.7 %    | 5          | 3        |  |  |
| Transport and services               | 801         | 4.2 %    | -1         | 5        | 654         | 3.8 %    | 0          | -1       |  |  |
| Property, property development       | 3 249       | 17.0 %   | 1          | -2       | 2 862       | 16.6 %   | 1          | 2        |  |  |
| Total corporate market               | 7 751       | 40.6 %   | 6          | 6        | 6 947       | 40.3 %   | 20         | 10       |  |  |
| Retail market                        | 11 318      | 59.4 %   | 4          | 0        | 10 277      | 59.7 %   | 5          | -2       |  |  |
| Total                                | 19 069      | 100 %    | 10         | 6        | 17 224      | 100 %    | 25         | 8        |  |  |
| Change collective write-downs        |             |          | 80         | 5        |             |          | 71         | 3        |  |  |
| Total                                |             |          | 90         | 11       |             |          | 96         | 11       |  |  |

## NOTE 9. NET NON-PERFORMING AND IMPAIRED COMMITMENT

| Parent ban | ık       |          |  |          |          | Group    |
|------------|----------|----------|--|----------|----------|----------|
| 31.12.15   | 30.06.15 | 30.06.16 |  | 30.06.16 | 30.06.15 | 31.12.15 |
| 88         | 93       | 69       | Loans, guarantees etc. in default  | 69       | 93       | 88       |
| 16         | 14       | 8        | Loss provisions for loans, guarantees etc. in default                              | 8        | 14       | 16       |
| 72         | 79       | 61       | Total net loans, guarantees etc. in default  | 61       | 79       | 72       |
|            |          |          |  |          |          |          |
| 5          | 63       | 39       | Other non-performing and impaired commitments and guara., not in defau             | 39       | 63       | 5        |
| 2          | 11       | 2        | Loss provisions for other non-performing and impaired commitments and guara ., not | i 2      | 11       | 2        |
| 3          | 52       | 37       | Total non-performing and impaired commitments and guara., not in defaul            | 37       | 52       | 3        |
|            |          |          |  |          |          |          |
| 75         | 131      | 98       | Total non-performing and impaired commitments and guara.                           | 98       | 131      | 75       |
| 0.4 %      | 0.8 %    | 0.5 %    | In % of total loans  | 0.4 %    | 0.6 %    | 0.3 %    |

## NOTE 10. INDIVIDUAL AND COLLECTIVE WRITE DOWNS OF LOANS AND GUARANTEES

| Parent bank | r        |          |   |          |          | Group    |
|-------------|----------|----------|---|----------|----------|----------|
| 31.12.15    | 30.06.15 | 30.06.16 |   | 30.06.16 | 30.06.15 | 31.12.15 |
| 24          | 24       | 19       | Individual write-downs to cover losses on loans and guarantees as at 01.01              | 19       | 24       | 24       |
| -9          | -7       | -11      | Period's conf. losses, against which indi. Write-down was previously made               | -11      | -7       | -9       |
| 0           | 0        | 1        | Period's increased individual write-downs, against which write-down was previously made | 1        | 0        | 0        |
| 10          | 12       | 2        | New individual write-downs during the period  | 2        | 12       | 10       |
| -6          | -4       | -1       | Reversal of individual write-downs during the period                                    | -1       | -4       | -6       |
| 19          | 25       | 10       | = Total individual write-downs on loans   | 10       | 25       | 19       |
| 18          | 25       | 10       | *Of which individual write-downs on loans accounted for                                 | 10       | 25       | 18       |
| 1           | 0        | 0        | * Of which ind. Write-downs on guars. accounted for                                     | 0        | 0        | 1        |
|             |          |          | Collective write-downs:   |          |          |          |
| 68          | 68       | 75       | Collective write-downs to cover losses on loans at 01.01                                | 79       | 72       | 72       |
| 7           | 3        | 5        | + /- Period's change in collective write-downs  | 5        | 3        | 7        |
| 75          | 71       | 80       | Total collective write-downs  | 84       | 75       | 79       |

## NOTE 11. CONTINGENT OFF BALANCE SHEET COMMITMENTS

| Parent bank |          |          |   |          |          | Group    |
|-------------|----------|----------|---|----------|----------|----------|
| 31.12.15    | 30.06.15 | 30.06.16 |   | 30.06.16 | 30.06.15 | 31.12.15 |
| 1 557       | 1 670    | 2 081    | Unutilized drawing rights                           | 2 488    | 2 016    | 1 959    |
| 552         | 546      | 522      | Guarantee obligations                               | 522      | 546      | 552      |
| 2 503       | 2 115    | 2 238    | Unutilized drawing rights Helgeland Boligkreditt AS | 0        | 0        | 0        |
| 4 612       | 4 331    | 4 841    | Net guarantee and draw rights                       | 3 010    | 2 562    | 2 511    |

## NOTE 12. SUBSIDIARIES AND ASSOCIATED COMPANIES

Subsidiaries are consolidated and substantial interests are included under the equity method. Preliminary quarterly data from subsidiaries and associates have applied in the consolidated financial statements.

Subsidiaries

Parent bank

|                                | Share capi Num | ber of shares Equit | y stake | Market val | ue       |
|--------------------------------|----------------|---------------------|---------|------------|----------|
|                                |                |                     |         | 30.06.16   | 30.06.15 |
| ANS Bankbygg Mo                | 49 0           |                     | 97 %    | 45         | 45       |
| Helgeland Boligkreditt AS      | 390 0          | 390 000             | 100 %   | 390        | 290      |
| AS Sparebankbygg               | 0 1            | 100                 | 100 %   | 0 1        | 0 1      |
| Helgeland Spb.eiend.selskap AS | 0 1            | 100                 | 100 %   | 0 4        | 0 4      |
| Helgeland Utviklingsselskap AS | 0 5            | 500                 | 100 %   | 8          | 8        |
| Storgata 73 AS                 | 0 1            | 140                 | 53 %    | 2          | 2        |
| Total investment in AC         | _              |                     |         | 445        | 345      |

The share capital of Helgeland Sparebank is expanded with MNOK 100 in Q1 2016.

Parent bank and group

30.06.16

| Balance 100 % ownership  |        | Fixed assets | Current Assets | Current liabilities | Long term debt | Equity |
|--------------------------|--------|--------------|----------------|---------------------|----------------|--------|
| Helgeland Invest AS      |        | 549          | 10             | 0                   | )              | 0 55   |
| REDE Eiendomsmegling AS  |        | 8            | 34             | . 3                 | 3              | 2 :    |
| Total                    |        | 557          | 44             | . 3                 | ;              | 2 59   |
| The bank's share         |        |              |                |                     |                |        |
| Helgeland Invest AS      | 48.3 % | 265          | 5              | C                   | )              | 0 2    |
| REDE AS (inkl. merverdi) | 40.0 % | 3            | 14             | . 1                 |                | 1 14   |
| Total                    |        | 268          | 18             | 1                   |                | 1 284  |

Parent bank and group

31.12.15

| Balance 100 % ownership  |        | Fixed assets | Current Assets | Current liabilities | Long term debt | Equity  |
|--------------------------|--------|--------------|----------------|---------------------|----------------|---------|
| Helgeland Invest AS      |        | 514          | 10             | 0                   |                | 0 524   |
| REDE Eiendomsmegling AS  |        | 5            | 34             | . 3                 | :              | 2 34    |
| Total                    |        | 519          | 44             | 3                   | :              | 2 558   |
| The bank's share         |        |              |                |                     |                |         |
| Helgeland Invest AS      | 48.3 % | 248          | 5              | 0                   |                | 253     |
| REDE AS (inkl. merverdi) | 40.0 % | 2            | 14             | . 1                 |                | 1 13.6  |
| Total                    |        | 250          | 18             | 1                   |                | 1 266.7 |

Parent bank and group

| Change in the bank's ownership in HI | 30.06.16 | 31.12.15 |
|--------------------------------------|----------|----------|
| Opening balance                      | 253      | 234      |
| Adjusted value                       | 0        | 0        |
| Dividend                             | -3       | -9       |
| Result HI                            | 20       | 28       |
| Closing balance                      | 270      | 253      |

Parent bank and group

| Change in the bank's ownership in REDE | 30.06.16 | 31.12.15 |
|--|----------|----------|
| Opening balance                        | 13.6     | 0.0      |
| Dividend                               | 0.0      | -0.7     |
| Result REDE                            | 1.0      | -0.7     |
| Additional value/goodwill              | 0.0      | 15.0     |
| Closing balance                        | 14.6     | 13.6     |

Financial information Associated companies

Parent bank and group

30.06.16

|                         |        | Revenue | Finance cost | Other income | Operating cost | Result    |
|-------------------------|--------|---------|--------------|--------------|----------------|-----------|
| Result 100% ownership   |        |         |              |              |                | after tax |
| Helgeland Invest AS     |        | 44      | 0            | 0            | 2              | 42        |
| REDE Eiendomsmegling AS |        | 14.6    | 0            | 0            | 12             | 2.5       |
| Total                   |        | 58.6    | 0            | 0            | 14             | 44.5      |
| Result bank's share     |        |         |              |              |                |           |
| Helgeland Invest AS     | 48.3 % | 21      | 0            | 0            | 1              | 20        |
| REDE Eiendomsmegling AS | 40.0 % | 6       | 0            | 0            | 5              | 1         |
| Total                   |        | 27      | 0            | 0            | 6              | 21        |

Parent bank and group

31.12.15

|                         |        | Revenue | Finance cost | Other income | Operating cost | Result    |
|-------------------------|--------|---------|--------------|--------------|----------------|-----------|
| Result 100% ownership   |        |         |              |              |                | after tax |
| Helgeland Invest AS     |        | 67      | 3            | 0            | 6              | 58        |
| REDE Eiendomsmegling AS |        | 21      | 0            | 0            | 22             | -2        |
| Total                   |        | 88      | 3            | 0            | 28             | 56        |
| Result bank's share     |        |         |              |              |                |           |
| Helgeland Invest AS     | 48.3 % | 32      | 1            | 0            | 3              | 28        |
| REDE Eiendomsmegling AS | 40.0 % | 8       | 0            | 0            | 9              | -1        |
| Total                   |        | 41      | 1            | 0            | 12             | 27        |

#### **NOTE 13. OPERATING FUNDS**

|        | 36    | 35       | 39       | Total operating funds | 146      | 137      | 138      |
|--------|-------|----------|----------|-----------------------|----------|----------|----------|
|        | 36    | 35       | 39       | Operating funds*)     | 146      | 137      | 138      |
| 31.1   | 12.15 | 31.03.15 | 30.06.16 |                       | 30.06.16 | 31.03.15 | 31.12.15 |
| Parent | bank  |          |          |                       |          | (        | Group    |

## **NOTE 14. DISCLOSURES OF RELATED PARTIES**

The information is given in line with IAS 24 for "Information regarding close parties" (Transactions toward leading employees and representatives comes forth in a note in the annual accounts). Helgeland Sparebank defines its subsidiaries and associated companies as close parties in relation to this accounting standard. The transactions between the parent bank, affiliated companies and associated companies are conducted in line with regular commercial terms and principles. Significant transactions with related parties:

#### Helgeland Boligkreditt AS (share of ownership 100 %)

Transferred loans per 30.06.16 constitute totally MNOK 4,898. Covered bonds in the housing mortgage company constitute MNOK 4,033 where MNOK 100 (345) is owned by Helgeland Sparebank. Credit line of NOK 1.5bn is per 30.06.16 drawn with MNOK 762. The bank has additionally entered into agreements with Helgeland Boligkreditt AS concerning credit lines of NOK 1.5 bn (duration 1 year), which mainly should be used in the settlement of purchased loans and repayment of covered bonds in a 12 month rolling period, and is entirely unused. The agreements are entered according to the principle of an arm's lengths distance. The effects of the credit lines are eliminated in the consolidated accounts. HSB has received corporate contributions of MNOK 38 in 2016.

#### Ans Bankbygg (share of ownership 97 %)

The bank rents premises from ANS Bankbygg and has paid MNOK 2.1 in 2016.

#### Helgeland Invest AS

Corporate market manager in the local bank Sandnessjøen, Roger Hermansen is a member of the board and the bank's CEO, Lisbeth Flågeng, is a deputy member of the board in Helgeland invest. (see note 12 regarding Helgeland Invest).

#### NOTE 15. REAL VALUE OF FINANCIAL INSTRUMENTS

## Measurement of fair value of financial instruments by level

The table shows financial instruments to fair value according to fair value measurement method (IFRS13). The changes demand presentation of fair value measurements per level with the following divisions into levels. The different levels are defined like this:

- Level 1 Noted price in an active market for an identical asset or liability
- Level 2 Valuation based on observable factors either direct (price) or indirect (derived from prices) other than noted priced (used in level 1) for the asset or liability
- · Level 3 Valuation based on factors not obtained from observable markets (non-observable assumptions)

The fair value of financial instruments that are traded in an active market is based on the market price at the end of the reporting period. A market is considered active if the markets rates are simply and regularly available from a stock exchange, trader, broker, business group pricing service or regulatory authority, and these prices represent actual and regularly occurring arm's length market transactions. The market price used for financial assets is the current bid price, while for financial liabilities it is the current offer price. These instruments are included in level 1.

The fair value of financial instruments that are not traded in an active market is determined by using valuation methods. These valuation methods maximize the use of observable data where these are available, and are based as little as possible on the Group's own estimates. If all the significant data required to determine the fair value of an instrument are observable data, the instrument are included in level 2.

Unlisted equities and fixed-rate loans are classified under level 3. The fair value of shares where it's no active market, known market value or the last issue price is used. For papers without turnover, the value is set based on available financial information, etc. fixed rate loans are measured at fair value.

## Assets and liabilities measured at fair value

| Parent bank |         |         |  |         |         | Group    |
|-------------|---------|---------|--|---------|---------|----------|
| 30.06.16    |         |         |  |         |         | 30.06.16 |
| Level 1     | Level 2 | Level 3 | Assets and liabilities measured at fair value          | Level 1 | Level 2 | Level 3  |
|             |         |         | Financial assets at fair value through profit          |         |         |          |
| 0           | 0       | 1 246   | - Loans to and claims on customers at fair value       | 0       | 0       | 1 246    |
|             |         |         | Financial assets available for sale                    |         |         |          |
| 0           | 3 300   | 208     | - Certificates, bonds and equitives available for sale | 0       | 3 224   | 208      |
| 0           | 144     | 0       | - Financial derivatives                                | 0       | 144     | 0        |
| 0           | 3 444   | 1 454   | Tota assets  | 0       | 3 368   | 1 454    |
|             |         |         | LIABILITIES  |         |         | ,        |
|             |         |         | Financial liabilities at fair value through profit     |         |         |          |
| 0           | 54      | 0       | - Debt issuance of securities                          | 0       | 54      | 0        |
| 0           | 54      | 54      | Total liabilities                                      | 0       | 54      | 0        |

| Aksjer | Utlån | Sum   | Changes in instruments classified in Level 3 | Aksjer | utlån | Sum   |
|--------|-------|-------|--|--------|-------|-------|
| 227    | 1 310 | 1 537 | Opening balance                              | 227    | 1 310 | 1 537 |
| -19    | -111  | -130  | Payment loan/sale of shares                  | -19    | -111  | -130  |
|        | 47    | 47    | New loans                                    |        | 47    | 47    |
|        |       | 0     | Value change                                 |        |       | 0     |
|        |       | 0     | Reclassification                             |        |       | 0     |
| 208    | 1 246 | 1 454 | Financial instruments valued on Level 3      | 208    | 1 246 | 1 454 |

Principal fixed rate loans per 30.06.16 were MNOK 1.237 and MNOK 1.295 mill per 31.12.15. Net interest rate risk by a parallel interest rate shift of 1 %-point for fixed rate loans and derivatives, fixed rate loans was MNOK 0.6 per 30.06.16 and MNOK -2.8 per 31.12.15.

| Assets  | and | liabilities | measured   | at | fair value |
|---------|-----|-------------|------------|----|------------|
| <b></b> | anu | Habilities  | IIIcasulcu | aı | Iali Value |

| Parent bank |         |         |  |         |         | Group    |
|-------------|---------|---------|--|---------|---------|----------|
| 1.12.15     |         |         |  |         |         | 31.12.15 |
| Level 1     | Level 2 | Level 3 | Assets and liabilities measured at fair value          | Level 1 | Level 2 | Level 3  |
|             |         |         | Financial assets at fair value through profit          |         |         |          |
| 0           | 0       | 1 310   | - Loans to and claims on customers at fair value       | 0       | 0       | 1 310    |
|             |         |         | Financial assets available for sale                    |         |         |          |
| 0           | 3 416   | 227     | - Certificates, bonds and equitives available for sale | 0       | 3 236   | 227      |
| 0           | 127     | 0       | - Financial derivatives                                | 0       | 127     | 0        |
| 0           | 3 543   | 1 537   | Tota assets  | 0       | 3 363   | 1 537    |
|             |         |         | LIABILITIES  |         |         |          |
|             |         |         | Financial liabilities at fair value through profit     |         |         |          |
| 0           | 58      | 0       | - Financial derivatives                                | 0       | 58      | 0        |
| 0           | 58      | 0       | Total liabilities                                      | 0       | 58      | 0        |
| Aksjer      | Utlån   | Sum     | Changes in instruments classified in Level 3           | Aksjer  | Utlån   | Sum      |
| 189         | 1044    | 1 233   | Opening balance  | 189     | 1 044   | 1 233    |
| 0           | -259    | -259    | Payment loan/sale of shares                            | 0       | -259    | -259     |
| 0           | 538     | 538     | New loans  | 0       | 538     | 538      |
| 38          | -13     | 25      | Value change   | 38      | -13     | 25       |
| 0           |         | 0       | Reclassification                                       | 0       |         | 0        |
| 227         | 1 310   | 1 537   | Financial instruments valued on Level 3                | 227     | 1 310   | 1 537    |

## **NOTE 16. FINANCIAL DERIVATIVES**

 Parent bank
 Group

 30.06.16
 30.06.16

| Nominal value | Mar    | ket value  |  | Nominal v | /alue | Mar    | ket value  |
|---------------|--------|------------|--|-----------|-------|--------|------------|
| Total         | Assets | Commitment | 3  | Total     |       | Assets | Commitment |
| 1 411         |        | 0 54       | Inerest rate swaps- fixed interest rate loans          |           | 1 411 |        | 0 54       |
| 100           |        | 0 0        | Interest rate swaps- bank deposits with share Yield    |           | 100   | 1      | 0 0        |
| 1 511         |        | 0 54       | Total financial derivatives                            | •         | 1 511 | (      | 0 54       |
| 2 850         | 14     | 4 0        | Interest rate swaps – fixed interest rate with hedging |           | 2 850 | 14     | 4 0        |
| 2 850         | 14     | 4 0        | Total financial derivates with hedging                 | :         | 2 850 | 14     | 4 0        |

 Parent bank
 Group

 30.06.15
 30.06.15

| Nominal value | Mai    | ket value |      |  | Nomina | l value | Mar    | ket value  |
|---------------|--------|-----------|------|--|--------|---------|--------|------------|
| Total         | Assets | Commitme  | ents |  | Total  |         | Assets | Commitment |
| 1 386         |        | 0         | 49   | Inerest rate swaps- fixed interest rate loans          |        | 1 386   | (      | 0 49       |
| 0             |        | 0         | 0    | Interest rate swaps- bank deposits with share Yield    |        | 0       | (      | 0 0        |
| 1 386         |        | 0 4       | 49   | Total financial derivatives                            |        | 1 386   | (      | 0 49       |
| 2 600         | 12     | 6         | 0    | Interest rate swaps – fixed interest rate with hedging |        | 2 600   | 120    | 6 0        |
| 2 600         | 12     | 6         | 0    | Total financial derivates with hedging                 |        | 2 600   | 120    | 6 0        |

Net presentation of financial assets and liabilities

Parent bank and group

30.06.16

|                                   |                   |                      |                      |             | 30.00.10 |
|-----------------------------------|-------------------|----------------------|----------------------|-------------|----------|
|                                   | Gross financial f | inancial assets that | Net financial assets | Financial   | Net      |
|                                   | assets            | are recognized net   | in the balance sheet | instruments |          |
| Derivaives carried as assets      | 144               | 0                    | 144                  | 54          | 198      |
| Derivaives carried as liabilities | 54                | 0                    | 54                   | -54         | 0        |

Parent bank and group 30.06.15 Financial Net Gross financial Financial assets that Net financial assets assets are recognized net in the balance sheet instruments 77 Derivaives carried as assets 126 0 126 49 0 Derivaives carried as liabilities 49 49 -49 0

Relevant instruments for interest rate risk management will be primarily interest rate swaps. Trading in derivatives can be made with various counterparties. To differentiate counterparty structure used a selection of the major banks / brokerages that account for the bulk of turnover in interest-related products in the market. If the bank has the same counterparty derivatives on both the asset side and the liability side, these are offset.

## **NOTE 17. SECURITIES**

| Parer | nt bank |          |                      |          | Group    |  |
|-------|---------|----------|----------------------|----------|----------|--|
| 31    | .12.15  | 30.06.16 | (MNOK)               | 30.06.16 | 31.12.15 |  |
|       | 5 945   | 5 761    | Bonds, nominal value | 9 691    | 9 433    |  |
|       | 52      | 93       | Value adjustments    | 91       | 49       |  |
|       | 61      | 49       | Accrued interest     | 54       | 67       |  |
|       | 6 058   | 5 903    | Total securities     | 9 836    | 9 549    |  |

| Change in securities issued |            |       |                  |              | Group    |
|-----------------------------|------------|-------|------------------|--------------|----------|
|                             | 31.12.15 I | ssued | Matured/redeemed | Other change | 30.06.16 |
| Bonds, nominal value        | 9 433      | 1 750 | -1 484           | -8           | 9 691    |
| Value adjustments           | 49         |       |                  | 42           | 91       |
| Accrued interest            | 67         |       |                  | -13          | 54       |
| Total                       | 9 549      | 1 750 | -505             | -2           | 9 836    |

| Change in subordinated debt and hybrid capital |          |        |                  |              |          |  |  |  |  |  |
|--|----------|--------|------------------|--------------|----------|--|--|--|--|--|
|  | 31.12.15 | Issued | Matured/redeemed | Other change | 30.06.16 |  |  |  |  |  |
| Bonds, nominal value                           | 5 945    | 650    | -858             |              | 5 738    |  |  |  |  |  |
| Value adjustments                              | 52       |        |                  | 40           | 92       |  |  |  |  |  |
| Accrued interest                               | 61       |        |                  | 12           | 73       |  |  |  |  |  |
| Total  | 6 058    | 300    | -479             | -1           | 5 903    |  |  |  |  |  |

| Change in securities issued               |                 |        |                   | Gro    | up/Parent bank |
|---|-----------------|--------|-------------------|--------|----------------|
|   | 31.12.15 Issued | Mature | ed/redeemed Other | change | 30.06.16       |
| Subordinated bonds, nominal value *)      | 220             |        |                   | -220   | -              |
| equity and related capital, nominal value | 300             | 0      | 0                 | 0      | 300            |
| Value adjustments                         | -1              |        |                   |        | -1             |
| Accrued interest                          | 1               |        |                   | 0      | 1              |
| Total                                     | 520             | 0      | 0                 | 0      | 300            |

<sup>\*)</sup> Hybrid instruments do not meet the definition of financial liability in accordance with IAS 32 and are classified as equity 01/01/16

| Accounted value       |          | Group       |
|-----------------------|----------|-------------|
|                       | 30.06.16 | 31.12.15    |
| Bonds, amortized cost | 6 925    | 6 726       |
| Bonds, hedging        | 2 911    | 2 823       |
| Total debt securities | 9 836    | 9 549       |
| Accounted value       |          | Parent bank |
|                       | 30.06.16 | 31.12.15    |
| Bonds, amortized cost | 2 992    | 3 235       |
| Bonds, hedging        | 2 911    | 2 823       |
| Total debt securities | 5 903    | 6 058       |

## NOTE 18. GEOGRAPHICAL EXPOSURE DEPOSITS FROM AND LIABILITIES TO CUSTOMERS

| Parent bank | Parent bank |        |          |                            |          |        |          |        |  |  |  |  |  |
|-------------|-------------|--------|----------|----------------------------|----------|--------|----------|--------|--|--|--|--|--|
| %           | 30.06.15    | %      | 30.06.16 |                            | 30.06.16 | %      | 30.06.15 | %      |  |  |  |  |  |
| 91.9 %      | 13 388      | 90.8 % | 14 393   | Helgeland                  | 14 078   | 90.6 % | 13 166   | 91.7 % |  |  |  |  |  |
| 7.4 %       | 1 072       | 8.5 %  | 1 348    | Areas other than Helgeland | 1 348    | 8.7 %  | 1 072    | 7.5 %  |  |  |  |  |  |
| 0.8 %       | 112         | 0.7 %  | 110      | International              | 110      | 0.7 %  | 112      | 0.8 %  |  |  |  |  |  |
| 100 %       | 14 572      | 100 %  | 15 851   | Total                      | 15 536   | 100 %  | 14 350   | 100 %  |  |  |  |  |  |

## NOTE 19.DEPOSITS FROM CUSTOMERS SPLIT BY SECTOR/INDUSTRY

| Parent ban | k        |        |          |                                   |          |        |          | Group  |
|------------|----------|--------|----------|-----------------------------------|----------|--------|----------|--------|
| %          | 30.06.15 | %      | 30.06.16 |                                   | 30.06.16 | %      | 30.06.15 | %      |
| 2.9 %      | 425      | 3.1 %  | 485      | Financial institutions            | 196      | 1.3 %  | 203      | 1.4 %  |
| 11.9 %     | 1 731    | 9.8 %  | 1 555    | Municipalities and municipal ente | 1 555    | 10.0 % | 1 731    | 12.1 % |
| 2.4 %      | 349      | 2.0 %  | 319      | Agriculture and forestry          | 319      | 2.1 %  | 349      | 2.4 %  |
| 3.7 %      | 534      | 4.7 %  | 750      | Fisheries and aquaculture         | 750      | 4.8 %  | 534      | 3.7 %  |
| 1.0 %      | 142      | 1.1 %  | 172      | Mining and industry               | 172      | 1.1 %  | 142      | 1.0 %  |
| 3.6 %      | 526      | 6.0 %  | 951      | Building and construction         | 951      | 6.1 %  | 526      | 3.7 %  |
| 2.8 %      | 412      | 2.6 %  | 419      | Trade, hotel, restaurants.        | 419      | 2.7 %  | 412      | 2.9 %  |
| 9.2 %      | 1 347    | 8.7 %  | 1 386    | Transport and services            | 1 386    | 8.9 %  | 1 347    | 9.4 %  |
| 3.4 %      | 492      | 3.6 %  | 565      | Property, property development    | 539      | 3.5 %  | 492      | 3.4 %  |
| 40.9 %     | 5 958    | 41.7 % | 6 602    | Total corporate market            | 6 287    | 40.5 % | 5 736    | 40.0 % |
| 59.1 %     | 8 614    | 58.3 % | 9 249    | Retail market                     | 9 249    | 59.5 % | 8 614    | 60.0 % |
| 100 %      | 14 572   | 100 %  | 15 851   | Total                             | 15 536   | 100 %  | 14 350   | 100 %  |

## NOTE 20. EQUITY CERTIFICATE CAPITAL HELG

Parent bank Per 30.06.16 **Numbers** % share **Numbers** % share Sparebankstiftelsen Helgeland 6 599 598 35.3 % Helgeland Kraft AS 340 494 1.8 % Pareto AS 1 570 836 8.4 % Verdipapirfondet Pareto 269 000 1.4 % UBS AG, London Branc A/C 1 198 900 6.4 % Sniptind Holding AS 179 061 1.0 % 6.0 % Catilina invest AS Merrill Lynch Prof. 170 000 1 130 015 0.9 % Pope Asset Management BNY 671 041 3.6 % Brødrene Johanssen AS 137 730 0.7 % VPF Nordea Norge 565 712 3.0 % Nordenfjelske Bykreditt 134 194 0.7 % MP Pensjon PK 562 203 3.0 % Melum Mølle AS 130 000 0.7 % EIKA Utbytte VPF 548 920 2.9 % Steffen Nervik 110 000 0.6 % Lamholmen AS 398 788 2.1 % Melesio Capital AS 100 000 0.5 % Bergen Kommunale pensj. 390 000 2.1 % Forte Trønder 85 600 0.5 % 13 636 013 72.9 % Total 20 biggest owners Total 10 biggest owners 15 292 092 81.8 %

The bank has issued a total of 18 700 000 primary certificates value of NOK 10,-.

## **NOTE 21. CAPITAL ADEQUACY**

The capital ratio is worked out according to CRD IV/Basel III regulations (standard method credit risk)

(Transition rules for no significant shares in finance institutions, involve full implementation from 01.01.19).

| Parent bank |          |          |  |          |          | Group    |
|-------------|----------|----------|--|----------|----------|----------|
| 31.12.15    | 30.06.15 | 30.06.16 |  | 30.06.16 | 30.06.15 | 31.12.15 |
| 187         | 187      | 187      | ECC-capital  | 187      | 187      | 187      |
| 845         | 845      | 845      | Premium Fund   | 845      | 845      | 845      |
| -4          | -4       | -4       | Own ECCs   | -4       | -4       | -4       |
|             |          | 220      | Hybrid capital (CB)                                  | 220      |          |          |
| 1 028       | 1 028    | 1 248    | Total paid-in capital                                | 1 248    | 1 028    | 1 028    |
| 466         | 438      | 461      | Savings Bank's fund                                  | 461      | 438      | 466      |
| 281         | 173      | 262      | Reserve for unrealized gains                         | 262      | 149      | 281      |
| 29          | 15       | 18       | Donations Fund                                       | 18       | 15       | 29       |
| 425         | 338      | 424      | Dividend equalisation reserve                        | 424      | 338      | 425      |
| 52          | 0        | 0        | Cash dividend  | 0        | 0        | 52       |
| 0           | 0        | 0        | Other equity capital                                 | 55       | 81       | 54       |
| 1 253       | 964      | 1 165    | Total accrued equity capital                         | 1 220    | 1 021    | 1 307    |
| 2 281       | 1 992    | 2 413    | Total equity capital                                 | 2 468    | 2 049    | 2 335    |
|             |          | -220     | Hybrid capital (CB)                                  | -220     |          |          |
| -33         | -27      | -15      | Deferred tax assets                                  | -15      | -30      | -37      |
| -38         | -31      | -23      | Shares in financial institutions                     | -20      | -29      | -37      |
| 23          | 18       | 9        | Transition Rule; share net of non significant assets | 8        | 18       | 22       |
| -60         | 0        | 0        | Cash dividend /gifts employee                        | 0        | 0        | -60      |
| 2 173       | 1 952    | 2 164    | Total core tier one                                  | 2 221    | 2 008    | 2 223    |
| -12         | -9       | -7       | Shares in financial institutions                     | -6       | -9       | -11      |
| -11         | -9       | -5       | Transition Rule; share net of non significant assets | -4       | -9       | -10      |
| 220         | 219      | 220      | Hybrid capital (CB)                                  | 220      | 219      | 220      |
| 2 370       | 2 153    | 2 372    | Total core capital                                   | 2 431    | 2 209    | 2 422    |
| 300         | 300      | 300      | Subordinatet dept                                    | 300      | 300      | 300      |
| -7          | -6       | -4       | Shares in financial institutions                     | -3       | -6       | -6       |
| -11         | -9       | -4       | Transition Rule; share net of non significant assets | -4       | -8       | -11      |
| 0           | 0        | 0        | Additional   | 0        | 0        | 0        |
| 282         | 285      | 292      | Total net supplementary capital                      | 293      | 286      | 283      |
| 2 652       | 2 438    | 2 664    | Total net equity and related capital                 | 2 724    | 2 495    | 2 705    |
| 13 931      | 13 260   | 14 890   | Weight assets calculation basis *)                   | 15 824   | 14 151   | 14 676   |
| 15.60 %     | 14.72 %  | 14.53 %  | Core tier one Capital ratio                          | 14.04 %  | 14.19 %  | 15.15 %  |
| 17.01 %     | 16.24 %  | 15.93 %  | Core capital ratio                                   | 15.36 %  | 15.61 %  | 16.50 %  |
| 19.04 %     | 18.39 %  | 17.89 %  | Total Capital ratio                                  | 17.21 %  | 17.63 %  | 18.43 %  |

The note shows the Capital requirement Basel III (standard method credit risk)

| 31.12.15 | 30.06.15 | 30.06.16 | 0   | 30.06.16 | 30.06.15 | 31.12.15 |
|----------|----------|----------|---|----------|----------|----------|
| 0        | 0        | 0        | States and central banks                                  | 0        | 0        | 0        |
| 35       | 33       | 116      | Local and regional authorities (including municipalities) | 116      | 34       | 35       |
| 439      | 415      | 458      | Institutions  | 232      | 205      | 211      |
| 399      | 378      | 675      | Enterprises   | 675      | 386      | 398      |
| 1 828    | 1 728    | 1 248    | Mass market loans   | 1 376    | 1 839    | 1 896    |
| 8 691    | 8 216    | 9 706    | Loans secured by real property                            | 11 430   | 9 910    | 10 221   |
| 78       | 74       | 75       | Loans overdue   | 75       | 76       | 78       |
| 535      | 506      | 545      | Covered bonds   | 131      | 144      | 149      |
| 0        | 0        | 0        | Units in securities funds                                 | 0        | 0        | 0        |
| 858      | 811      | 985      | Equity positions  | 629      | 408      | 421      |
| 96       | 91       | 110      | Other loans and commitments                               | 111      | 211      | 218      |
| 12 959   | 12 252   | 13 918   | Capital requirement credit risk                           | 14 776   | 13 213   | 13 628   |
| 968      | 909      | 968      | Capital requirement operational risk                      | 1 045    | 938      | 1 045    |
| 4        | 0        | 4        | Deducted from capital requirement                         | 4        | 0        | 4        |
| 13 931   | 13 260   | 14 890   | Total capital requirement                                 | 15 824   | 14 151   | 14 676   |

## PROFIT AND LOSS ACCOUNT ITEMS AS A PERCENTAGE OF AVERAGE ASSETS

| Parent bank |       |         |         |          |  |          |          |       |       | Group    |
|-------------|-------|---------|---------|----------|--|----------|----------|-------|-------|----------|
| 31.12.15    | Q2/15 | Q2/16 3 | 0.06.15 | 30.06.16 |  | 30.06.16 | 30.06.15 | Q2/16 | Q2/15 | 31.12.15 |
| 3.51        | 3.57  | 3.10    | 3.67    | 3.15     | Interest receivable and similar income                     | 3.17     | 3.76     | 3.14  | 3.67  | 3.58     |
| 1.77        | 1.83  | 1.21    | 1.94    | 1.26     | Interest payable and similar costs                         | 1.33     | 1.99     | 1.30  | 1.90  | 1.82     |
| 1.74        | 1.74  | 1.89    | 1.73    | 1.89     | Net interest- and credit commission income                 | 1.84     | 1.77     | 1.83  | 1.77  | 1.76     |
| 0.42        | 0.40  | 0.39    | 0.42    | 0.39     | Commissions receivable and income from banking services    | 0.34     | 0.37     | 0.34  | 0.36  | 0.37     |
| 0.04        | 0.05  | 0.03    | 0.04    | 0.04     | Commissions payable and costs relating to banking services | 0.04     | 0.04     | 0.03  | 0.05  | 0.04     |
| 0.38        | 0.35  | 0.36    | 0.37    | 0.35     | Net commission income                                      | 0.30     | 0.33     | 0.32  | 0.31  | 0.33     |
| 0.27        | 0.72  | 0.44    | 0.38    | 0.56     | Gains/losses on financial assets available for sale        | 0.23     | -0.01    | 0.43  | -0.06 | 0.08     |
| 0.06        | 0.07  | 0.03    | 0.06    | 0.03     | Other operating income                                     | 0.02     | 0.02     | 0.01  | 0.02  | 0.04     |
|             |       | 0.02    | 0.00    | 0.63     | Income by conversing to defined contribution               | 0.55     | 0.00     | 0.01  |       |          |
| 1.13        | 1.09  | 1.10    | 1.12    | 1.07     | Operating costs  | 0.97     | 1.02     | 0.99  | 0.98  | 1.03     |
| 0.14        | 0.19  | 0.11    | 0.10    | 0.09     | Losses on loans, guarantees etc. and fixed assets          | 0.08     | 0.09     | 0.09  | 0.17  | 0.12     |
| 1.18        | 1.60  | 1.53    | 1.33    | 2.30     | Result before tax  | 1.89     | 1.01     | 1.53  | 0.89  | 1.06     |
| 0.26        | 0.16  | 0.33    | 0.21    | 0.45     | Tax payable on ordinary result                             | 0.42     | 0.28     | 0.31  | 0.27  | 0.27     |
| 0.92        | 1.44  | 1.20    | 1.12    | 1.85     | Result from ordinary operations after tax                  | 1.47     | 0.74     | 1.22  | 0.62  | 0.79     |

## PROFIT & LOSS ACCOUNT AND BALANCE SHEET DEVELOPMENT

## Profit and loss account (Amounts in NOK million)

|             |       |       |       |       | •   | •      |        |        |        |        |
|-------------|-------|-------|-------|-------|---|--------|--------|--------|--------|--------|
| Parent bank |       |       |       |       |   |        |        |        | (      | Group  |
| Q2/15       | Q3/15 | Q4/15 | Q1/16 | Q2/16 |   | Q2/16  | Q1/16  | Q4/15  | Q3/15  | Q2/15  |
| 203         | 204   | 196   | 189   | 189   | Interest receivable and similar income                | 219    | 218    | 226    | 235    | 235    |
| 104         | 101   | 90    | 77    | 74    | Interest payable and similar costs                    | 91     | 93     | 105    | 118    | 122    |
| 99          | 103   | 106   | 112   | 115   | Net interest- and credit commission income            | 128    | 125    | 121    | 117    | 113    |
| 23          | 25    | 25    | 23    | 24    | Commissions receivable and income from banking serv   | 24     | 23     | 25     | 25     | 23     |
| 3           | 2     | 3     | 3     | 2     | Commissions payable and costs relating to banking ser | 2      | 3      | 3      | 2      | 3      |
| 20          | 23    | 22    | 20    | 22    | Net commission income                                 | 22     | 20     | 22     | 23     | 20     |
| 41          | -12   | 31    | 41    | 26    | Gains/losses on financial assets available for sale   | 30     | 2      | 33     | -11    | -4     |
| 4           | 7     | 1     | 1     | 2     | Other operating income                                | 1      | 2      | 2      | 6      | 1      |
|             |       |       | 75    | 1     | Inntekter ved omdanning til innskuddspensjon          | 1      | 75     |        |        |        |
| 62          | 64    | 71    | 63    | 65    | Operating costs                                       | 69     | 65     | 74     | 66     | 63     |
| 11          | 9     | 12    | 5     | 6     | Losses on loans, guarantees etc.                      | 6      | 5      | 12     | 9      | 11     |
| 91          | 48    | 77    | 181   | 95    | Result before tax                                     | 107    | 154    | 92     | 59     | 56     |
| 10          | 11    | 25    | 34    | 19    | Tax payable on ordinary result                        | 21     | 37     | 22     | 14     | 18     |
| 81          | 37    | 52    | 147   | 75    | Result from ordinary operations after tax             | 85     | 117    | 70     | 45     | 38     |
|             |       |       |       |       |   |        |        |        |        |        |
|             |       |       |       |       |   | 38.3 % | 43.6 % | 41.6 % | 48.9 % | 48.5 % |
| Parent bank |       |       |       |       |   |        |        |        |        | Group  |
| Q2/15       | Q3/15 | Q4/15 | Q1/16 | Q2/16 |   | Q2/16  | Q1/16  | Q4/15  | Q3/15  | Q2/15  |
| 3.57        | 3.48  | 3.27  | 3.20  | 3.10  | Interest receivable and similar income                | 3.14   | 3.22   | 3.31   | 3.55   | 3.64   |
| 1.83        | 1.72  | 1.50  | 1.30  | 1.21  | Interest payable and similar costs                    | 1.30   | 1.37   | 1.54   | 1.78   | 1.90   |
| 1.74        | 1.76  | 1.77  | 1.90  | 1.89  | Net interest- and credit commission income            | 1.83   | 1.84   | 1.77   | 1.77   | 1.77   |
| 0.40        | 0.43  | 0.42  | 0.39  | 0.39  | Commissions receivable and income from banking serv   | 0.34   | 0.34   | 0.37   | 0.38   | 0.36   |
|             |       |       |       |       |   |        |        |        |        |        |

| arcin barn |       |       |       |       |   |       |       |       | U     | noup  |
|------------|-------|-------|-------|-------|---|-------|-------|-------|-------|-------|
| Q2/15      | Q3/15 | Q4/15 | Q1/16 | Q2/16 |   | Q2/16 | Q1/16 | Q4/15 | Q3/15 | Q2/15 |
| 3.57       | 3.48  | 3.27  | 3.20  | 3.10  | Interest receivable and similar income                | 3.14  | 3.22  | 3.31  | 3.55  | 3.64  |
| 1.83       | 1.72  | 1.50  | 1.30  | 1.21  | Interest payable and similar costs                    | 1.30  | 1.37  | 1.54  | 1.78  | 1.90  |
| 1.74       | 1.76  | 1.77  | 1.90  | 1.89  | Net interest- and credit commission income            | 1.83  | 1.84  | 1.77  | 1.77  | 1.77  |
| 0.40       | 0.43  | 0.42  | 0.39  | 0.39  | Commissions receivable and income from banking serv   | 0.34  | 0.34  | 0.37  | 0.38  | 0.36  |
| 0.05       | 0.03  | 0.05  | 0.05  | 0.03  | Commissions payable and costs relating to banking ser | 0.03  | 0.04  | 0.04  | 0.03  | 0.05  |
| 0.35       | 0.39  | 0.37  | 0.34  | 0.36  | Net commission income                                 | 0.32  | 0.30  | 0.32  | 0.35  | 0.31  |
| 0.73       | -0.21 | 0.52  | 0.69  | 0.44  | Gains/losses on financial assets available for sale   | 0.43  | 0.03  | 0.48  | -0.16 | -0.06 |
| 0.07       | 0.12  | 0.02  | 0.02  | 0.03  | Other operating income                                | 0.01  | 0.03  | 0.03  | 0.09  | 0.02  |
|            |       |       | 1.27  | 0.02  | Inntekter ved omdanning til innskuddspensjon          | 0.01  | 1.11  |       |       |       |
| 1.09       | 1.09  | 1.19  | 1.07  | 1.10  | Operating costs                                       | 0.99  | 0.96  | 1.08  | 1.00  | 0.98  |
| 0.19       | 0.15  | 0.20  | 0.08  | 0.11  | Losses on loans, guarantees etc.                      | 0.09  | 0.07  | 0.18  | 0.14  | 0.17  |
| 1.60       | 0.82  | 1.29  | 3.06  | 1.53  | Result before tax                                     | 1.53  | 2.28  | 1.35  | 0.91  | 0.89  |
| 0.17       | 0.19  | 0.42  | 0.58  | 0.33  | Tax payable on ordinary result                        | 0.31  | 0.55  | 0.32  | 0.21  | 0.27  |
| 1.43       | 0.63  | 0.87  | 2.49  | 1.20  | Result from ordinary operations after tax             | 1.22  | 1.73  | 1.03  | 0.70  | 0.62  |

| Parent bank |        |        |        |        |  |        |        |        | (      | Group  |
|-------------|--------|--------|--------|--------|--|--------|--------|--------|--------|--------|
| Q2/15       | Q3/15  | Q4/15  | Q1/16  | Q2/16  |  | Q2/16  | Q1/16  | Q4/15  | Q3/15  | Q2/15  |
|             |        |        |        |        | ASSETS   |        |        |        |        |        |
| 102         | 81     | 91     | 99     | 95     | Cash and claims on central banks                     | 95     | 99     | 91     | 81     | 102    |
| 1 521       | 888    | 1 007  | 1 134  | 1 334  | Loans to and claims on credit institutions           | 574    | 609    | 510    | 380    | 638    |
| 17 128      | 17 765 | 18 201 | 18 346 | 18 979 | Loans to and claims on customers                     | 23 804 | 22 867 | 22 444 | 22 012 | 21 490 |
| 127         | 119    | 127    | 109    | 144    | Financial derivatives                                | 144    | 109    | 127    | 119    | 127    |
| 3 781       | 3 822  | 3 643  | 3 374  | 3 508  | Certificates, bonds and shares available for sale    | 3 433  | 3 274  | 3 462  | 3 527  | 3 436  |
| 185         | 186    | 267    | 272    | 284    | Investments in associated companies                  | 284    | 272    | 267    | 186    | 185    |
| 345         | 345    | 345    | 445    | 445    | Investments in subsidiaries                          | 0      |        |        |        |        |
| 28          | 25     | 33     | 13     | 15     | Deferred tax benefit                                 | 15     | 17     | 37     | 25     | 30     |
| 81          | 81     | 36     | 34     | 39     | Fixed assets   | 146    | 100    | 92     | 188    | 183    |
| 11          | 40     | 52     | 82     | 41     | Other assets   | 41     | 118    | 102    | 40     | 9      |
| 23 309      | 23 352 | 23 802 | 23 908 | 24 884 | Total assets   | 28 536 | 27 465 | 27 132 | 26 558 | 26 200 |
|             |        |        |        |        | LIABILITIES AND EQUITY CAPITAL                       |        |        |        |        |        |
| 0           | 0      | 18     | 1      | 0      | Liabilities to credit institutions                   | 2      | 3      | 20     | 3      | 2      |
| 14 572      | 14 318 | 14 644 | 14 878 | 15 851 | Deposits from customers and liabilities to customers | 15 536 | 14 546 | 14 418 | 14 093 | 14 350 |
| 5 832       | 6 111  | 6 058  | 5 879  | 5 903  | Borrowings through the issuance of securities        | 9 836  | 9 742  | 9 549  | 9 489  | 8 907  |
| 49          | 62     | 58     | 65     | 54     | Financial derivatives                                | 54     | 65     | 58     | 62     | 49     |
| 219         | 203    | 224    | 191    | 140    | Other liabilities                                    | 141    | 193    | 232    | 217    | 227    |
| 519         | 519    | 519    | 300    | 300    | Fund bonds   | 300    | 300    | 519    | 519    | 520    |
| 21 191      | 21 213 | 21 521 | 21 314 | 22 248 | Total liabilities                                    | 25 869 | 24 849 | 24 796 | 24 383 | 24 055 |
| 1 028       | 1 028  | 1 028  | 1 029  | 1 028  | Paid-in equity capital                               | 1 029  | 1 029  | 1 029  | 1 028  | 1 028  |
|             |        |        | 220    | 220    | Hybrid capital                                       | 220    | 220    |        |        |        |
| 964         | 949    | 1 253  | 1 198  | 1 166  | Accrued equity capital/retained earnings             | 1 214  | 1248   | 1305   | 1005   | 1019   |
| 126         | 162    |        | 147    | 222    | Profit after taxes                                   | 202    | 117    |        | 138    | 94     |
|             |        |        |        |        | Minority interest                                    | 2      | 2      | 2      | 4      | 4      |
| 2 118       | 2 139  | 2 281  | 2 594  | 2 636  | Total equity capital                                 | 2 667  | 2 616  | 2 336  | 2 175  | 2 145  |
| 23 309      | 23 352 | 23 802 | 23 908 | 24 884 | Total liabilities and equity capital                 | 28 536 | 27 465 | 27 132 | 26 558 | 26 200 |

## OTHER KEY FIGURES

Parent bank Group

31.12.15 30.06.15 30.06.16 30.06.16 30.06.15 31.12.15 **BALANCE SHEET** Utvikling siste 6 mnd 4.5 Total assets 2 1 5.2 1.6 3.3 4.2 Gross lending 6.0 3.7 4.3 8.2 Deposit 7.8 4.6 Development in the last 12 months 42 6.8 Total assets 0.0 5.2 2 1 8.9 9.8 3.6 10.7 Gross lending 10.7 3.7 8.2 4.8 4.4 8.8 Deposit 4.6 5.0 8.3 80.0 65.0 66.5 64.0 84.6 83.1 Deposit coverage as a percentage of gross loans 60.7 59.7 59.4 Lending to retail customers 67.4 67.6 67.7 23 181 23 219 27 725 25 687 26 279 24 124 Average assets 18 295 23 897 21 590 22 541 17 224 19 069 Gross loans -19 -25 -10 Individual write-downs -10 -25 -19 -75 -71 -80 Period's change in collective write downs -84 -75 -79 -1 0 0 Individual write-downs on guarantees 0 0 -1 SOLIDITY 15.6 14.7 14.5 Core tier one Capital ratio 14.0 14.2 15.2 17.0 16.2 15.9 Core Capital ratio 15.4 15.6 16.5 19.0 18.4 17.9 Total Capital ratio 17.2 17.6 18.4 9.6 9.1 10.6 Equity capital ratio 9.3 8 2 96 13.7 Rate of return on equity capital 99 12 1 13.3 89 93 1.5 Return on assets 0.9 1.1 1.3 0.7 8.0 KEY FIGURES PCC 8.6 5.0 8.8 Yield per primary certificate 8.0 3.7 8.4 8.6 5.0 8.8 Diluted result per ECC, in Norwegian currency 8.0 3.7 8.4 75.1 75.1 75.1 ECCs split as of 31.12 75.1 75.1 75.1 97.0 Equity capital per ECC 91.6 98.2 86.0 93.7 85.1 59.0 59.0 59.0 62.0 PCC price quoted on the stock exchange 62.0 59.0 6.9 5.8 7.1 P/E (price as at 30.09 divided by profit per ECC) 7.8 7.8 7.1 0.6 0.7 0.6 P/B (price as ar 30.09. divided by book value of equity capital 0.6 0.7 0.6 44.4 37.8 37.8 Costs as a percentage of income 40.7 48.1 46.4 1.1 Cost in percent of average total assets 1.0 1.0 1.0 1.1 1.1 164 167 154 Number of man-years 154 167 164 LOSSES ON LOANS AND GROSS DEFAULTS 22.7 26.9 26.9 14.5 Specified loan provision in % of gross default on loan 22 7 14.5 As a percentage of gross lending: 0.5 0.5 0.4 Gross defaults over 90 days 0.3 0.4 0.4 0.3 Net defaults over 90 days 0.3 0.4 0.5 0.3 0.4 0.5 0.6 0.5 0.4 0.5 Total loan loss provision 0.4 0.1 0.1 Losses on lending 0.1 0.0 0.1

<sup>1)</sup> Percentage of equity excl. Hybrid capital

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#### Other sources of information

## Annual reports

The annual report for Helgeland Sparebank is available at www.hsb.no

## Quarterly publications

Quarterly reports and presentations are available at www.hsb.no