

## Debt Presentation Second quarter 2025



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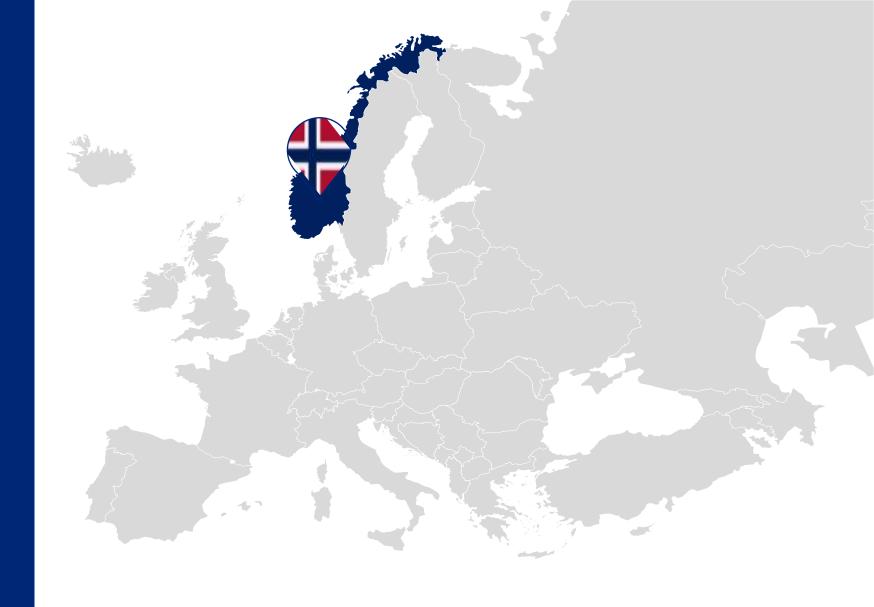




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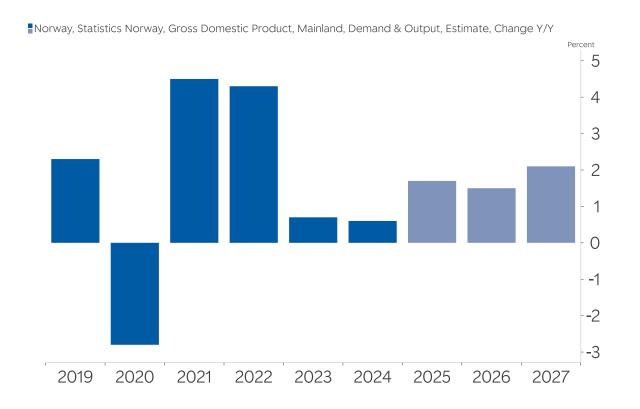
# Norwegian Economic Overview



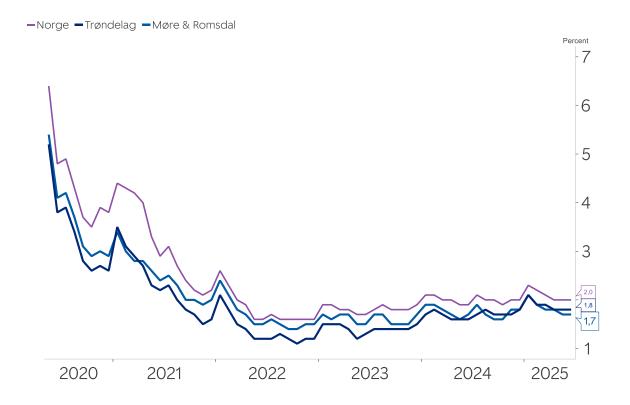


## Robust Norwegian economy

### **GDP Mainland Norway. Growth**



### **Unemployment rate**





## Inflation is down, but still above target

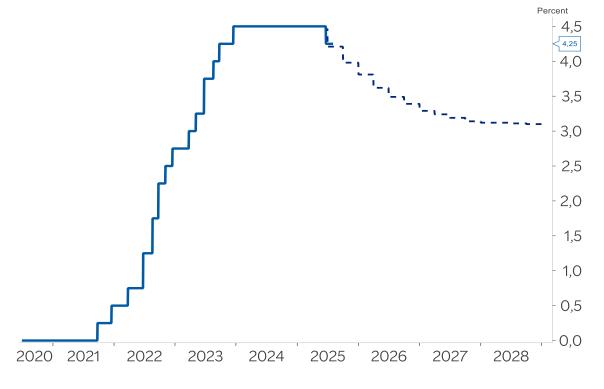
#### **CPI and CPI-ATE**

-Total [c.o.p. 1 year] - CPI-ATE, SA [c.o.p. 1 year]



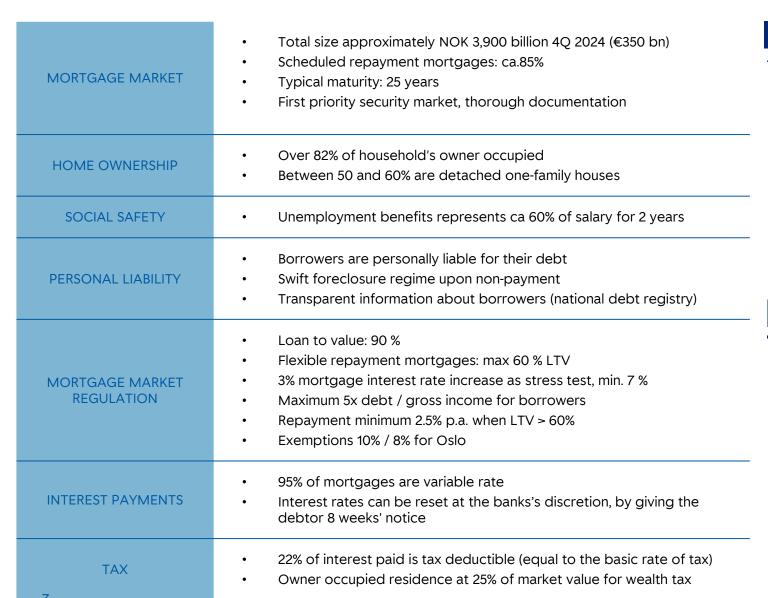
### **Key policy rate**

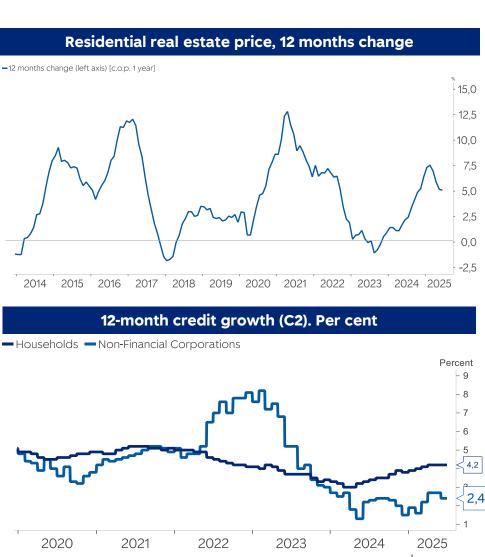
- - Central Bank of Norway, Policy Rate, Baseline Scenario, Estimate
- -Policy Rates, Central Bank of Norway, Sight Deposit (Folio) Rate





## Overview and price development housing market





**SpareBank** 

Source: Macrobond, Eiendomsverd

Bank

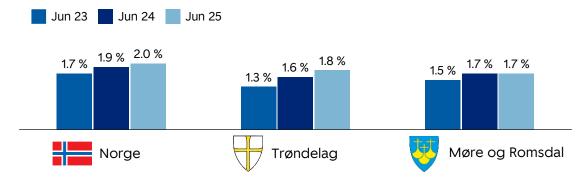
Realtor

Accounting

### Macro in Mid-Norway

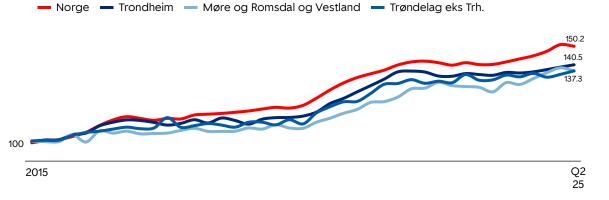
#### **Unemployment**

Wholly unemployed as a percentage of the labor force



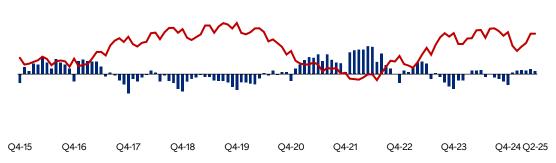
### **Development in housing prices**

Seasonally adjusted prices

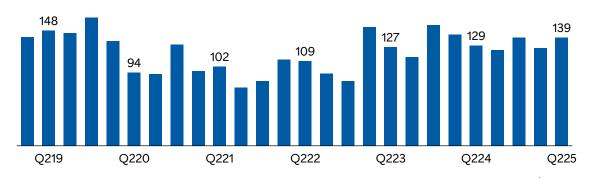


### **Housing market dynamics Mid-Norway**





### Number of bankruptcies in Trøndelag, Møre & Romsdal



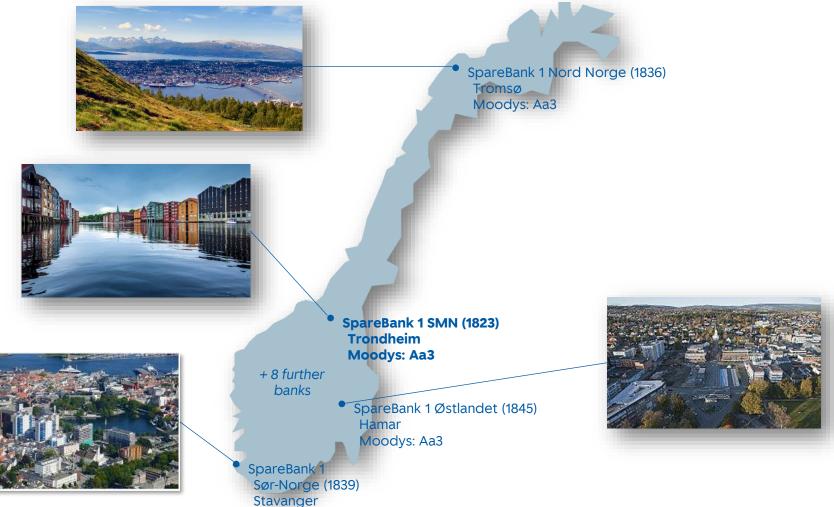


### About SpareBank 1 SMN



### SpareBank 1 Alliance Banks – local presence and national integration

The Alliance was founded in 1996 and consists of 12 banks



Moodys: Aa3



## Part of the SpareBank 1 Alliance

Other SpareBank 1 SpareBank 1 SpareBank 1 SpareBank 1 SpareBank 1 Østlandet Sør-Norge SNN **SMN** Banks Retail and corporate banking in Norway; approx. 1.1 mill retail and 100,000 corporate/SMEs exclusively in Norway **SpareBank 1 Group SpareBank 1 Development Direct operating subsidiaries** 

### **Holding Co.**

Product companies (Products are marketed/distributed through the banks): Insurance, Investments funds, factoring, payments, other

### **Holding Co.**

- Business operations and improvements, drives "economies of scale" for the banks\*\*
- SpareBank 1 Real Estate (Norway's largest real estate broker)

- SpareBank 1 Boligkreditt (Covered Bonds - Residential pool)\*
- SpareBank 1 Naeringskreditt (Covered Bonds commercial pool)
  - o BN Bank, SpareBank 1 Markets, others

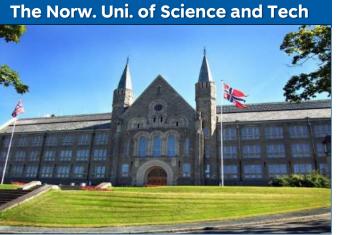
<sup>\*\*</sup> Marketing and distribution, Procurement, credit risk models, IT systems, business development



<sup>\*</sup> SpareBank 1 SR-Bank is not an owner of SpaBol

### SpareBank 1 SMN







#### **Region**

- The region's consists of two counties in the middle of Norway: Trøndelag and Møre and Romsdal
- Population is approx. 750,000 people or 14 % of the Norwegian total
- The main town of Trondheim is an historic town and was once the Norwegian capital
- The renowned Norwegian University of Science and Technology (NTNU) is located in Trondheim creating a vibrant tech community
- Main industries in the region are: salmon farming, technology, retail, logistics centre, fisheries, shipping and yards, business services

#### **SpareBank 1 SMN** (or short SMN, established 1823)

- Market share leader in the region with app. 25 % market share
- 252.9 bn NOK lending volume
- Rating Aa3 (outlook stable)
- Listed equity since 1994; equity and SMN bonds (senior and sub) trades on the Oslo exchange
- Covered bond funding through SpareBank 1 Boligkreditt
- 2nd largest Alliance membership bank by assets and equity cap

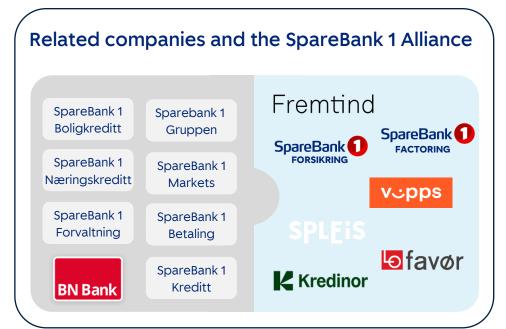




## SpareBank 1 SMN Financial Group









### Strategic positions for further growth in the corporate market



### Commercial real estate brokerage

- Market leader in Trøndelag and Møre & Romsdal
- Strong local presence and market insight
- Ambition to establish a national position



### Accounting and advisory services

- One-stop shop seamless delivery of banking, accounting, and advisory services
- A sparring partner with in-depth knowledge of our customers and their businesses
- Creates mutual value for both customers and SpareBank 1 SMN



### Agriculture

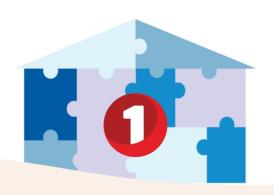
- The preferred bank for agricultural customers in Mid-Norway
- Fully integrated into the corporate banking division with a comprehensive service offering
- Strengthens advisory services for sustainable and profitable operations



## The leading finance centre, both physically and digitally









Strong presence with 26 finance centres

Skilled advisors with a solid local presence

Comprehensive financial service offering

Reliable, smart, and user-friendly digital solution



## Second quarter 2025





Bank Realtor Accounting

## Q2 2025

First half 2025

16.2 % Return on equity

Lending growth 1.2%
Retail banking 1.4%
Corporate banking 0.9%

15.0% Return on equity

NOK 1,131 mill

Deposit growth 0.9%
Retail banking 6.2%
Corporate banking - 1.1%

NOK 2,134 mill Profit after tax

**18.8%** CET1-ratio

Operating margin subsidiaries

Regnskapshuset SMN 22.8%

Eiendomsmegler 1 Midt-Norge 24.2%

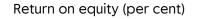
SB1 Finans Midt-Norge 13.0% (ROE)

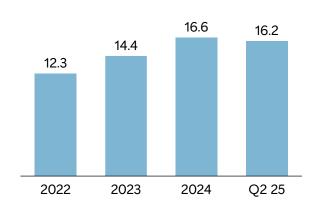
NOK 52 mill Loan losses



## Achieving financial targets





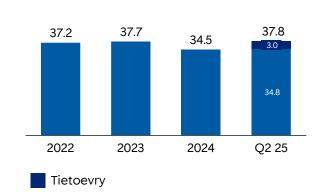




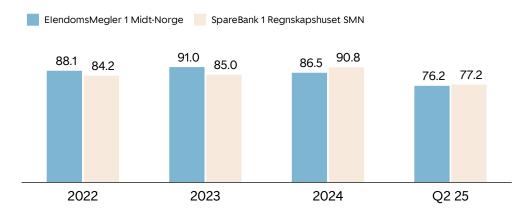




Cost/income bank ex. finance (per cent)



#### Cost/income subsidiaries ex. finance (per cent)





## Growth and margins in Retail Banking - quarterly

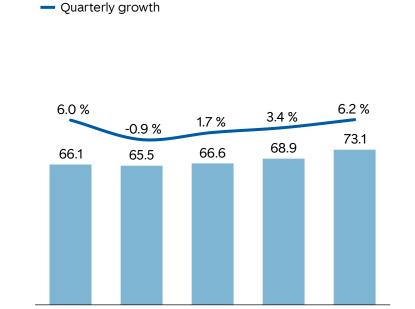
Q2 24

Q3 24

**Deposit volume (NOKbn)** 

Deposit volume (NOKbn)

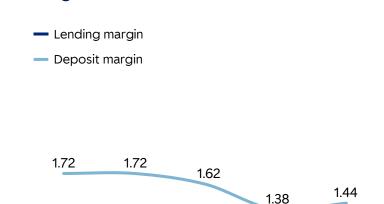
### **Lending volume (NOKbn)** Lending volume (NOKbn) Quarterly growth 1.5 % 1.3 % 1.4 % 1.2 % 0.7 % 165.0 162.7 161.6 157.5 159.4 Q2 24 Q3 24 Q4 24 Q1 25 Q2 25



Q4 24

Q1 25

Q2 25



**Margins vs NIBOR3M** 

0.94

0.9



0.88



1.01

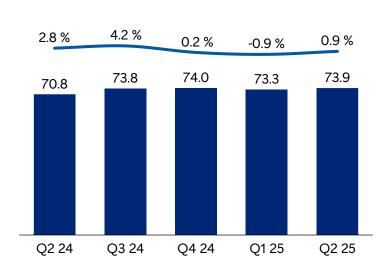
0.96

## Growth and margins in Corporate Banking - quarterly

### **Lending volume (NOKbn)**

Lending volume (NOKbn)

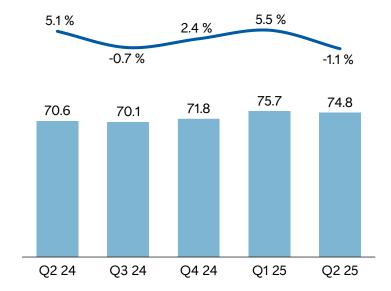
— Quarterly growth



#### **Deposit volume (NOKbn)**

Deposit volume (NOKbn)

— Quarterly growth



#### **Margins vs NIBOR3M**

Lending margin

Deposit margin

- - Deposit margin ex. public sector



0.70	0.71	0.68	0.79	0.87
0.44	0.47	0.45	0.44	0.45
Q2 24	Q3 24	Q4 24	Q1 25	Q2 25



## Results

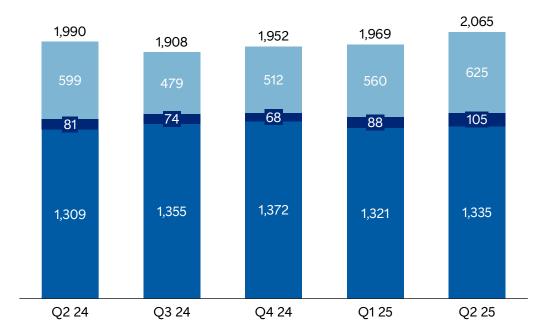
NOK mill	Q2 25	Q1 25	Q4 24	Q3 24	Q2 24	Change from Q1 25	Change from Q2 24
Net interest income	1.335	1.321	1.372	1.355	1.309	14	26
Commission income and other income	730	648	580	553	681	82	49
Operating Income	2.065	1.969	1.953	1.908	1.990	96	75
Total operating expenses	917	859	901	810	800	59	117
Pre-loss result of core business	1.148	1.111	1.052	1.098	1.190	37	-42
Losses on loans and guarantees	32	21	30	75	47	11	-15
Post-loss result of core business	1.116	1.090	1.022	1.023	1.143	26	-27
Related companies	271	191	227	685	148	80	122
Securities, foreign currency and derivates	19	-12	56	-14	5	31	14
Result before tax	1.405	1.269	1.305	1.693	1.296	136	109
Tax	270	262	253	252	276	8	-7
Result investment held for sale	-5	-3	-1	0	-5	-2	0
Net profit	1.131	1.004	1.052	1.441	1.015	127	115
Return on equity	16,2 %	14,0 %	14,4 %	21,0 %	15,4 %	2,2 %	0,8 %



### Income

### Net interest income and other income (NOKm)

- Commission income
- Bolig- og Næringskred.
- Net interest income



#### **Commission income**

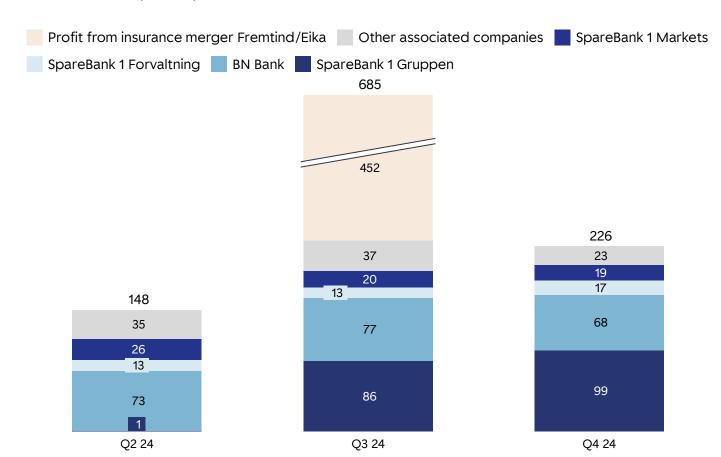
NOK mill	Q2 25	Q1 25	Q4 24	Q3 24	Q2 24	Change from Q125	Change from Q2 24
Payment transmission income	80	80	107	79	91	0	-11
Credit cards	9	13	18	18	17	-4	-8
Commissions savings and asset mgmt	17	12	13	13	12	5	5
Commissions insurance	76	71	69	67	65	4	11
Guarantee commissions	21	17	17	16	17	5	4
Estate agency	173	125	112	127	151	47	22
Accountancy services	232	225	160	145	228	7	4
Other commissions	18	18	16	13	19	1	-1
Commissions ex. Bolig/Næringskredit	625	560	512	479	599	65	26
Commissions Boligkreditt (cov. bonds)	101	84	65	71	78	17	23
Commissions Næringskred. (cov. bonds)	4	4	3	3	4	0	0
Total commission income	730	648	580	553	680	82	50

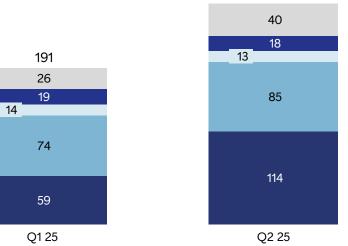


## Broad product range and a diversified income platform

#### **Ownership interests**

Profit after tax (NOKm)





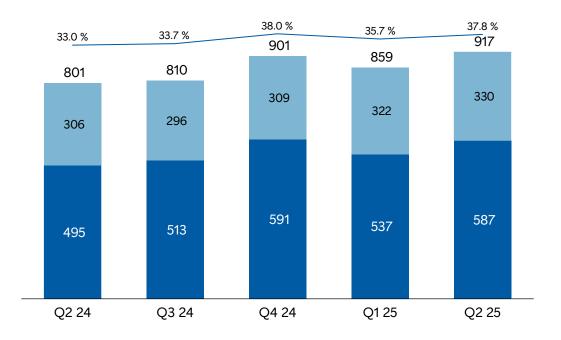


270

### Costs

### **Total operating expenses per quarter (NOKm)**





#### **Costs per category**

- The accrual for incurred costs to Tietoevry for the period 2023 through Q2 2025, amounting to NOK 47 million, increases IT expenses for the quarter
- Costs in the bank are in line with Q1, adjusted for the above

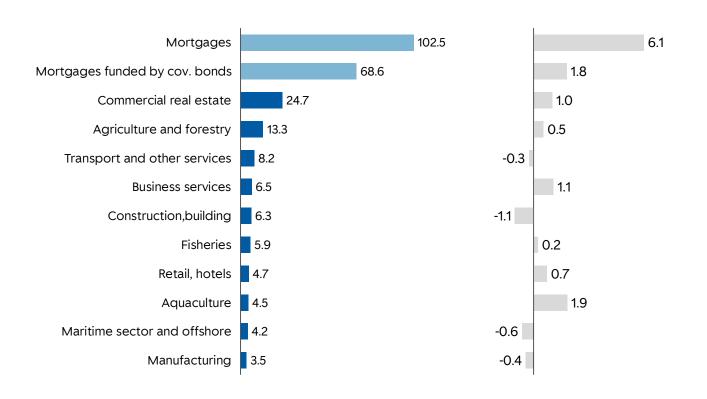
Mill kr	Q2 25	Q1 25	Q4 24	Q3 24	Q2 24	Change from Q125	Change from Q2 24
Staff costs	526	532	516	498	484	-6	41
IT costs	161	109	83	108	109	52	52
Marketing	24	25	30	23	25	-1	-1
Ordinary depreciation	47	46	48	44	44	1	3
Op.ex., real estate properties	11	16	10	14	12	-5	-1
Purchased services	74	64	98	61	66	10	9
Other operating expense	74	67	116	62	62	7	13
Total operating expenses	917	859	901	810	801	58	116

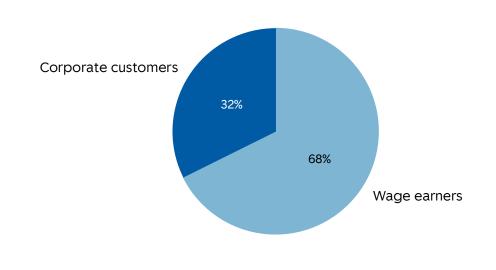


### Well diversified lending portfolio dominated by mortgages

#### Loans per sector

as at 30 of June 2025 and change last 12 months (NOKbn)







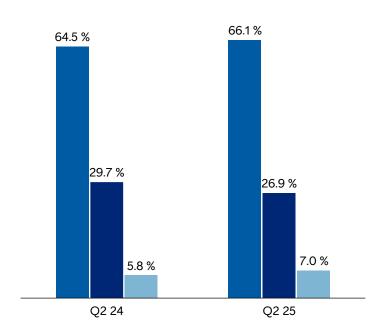
## Robust mortgage portfolio

### **Loan-to-value ratio in the mortgage portfolio**Share of mortgages by LTV

### LTV < 70 %



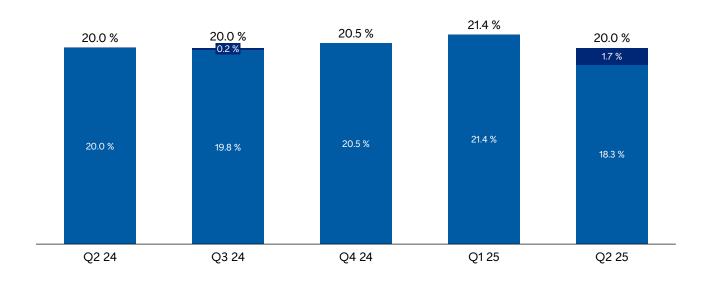
> 85%



### **Risk weight mortgages**

Risk weight mortgages

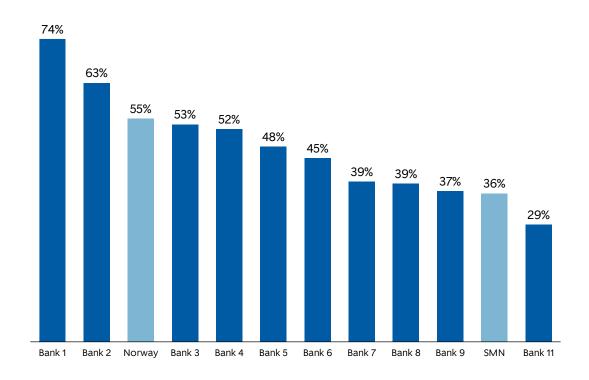
Risk weight floor effects





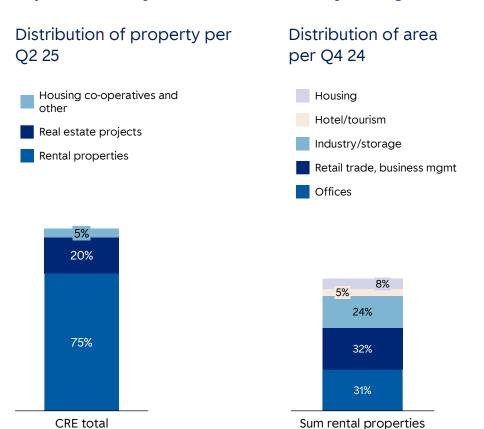
### Commercial property, construction, building

### Share of commercial real estate exposure in the corporate lending book\*



<sup>\*</sup>Gross lending to commercial real estate as a share of corporate lending.. National data from SSB. Data for individual banks are based on reported numbers as at Q1 2025

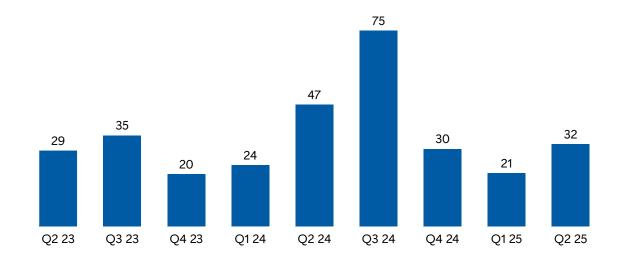
### Rental properties make up 75 per cent of the banks CRE exposure, mainly to retail trade, industry/storage and offices



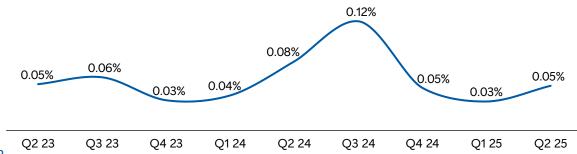


### Losses

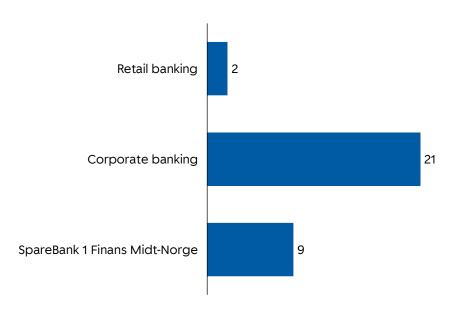
#### **Loan losses (NOKm)**



#### - Loan losses in per cent of lending (annualised)



### Distribution of losses in the quarter (NOKm)

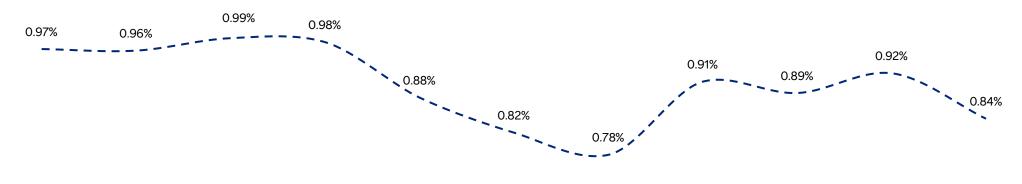


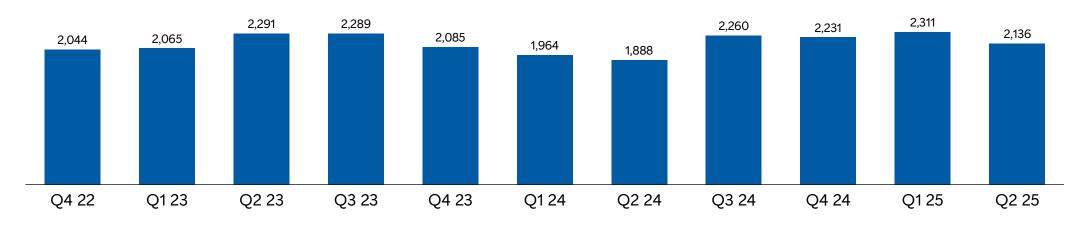


### Problem loans

Lending to customers in stage 3

- % of gross lending



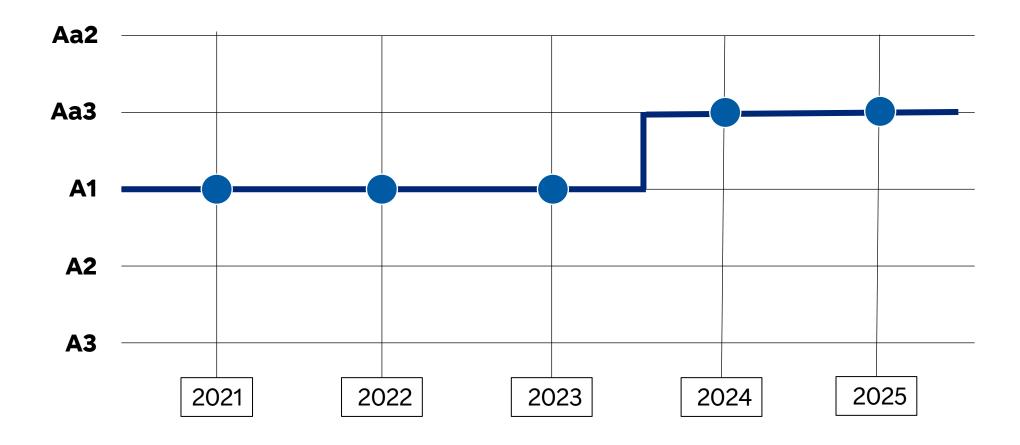




## **Capital & Funding**



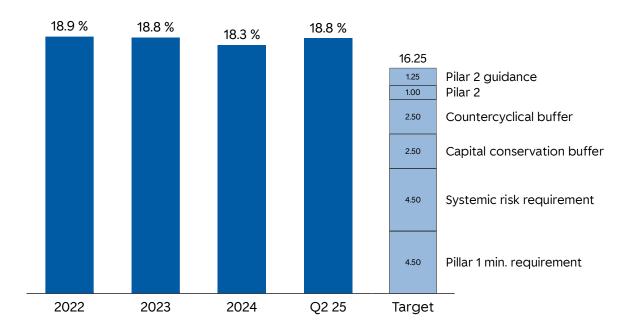
## Moody's rating Aa3 (outlook stable)

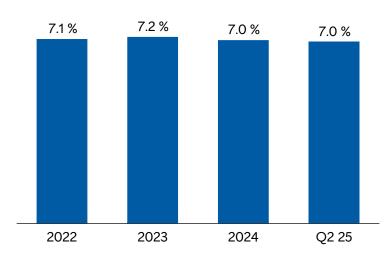




## Solidity

CET 1 Leverage ratio



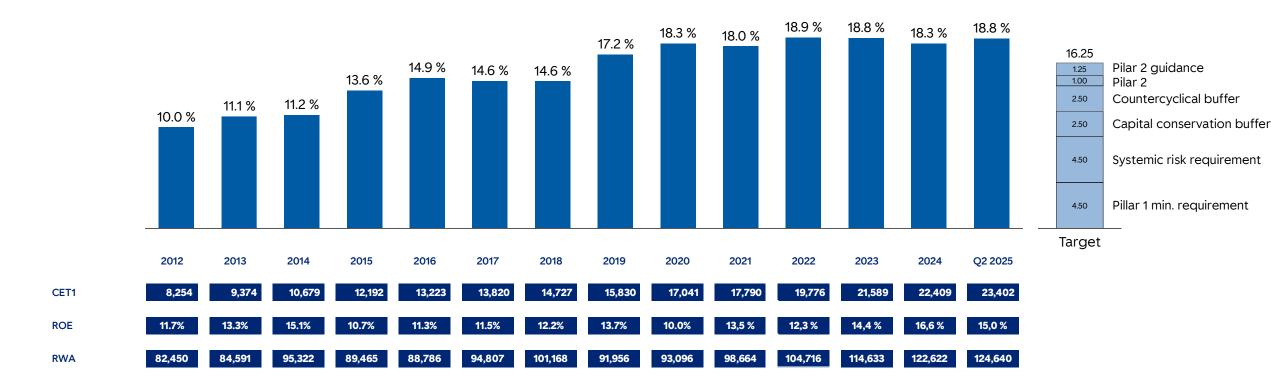


The groups' pillar 2 requirement is 1,7 percentage points, whereby 1,0 pp. must be covered by CET1-capital. The bank is subject to a provisional add-on of 0.7 per cent to its Pillar 2 requirement. Until the application for adjustment of IRB models has been processed the CET1 requirement is 16.95%



## Development in CET1 capital and capital adequacy

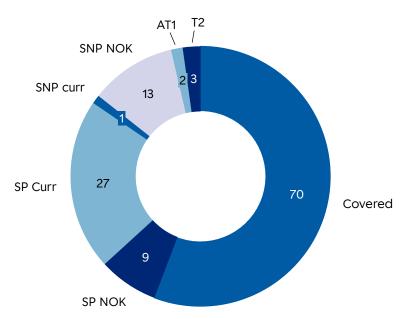
### **CET1** ratio in per cent





## Strong liquidity and funding structure

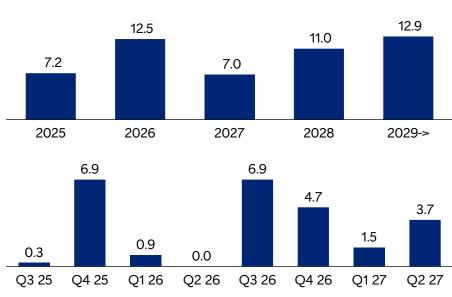
### **Capital markets funding (NOKbn)**



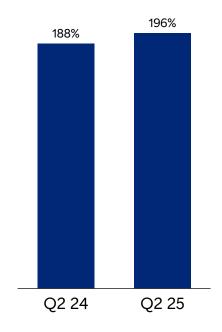
#### Maturity structure\*) (NOKbn)

\*) SP, SNP. Final maturity



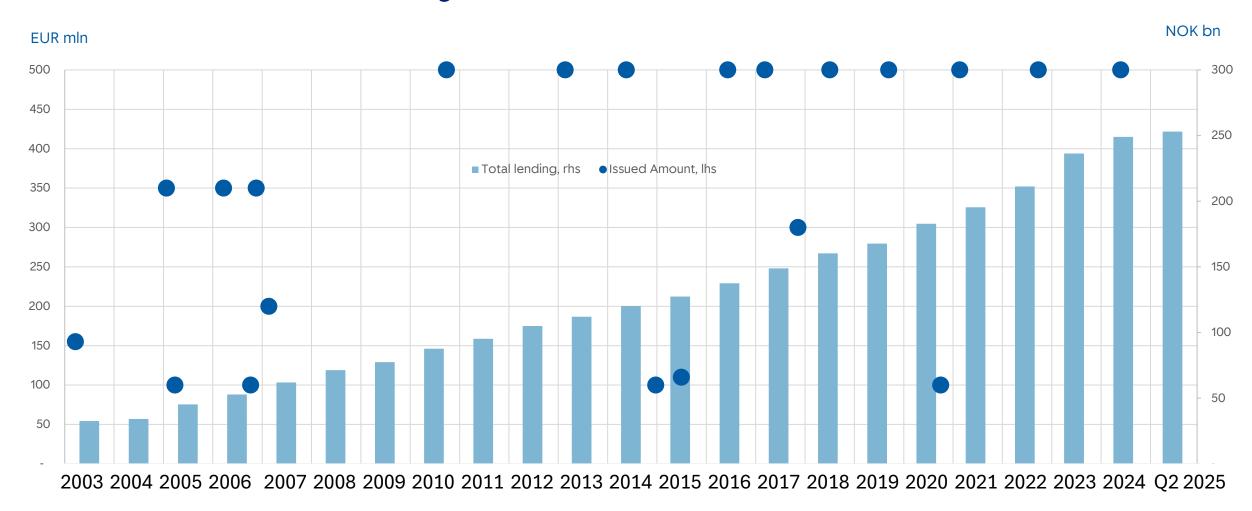


#### **Liquidity Coverage Ratio (LCR)**



- Diversified deposit base with deposit-to-loan ratio of 59 per cent
- Solid regulatory headroom. LCR: 196 per cent. NSFR: 127 per cent
- Covered bonds issued through SPABOL
- SpareBank 1 SMN issues senior and subordinated debt in NOK and other currencies
- · The bank has an established benchmark curve in Euro Senior Preferred
- SpareBank 1 SMN has total outstanding 14.7 bn NOK SNP. Subordinated MREL requirement is fulfilled with a solid buffer
- Green bonds can be issued under the banks Green finance framework

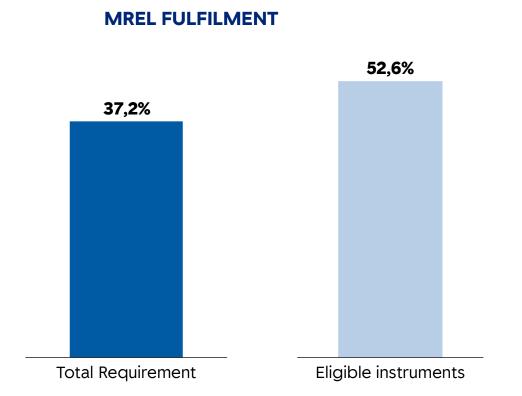
## **EUR Issuance history**



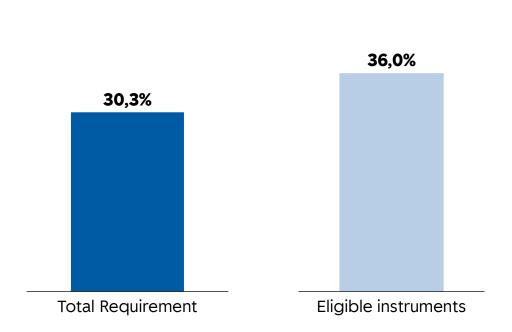
Dots show timing and size of all MINGNO EUR issuances above 100M EUR and bars show lending volume over time



## MREL requirement fulfilled with a solid buffer



#### SUBORDINATION MREL FULFILMENT





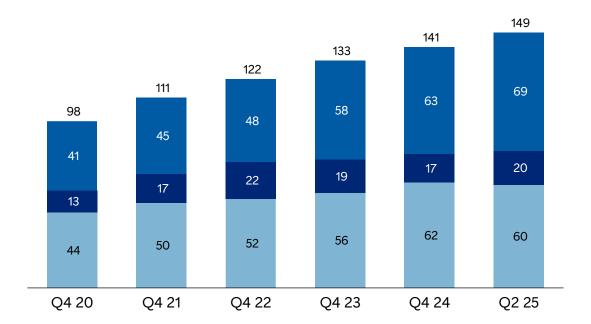
## Diversified deposit portfolio

#### **Deposits by sector (NOKbn)**

Wage earners

Public sector

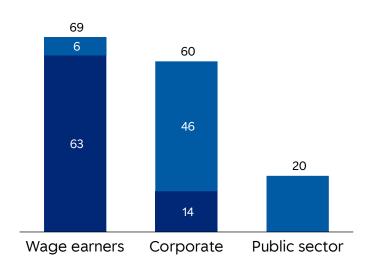
Corporate



# Deposits covered by the deposit guarantee scheme as at 30.06.25 (NOKbn)

Not covered

Covered by the guarantee scheme



Public sector deposits are not covered by the guarantee scheme, but are mostly bound by contractual obligations



### SMN Green Finance Framework

- Structured and aligned with the four core components of the Green Bond Principles 2021 and the Green Loan Principles 2023
- Second Party Opinion and EU taxonomy assessment provided by Sustainalytics
- Eligible categories
  - Residential buildings
  - Commercial buildings
  - Renewable energy
  - Clean transportation
  - Environmentally Sustainable Management of Living Natural Resources and Land Use
  - Eco-efficient and Circular Economy adapted Products, Production Technologies and Processes
- Eligible assets as of 31 December 2024: EUR ~3.1 bn
- Outstanding green bonds as of 31 December 2024: EUR ~ 2 bn
- Green Finance Framework and related documents: https://www.sparebank1.no/en/smn/about-us/sustainability/greenbond-framework.html 38























### Use of Proceeds: Eligible Assets (1/2)

Use of Proceeds

Reporting

External Review

EU Taxonomy
Alignment

#### **Green Buildings**

- Residential buildings
  - Residential buildings built ≥2021: buildings complying with the relevant NZEB-10% threshold¹
  - Residential buildings built <2021: EPC A label or within the top 15% low carbon buildings in Norway
- Commercial buildings
  - Commercial buildings built ≥2021: buildings complying with the relevant NZEB-10% threshold¹
  - Commercial buildings built <2021: EPC A label or within the top 15% low carbon buildings in Norway
  - Commercial buildings which received at least one or more of the following classifications: 1) LEED "Gold"; 2) BREEAM or BREEAM-NOR "Excellent", or equivalent or higher level of certification
- Refurbished Residential and Commercial buildings in Norway with an improved energy efficiency of 30%



#### **Renewable Energy**

- Loans to finance or refinance equipment, development, manufacturing, construction, operation, distribution and maintenance of renewable energy generation sources from:
  - Solar energy: Photovoltaics (PV), concentrated solar power (CSP) and solar thermal facilities
  - Wind energy: Onshore and offshore wind energy generation facilities and other emerging technologies, such as wind tunnels and cubes
  - Hydropower in Norway: Hydropower in Norway (boreal regions), lifecycle emissions of less than 100g CO2e / KWh

#### **Clean Transportation**

- Loans to finance or refinance production, establishment, acquisition, expansion, upgrades, maintenance and operation of low carbon vehicles and related infrastructures:
  - -Low carbon vehicles:
    - Fully electrified passenger vehicles such as cars
    - Fully electrified freight vehicles such as ferries, vessels, lorrys and trucks
- Low carbon transportation infrastructure: infrastructure to support zero emissions passenger vehicles and public transportation
- Maritime Vessels





In accordance with the EU Taxonomy Climate Delegated Act, buildings built from 1 January 2021 onwards should meet the 'NZEB -10%' criterion. In Norway, NZEB definitions were announced on 31 January 2023 (Norwegian only). Compliant buildings are assessed against the respective NZEB threshold published by the Norwegian Ministry, expressed as specific energy demand in kWh/m2. At the time of writing all Norwegian buildings with EPC labels of A and some EPC B labels are compliant with NZEB-10%. TEK17 buildings eligible under the previous framework that were originated between 01/01/2021 - 31/01/2023 have been grandfathered in the portfolio as of 31/01/2023 following the publication of the official Norwegian NZEB definitions.



## Use of Proceeds: Eligible Assets (2/2)

Use of Proceeds

2 Reporting

External Review

EU Taxonomy Alignment

**Environmentally Sustainable Management of Living Natural Resources and Land Use** 

- Loans, credit and investments aiming at financing or refinancing environmentally sustainable fishery and aquaculture and environmentally sustainable forestry:
  - Fisheries & Aquaculture:
    - Marine Stewardship Council (MSC)
    - o Aquaculture Stewardship Council (ASC)
    - o Best Aquaculture Practices (BAP), minimum 2 stars
    - o Global G.A.P. Aquaculture Standard









#### - Forestry:

- Forest land certified in accordance with the Forest Stewardship Council (FSC) standards and/or
- o the Programme for the Endorsement of Forest Certified (PEFC)











**Eco-efficient and Circular Economy adapted Products, Production Technologies and Processes** 

Companies must benefit from selected sustainability certifications on products, services or processes:

 Eco-Lighthouse: Manufacture of plastic, operation of petrol stations, wholesalers of solid, liquid and gaseous fuels and related products are excluded.









### Second Party Opinion





2 Reporting

3 External Review



- "Sustainalytics is of the opinion that the SpareBank 1 SMN Green Finance Framework is credible and impactful and aligns with the four core components of the Green Bond Principles 2021 and the Green Loan Principles 2023."
- "Sustainalytics believes that the Green Finance Framework is aligned with the overall sustainability ambitions of the Bank and that the Green use of proceeds categories will contribute to the advancement of the UN Sustainable Development Goals 7, 9 and 11"
- "Sustainalytics is of the opinion that out of 14 activities mapped in the EU Taxonomy, 12 are aligned with the applicable technical screening criteria for substantial contribution, whereas 2 activities are partially aligned. Eight activities align with the do no significant harm (DNSH) criteria of the EU Taxonomy, and six activities were assessed as partially aligned with the DNSH criteria. Sustainalytics is also of the opinion that the projects to be financed under the Framework will be carried out in alignment with the EU Taxonomy's Minimum Safeguards."





# Reporting – Allocation (30 June 2025)

Use of Proceeds

Reporting

External Review

EU Taxonomy
Alignment

Eligible Green Loan Portfolio (30 June 2025)	
	Amount (NOK m)
Green Residential Buildings	22,439
Green Commercial Buildings	4,832
Clean Transportation	3,015
Renewable Energy	52
Eco-efficient and/or Circular Economy Adapted Products, Production Technologies and Processes	7,970
Fisheries (MSC Certification)	3,452
Aquaculture (Global.G.A.P. and ASC Certification)	3,092
Eco-Lighthouse	1,426
Total	38,308

Percentage of Eligible Green Loan Portfolio allocated (usage)	64.7%
Percentage of Net Proceeds of Green Funding allocated to Eligible Green Loan Portfolio	100%
Eligible Green Loan Portfolio - Unallocated (NOK m)	13,515
New loans added to the portfolio since December 2024 (NOK m)	5,777

Green Funding (30 June 2025)						
Instrument (ISIN)	Issuance Date	Due Date	Amount (NOK m)*			
XS2051032444	sep-19	sep-26	5,913			
NO0010905474	nov-20	nov-26	1,809			
NO0010905490	nov-20	nov-26	980			
XS2303089697	feb-21	feb-28	5,913			
CH1184694789	may-22	jun-27	2,202			
NO0012629429	aug-22	aug-27	550			
NO0012629411	aug-22	aug-27	500			
NO0012629403	aug-22	aug-25	314			
XS2536730448	sep-22	dec-25	5,913			
NO0013314666	aug-24	nov-27	250			
NO0013314674	aug-24	nov-29	450			
Total			24.793			

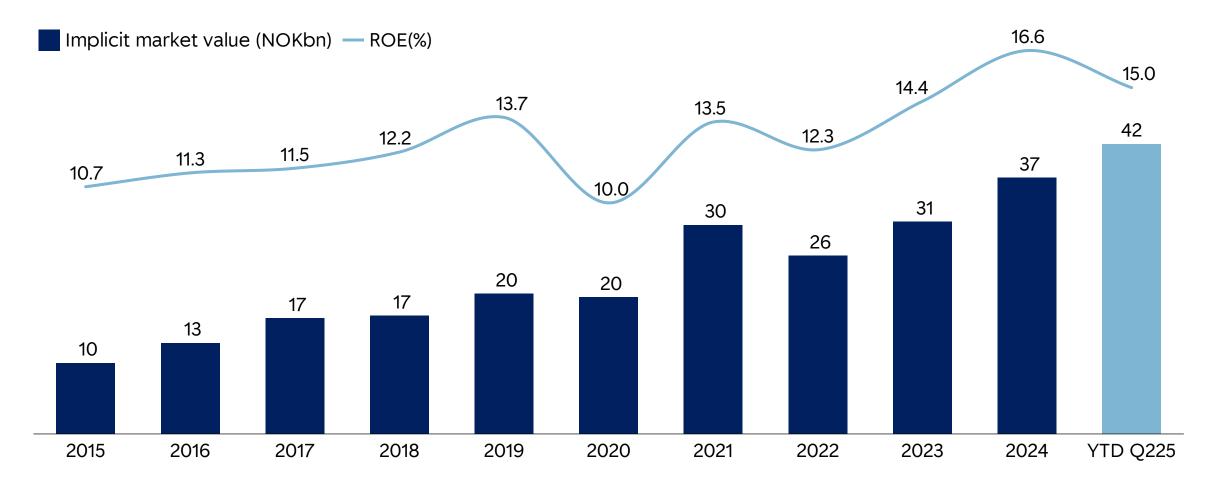
\*NOK equivalent amount (Exchange rate as of 30th June 2025; EUR 1 = NOK 11.825; CHF 1 = NOK 12.585)



### Appendix



### High value creation over time





### **Subsidiaries**

NOK mill, SMN's share in parentheses	Q2 25	Q1 25	Q4 24	Q3 24	Q2 24	Change from Q1 25 fi	Change om Q2 24
EiendomsMegler 1 Midt-Norge (92.4%)	42	8	-1	8	43	34	-2
SpareBank 1 Regnskapshuset SMN (93.3%)	57	52	-3	-7	54	5	4
SpareBank 1 Finans Midt-Norge (64.8%)	68	69	87	68	76	-1	-9
SpareBank 1 SMN Invest (100%)	26	4	27	-12	-13	22	39
Other companies	5	5	6	3	5	-0	0
Sum subsidiaries	197	138	117	60	165	60	32



# Product companies

NOK mill, SMN's share in parentheses	Q2 25	Q1 25	Q4 24	Q3 24	Q2 24	Change from Q1 25	Change from Q2 24
SpareBank 1 Gruppen (19.5%)	114	59	99	86	1	55	113
Gain from merger between Fremtind/Eika				452			
SpareBank 1 Boligkreditt (23.2%)	16	24	23	37	35	-8	-19
SpareBank 1 Næringskreditt (12.7%)	3	3	4	3	3	-О	-1
BN Bank (35.0%)	85	74	68	77	73	11	12
SpareBank 1 Markets (39.9%)	18	19	19	20	26	-1	-8
Kredittbanken (15.1%)	3	-1	-5	-3	1	4	2
SpareBank 1 Betaling (20.9%)	-7	-4	-4	-1	-2	-3	-5
SpareBank 1 Forvaltning (21.5%)	13	14	17	13	13	-О	0
Other companies	25	4	4	1	-3	22	28
Sum associated companies	270	191	226	685	148	79	122



### Return on financial investments

NOK mill	Q2 25	Q1 25	Q4 24	Q3 24	Q2 24	Change from Q1 25	Change from Q2 24
Net gain/(loss) on stocks	23	25	44	-1	4	-2	19
Net gain/(loss) on financial instruments	-3	-39	-47	-45	-17	35	13
Net gain/(loss) on forex	-5	-2	42	24	11	-3	-17
Net return on financial instruments	14	-17	40	-22	-1	31	15



### Balance sheet

NOKbn	30.6.25	30.6.24
Cash and receivables from central banks	2,4	1,5
Deposits with and loans to credit institutions	11,5	12,4
Net loans to and receivables from customers	182,1	172,5
Fixed-income CDs and bonds	36,1	36,2
Derivatives	6,1	6,1
Shares, units and other equity interests	1,0	1,1
Investment in related companies	10,7	9,0
Investment held for sale	0,2	0,2
Intangible assets	1,3	1,2
Other assets	3,5	3,1
Total assets	254,8	243,5
Deposits from credit institutions	12,9	13,9
Deposits from and debt to customers	149,4	139,7
Debt created by issue of securities	35,9	35,3
Subordinated debt (SNP)	14,7	13,6
Derivatives	4,8	6,3
Other debt	4,6	3,9
Investment held for sale	0,0	0,0
Subordinated Ioan capital	2,8	2,8
Total equity ex Tier 1 Capital	27,7	26,2
Additional Tier 1 Capital	1,9	1,8
Total liabilities and equity	254,8	243,5

