

Alternative Performance Measures

SpareBank 1 Nord-Norges (SNN's) Alternative Performance Measures (APMs) are presented to provide users of SNN's financial reporting with relevant information and tools to be able to establish a view on SNN's performance. APM on return on equity (ROE) is intended to provide the user of the financial statement with relevant information on SNN's performance in relation to total equity. The cost/income ratio (C/I) is disclosed to provide the user with information on the development between cost and income. The different growth APM's are included to see the development in both lending and deposits. APM's regarding losses, commitments at risk and net commissions in default is included to give the user valuable information regarding the development in this area of the bank.

Return on equity

Calculated as the shareholders portion of the profit for the period divided by average equity capital, less hybrid capital (debt-equity hybrids classified as equity capital).

Cost / Income

Total operating expenses divided by total operating income.

Interest margin

Net total interests as a percentage of average total assets.

Deposit to loan ratio incl SpareBank 1 Boligkreditt and Næringskreditt

Total customer deposits divided by total loans incl. Loans sold to SpareBank 1 Boligkreditt and SpareBank 1 Næringskreditt.

Deposit to loan ratio

Total customer deposits divided by total loans

Lendig growth the last 12 months incl SpareBank 1 Boligkreditt and SpareBank 1 Næringskreditt

Loans and advances incl. loans sold to SpareBank 1 Boligkreditt and SpareBank 1 Næringskreditt at period-end minus loans and advances incl. loans sold to SpareBank 1 Boligkreditt and SpareBank 1 Næringskreditt at period-start divided by loans and advances incl. loans sold to SpareBank 1 Boligkreditt and SpareBank 1 Næringskreditt at the start of the period.

Share total lending transfered to SpareBank 1 Boligkreditt of total loans

Loans transfered to SpareBank 1 Boligkreditt divided by total loans and advances to customers incl Loans sold to SpareBank 1 Boligkreditt and Næringskreditt

Share total lending transfered to SpareBank 1 Boligkreditt of total retail loans

Loans transfered to SpareBank 1 Boligkreditt divided by total retail loans to customers incl Loans sold to SpareBank 1 Boligkreditt and SpareBank 1 Næringskreditt

Growth in deposits from customers past 12 months

Growth in deposits the last 12 months, divided by deposits from customers end of same period last year

Losses on loans to customers as a percentage of gross loans incl. commission loans

Losses on loans and guarantees divided by loans and advances to customers incl. SpareBank 1 Boligkreditt and SpareBank 1 Næringskreditt

Commitments in default as a percentage of loans incl. commission loans

Non-performing commitments divided by loans and advances to customers incl. SpareBank 1 Boligkreditt and SpareBank 1 Næringskreditt

Commitments at risk of loss as a percentage of gross loans incl. commission loans

Other doubtful commitments divided by loans and advances to customers incl. SpareBank 1 Boligkreditt and SpareBank 1 Næringskreditt

Net comm. in default and at risk of loss as a per. of gross loans incl. commission loans

Sum of Non-performing commitments and Other doubtful commitments, less Individual loss provisions, divided by loans and advances to customers incl. SpareBank 1 Boligkreditt and SpareBank 1 Næringskreditt

Loan loss provision ratio

Individual loss provisions divided by the sum of Non-performing commitments and Other doubtful commitments

Book equity per ECC (incl dividend)

Calculated as the ECC's share of equity capital at period-end divided by the number of ECCs