

# Investor Relations

## Supplementary Information

2020

Q2



Tyrhaug fyr, Smøla

## Contact information

CEO Jan-Frode Janson

### For further information, please contact

CFO Kjell Fordal  
kjell.fordal@smn.no  
+47 905 41 672

### Address

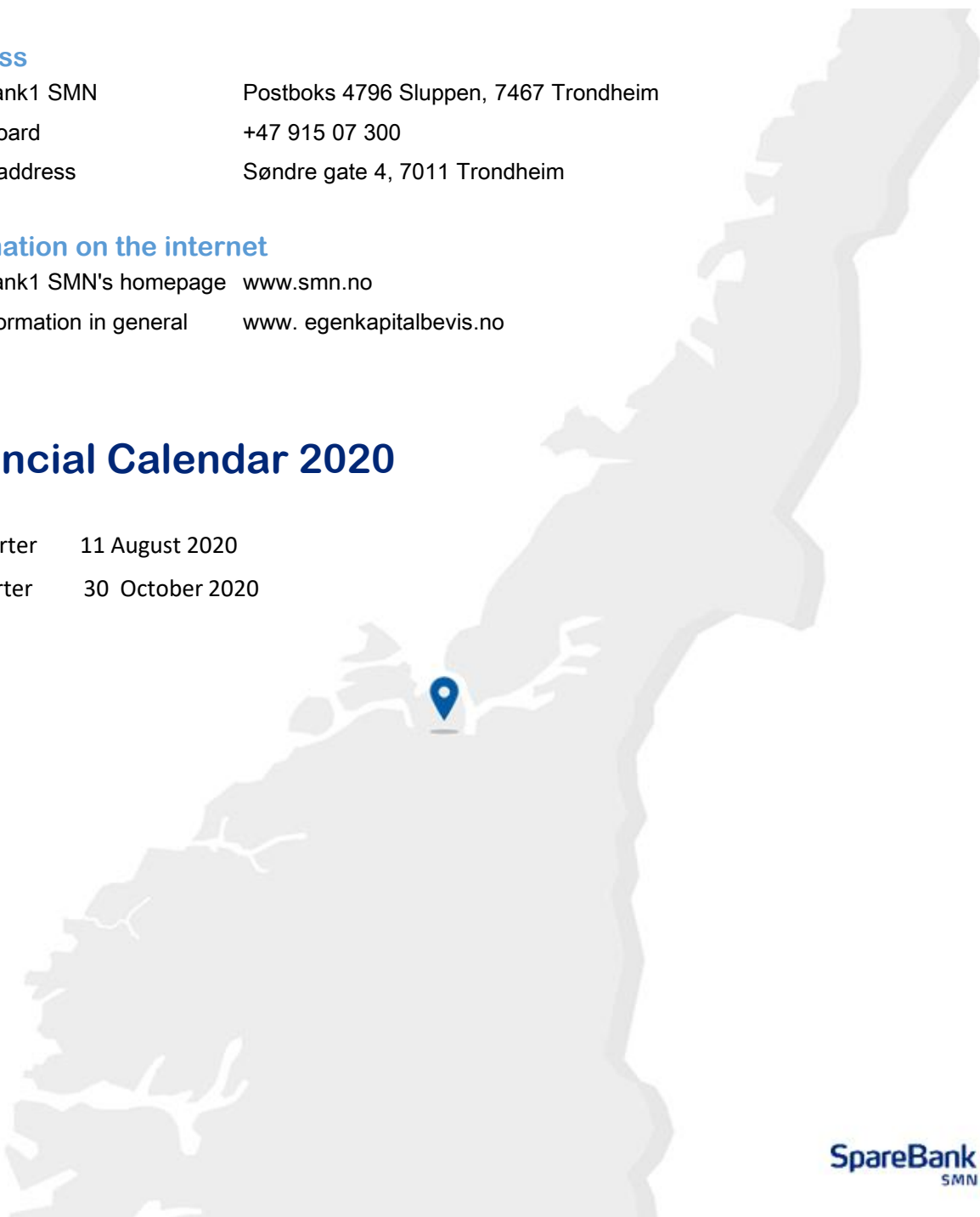
|                  |                                       |
|------------------|---------------------------------------|
| SpareBank1 SMN   | Postboks 4796 Sluppen, 7467 Trondheim |
| Switchboard      | +47 915 07 300                        |
| Visiting address | Søndre gate 4, 7011 Trondheim         |

### Information on the internet

|                            |                                                                      |
|----------------------------|----------------------------------------------------------------------|
| SpareBank1 SMN's homepage  | <a href="http://www.smn.no">www.smn.no</a>                           |
| ECC information in general | <a href="http://www.egenkapitalbevis.no">www.egenkapitalbevis.no</a> |

## Financial Calendar 2020

|             |                 |
|-------------|-----------------|
| 2nd quarter | 11 August 2020  |
| 3rd quarter | 30 October 2020 |



# Major changes from Q1 2020

## **Management change at SpareBank 1 SMN Regnskapshuset**

Jon Havdal has stepped down as CEO at SpareBank 1 SMN Regnskapshuset in order to build up his own business. Jon Havdal has presided over SpareBank 1 SMN Regnskapshuset during 13 years of strong growth and good results. Arne Nypan takes over as CEO of Regnskapshuset. Arne Nypan comes from the position of CEO of SpareBank 1 SMN Midt-Norge. The process of recruiting a new head of SpareBank 1 SMN Finans Midt-Norge is under way.

## **SpareBank 1 Kreditt**

SpareBank 1 Kredittkort has changed name to SpareBank 1 Kreditt. In addition to credit cards the company now delivers products for all types of unsecured credit including consumer loans, refinancing, part payment and payment deferment to the SpareBank 1 banks' retail customers in Norway. The company currently has 48 employees and is headquartered in Trondheim.

# Table of Contents



## 1 SpareBank 1 SMN

|                                                     |    |                                               |    |
|-----------------------------------------------------|----|-----------------------------------------------|----|
| <b>1.1 Financial highlights</b>                     | 5  | <b>1.6 Operating expenses</b>                 | 21 |
| Main figures                                        | 5  | Operating expenses                            | 21 |
| Balance sheet - condensed                           | 6  | Change in operating expenses                  | 22 |
| Equity capital certificate (MING)                   | 7  | Employees- full time equivalents              | 22 |
| <b>1.2 Credit ratings</b>                           | 8  | <b>1.7 Loans to customers</b>                 | 23 |
| Moody's                                             | 8  | Distribution of loans by industry             | 23 |
|                                                     |    | Credit risk classification in SpareBank 1 SMN | 24 |
|                                                     |    | Risk profile - Exposure At Default            | 24 |
| <b>1.3 Financial results and key figures</b>        | 9  | Loans and guarantees by industry              | 25 |
| Financial results                                   | 9  | Write-downs on loans and guarantees           | 25 |
| Balance sheet                                       | 11 | Loss on loans by segment                      | 26 |
| Key figures                                         | 13 | Write-down ratio                              | 26 |
| <b>1.4 Net interest income</b>                      | 15 | <b>1.8 Funding and liquidity</b>              | 27 |
| Net interest income                                 | 15 | Securities liabilities                        | 27 |
| Change in interest income from lending and deposits | 15 | Funding maturity dates                        | 27 |
| Change in net interest income                       | 15 |                                               |    |
| Margin development                                  | 16 | <b>1.9 Capital adequacy</b>                   | 28 |
| Volume development                                  | 16 | Capital adequacy ratios                       | 28 |
|                                                     |    | Leverage ratio                                | 28 |
| <b>1.5 Other income</b>                             | 17 | Spesification of capital requirements         | 29 |
| Commision and other income                          | 17 |                                               |    |
| Change in commision and other income                | 18 |                                               |    |
| Net return on financial investments                 | 19 |                                               |    |
| Change in net return on financial investments       | 20 |                                               |    |

## 2 Segment information

|                                          |    |
|------------------------------------------|----|
| <b>2.1 Extract from income statement</b> | 33 |
| <b>2.2 Retail market</b>                 | 35 |
| <b>2.3 Corporate market</b>              | 37 |
| <b>2.4 Subsidiaries</b>                  | 39 |
| EiendomsMegler 1 Midt-Norge AS           | 39 |
| SpareBank 1 Finans Midt-Norge AS         | 40 |
| SpareBank 1 Regnskapshuset AS            | 41 |
| SpareBank 1 Markets AS                   | 42 |
| Other subsidiaries                       | 43 |

## 3 Appendix

|                                   |    |
|-----------------------------------|----|
| <b>A1 Business description</b>    | 44 |
| <b>A2 20 largest stakeholders</b> | 47 |
| <b>A3 ECC capital history</b>     | 48 |
| <b>A4 CAD</b>                     | 48 |

## 1.1 Financial highlights

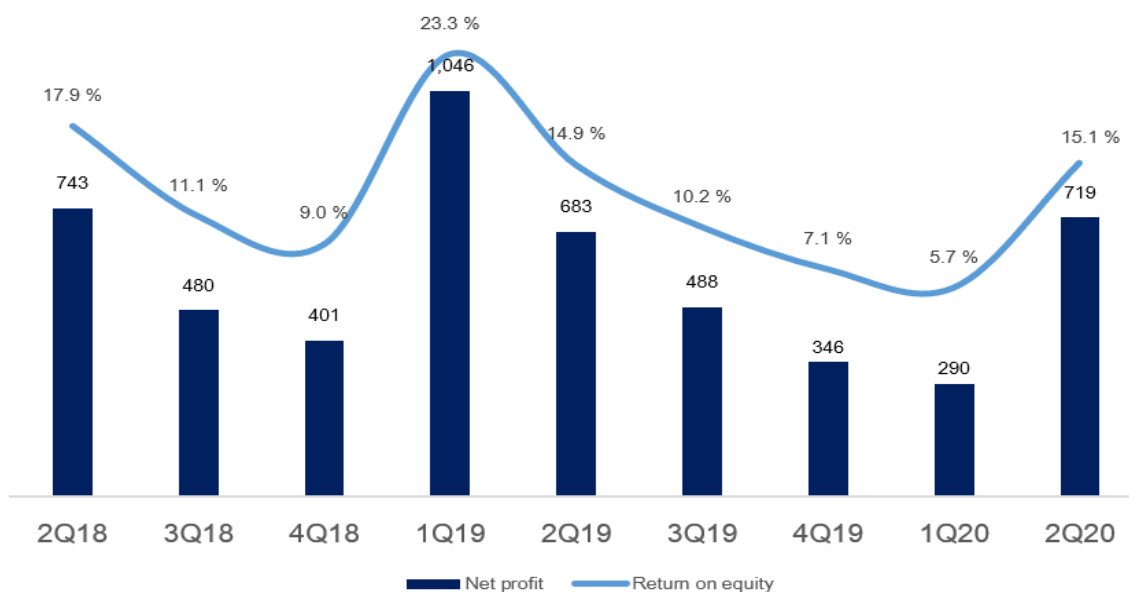


### January - June 2020

|                                          | YTD 2020          | YTD 2019 |
|------------------------------------------|-------------------|----------|
| Profit before tax and inv. held for sale | 1,202 NOK million | 2,003    |
| Net profit                               | 1,008 NOK million | 1,729    |
| Return on equity                         | 10.3 per cent     | 19.0     |
| Annual lending growth                    | 7.0 per cent      | 5.7      |
| Annual deposits growth                   | 8.9 per cent      | 7.7      |
| Loan losses                              | 478 NOK million   | 126      |
| CET1 ratio                               | 17.2 per cent     | 15.0     |
| Earnings per EC                          | 4.53 NOK          | 8.23     |

### Q2 2020

|                                          | Q2 2020         | Q2 2019 |
|------------------------------------------|-----------------|---------|
| Profit before tax and inv. held for sale | 845 NOK million | 848     |
| Net profit                               | 719 NOK million | 683     |
| Return on equity                         | 15.1 per cent   | 14.9    |
| Loan losses                              | 170 NOK million | 59      |
| Earnings per EC                          | 3.27 NOK        | 3.21    |



## Main figures

| Quarterly figures [NOK million]              | 2Q20         | 1Q20         | 4Q19         | 3Q19         | 2Q19         | 1Q19         | 4Q18         | 3Q18         | 2Q18         |
|----------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Net interest                                 | 666          | 710          | 697          | 678          | 664          | 649          | 644          | 610          | 581          |
| Commission income and other income           | 607          | 570          | 579          | 554          | 606          | 551          | 543          | 486          | 607          |
| Net return on financial investments          | 448          | 101          | 17           | 121          | 336          | 727          | 95           | 182          | 300          |
| <b>Total income</b>                          | <b>1,721</b> | <b>1,381</b> | <b>1,292</b> | <b>1,353</b> | <b>1,607</b> | <b>1,926</b> | <b>1,282</b> | <b>1,277</b> | <b>1,488</b> |
| <b>Total operating expenses</b>              | <b>706</b>   | <b>716</b>   | <b>720</b>   | <b>673</b>   | <b>701</b>   | <b>704</b>   | <b>701</b>   | <b>616</b>   | <b>661</b>   |
| <b>Result before losses</b>                  | <b>1,015</b> | <b>665</b>   | <b>572</b>   | <b>680</b>   | <b>907</b>   | <b>1,223</b> | <b>580</b>   | <b>661</b>   | <b>827</b>   |
| Loss on loans, guarantees etc.               | 170          | 308          | 103          | 71           | 59           | 67           | 67           | 69           | 78           |
| <b>Result before tax</b>                     | <b>845</b>   | <b>357</b>   | <b>469</b>   | <b>609</b>   | <b>848</b>   | <b>1,155</b> | <b>513</b>   | <b>592</b>   | <b>748</b>   |
| Tax charge                                   | 126          | 67           | 123          | 121          | 165          | 109          | 104          | 119          | 156          |
| Results investments held for sale, after tax | 0            | 0            | 0            | 0            | 0            | 0            | -8           | 6            | 150          |
| <b>Net profit</b>                            | <b>719</b>   | <b>290</b>   | <b>346</b>   | <b>488</b>   | <b>683</b>   | <b>1,046</b> | <b>401</b>   | <b>480</b>   | <b>743</b>   |

| Five years [NOK million]                     | YTD 20       | 2019         | 2018         | 2017         | 2016         |
|----------------------------------------------|--------------|--------------|--------------|--------------|--------------|
| Net interest                                 | 1,376        | 2,687        | 2,403        | 2,225        | 1,929        |
| Commission income and other income           | 1,177        | 2,290        | 2,177        | 2,005        | 1,674        |
| Net return on financial investments          | 549          | 1,201        | 757          | 760          | 944          |
| <b>Total income</b>                          | <b>3,102</b> | <b>6,178</b> | <b>5,337</b> | <b>4,989</b> | <b>4,547</b> |
| <b>Total operating expenses</b>              | <b>1,422</b> | <b>2,797</b> | <b>2,624</b> | <b>2,369</b> | <b>2,003</b> |
| <b>Result before losses</b>                  | <b>1,680</b> | <b>3,380</b> | <b>2,713</b> | <b>2,621</b> | <b>2,544</b> |
| Loss on loans, guarantees etc.               | 478          | 299          | 263          | 341          | 516          |
| <b>Result before tax</b>                     | <b>1,202</b> | <b>3,081</b> | <b>2,450</b> | <b>2,279</b> | <b>2,029</b> |
| Tax charge                                   | 193          | 518          | 509          | 450          | 352          |
| Results investments held for sale, after tax | 0            | 0            | 149          | -1           | 4            |
| <b>Net profit</b>                            | <b>1,008</b> | <b>2,563</b> | <b>2,090</b> | <b>1,828</b> | <b>1,681</b> |

## Balance sheet - condensed

| Quarterly figures [NOK million]       | 30 Jun<br>2020 | 31 Mar<br>2020 | 31 Dec<br>2019 | 30 Sep<br>2019 | 30 Jun<br>2019 | 31 Mar<br>2019 | 31 Dec<br>2018 | 30 Sep<br>2018 | 30 Jun<br>2018 |
|---------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Total assets                          | 190,484        | 185,182        | 166,662        | 166,475        | 167,289        | 164,641        | 160,704        | 159,337        | 159,584        |
| Average total assets (quarterly)      | 187,833        | 175,922        | 166,569        | 166,882        | 165,965        | 162,673        | 160,021        | 159,460        | 155,833        |
| Gross loans to customers <sup>1</sup> | 175,100        | 170,771        | 167,777        | 165,380        | 163,627        | 161,091        | 160,317        | 157,825        | 154,790        |
| Deposits from customers               | 94,289         | 88,152         | 85,917         | 83,641         | 86,553         | 81,111         | 80,615         | 77,529         | 80,343         |
| Total equity capital                  | 20,320         | 19,600         | 20,420         | 19,904         | 19,450         | 18,673         | 18,686         | 18,650         | 17,984         |

<sup>1</sup> Loans to customers includes loans sold to SpareBank1 Boligkreditt and SpareBank1 Næringskreditt.

| Five years [NOK million]              | YTD 20  | 2019    | 2018    | 2017    | 2016    |
|---------------------------------------|---------|---------|---------|---------|---------|
| Total assets                          | 190,484 | 166,662 | 160,704 | 153,254 | 138,080 |
| Average total assets                  | 180,776 | 165,154 | 160,021 | 150,083 | 138,948 |
| Gross loans to customers <sup>1</sup> | 175,100 | 167,777 | 160,317 | 148,784 | 137,535 |
| Deposits from customers               | 94,289  | 85,917  | 80,615  | 76,476  | 67,168  |
| Total equity capital                  | 20,320  | 20,420  | 18,686  | 17,510  | 16,253  |

## Equity capital certificate (MING)

| Quarterly figures                              | 2Q20   | 1Q20   | 4Q19   | 3Q19   | 2Q19   | 1Q19   | 4Q18   | 3Q18   | 2Q18   |
|------------------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| ECC price                                      | 78.30  | 67.60  | 100.20 | 98.50  | 97.70  | 87.40  | 84.20  | 90.90  | 84.50  |
| Number of certificates issued, millions        | 129.39 | 129.22 | 129.30 | 129.48 | 129.66 | 129.41 | 129.62 | 129.44 | 129.31 |
| Booked equity capital per ECC (incl. dividend) | 90.37  | 86.85  | 90.75  | 89.36  | 87.04  | 83.86  | 83.87  | 82.57  | 80.21  |
| Adjusted profit per ECC                        | 3.27   | 1.26   | 1.60   | 2.30   | 3.21   | 5.02   | 1.90   | 2.32   | 3.54   |
| P/E per ECC (annualised)                       | 5.98   | 13.46  | 15.67  | 10.69  | 7.61   | 4.35   | 11.05  | 9.77   | 5.97   |
| P/B equity capital                             | 0.87   | 0.78   | 1.10   | 1.10   | 1.12   | 1.04   | 1.00   | 1.10   | 1.05   |

| Five years                                     | YTD 20 | 2019   | 2018   | 2017   | 2016   |
|------------------------------------------------|--------|--------|--------|--------|--------|
| ECC price                                      | 78.30  | 100.20 | 84.20  | 82.25  | 64.75  |
| Number of certificates issued, millions        | 129.39 | 129.30 | 129.62 | 129.38 | 129.64 |
| Booked equity capital per ECC (incl. dividend) | 90.37  | 90.75  | 83.87  | 78.81  | 73.35  |
| Adjusted profit per ECC                        | 4.53   | 12.14  | 9.97   | 8.71   | 7.93   |
| P/E per ECC (annualised)                       | 8.65   | 8.26   | 8.44   | 9.44   | 8.17   |
| P/B equity capital                             | 0.87   | 1.10   | 1.00   | 1.04   | 0.88   |

# 1.2 Credit Rating

## Moody's

| [year end]       | Current rating | 2019     | 2018     | 2017    | 2016    | 2015     | 2014    |
|------------------|----------------|----------|----------|---------|---------|----------|---------|
| Outlook          | Stable         | Negative | Negative | Stable  | Stable  | Negative | Stable  |
| Issuer Rating    | A1             | A1       | A1       | A1      | A1      | A2       | A2      |
| Bank Deposits    | A1/P-1         | A1/ P-1  | A1/ P-1  | A1/ P-1 | A1/ P-1 | A2/ P-1  | A2/ P-1 |
| Senior Unsecured | A1             | A1       | A1       | A1      | A1      | A2       | A2      |
| Subordinate      | Baa2           | Baa2     | Baa2     | Baa2    | Baa2    | Baa2     | Baa3    |

## 1.3 Financial results and key figures

### Financial results

| Quarterly figures [NOK million]                   | 2Q20         | 1Q20         | 4Q19         | 3Q19         | 2Q19         | 1Q19         | 4Q18         | 3Q18         | 2Q18         |
|---------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Interest income                                   | 1,031        | 1,250        | 1,235        | 1,190        | 1,127        | 1,075        | 1,082        | 1,025        | 989          |
| Interest expenses                                 | 365          | 540          | 538          | 512          | 463          | 426          | 438          | 414          | 408          |
| <b>Net interest income</b>                        | <b>666</b>   | <b>710</b>   | <b>697</b>   | <b>678</b>   | <b>664</b>   | <b>649</b>   | <b>644</b>   | <b>610</b>   | <b>581</b>   |
| Commission income                                 | 331          | 349          | 371          | 374          | 363          | 329          | 343          | 344          | 361          |
| Commission expenses                               | 47           | 50           | 47           | 55           | 51           | 40           | 42           | 45           | 45           |
| Other operating income                            | 323          | 271          | 255          | 235          | 294          | 262          | 242          | 186          | 291          |
| <b>Commission income and other income</b>         | <b>607</b>   | <b>570</b>   | <b>579</b>   | <b>554</b>   | <b>606</b>   | <b>551</b>   | <b>543</b>   | <b>486</b>   | <b>607</b>   |
| Dividends                                         | 2            | 8            | 1            | 1            | 11           | 2            | 2            | 0            | 4            |
| Income from investment in related companies       | 177          | 217          | 8            | 85           | 231          | 555          | 130          | 105          | 102          |
| Net return on financial investments               | 269          | -124         | 8            | 35           | 95           | 169          | -37          | 77           | 195          |
| <b>Net return on financial investments</b>        | <b>448</b>   | <b>101</b>   | <b>17</b>    | <b>121</b>   | <b>336</b>   | <b>727</b>   | <b>95</b>    | <b>182</b>   | <b>300</b>   |
| <b>Total income</b>                               | <b>1,721</b> | <b>1,381</b> | <b>1,292</b> | <b>1,353</b> | <b>1,607</b> | <b>1,926</b> | <b>1,282</b> | <b>1,277</b> | <b>1,488</b> |
| Staff costs                                       | 449          | 443          | 411          | 404          | 438          | 447          | 391          | 376          | 413          |
| Other operating expenses                          | 258          | 273          | 309          | 269          | 263          | 257          | 311          | 240          | 248          |
| <b>Total operating expenses</b>                   | <b>706</b>   | <b>716</b>   | <b>720</b>   | <b>673</b>   | <b>701</b>   | <b>704</b>   | <b>701</b>   | <b>616</b>   | <b>661</b>   |
| <b>Result before losses</b>                       | <b>1,015</b> | <b>665</b>   | <b>572</b>   | <b>680</b>   | <b>907</b>   | <b>1,223</b> | <b>580</b>   | <b>661</b>   | <b>827</b>   |
| Loss on loans, guarantees etc.                    | 170          | 308          | 103          | 71           | 59           | 67           | 67           | 69           | 78           |
| <b>Result before tax</b>                          | <b>845</b>   | <b>357</b>   | <b>469</b>   | <b>609</b>   | <b>848</b>   | <b>1,155</b> | <b>513</b>   | <b>592</b>   | <b>748</b>   |
| Tax charge                                        | 126          | 67           | 123          | 121          | 165          | 109          | 104          | 119          | 156          |
| Results investments held for sale, after tax      | 0            | 0            | 0            | 0            | 0            | 0            | -8           | 6            | 150          |
| <b>Net profit</b>                                 | <b>719</b>   | <b>290</b>   | <b>346</b>   | <b>488</b>   | <b>683</b>   | <b>1,046</b> | <b>401</b>   | <b>480</b>   | <b>743</b>   |
| Attributable to additional Tier 1 Capital holders | 14           | 24           | 10           | 10           | 10           | 19           | 9            | 7            | 9            |
| Majority share                                    | 661          | 254          | 324          | 467          | 650          | 1,017        | 386          | 470          | 716          |
| Minority interest                                 | 43           | 12           | 12           | 11           | 22           | 10           | 6            | 2            | 19           |

| Five years [NOK million]                          | YTD 20       | 2019         | 2018         | 2017         | 2016         |
|---------------------------------------------------|--------------|--------------|--------------|--------------|--------------|
| Interest income                                   | 2,281        | 4,626        | 4,057        | 3,825        | 3,597        |
| Interest expenses                                 | 905          | 1,939        | 1,655        | 1,600        | 1,668        |
| <b>Net interest</b>                               | <b>1,376</b> | <b>2,687</b> | <b>2,403</b> | <b>2,225</b> | <b>1,929</b> |
| Commission income                                 | 680          | 1,437        | 1,387        | 1,390        | 1,251        |
| Commission expenses                               | 97           | 193          | 168          | 168          | 133          |
| Other operating income                            | 593          | 1,046        | 958          | 783          | 556          |
| <b>Commission income and other income</b>         | <b>1,177</b> | <b>2,290</b> | <b>2,177</b> | <b>2,005</b> | <b>1,674</b> |
| Dividends                                         | 10           | 15           | 8            | 6            | 88           |
| Income from investment in related companies       | 394          | 879          | 416          | 437          | 423          |
| Net return on financial investments               | 145          | 307          | 334          | 317          | 434          |
| <b>Net return on financial investments</b>        | <b>549</b>   | <b>1,201</b> | <b>757</b>   | <b>760</b>   | <b>944</b>   |
| <b>Total income</b>                               | <b>3,102</b> | <b>6,178</b> | <b>5,337</b> | <b>4,989</b> | <b>4,547</b> |
| Staff costs                                       | 892          | 1,699        | 1,584        | 1,426        | 1,159        |
| Other operating expenses                          | 530          | 1,098        | 1,040        | 943          | 844          |
| <b>Total operating expenses</b>                   | <b>1,422</b> | <b>2,797</b> | <b>2,624</b> | <b>2,369</b> | <b>2,003</b> |
| <b>Result before losses</b>                       | <b>1,680</b> | <b>3,380</b> | <b>2,713</b> | <b>2,621</b> | <b>2,544</b> |
| Loss on loans, guarantees etc.                    | 478          | 299          | 263          | 341          | 516          |
| <b>Result before tax</b>                          | <b>1,202</b> | <b>3,081</b> | <b>2,450</b> | <b>2,279</b> | <b>2,029</b> |
| Tax charge                                        | 193          | 518          | 509          | 450          | 352          |
| Results investments held for sale, after tax      | 0            | 0            | 149          | -1           | 4            |
| <b>Net profit</b>                                 | <b>1,008</b> | <b>2,563</b> | <b>2,090</b> | <b>1,828</b> | <b>1,681</b> |
| Attributable to additional Tier 1 Capital holders | 38           | 49           | 37           | 33           | 34           |
| Majority share                                    | 915          | 2,458        | 2,018        | 1,763        | 1,606        |
| Minority interest                                 | 55           | 56           | 34           | 32           | 41           |

## Balance sheet

|                                                | 30 Jun         | 31 Mar         | 31 Dec         | 30 Sep         | 30 Jun         | 31 Mar         | 31 Dec         | 30 Sep         | 30 Jun         |
|------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Quarterly figures [NOK million]                | 2020           | 2020           | 2019           | 2019           | 2019           | 2019           | 2018           | 2018           | 2018           |
| Cash and receivables from central banks        | 4,115          | 5,848          | 761            | 1,279          | 1,278          | 647            | 883            | 1,129          | 1,403          |
| Deposits with and loans to credit institutions | 5,252          | 2,239          | 2,110          | 4,432          | 8,612          | 8,387          | 5,074          | 6,828          | 5,078          |
| Net loans to and receivables from customers    | 129,360        | 126,128        | 125,279        | 123,037        | 121,025        | 119,285        | 119,728        | 117,153        | 114,683        |
| Fixed-income CDs and bonds at fair value       | 28,955         | 27,395         | 23,115         | 21,125         | 19,870         | 20,806         | 20,348         | 19,721         | 18,640         |
| Derivatives                                    | 10,069         | 11,757         | 2,972          | 4,052          | 3,767          | 3,181          | 4,119          | 2,686          | 2,910          |
| Shares, units and other equity interests       | 1,673          | 1,437          | 2,953          | 2,386          | 2,202          | 2,015          | 1,873          | 2,662          | 2,540          |
| Investment in related companies                | 6,810          | 6,652          | 6,468          | 6,487          | 6,406          | 6,386          | 6,098          | 5,865          | 5,748          |
| Investments held for sale                      | 42             | 40             | 40             | 41             | 41             | 42             | 43             | 44             | 48             |
| Intangible assets                              | 873            | 876            | 872            | 876            | 878            | 846            | 851            | 849            | 842            |
| Other assets                                   | 3,335          | 2,810          | 2,092          | 2,760          | 3,210          | 3,047          | 1,687          | 2,401          | 7,692          |
| <b>Assets</b>                                  | <b>190,484</b> | <b>185,182</b> | <b>166,662</b> | <b>166,475</b> | <b>167,289</b> | <b>164,641</b> | <b>160,704</b> | <b>159,337</b> | <b>159,584</b> |
| Deposits from credit institutions              | 13,845         | 13,150         | 8,853          | 8,942          | 11,793         | 11,601         | 9,214          | 10,106         | 9,889          |
| Deposits from and debt to customers            | 94,289         | 88,152         | 85,917         | 83,641         | 86,553         | 81,111         | 80,615         | 77,529         | 80,343         |
| Debt created by issue of securities            | 46,129         | 49,303         | 43,014         | 44,889         | 39,578         | 43,172         | 44,269         | 44,113         | 43,234         |
| Derivatives                                    | 8,644          | 8,004          | 3,528          | 3,505          | 3,479          | 3,178          | 2,982          | 3,005          | 2,974          |
| Other liabilities                              | 5,459          | 4,900          | 2,841          | 3,339          | 4,172          | 4,632          | 2,670          | 3,264          | 2,962          |
| Investments held for sale                      | 1              | 1              | 0              | 0              | 0              | 0              | 1              | 0              | 8              |
| Subordinated loan capital                      | 1,797          | 2,071          | 2,090          | 2,254          | 2,263          | 2,273          | 2,268          | 2,668          | 2,189          |
| <b>Total liabilities</b>                       | <b>170,164</b> | <b>165,582</b> | <b>146,243</b> | <b>146,571</b> | <b>147,839</b> | <b>145,968</b> | <b>142,018</b> | <b>140,687</b> | <b>141,600</b> |
| Equity capital certificate                     | 2,597          | 2,597          | 2,597          | 2,597          | 2,597          | 2,597          | 2,597          | 2,597          | 2,597          |
| Own holdings of ECCs                           | -9             | -12            | -11            | -7             | -3             | -9             | -4             | -5             | -11            |
| Premium fund                                   | 895            | 895            | 895            | 895            | 895            | 895            | 895            | 895            | 895            |
| Dividend equalisation fund                     | 6,320          | 6,311          | 6,123          | 5,581          | 5,591          | 5,580          | 5,594          | 5,075          | 5,075          |
| Recommended dividends                          | 0              | 0              | 840            | 0              | 0              | 0              | 661            | 0              | 0              |
| Provision for gifts                            | 0              | 0              | 474            | 0              | 0              | 0              | 373            | 0              | 0              |
| Ownerless capital                              | 5,541          | 5,541          | 5,432          | 5,126          | 5,126          | 5,126          | 5,126          | 4,831          | 4,831          |
| Unrealised gains reserve                       | 189            | 189            | 189            | 155            | 155            | 155            | 155            | 126            | 126            |
| Other equity capital                           | 1,757          | 1,760          | 1,827          | 1,544          | 1,566          | 1,595          | 1,608          | 1,509          | 1,503          |
| Hybrid capital                                 | 1,254          | 1,268          | 1,293          | 1,004          | 1,013          | 1,023          | 1,043          | 1,310          | 1,136          |
| Result of the period                           | 1,008          | 290            | 0              | 2,217          | 1,729          | 1,046          | 0              | 1,689          | 1,209          |
| Minority interests                             | 768            | 760            | 761            | 792            | 781            | 665            | 637            | 623            | 621            |
| <b>Total equity capital</b>                    | <b>20,320</b>  | <b>19,600</b>  | <b>20,420</b>  | <b>19,904</b>  | <b>19,450</b>  | <b>18,673</b>  | <b>18,686</b>  | <b>18,650</b>  | <b>17,984</b>  |
| <b>Total liabilities and equity</b>            | <b>190,484</b> | <b>185,182</b> | <b>166,662</b> | <b>166,475</b> | <b>167,289</b> | <b>164,641</b> | <b>160,704</b> | <b>159,337</b> | <b>159,584</b> |

| Five years [NOK million]                       | YTD 20         | 2019           | 2018           | 2017           | 2016           |
|------------------------------------------------|----------------|----------------|----------------|----------------|----------------|
| Cash and receivables from central banks        | 4,115          | 761            | 883            | 3,313          | 315            |
| Deposits with and loans to credit institutions | 5,252          | 2,110          | 5,074          | 4,214          | 3,892          |
| Net loans to and receivables from customers    | 129,360        | 125,279        | 119,728        | 110,959        | 101,354        |
| Fixed-income CDs and bonds at fair value       | 28,955         | 23,115         | 20,348         | 19,736         | 17,557         |
| Derivatives                                    | 10,069         | 2,972          | 4,119          | 4,351          | 4,752          |
| Shares, units and other equity interests       | 1,673          | 2,953          | 1,873          | 1,825          | 1,542          |
| Investment in related companies                | 6,810          | 6,468          | 6,098          | 5,760          | 5,638          |
| Investments held for sale                      | 42             | 40             | 43             | 649            | 15             |
| Intangible assets                              | 873            | 872            | 851            | 793            | 639            |
| Other assets                                   | 3,335          | 2,092          | 1,687          | 1,654          | 2,376          |
| <b>Assets</b>                                  | <b>190,484</b> | <b>166,662</b> | <b>160,704</b> | <b>153,254</b> | <b>138,080</b> |
| Deposits from credit institutions              | 13,845         | 8,853          | 9,214          | 9,607          | 10,509         |
| Deposits from and debt to customers            | 94,289         | 85,917         | 80,615         | 76,476         | 67,168         |
| Debt created by issue of securities            | 46,129         | 43,014         | 44,269         | 42,194         | 36,317         |
| Derivatives                                    | 8,644          | 3,528          | 2,982          | 3,343          | 4,074          |
| Other liabilities                              | 5,459          | 2,841          | 2,670          | 1,923          | 1,531          |
| Investments held for sale                      | 1              | 0              | 1              | 1              | 0              |
| Subordinated loan capital                      | 1,797          | 2,090          | 2,268          | 2,201          | 2,228          |
| <b>Total liabilities</b>                       | <b>170,164</b> | <b>146,243</b> | <b>142,018</b> | <b>135,744</b> | <b>121,827</b> |
| Equity capital certificate                     | 2,597          | 2,597          | 2,597          | 2,597          | 2,597          |
| Own holdings of ECCs                           | -9             | -11            | -4             | -8             | -4             |
| Premium fund                                   | 895            | 895            | 895            | 895            | 895            |
| Dividend equalisation fund                     | 6,320          | 6,123          | 5,594          | 5,072          | 4,487          |
| Recommended dividends                          | 0              | 840            | 661            | 571            | 389            |
| Provision for gifts                            | 0              | 474            | 373            | 322            | 220            |
| Ownerless capital                              | 5,541          | 5,432          | 5,126          | 4,831          | 4,499          |
| Unrealised gains reserve                       | 189            | 189            | 155            | 126            | 139            |
| Other equity capital                           | 1,757          | 1,827          | 1,608          | 1,547          | 1,656          |
| Hybrid capital                                 | 1,254          | 1,293          | 1,043          | 993            | 950            |
| Result of the period                           | 1,008          | 0              | 0              | 0              | 0              |
| Minority interests                             | 768            | 761            | 637            | 565            | 425            |
| <b>Total equity capital</b>                    | <b>20,320</b>  | <b>20,420</b>  | <b>18,686</b>  | <b>17,510</b>  | <b>16,253</b>  |
| <b>Total liabilities and equity</b>            | <b>190,484</b> | <b>166,662</b> | <b>160,704</b> | <b>153,254</b> | <b>138,080</b> |

## Key figures

### Quarterly figures

|                                                | 2Q20    | 1Q20    | 4Q19    | 3Q19    | 2Q19    | 1Q19    | 4Q18    | 3Q18    | 2Q18    |
|------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Return on equity                               | 15.1 %  | 5.7 %   | 7.1 %   | 10.2 %  | 14.9 %  | 23.3 %  | 9.0 %   | 11.1 %  | 17.9 %  |
| Cost/income ratio group                        | 41%     | 52%     | 56%     | 50%     | 44%     | 37%     | 55%     | 48%     | 44%     |
| Cost/income ratio group, ex. financial inv.    | 55%     | 56%     | 56%     | 55%     | 55%     | 59%     | 59%     | 56%     | 56%     |
| 12-month cost growth                           | 0.8 %   | 1.8 %   | 2.3 %   | 9.2 %   | 5.9 %   | 9.1 %   | 13.6 %  | 5.9 %   | 10.7 %  |
| Gross loans to customers <sup>1</sup>          | 175,100 | 170,771 | 167,777 | 165,380 | 163,627 | 161,091 | 160,317 | 157,825 | 154,790 |
| Growth in loans last 12 months <sup>1</sup>    | 7.0 %   | 6.0 %   | 6.3 %   | 6.8 %   | 5.7 %   | 6.6 %   | 7.8 %   | 7.3 %   | 7.6 %   |
| Growth in loans this period <sup>1</sup>       | 2.5 %   | 1.8 %   | 1.4 %   | 1.1 %   | 1.6 %   | 0.5 %   | 1.6 %   | 2.0 %   | 2.5 %   |
| Deposits from customers                        | 94,289  | 88,152  | 85,917  | 83,641  | 86,553  | 81,111  | 80,615  | 77,529  | 80,343  |
| Growth in deposits last 12 months              | 8.9 %   | 8.7 %   | 10.8 %  | 4.1 %   | 7.7 %   | 6.8 %   | 5.4 %   | 6.1 %   | 6.3 %   |
| Growth in deposits this period                 | 7.0 %   | 2.6 %   | 2.7 %   | -3.4 %  | 6.7 %   | 0.6 %   | 4.0 %   | -3.5 %  | 5.8 %   |
| Deposit-to-loan ratio <sup>1</sup>             | 54%     | 52%     | 51%     | 51%     | 53%     | 50%     | 50%     | 49%     | 52%     |
| Total assets                                   | 190,484 | 185,182 | 166,662 | 166,475 | 167,289 | 164,641 | 160,704 | 159,337 | 159,584 |
| Average total assets (quarterly)               | 187,833 | 175,922 | 166,569 | 166,882 | 165,965 | 162,673 | 160,021 | 159,460 | 155,833 |
| FTEs, group                                    | 1,515   | 1,553   | 1,509   | 1,639   | 1,556   | 1,524   | 1,493   | 1,467   | 1,439   |
| FTEs, parent bank                              | 631     | 630     | 619     | 614     | 580     | 570     | 575     | 589     | 588     |
| FTEs, subsidiaries                             | 884     | 923     | 890     | 1,024   | 976     | 953     | 918     | 878     | 851     |
| Number of branches                             | 46      | 46      | 46      | 46      | 48      | 48      | 48      | 48      | 48      |
| Lending margin                                 | 2.24    | 1.85    | 1.64    | 1.71    | 1.73    | 1.84    | 1.88    | 1.89    | 1.90    |
| Deposit margin                                 | -0.37   | 0.27    | 0.43    | 0.36    | 0.29    | 0.24    | 0.19    | 0.12    | 0.12    |
| Net other operating income of total income     | 35%     | 41%     | 45%     | 41%     | 38%     | 29%     | 42%     | 38%     | 41%     |
| Common Equity Tier 1 capital ratio             | 17.2 %  | 16.3 %  | 17.2 %  | 15.1 %  | 15.0 %  | 14.8 %  | 14.6 %  | 14.9 %  | 15.0 %  |
| Tier 1 capital ratio                           | 18.9 %  | 18.0 %  | 19.3 %  | 16.7 %  | 16.6 %  | 16.4 %  | 16.3 %  | 16.7 %  | 17.0 %  |
| Capital ratio                                  | 21.1 %  | 20.1 %  | 21.6 %  | 18.9 %  | 18.8 %  | 18.6 %  | 18.5 %  | 19.2 %  | 19.0 %  |
| Tier 1 capital                                 | 18,182  | 17,792  | 17,742  | 17,417  | 17,284  | 16,775  | 16,472  | 16,542  | 16,488  |
| Total eligible capital                         | 20,266  | 19,879  | 19,854  | 19,765  | 19,634  | 19,115  | 18,743  | 18,969  | 18,418  |
| Liquidity Coverage Ratio (LCR) (%)             | 163%    | 185%    | 148%    | 181%    | 165%    | 180%    | 183%    | 150%    | 150%    |
| Leverage ratio                                 | 6.9 %   | 6.9 %   | 7.5 %   | 7.4 %   | 7.5 %   | 7.4 %   | 7.4 %   | 7.5 %   | 7.4 %   |
| Impairment losses ratio                        | 0.39%   | 0.73%   | 0.25%   | 0.17%   | 0.14%   | 0.17%   | 0.17%   | 0.18%   | 0.20%   |
| Non-performing commitm. as % of gross loans    | 0.39%   | 0.38%   | 0.26%   | 0.26%   | 0.22%   | 0.18%   | 0.19%   | 0.18%   | 0.18%   |
| Other doubtful commitm. as % of gross loans    | 0.97%   | 1.23%   | 1.00%   | 1.03%   | 1.00%   | 0.99%   | 0.86%   | 0.86%   | 0.95%   |
| ECC price                                      | 78.30   | 67.60   | 100.20  | 98.50   | 97.70   | 87.40   | 84.20   | 90.90   | 84.50   |
| Number of certificates issued, millions        | 129.39  | 129.22  | 129.30  | 129.48  | 129.66  | 129.41  | 129.62  | 129.44  | 129.31  |
| Booked equity capital per ECC (incl. dividend) | 90.37   | 86.85   | 90.75   | 89.36   | 87.04   | 83.86   | 83.87   | 82.57   | 80.21   |
| Adjusted profit per ECC                        | 3.27    | 1.26    | 1.60    | 2.30    | 3.21    | 5.02    | 1.90    | 2.32    | 3.54    |
| P/E per ECC                                    | 5.98    | 13.46   | 15.67   | 10.69   | 7.61    | 4.35    | 11.05   | 9.77    | 5.97    |
| P/B equity capital                             | 0.87    | 0.78    | 1.10    | 1.10    | 1.12    | 1.04    | 1.00    | 1.10    | 1.05    |

<sup>1</sup> Including Sparebank1 Boligkreditt and Sparebank 1 Næringskreditt.

### Five years

|                  | YTD 20 | 2019   | 2018   | 2017   | 2016   |
|------------------|--------|--------|--------|--------|--------|
| Return on equity | 10.3 % | 13.7 % | 12.2 % | 11.5 % | 11.3 % |

|                                                |         |         |         |         |         |
|------------------------------------------------|---------|---------|---------|---------|---------|
| Cost/income ratio group                        | 46%     | 45%     | 49%     | 47%     | 44%     |
| Cost/income ratio group, ex. financial inv.    | 56%     | 56%     | 57%     | 56%     | 56%     |
| 12-month cost growth                           | 1.3 %   | 6.6 %   | 10.8 %  | 18.3 %  | 3.7 %   |
| Gross loans to customers <sup>1</sup>          | 175,100 | 167,777 | 160,317 | 148,784 | 137,535 |
| Growth in loans last 12 months <sup>1</sup>    | 7.0 %   | 4.7 %   | 7.8 %   | 8.2 %   | 8.0 %   |
| Growth in loans this period <sup>1</sup>       | 4.4 %   | 4.7 %   | 7.8 %   | 8.2 %   | 8.0 %   |
| Deposits from customers                        | 94,289  | 85,917  | 80,615  | 76,476  | 67,168  |
| Growth in deposits last 12 months              | 8.9 %   | 6.6 %   | 5.4 %   | 13.9 %  | 4.8 %   |
| Growth in deposits this period                 | 9.7 %   | 6.6 %   | 5.4 %   | 13.9 %  | 4.8 %   |
| Deposit-to-loan ratio <sup>1</sup>             | 54%     | 51%     | 50%     | 51%     | 49%     |
| Total assets                                   | 190,484 | 166,662 | 160,704 | 153,254 | 138,080 |
| Average total assets (quarterly)               | 180,776 | 165,154 | 156,992 | 145,948 | 137,060 |
| FTEs, group                                    | 1,515   | 1,509   | 1,493   | 1,403   | 1,254   |
| FTEs, parent bank                              | 631     | 619     | 575     | 595     | 630     |
| FTEs, subsidiaries                             | 884     | 890     | 918     | 808     | 624     |
| Number of branches                             | 46      | 46      | 48      | 48      | 49      |
| Lending margin                                 | 2.04    | 1.73    | 1.92    | 2.13    | 1.97    |
| Deposit margin                                 | -0.04   | 0.33    | 0.12    | 0.00    | 0.09    |
| Net other operating income of total income     | 38%     | 37%     | 41%     | 40%     | 37%     |
| Common Equity Tier 1 ratio                     | 17.2 %  | 17.2 %  | 14.6 %  | 14.6 %  | 14.8 %  |
| Core capital ratio                             | 18.9 %  | 19.3 %  | 16.3 %  | 16.6 %  | 16.8 %  |
| Capital adequacy ratio                         | 21.1 %  | 21.6 %  | 18.5 %  | 18.6 %  | 19.2 %  |
| Tier 1 capital                                 | 18,182  | 17,742  | 16,472  | 15,707  | 15,073  |
| Total eligible capital                         | 20,266  | 19,854  | 18,743  | 17,629  | 17,189  |
| Liquidity Coverage Ratio (LCR) (%)             | 163%    | 148%    | 183%    | 164%    | 129%    |
| Leverage ratio                                 | 6.9 %   | 7.5 %   | 7.4 %   | 7.2 %   | 7.4 %   |
| Impairment losses ratio                        | 0.56%   | 0.18%   | 0.17%   | 0.24%   | 0.39%   |
| Non-performing commitm. as % of gross loans    | 0.39%   | 0.26%   | 0.19%   | 0.19%   | 0.16%   |
| Other doubtful commitm. as % of gross loans    | 0.97%   | 1.00%   | 0.86%   | 0.80%   | 1.07%   |
| ECC price                                      | 78.30   | 100.20  | 84.20   | 82.25   | 64.75   |
| Number of certificates issued, millions        | 129.39  | 129.30  | 129.62  | 129.38  | 129.64  |
| Booked equity capital per ECC (incl. dividend) | 90.37   | 90.75   | 83.87   | 78.81   | 73.35   |
| Adjusted profit per ECC                        | 4.53    | 12.14   | 9.97    | 8.71    | 7.93    |
| P/E per ECC                                    | 8.65    | 8.26    | 8.44    | 9.44    | 8.17    |
| P/B equity capital                             | 0.87    | 1.10    | 1.00    | 1.04    | 0.88    |

<sup>1</sup> Including Sparebank1 Boligkreditt and Sparebank 1 Næringskreditt.

# 1.4 Net interest income

## Net interest income

| Quarterly figures [NOK million] | 2Q20       | 1Q20       | 4Q19       | 3Q19       | 2Q19       | 1Q19       | 4Q18       | 3Q18       | 2Q18       |
|---------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Interest income                 | 1,031      | 1,250      | 1,235      | 1,190      | 1,127      | 1,075      | 1,082      | 1,025      | 989        |
| Interest expenses               | 365        | 540        | 538        | 512        | 463        | 426        | 438        | 414        | 408        |
| <b>Net interest income</b>      | <b>666</b> | <b>710</b> | <b>697</b> | <b>678</b> | <b>664</b> | <b>649</b> | <b>644</b> | <b>610</b> | <b>581</b> |
| As a percentage of total income | 39%        | 51%        | 54%        | 50%        | 41%        | 34%        | 50%        | 48%        | 39%        |

Margins on loans sold to Sparebank 1 Boligkreditt and Sparebank 1 Næringskreditt are recorded as commission income. See part 1.5 Other income

| Five years [NOK million]        | YTD 20       | 2019         | 2018         | 2017         | 2016         |
|---------------------------------|--------------|--------------|--------------|--------------|--------------|
| Interest income                 | 2,281        | 4,626        | 4,057        | 3,825        | 3,597        |
| Interest expenses               | 905          | 1,939        | 1,655        | 1,600        | 1,668        |
| <b>Net interest income</b>      | <b>1,376</b> | <b>2,687</b> | <b>2,403</b> | <b>2,225</b> | <b>1,929</b> |
| As a percentage of total income | 44%          | 43%          | 45%          | 45%          | 42%          |

## Change in interest income from lending and deposits

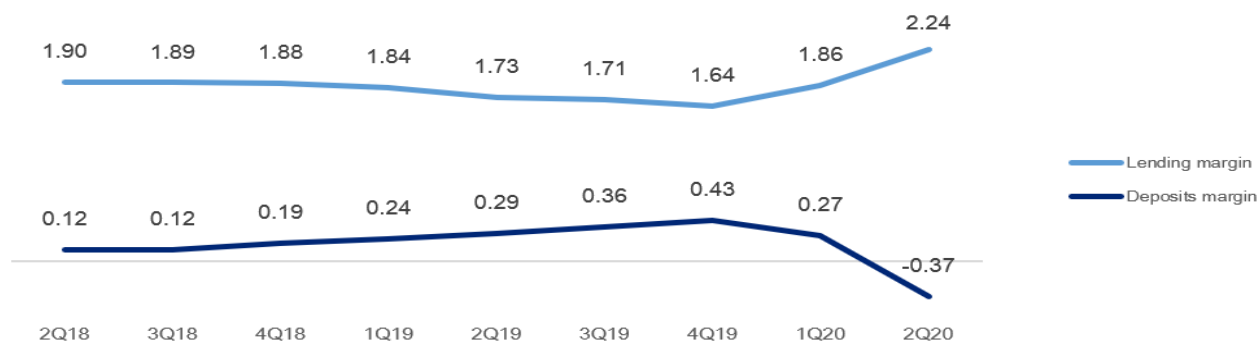
| Last 12 months [NOK million] | Volume    | Margin    | Total     |
|------------------------------|-----------|-----------|-----------|
| Lending                      | 57        | 155       | 212       |
| Deposits                     | 10        | -138      | -129      |
| <b>Total</b>                 | <b>66</b> | <b>17</b> | <b>83</b> |

## Change in net interest income

| Last 12 months [NOK million] | 2Q20         | Change    | 2Q19         |
|------------------------------|--------------|-----------|--------------|
| <b>Net interest income</b>   | <b>1,376</b> | <b>63</b> | <b>1,313</b> |
| Lending volume               |              | 57        |              |
| Lending margin               |              | 155       |              |
| Fees on lending              |              | -8        |              |
| Deposit volume               |              | 10        |              |
| Deposit margin               |              | -138      |              |
| Subsidiaries                 |              | 20        |              |
| Equity capital               |              | -16       |              |
| Funding and liquidity buffer |              | -17       |              |

## Margin development

Definition of margin: average customer interest rate minus 3 months nibor



## Volume development

### Quarterly figures

|                                   | 2Q20  | 1Q20  | 4Q19   | 3Q19  | 2Q19  | 1Q19  | 4Q18  | 3Q18  | 2Q18  |
|-----------------------------------|-------|-------|--------|-------|-------|-------|-------|-------|-------|
| Lending volume                    | 175.1 | 170.8 | 167.8  | 165.4 | 163.6 | 161.1 | 160.3 | 157.8 | 154.8 |
| Deposits volume                   | 94.3  | 88.2  | 85.9   | 83.6  | 86.6  | 81.1  | 80.6  | 77.5  | 80.3  |
| Growth in loans last 12 months    | 7.0 % | 6.0 % | 6.3 %  | 6.8 % | 5.7 % | 6.6 % | 7.8 % | 7.3 % | 7.6 % |
| Growth in deposits last 12 months | 8.9 % | 8.7 % | 10.8 % | 4.1 % | 7.7 % | 6.8 % | 5.4 % | 6.1 % | 6.3 % |



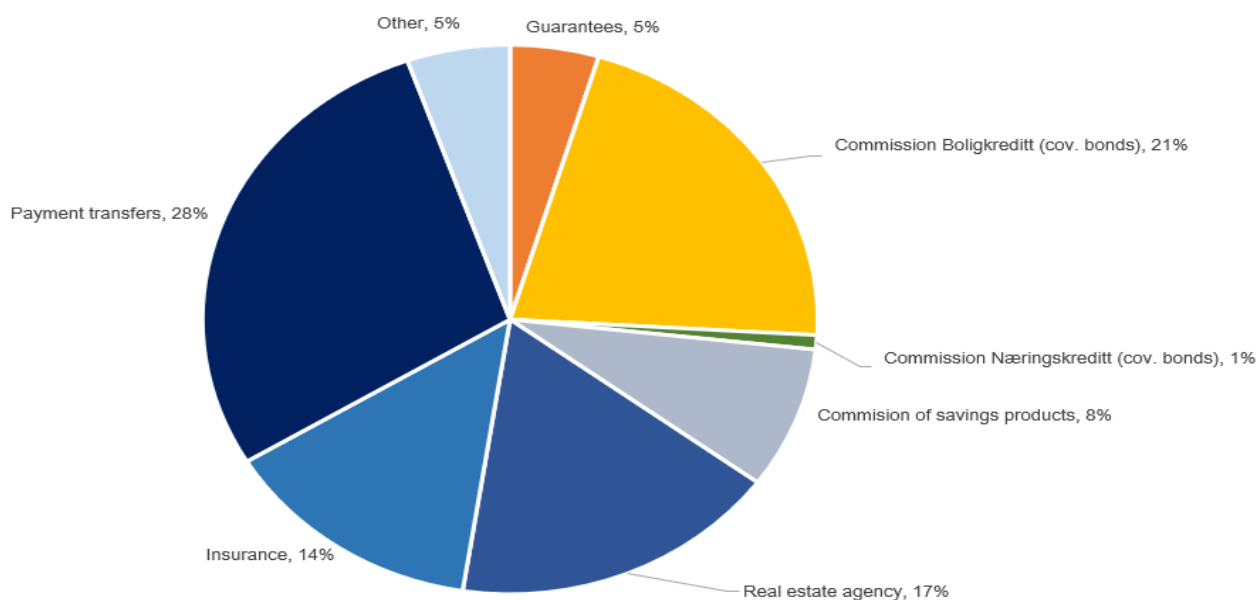
# 1.5 Other income

## Commision and other income

| Quarterly figures [NOK million]         | 2Q20       | 1Q20       | 4Q19       | 3Q19       | 2Q19       | 1Q19       | 4Q18       | 3Q18       | 2Q18       |
|-----------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Guarantees                              | 16         | 16         | 15         | 15         | 15         | 15         | 16         | 19         | 17         |
| Commission Boligkreditt (cov. bonds)    | 57         | 88         | 90         | 90         | 86         | 83         | 87         | 77         | 86         |
| Commission Næringskreditt (cov. bonds)  | 2          | 4          | 4          | 4          | 4          | 4          | 5          | 4          | 4          |
| Commision of savings products           | 31         | 25         | 35         | 28         | 28         | 29         | 30         | 28         | 28         |
| Real estate agency                      | 66         | 52         | 57         | 65         | 74         | 56         | 48         | 58         | 71         |
| Insurance                               | 48         | 47         | 47         | 47         | 45         | 44         | 44         | 43         | 44         |
| Payment transfers                       | 90         | 102        | 106        | 110        | 93         | 85         | 95         | 94         | 89         |
| Other                                   | 21         | 16         | 16         | 16         | 18         | 14         | 19         | 21         | 23         |
| <b>Total commisions income</b>          | <b>331</b> | <b>349</b> | <b>371</b> | <b>374</b> | <b>363</b> | <b>329</b> | <b>343</b> | <b>344</b> | <b>361</b> |
| Operating- and sales income real estate | 39         | 31         | 36         | 34         | 40         | 29         | 24         | 31         | 41         |
| Accounting services                     | 141        | 148        | 102        | 92         | 147        | 131        | 93         | 78         | 126        |
| Other operating income                  | 143        | 91         | 118        | 109        | 106        | 103        | 125        | 77         | 125        |
| <b>Total other operating income</b>     | <b>323</b> | <b>271</b> | <b>255</b> | <b>235</b> | <b>294</b> | <b>262</b> | <b>242</b> | <b>186</b> | <b>291</b> |
| Commision expenses                      | 47         | 50         | 47         | 55         | 51         | 40         | 42         | 45         | 45         |
| <b>Total commision and other income</b> | <b>607</b> | <b>570</b> | <b>579</b> | <b>554</b> | <b>606</b> | <b>551</b> | <b>543</b> | <b>486</b> | <b>607</b> |
| As a percentage of total income         | 35%        | 41%        | 45%        | 41%        | 38%        | 29%        | 42%        | 38%        | 41%        |

| Five years [NOK million]                | YTD 20       | 2019         | 2018         | 2017         | 2016         |
|-----------------------------------------|--------------|--------------|--------------|--------------|--------------|
| Guarantees                              | 32           | 59           | 72           | 80           | 76           |
| Commission Boligkreditt (cov. bonds)    | 144          | 349          | 350          | 353          | 271          |
| Commission Næringskreditt (cov. bonds)  | 6            | 16           | 16           | 17           | 12           |
| Commision of savings products           | 57           | 117          | 113          | 115          | 74           |
| Real estate agency                      | 118          | 252          | 225          | 223          | 247          |
| Insurance                               | 95           | 183          | 174          | 172          | 159          |
| Payment transfers                       | 192          | 393          | 360          | 362          | 355          |
| Other                                   | 37           | 67           | 78           | 67           | 57           |
| <b>Total commisions income</b>          | <b>680</b>   | <b>1,437</b> | <b>1,387</b> | <b>1,390</b> | <b>1,251</b> |
| Operating- and sales income real estate | 70           | 138          | 124          | 118          | 121          |
| Accounting services                     | 290          | 473          | 411          | 342          | 202          |
| Other operating income                  | 234          | 435          | 423          | 323          | 234          |
| <b>Total other operating income</b>     | <b>593</b>   | <b>1,046</b> | <b>958</b>   | <b>783</b>   | <b>556</b>   |
| Commision expenses                      | 97           | 193          | 168          | 168          | 133          |
| <b>Total commision and other income</b> | <b>1,177</b> | <b>2,290</b> | <b>2,177</b> | <b>2,005</b> | <b>1,674</b> |
| As a percentage of total income         | 38%          | 37%          | 41%          | 40%          | 37%          |

## Distribution of commission income



## Change in commission and other income

| Last 12 months [NOK million]            | 2Q20         | Change    | 2Q19         |
|-----------------------------------------|--------------|-----------|--------------|
| <b>Commission and other income</b>      | <b>1,177</b> | <b>20</b> | <b>1,157</b> |
| Real estate agency                      |              | -12       |              |
| Other operating income                  |              | 25        |              |
| Operating- and sales income real estate |              | 1         |              |
| Accounting services                     |              | 11        |              |
| Insurance                               |              | 5         |              |
| Commission of savings products          |              | 3         |              |
| Commission expenses                     |              | -5        |              |
| Other                                   |              | 2         |              |
| Payments transfers                      |              | 15        |              |
| Guarantees                              |              | 2         |              |
| Commission Boligkreditt (cov. bonds)    |              | -25       |              |
| Commission Næringskreditt (cov. bonds)  |              | -2        |              |

## Net return on financial investments

including investments held for sale

Quarterly figures [NOK million]

|                                                          | 2Q20       | 1Q20        | 4Q19      | 3Q19       | 2Q19       | 1Q19       | 4Q18       | 3Q18       | 2Q18       |
|----------------------------------------------------------|------------|-------------|-----------|------------|------------|------------|------------|------------|------------|
| <b>Dividends</b>                                         | <b>2</b>   | <b>8</b>    | <b>1</b>  | <b>1</b>   | <b>11</b>  | <b>2</b>   | <b>2</b>   | <b>0</b>   | <b>4</b>   |
| SpareBank 1 Gruppen                                      | 109        | -115        | -12       | 40         | 186        | 38         | 99         | 72         | 81         |
| Capital gain Fremtind Forsikring                         | 0          | 340         | 0         | 0          | 0          | 460        |            |            |            |
| SpareBank 1 Boligkreditt                                 | 41         | -31         | 0         | 3          | 8          | 14         | -9         | 7          | -8         |
| SpareBank 1 Næringskreditt                               | 7          | 2           | 6         | 5          | 2          | 8          | 4          | 2          | 4          |
| BN Bank                                                  | 27         | 23          | 28        | 33         | 27         | 24         | 24         | 20         | 23         |
| SpareBank 1 Kreditt                                      | 2          | 0           | 0         | 5          | 5          | 3          | 6          | 5          | 6          |
| SpareBank 1 Betaling                                     | 1          | -2          | -5        | -2         | -2         | 12         | -3         | -3         | -3         |
| Other companies                                          | -9         | 0           | -10       | -4         | 5          | -4         | -1         | -4         | 1          |
| <b>Income from inv. in associates and joint ventures</b> | <b>177</b> | <b>217</b>  | <b>8</b>  | <b>81</b>  | <b>231</b> | <b>555</b> | <b>120</b> | <b>100</b> | <b>103</b> |
| Capital gains shares                                     | 36         | -42         | 11        | 1          | 23         | 84         | -48        | 26         | 113        |
| Gain on certificates and bonds                           | 124        | 50          | -42       | -26        | 15         | 32         | 5          | -45        | 23         |
| Gain on derivatives                                      | 51         | -148        | 40        | 29         | 40         | 23         | -5         | 50         | 23         |
| Gain on financial instruments related to hedging         | 2          | -6          | -8        | 4          | -1         | -4         | 1          | 1          | -7         |
| Gain on other financial instruments at fair value (FVO)  | 45         | -57         | -2        | 4          | -4         | 10         | -13        | 11         | 8          |
| Foreign exchange gain                                    | 4          | 65          | -10       | 10         | 14         | 9          | 16         | 21         | 15         |
| Gain on shares and derivatives in SB1 Markets            | 7          | 14          | 17        | 13         | 8          | 15         | 7          | 14         | 20         |
| <b>Net return on financial investments<sup>1</sup></b>   | <b>269</b> | <b>-124</b> | <b>7</b>  | <b>35</b>  | <b>95</b>  | <b>169</b> | <b>-37</b> | <b>77</b>  | <b>195</b> |
| <b>Total net return on financial investments</b>         | <b>448</b> | <b>101</b>  | <b>16</b> | <b>117</b> | <b>336</b> | <b>727</b> | <b>85</b>  | <b>177</b> | <b>301</b> |
| As percentage of total income                            | 26%        | 7%          | 1%        | 9%         | 21%        | 38%        | 7%         | 14%        | 20%        |

| Five years [NOK million]                                 | YTD 20     | 2019         | 2018       | 2017       | 2016       |
|----------------------------------------------------------|------------|--------------|------------|------------|------------|
| <b>Dividends</b>                                         | <b>10</b>  | <b>15</b>    | <b>8</b>   | <b>6</b>   | <b>88</b>  |
| SpareBank 1 Gruppen                                      | -7         | 252          | 289        | 349        | 317        |
| Capital gain Fremtind Forsikring                         | 340        | 460          | 0          | 0          | 0          |
| SpareBank 1 Boligkreditt                                 | 10         | 26           | -7         | -41        | -17        |
| SpareBank 1 Næringskreditt                               | 9          | 21           | 15         | 19         | 29         |
| BN Bank                                                  | 50         | 113          | 97         | 98         | 86         |
| SpareBank 1 Kreditt                                      | 2          | 13           | 23         | 15         | 24         |
| SpareBank 1 Betaling                                     | -2         | 3            | -12        | -14        | -27        |
| Other companies                                          | -9         | -8           | 12         | 12         | 15         |
| <b>Income from inv. in associates and joint ventures</b> | <b>394</b> | <b>879</b>   | <b>416</b> | <b>437</b> | <b>427</b> |
| Capital gains shares                                     | -6         | 120          | 96         | 62         | 76         |
| Gain on certificates and bonds                           | 174        | -20          | -77        | 58         | -2         |
| Gain on derivatives                                      | -97        | 132          | 187        | 148        | 280        |
| Gain on financial instruments related to hedging         | -3         | -9           | -4         | -46        | -21        |
| Gain on other financial instruments at fair value (FVO)  | -11        | 9            | 10         | 7          | 26         |
| Foreign exchange gain                                    | 68         | 22           | 63         | 45         | 51         |
| Gain on shares and derivatives in SB1 Markets            | 21         | 54           | 58         | 43         | 25         |
| <b>Net return on financial investments</b>               | <b>145</b> | <b>307</b>   | <b>334</b> | <b>317</b> | <b>434</b> |
| <b>Total net return on financial investments</b>         | <b>549</b> | <b>1,201</b> | <b>757</b> | <b>760</b> | <b>949</b> |
| As percentage of total income                            | 18%        | 19%          | 14%        | 15%        | 21%        |

## Change in net return on financial investments

| Last 12 months [NOK million]                            | 2Q20       | Change      | 2Q19         |
|---------------------------------------------------------|------------|-------------|--------------|
| <b>Net return on financial investments</b>              | <b>549</b> | <b>-514</b> | <b>1,063</b> |
| Dividends                                               |            | -3          |              |
| Income from investment in related companies             |            | -392        |              |
| Capital gains shares                                    |            | -113        |              |
| Gain on derivatives                                     |            | -160        |              |
| Gain on other financial instruments at fair value (FVO) |            | -17         |              |
| Foreign exchange gain                                   |            | 45          |              |
| Gain on certificates and bonds                          |            | 127         |              |
| Gain on shares and derivatives in SB1 Markets           |            | -2          |              |
| Gain on financial instruments related to hedging        |            | 2           |              |

## 1.6. Operating expenses

### Operating expenses

| Quarterly figures [NOK million]                | 2Q20       | 1Q20       | 4Q19       | 3Q19       | 2Q19       | 1Q19       | 4Q18       | 3Q18       | 2Q18       |
|------------------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Salaries                                       | 372        | 340        | 312        | 320        | 354        | 348        | 311        | 289        | 325        |
| Pension costs (defined benefit plan)           | 26         | 26         | 28         | 26         | 24         | 27         | 12         | 24         | 30         |
| Employer's insurance contributions             | 4          | 4          | 3          | 3          | 5          | 3          | -4         | 4          | 5          |
| Other personnel expenses                       | 47         | 74         | 68         | 54         | 55         | 69         | 72         | 58         | 54         |
| <b>Total personnel expenses</b>                | <b>449</b> | <b>443</b> | <b>411</b> | <b>404</b> | <b>438</b> | <b>447</b> | <b>391</b> | <b>376</b> | <b>413</b> |
| IT costs                                       | 87         | 86         | 70         | 83         | 87         | 81         | 78         | 69         | 75         |
| Postage and transportation services            | 6          | 5          | 5          | 8          | 6          | 5          | 5          | 4          | 5          |
| Marketing                                      | 17         | 24         | 22         | 27         | 25         | 26         | 30         | 26         | 24         |
| Depr./write-downs of fixed & intangible assets | 40         | 42         | 42         | 41         | 44         | 46         | 32         | 23         | 14         |
| Operating exp. on properties and premises      | 15         | 9          | 17         | 13         | 14         | 13         | 41         | 35         | 40         |
| Other external services                        | 55         | 53         | 66         | 50         | 41         | 36         | 50         | 36         | 38         |
| Other operating expenses                       | 38         | 53         | 88         | 47         | 46         | 50         | 74         | 47         | 53         |
| <b>Other expenses</b>                          | <b>258</b> | <b>273</b> | <b>309</b> | <b>269</b> | <b>263</b> | <b>257</b> | <b>311</b> | <b>240</b> | <b>248</b> |
| <b>Total operating expenses</b>                | <b>706</b> | <b>716</b> | <b>720</b> | <b>673</b> | <b>701</b> | <b>704</b> | <b>701</b> | <b>616</b> | <b>661</b> |
| Cost/income ratio                              | 41%        | 52%        | 56%        | 50%        | 44%        | 37%        | 55%        | 48%        | 44%        |
| Cost/income ratio ex financial investments     | 55%        | 56%        | 56%        | 55%        | 55%        | 59%        | 59%        | 56%        | 56%        |
| 12-month cost growth <sup>1</sup>              | 0.8 %      | 1.8 %      | 2.3 %      | 9.2 %      | 5.9 %      | 9.1 %      | 13.6 %     | 5.9 %      | 10.7 %     |

| Five years [NOK million]                       | YTD 20       | 2019         | 2018         | 2017         | 2016         |
|------------------------------------------------|--------------|--------------|--------------|--------------|--------------|
| Salaries                                       | 712          | 1,334        | 1,228        | 1,107        | 991          |
| Pension costs (defined benefit plan)           | 52           | 105          | 96           | 85           | -20          |
| Employer's insurance contributions             | 7            | 15           | 10           | 12           | 13           |
| Other personnel expenses                       | 120          | 245          | 249          | 223          | 175          |
| <b>Total personnel expenses</b>                | <b>892</b>   | <b>1,699</b> | <b>1,584</b> | <b>1,426</b> | <b>1,159</b> |
| IT costs                                       | 173          | 321          | 293          | 266          | 252          |
| Postage and transportation services            | 12           | 23           | 17           | 22           | 22           |
| Marketing                                      | 41           | 101          | 106          | 104          | 98           |
| Depr./write-downs of fixed & intangible assets | 82           | 172          | 99           | 102          | 98           |
| Operating exp. on properties and premises      | 24           | 57           | 153          | 118          | 109          |
| Other external services                        | 108          | 193          | 151          | 139          | 108          |
| Other operating expenses                       | 91           | 231          | 221          | 192          | 156          |
| <b>Other expenses</b>                          | <b>530</b>   | <b>1,098</b> | <b>1,040</b> | <b>943</b>   | <b>844</b>   |
| <b>Total operating expenses</b>                | <b>1,422</b> | <b>2,797</b> | <b>2,624</b> | <b>2,369</b> | <b>2,003</b> |
| Cost/income ratio                              | 45.9 %       | 45.3 %       | 49.2 %       | 47.5 %       | 44.0 %       |
| Cost/income ratio ex financial investments     | 55.7 %       | 56.2 %       | 57.3 %       | 56.0 %       | 55.6 %       |
| 12-month cost growth                           | 1.3 %        | 6.6 %        | 10.8 %       | 18.3 %       | 3.7 %        |

## Change in operating expenses

| Last 12 months [NOK million]                   | 2Q20         | Change    | 2Q19         |
|------------------------------------------------|--------------|-----------|--------------|
| <b>Operating expenses</b>                      | <b>1,422</b> | <b>18</b> | <b>1,404</b> |
| Total personnel expenses                       |              | 8         |              |
| EDP and telecommunication expenses             |              | 5         |              |
| Postage and transportation services            |              | 1         |              |
| Marketing                                      |              | -11       |              |
| Depr./write-downs of fixed & intangible assets |              | -8        |              |
| Operating exp. on properties and premises      |              | -3        |              |
| Other external services                        |              | 31        |              |
| Other operating expenses                       |              | -5        |              |

## Employees- full time equivalents

| FTE's                             | 2Q20         | 2019         | 2018         | 2017         | 2016         |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|
| Parent bank                       | 631          | 619          | 575          | 595          | 630          |
| EiendomsMegler 1 Midt-Norge AS    | 239          | 230          | 309          | 251          | 227          |
| SpareBank 1 Markets <sup>1</sup>  | 157          | 164          | 149          | 132          | 105          |
| SpareBank 1 Regnskapshuset SMN AS | 424          | 435          | 402          | 349          | 223          |
| SpareBank 1 Finans Midt-Norge AS  | 35           | 34           | 34           | 32           | 34           |
| DeBank                            | 21           | 19           |              |              |              |
| Other                             | 8            | 8            | 24           | 44           | 35           |
| <b>Total number of FTE's</b>      | <b>1,515</b> | <b>1,509</b> | <b>1,493</b> | <b>1,403</b> | <b>1,254</b> |

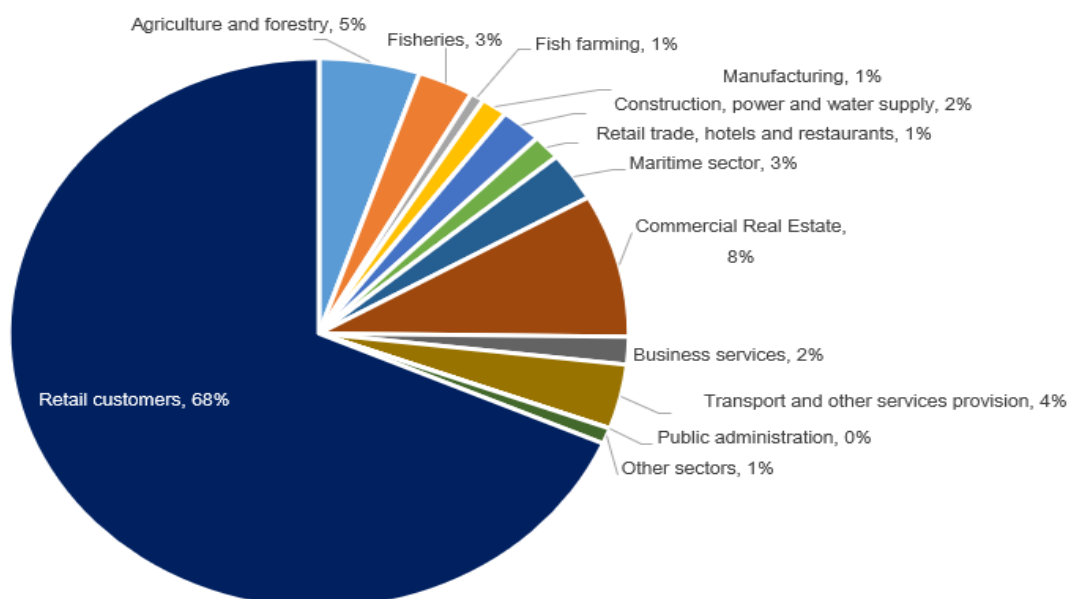
<sup>1</sup> SpareBank 1 Markets has been a subsidiary of SpareBank 1 SMN since 1 April 2015. SpareBank 1 SMN's capital market activities, including 32 FTEs, were transferred to SpareBank 1 Markets as part of the transaction.

## 1.7 Loans to customers

### Distribution of loans by industry

|                                                          | 30 Jun         | 31 Mar         | 31 Dec         | 30 Sep         | 30 Jun         | 31 Mar         | 31 Dec         | 30 Sep         | 30 Jun         |
|----------------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Quarterly figures [NOK million]                          | 2020           | 2020           | 2019           | 2019           | 2019           | 2019           | 2018           | 2018           | 2018           |
| Agriculture and forestry                                 | 9,220          | 9,014          | 8,957          | 8,640          | 8,471          | 8,244          | 8,284          | 8,105          | 7,915          |
| Fisheries                                                | 5,104          | 4,839          | 4,601          | 4,490          | 4,431          | 4,414          | 4,402          | 4,241          | 4,222          |
| Fish farming                                             | 1,258          | 1,053          | 1,132          | 1,348          | 1,160          | 1,176          | 1,180          | 1,317          | 1,556          |
| Manufacturing                                            | 2,390          | 2,255          | 2,595          | 3,097          | 3,118          | 3,507          | 3,787          | 3,158          | 2,794          |
| Construction, power and water supply                     | 3,795          | 3,837          | 3,970          | 3,719          | 3,678          | 3,703          | 3,661          | 3,536          | 3,349          |
| Retail trade, hotels and restaurants                     | 2,578          | 2,607          | 2,517          | 2,555          | 2,826          | 3,014          | 2,621          | 2,410          | 2,902          |
| Maritime sector                                          | 5,006          | 5,177          | 4,660          | 4,678          | 4,667          | 4,609          | 4,227          | 4,372          | 4,706          |
| Commercial Real Estate                                   | 14,753         | 14,689         | 14,878         | 14,530         | 14,726         | 14,915         | 15,168         | 14,737         | 14,623         |
| Business services                                        | 2,840          | 2,158          | 2,146          | 2,053          | 2,088          | 2,060          | 2,162          | 2,463          | 2,195          |
| Transport and other services provision                   | 6,636          | 6,379          | 5,409          | 5,459          | 5,285          | 4,977          | 4,961          | 4,876          | 4,545          |
| Public administration                                    | 26             | 17             | 12             | 14             | 15             | 15             | 55             | 23             | 19             |
| Other sectors                                            | 1,632          | 1,742          | 1,863          | 2,026          | 2,036          | 1,720          | 1,679          | 1,955          | 1,852          |
| <b>Gross loans in corporate market</b>                   | <b>55,238</b>  | <b>53,767</b>  | <b>52,740</b>  | <b>52,609</b>  | <b>52,499</b>  | <b>52,354</b>  | <b>52,186</b>  | <b>51,195</b>  | <b>50,676</b>  |
| <b>Retail customers</b>                                  | <b>119,861</b> | <b>117,004</b> | <b>115,036</b> | <b>112,772</b> | <b>111,128</b> | <b>108,738</b> | <b>108,131</b> | <b>106,631</b> | <b>104,114</b> |
| <b>Gross loans incl. Boligkreditt and Næringskreditt</b> | <b>175,100</b> | <b>170,771</b> | <b>167,777</b> | <b>165,380</b> | <b>163,627</b> | <b>161,091</b> | <b>160,317</b> | <b>157,825</b> | <b>154,790</b> |
| of which Boligkreditt                                    | 43,073         | 41,972         | 39,833         | 39,713         | 40,064         | 39,220         | 38,062         | 37,669         | 37,172         |
| of which Næringskreditt                                  | 1,400          | 1,526          | 1,667          | 1,701          | 1,668          | 1,771          | 1,782          | 2,112          | 1,831          |
| <b>Gross loans in balance sheet</b>                      | <b>130,627</b> | <b>127,272</b> | <b>126,277</b> | <b>123,967</b> | <b>121,895</b> | <b>120,100</b> | <b>120,473</b> | <b>118,044</b> | <b>115,787</b> |
| Share of volume, corporate market                        | 32%            | 31%            | 31%            | 32%            | 32%            | 32%            | 33%            | 32%            | 33%            |
| Share of volume, retail market                           | 68%            | 69%            | 69%            | 68%            | 68%            | 68%            | 67%            | 68%            | 67%            |

### Distribution of loans by industry



## Credit risk classification in SpareBank 1 SMN

| Risk class | Probability of default (%) |       | Corresponding rating class |
|------------|----------------------------|-------|----------------------------|
|            | Low                        | High  |                            |
| A          | 0.01                       | 0.10  | AAA - A3                   |
| B          | 0.10                       | 0.25  | Baa1 - Baa2                |
| C          | 0.25                       | 0.50  | Baa3                       |
| D          | 0.50                       | 0.75  | Ba1                        |
| E          | 0.75                       | 1.25  | Ba2                        |
| F          | 1.25                       | 2.50  |                            |
| G          | 2.50                       | 5.00  | Ba2 - B1                   |
| H          | 5.00                       | 10.00 | B1 - B2                    |
| I          | 10.00                      | 99.99 | B3 - caa3                  |
| J          | Default                    |       |                            |
| K          | Written down               |       |                            |

SB 1 SMN's risk classification system, where A represents the lowest risk and K the highest risk

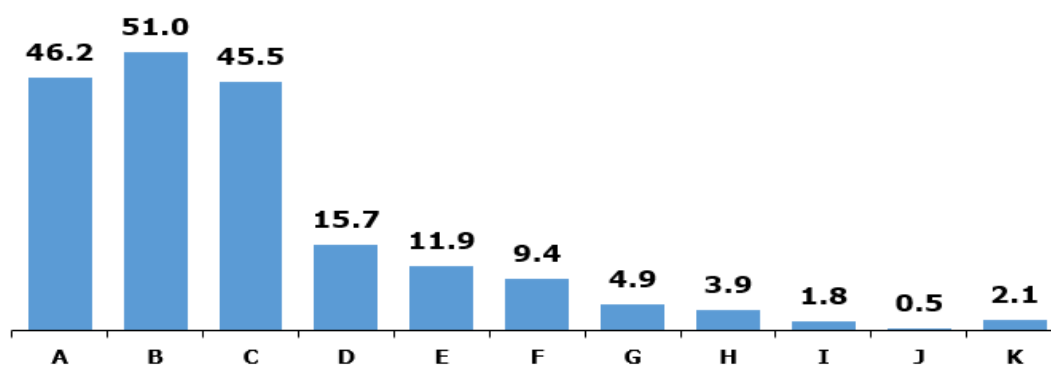
## Risk profile - Exposure at default

| As of        | EAD         |        |
|--------------|-------------|--------|
|              | NOK billion | %      |
| 30 June 2020 |             |        |
| A            | 46.2        | 24.0 % |
| B            | 51.0        | 26.4 % |
| C            | 45.5        | 23.6 % |
| D            | 15.7        | 8.2 %  |
| E            | 11.9        | 6.2 %  |
| F            | 9.4         | 4.9 %  |
| G            | 4.9         | 2.6 %  |
| H            | 3.9         | 2.0 %  |
| I            | 1.8         | 0.9 %  |
| J            | 0.5         | 0.2 %  |
| K            | 2.1         | 1.1 %  |

Exposure at default, EAD, is the share of the approved credit that is expected to be drawn at the time of any future default at the same time as there is a downturn in the market.

### Risk profile, Exposure at default

NOK billion



## Loans and guarantees by industry

As of

30 June 2020

|                                      | Total          | Very low<br>risk | Low<br>risk   | Medium<br>risk | High<br>risk | Very high<br>risk | Default and<br>written down |
|--------------------------------------|----------------|------------------|---------------|----------------|--------------|-------------------|-----------------------------|
| Personal customers                   | 118,299        | 101,451          | 11,187        | 3,360          | 982          | 932               | 387                         |
| Public administration                | 461            | 461              | 0             | 0              | 0            | 0                 | 0                           |
| Agriculture and forestry             | 15,340         | 9,338            | 4,122         | 1,304          | 301          | 249               | 26                          |
| Fish farming industries              | 2,878          | 1,044            | 1,094         | 77             | 654          | 9                 | 0                           |
| Manufacturing                        | 3,212          | 709              | 721           | 1,404          | 219          | 114               | 46                          |
| Construction, power and water supply | 4,816          | 1,076            | 859           | 2,280          | 450          | 97                | 53                          |
| Retail trade, hotels and restaurants | 3,690          | 963              | 1,070         | 1,384          | 207          | 44                | 21                          |
| Maritime sector                      | 1,264          | 716              | 172           | 0              | 370          | 6                 | 0                           |
| Property management                  | 15,397         | 10,329           | 2,409         | 1,950          | 330          | 269               | 110                         |
| Business services                    | 5,167          | 975              | 2,611         | 1,117          | 270          | 27                | 167                         |
| Transport and other services         | 12,309         | 5,651            | 3,415         | 1,448          | 60           | 38                | 1,696                       |
| Finance                              | 150            | 150              | 0             | 0              | 0            | 0                 | 0                           |
| Other sectors                        | 10,013         | 9,881            | 21            | 40             | 22           | 0                 | 49                          |
| 2Q20                                 | <b>192,994</b> | <b>142,744</b>   | <b>27,682</b> | <b>14,363</b>  | <b>3,865</b> | <b>1,785</b>      | <b>2,555</b>                |

Five years [NOK million]

|        | Total          | Very low<br>risk | Low<br>risk   | Medium<br>risk | High<br>risk | Very high<br>risk | Default and<br>written down |
|--------|----------------|------------------|---------------|----------------|--------------|-------------------|-----------------------------|
| YTD 20 | <b>192,994</b> | <b>142,744</b>   | <b>27,682</b> | <b>14,363</b>  | <b>3,865</b> | <b>1,785</b>      | <b>2,555</b>                |
| 2019   | <b>184,071</b> | 135,691          | 24,880        | 15,174         | 3,417        | 2,593             | 2,315                       |
| 2018   | <b>176,188</b> | 127,106          | 24,974        | 16,833         | 3,379        | 2,189             | 1,707                       |
| 2017   | <b>164,510</b> | 116,961          | 23,842        | 16,258         | 3,394        | 2,480             | 1,575                       |
| 2016   | <b>155,065</b> | 108,123          | 21,643        | 18,875         | 2,766        | 1,702             | 1,956                       |

## Write-downs on loans and guarantees

Quarterly figures [NOK million]

|                                                               | 2Q20       | 1Q20       | 4Q19       | 3Q19      | 2Q19      | 1Q19      | 4Q18      | 3Q18      | 2Q18      |
|---------------------------------------------------------------|------------|------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Change in provision for expected credit losses for the period | 152        | 188        | 81         | 60        | 44        | 61        | 22        | 58        | 61        |
| Actual loan losses on commitments exceeding provisions made   | 22         | 143        | 23         | 14        | 16        | 8         | 46        | 15        | 24        |
| Recoveries on commitments previously written-off              | -5         | -22        | -2         | -2        | -2        | -2        | -1        | -4        | -7        |
| <b>Write-downs on loans and guarantees<sup>1</sup></b>        | <b>168</b> | <b>308</b> | <b>103</b> | <b>71</b> | <b>59</b> | <b>67</b> | <b>67</b> | <b>69</b> | <b>78</b> |
| As % of gross loans incl. Boligkreditt                        | 0.39%      | 0.73%      | 0.25%      | 0.17%     | 0.14%     | 0.17%     | 0.17%     | 0.18%     | 0.20%     |

Five years [NOK million]

|                                                               | YTD 20     | 2019       | 2018       | 2017 | 2016 |
|---------------------------------------------------------------|------------|------------|------------|------|------|
| Change in provision for expected credit losses for the period | 340        | 246        | 150        |      |      |
| Actual loan losses on commitments exceeding provisions made   | 165        | 62         | 127        |      |      |
| Recoveries on commitments previously written-off              | -27        | -8         | -15        |      |      |
| <b>Write-downs on loans and guarantees<sup>1</sup></b>        | <b>478</b> | <b>299</b> | <b>263</b> |      |      |
| As % of gross loans incl. Boligkreditt                        | 0.56%      | 0.18%      | 0.17%      |      |      |

<sup>1</sup>Provisions for expected credit losses on loans and guarantees are presented after implementation of IFRS 9 from January 1, 2018, comparative figures for periods before Q1 2018 have not been restated.

## Loss on loans by segment

| Quarterly figures [NOK million] | 2Q20       | 1Q20       | 4Q19       | 3Q19      | 2Q19      | 1Q19      | 4Q18      | 3Q18      | 2Q18      |
|---------------------------------|------------|------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Retail Market                   | -2         | 44         | 9          | 12        | 5         | 6         | -1        | 9         | 13        |
| Corporate Market                | 153        | 258        | 73         | 47        | 39        | 53        | 59        | 51        | 54        |
| SMN Finans and other            | 19         | 6          | 19         | 13        | 15        | 8         | 10        | 10        | 11        |
| <b>Total loss on loans</b>      | <b>170</b> | <b>308</b> | <b>103</b> | <b>71</b> | <b>59</b> | <b>67</b> | <b>67</b> | <b>69</b> | <b>78</b> |

| Five years [NOK million]   | YTD 20     | 2019       | 2018       | 2017       | 2016       |
|----------------------------|------------|------------|------------|------------|------------|
| Retail Market              | 42         | 32         | 17         | 5          | 13         |
| Corporate Market           | 410        | 213        | 212        | 318        | 490        |
| SMN Finans and other       | 25         | 54         | 34         | 18         | 14         |
| <b>Total loss on loans</b> | <b>478</b> | <b>299</b> | <b>263</b> | <b>341</b> | <b>516</b> |

## Write-down ratio

| Quarterly figures [NOK million]                      | 2Q20         | 1Q20         | 4Q19         | 3Q19         | 2Q19         | 1Q19         | 4Q18         | 3Q18         | 2Q18         |
|------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Non-performing commitments (gross)                   | 678          | 649          | 429          | 424          | 356          | 288          | 310          | 284          | 275          |
| Impaired commitments (gross)                         | 1,692        | 2,097        | 1,680        | 1,700        | 1,641        | 1,591        | 1,372        | 1,365        | 1,477        |
| <b>Gross non-performing and impaired commitments</b> | <b>2,370</b> | <b>2,747</b> | <b>2,109</b> | <b>2,123</b> | <b>1,998</b> | <b>1,880</b> | <b>1,682</b> | <b>1,649</b> | <b>1,752</b> |

## 1.8 Capital Markets funding

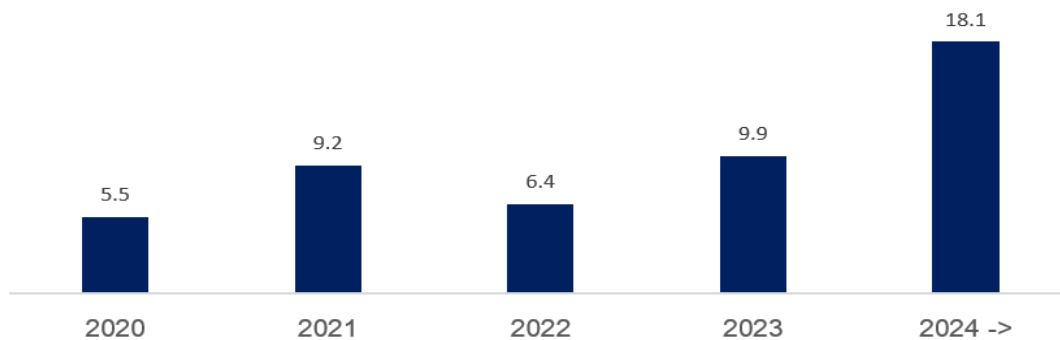
### Parent bank

|                                      | 30 Jun        | 31 Mar        | 31 Dec        | 30 Sep        | 30 Jun        |
|--------------------------------------|---------------|---------------|---------------|---------------|---------------|
| Quarterly figures [NOK million]      | 2020          | 2020          | 2019          | 2019          | 2019          |
| NOK bonds                            | 14,350        | 14,459        | 13,315        | 14,772        | 15,024        |
| Curr bonds                           | 31,778        | 34,844        | 29,699        | 30,117        | 24,554        |
| Hybrid equity                        | 1,250         | 1,250         | 1,250         | 1,000         | 1,000         |
| Subordinated loan capital            | 1,752         | 2,026         | 2,047         | 2,207         | 2,219         |
| <b>Total capital markets funding</b> | <b>49,131</b> | <b>52,579</b> | <b>46,311</b> | <b>48,097</b> | <b>42,797</b> |

### Funding maturity dates

| [NOK billion]    | 2020 | 2021 | 2022 | 2023 | 2024 -> |
|------------------|------|------|------|------|---------|
| Funding maturity | 5.5  | 9.2  | 6.4  | 9.9  | 18.1    |

| Next eight quarters [NOK billion] | Q3 20 | Q4 20 | Q1 21 | Q2 21 | Q3 21 | Q4 21 | Q1 22 | Q2 22 |
|-----------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|
| Funding maturity                  | 1.3   | 4.2   | 1.1   | 5.5   | 0.7   | 1.9   | 6.0   | 0.0   |



## 1.9 Capital adequacy

### Capital adequacy ratios

|                                   | 30 Jun        | 31 Mar        | 31 Dec        | 30 Sep        | 30 Jun        | 31 Mar        | 31 Dec        | 30 Sep        | 30 Jun        |
|-----------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Quarterly figures [NOK million]   | 2020          | 2020          | 2019          | 2019          | 2019          | 2019          | 2018          | 2018          | 2018          |
| Common equity Tier 1 capital      | 16,547        | 16,155        | 15,830        | 15,758        | 15,625        | 15,122        | 14,727        | 14,697        | 14,528        |
| Tier 1 capital                    | 18,182        | 17,792        | 17,742        | 17,417        | 17,284        | 16,775        | 16,472        | 16,542        | 16,488        |
| Total eligible capital            | 20,266        | 19,879        | 19,854        | 19,765        | 19,634        | 19,115        | 18,743        | 18,969        | 18,418        |
| Risk-weighted assets (RWA)        | 96,181        | 98,832        | 91,956        | 104,464       | 104,240       | 102,495       | 101,168       | 98,915        | 97,137        |
| <b>Common equity Tier 1 ratio</b> | <b>17.2 %</b> | <b>16.3 %</b> | <b>17.2 %</b> | <b>15.1 %</b> | <b>15.0 %</b> | <b>14.8 %</b> | <b>14.6 %</b> | <b>14.9 %</b> | <b>15.0 %</b> |
| <b>Tier 1 capital ratio</b>       | <b>18.9 %</b> | <b>18.0 %</b> | <b>19.3 %</b> | <b>16.7 %</b> | <b>16.6 %</b> | <b>16.4 %</b> | <b>16.3 %</b> | <b>16.7 %</b> | <b>17.0 %</b> |
| <b>Capital ratio</b>              | <b>21.1 %</b> | <b>20.1 %</b> | <b>21.6 %</b> | <b>18.9 %</b> | <b>18.8 %</b> | <b>18.6 %</b> | <b>18.5 %</b> | <b>19.2 %</b> | <b>19.0 %</b> |

|                                   | YTD           | 31 Dec        | 31 Dec        | 31 Dec        | 31 Dec        |
|-----------------------------------|---------------|---------------|---------------|---------------|---------------|
| Five years [NOK million]          | 2020          | 2019          | 2018          | 2017          | 2016          |
| Common equity Tier 1 capital      | 16,547        | 15,830        | 14,727        | 13,820        | 13,233        |
| Tier 1 capital                    | 18,182        | 17,742        | 16,472        | 15,707        | 15,073        |
| Total eligible capital            | 20,266        | 19,854        | 18,743        | 17,629        | 17,189        |
| Risk-weighted assets (RWA)        | 96,181        | 91,956        | 101,168       | 94,807        | 88,786        |
| <b>Common equity Tier 1 ratio</b> | <b>17.2 %</b> | <b>17.2 %</b> | <b>14.6 %</b> | <b>14.6 %</b> | <b>14.8 %</b> |
| <b>Tier 1 capital ratio</b>       | <b>18.9 %</b> | <b>19.3 %</b> | <b>16.3 %</b> | <b>16.6 %</b> | <b>16.8 %</b> |
| <b>Capital ratio</b>              | <b>21.1 %</b> | <b>21.6 %</b> | <b>18.5 %</b> | <b>18.6 %</b> | <b>19.2 %</b> |

### Leverage ratio

|                                      | 30 Jun       | 31 Mar       | 31 Dec       | 30 Sep       | 30 Jun       | 31 Mar       | 31 Dec       | 30 Sep       | 30 Jun       |
|--------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Quarterly figures [NOK million]      | 2020         | 2020         | 2019         | 2019         | 2019         | 2019         | 2018         | 2018         | 2018         |
| Calculation basis for leverage ratio | 262,834      | 256,248      | 236,441      | 234,678      | 230,667      | 227,862      | 223,853      | 221,628      | 224,271      |
| Tier 1 capital                       | 18,182       | 17,792       | 17,742       | 17,417       | 17,284       | 16,775       | 16,472       | 16,542       | 16,488       |
| <b>Leverage ratio</b>                | <b>6.9 %</b> | <b>6.9 %</b> | <b>7.5 %</b> | <b>7.4 %</b> | <b>7.5 %</b> | <b>7.4 %</b> | <b>7.4 %</b> | <b>7.5 %</b> | <b>7.4 %</b> |

|                                      | YTD          | 31 Dec       | 31 Dec       | 31 Dec       | 31 Dec       |
|--------------------------------------|--------------|--------------|--------------|--------------|--------------|
| Five years [NOK million]             | 2020         | 2019         | 2018         | 2017         | 2016         |
| Calculation basis for leverage ratio | 262,834      | 236,441      | 223,853      | 218,479      | 203,005      |
| Tier 1 capital                       | 18,182       | 17,742       | 16,472       | 15,707       | 15,073       |
| <b>Leverage ratio</b>                | <b>6.9 %</b> | <b>7.5 %</b> | <b>7.4 %</b> | <b>7.2 %</b> | <b>7.4 %</b> |

## Spesification of capital requirements

|                                                                                                 | 30 Jun        | 31 Mar        | 31 Dec        | 30 Sep        | 30 Jun        | 31 Mar        | 31 Dec        | 30 Sep        | 30 Jun        |
|-------------------------------------------------------------------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Quarterly figures [NOK million]                                                                 | 2020          | 2020          | 2019          | 2019          | 2019          | 2019          | 2018          | 2018          | 2018          |
| <b>Capital adequacy</b>                                                                         |               |               |               |               |               |               |               |               |               |
| <b>Total book equity</b>                                                                        | <b>20,320</b> | <b>19,600</b> | <b>20,420</b> | <b>19,904</b> | <b>19,450</b> | <b>18,673</b> | <b>18,686</b> | <b>18,650</b> | <b>17,984</b> |
| Additional Tier 1 capital instruments included in total equity                                  | -1,254        | -1,268        | -1,293        | -1,004        | -1,013        | -1,023        | -1,043        | -1,310        | -1,136        |
| Deferred taxes, goodwill and other intangible assets                                            | -1,042        | -1,059        | -1,099        | -1,106        | -1,105        | -1,073        | -1,079        | -1,059        | -1,044        |
| Deduction for allocated dividends and gifts                                                     | 0             | 0             | -1,314        | 0             | 0             | 0             | -1,034        | 0             | 0             |
| Non-controlling interests recognised in other equity capital                                    | -768          | -760          | -761          | -792          | -781          | -665          | -637          | -623          | -621          |
| Non-controlling interests eligible for incl. in CET1 capital                                    | 401           | 398           | 438           | 450           | 447           | 392           | 366           | 371           | 357           |
| Net profit                                                                                      | -1,008        | -290          | 0             | -2,217        | -1,729        | -1,046        | 0             | -1,689        | -1,209        |
| Year-to-date profit included in core capital (50 per cent pre tax of group profit in 2017)      | 618           | 266           | 0             | 1,128         | 879           | 537           | 0             | 864           | 614           |
| Value adjustments due to requirements for prudent valuation                                     | -62           | -62           | -45           | -44           | -44           | -43           | -44           | -47           | -46           |
| Positive value of adj. expected loss under IRB Approach                                         | -248          | -329          | -351          | -383          | -309          | -303          | -286          | -316          | -299          |
| Cash flow hedge reserve                                                                         | 14            | 13            | 3             | 5             | 5             | 5             | 5             | 2             | 4             |
| Deduction for common equity Tier 1 capital in significant investments in financial institutions | -424          | -353          | -168          | -183          | -175          | -333          | -206          | -147          | -74           |
| <b>Common equity Tier 1 capital</b>                                                             | <b>16,547</b> | <b>16,155</b> | <b>15,830</b> | <b>15,758</b> | <b>15,625</b> | <b>15,122</b> | <b>14,727</b> | <b>14,697</b> | <b>14,528</b> |
| Additional Tier 1 capital instruments                                                           | 1,635         | 1,637         | 1,637         | 1,384         | 1,384         | 1,377         | 1,378         | 1,478         | 1,592         |
| Additional Tier 1 capital instruments covered by transitional provisions                        | 0             | 0             | 275           | 275           | 275           | 275           | 367           | 367           | 367           |
| <b>Tier 1 capital</b>                                                                           | <b>18,182</b> | <b>17,792</b> | <b>17,742</b> | <b>17,417</b> | <b>17,284</b> | <b>16,775</b> | <b>16,472</b> | <b>16,542</b> | <b>16,488</b> |
| Subordinated capital                                                                            | 2,240         | 2,240         | 2,240         | 2,310         | 2,310         | 2,298         | 2,316         | 2,118         | 1,621         |
| Subordinated capital covered by transitional provisions                                         | 0             | 0             | 12            | 179           | 182           | 184           | 96            | 449           | 449           |
| Deduction for significant investments in financial institutions                                 | -157          | -153          | -140          | -141          | -141          | -142          | -140          | -140          | -141          |
| <b>Additional Tier 2 capital instruments</b>                                                    | <b>2,083</b>  | <b>2,087</b>  | <b>2,113</b>  | <b>2,348</b>  | <b>2,351</b>  | <b>2,340</b>  | <b>2,272</b>  | <b>2,427</b>  | <b>1,930</b>  |
| <b>Total eligible capital</b>                                                                   | <b>20,266</b> | <b>19,879</b> | <b>19,854</b> | <b>19,765</b> | <b>19,634</b> | <b>19,115</b> | <b>18,743</b> | <b>18,969</b> | <b>18,418</b> |

|                                                         | 30 Jun         | 31 Mar         | 31 Dec         | 30 Sep         | 30 Jun         | 31 Mar         | 31 Dec         | 30 Sep         | 30 Jun         |
|---------------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Quarterly figures [NOK million]                         | 2020           | 2020           | 2019           | 2019           | 2019           | 2019           | 2018           | 2018           | 2018           |
| <b>Minimum requirements subordinated capital</b>        |                |                |                |                |                |                |                |                |                |
| Specialised enterprises                                 | 1,166          | 1,153          | 1,101          | 1,128          | 1,094          | 1,106          | 1,116          | 1,107          | 1,072          |
| Corporate                                               | 1,052          | 1,279          | 1,149          | 1,194          | 1,163          | 1,161          | 1,163          | 1,181          | 1,128          |
| Mass market exposure, mortgages                         | 2,290          | 2,310          | 2,299          | 2,169          | 2,166          | 2,126          | 2,098          | 2,070          | 2,010          |
| Other mass market                                       | 115            | 100            | 101            | 106            | 102            | 97             | 92             | 94             | 96             |
| Equity investments, IRB                                 | 1              | 1              | 1              | 1              | 1              | 1              | 1              | 1              | 1              |
| <b>Total credit risk IRB</b>                            | <b>4,624</b>   | <b>4,842</b>   | <b>4,651</b>   | <b>4,597</b>   | <b>4,525</b>   | <b>4,491</b>   | <b>4,470</b>   | <b>4,453</b>   | <b>4,307</b>   |
| Central government                                      | 5              | 4              | 3              | 2              | 3              | 3              | 4              | 3              | 2              |
| Covered bonds                                           | 159            | 152            | 132            | 149            | 136            | 135            | 124            | 145            | 146            |
| Institutions                                            | 504            | 466            | 282            | 301            | 300            | 269            | 246            | 217            | 262            |
| Local and regional authorities, state-owned enterprises | 17             | 15             | 5              | 5              | 8              | 10             | 8              | 10             | 9              |
| Corporate                                               | 251            | 227            | 239            | 237            | 237            | 251            | 221            | 241            | 255            |
| Mass market                                             | 465            | 474            | 463            | 532            | 525            | 536            | 520            | 510            | 438            |
| Exposures secured on real property                      | 157            | 174            | 167            | 200            | 207            | 211            | 215            | 181            | 195            |
| Equity positions                                        | 394            | 383            | 377            | 371            | 369            | 365            | 366            | 358            | 359            |
| Other assets                                            | 150            | 150            | 151            | 157            | 167            | 169            | 107            | 109            | 128            |
| <b>Total credit risk standardised approach</b>          | <b>2,102</b>   | <b>2,045</b>   | <b>1,818</b>   | <b>1,955</b>   | <b>1,952</b>   | <b>1,949</b>   | <b>1,810</b>   | <b>1,774</b>   | <b>1,796</b>   |
| Debt risk                                               | 44             | 48             | 34             | 27             | 35             | 45             | 31             | 33             | 23             |
| Equity risk                                             | 10             | 7              | 15             | 6              | 14             | 12             | 7              | 24             | 11             |
| Currency risk                                           | 1              | 3              | 3              | 3              | 3              | 3              | 3              | 3              | 4              |
| Operational risk                                        | 720            | 720            | 720            | 656            | 656            | 654            | 575            | 575            | 575            |
| Credit value adjustment risk (CVA)                      | 193            | 240            | 115            | 130            | 122            | 118            | 122            | 80             | 110            |
| Transitional arrangements                               | 0              | 0              | 0              | 983            | 1,032          | 929            | 1,074          | 971            | 946            |
| <b>Minimum requirements subordinated capital</b>        | <b>7,694</b>   | <b>7,907</b>   | <b>7,357</b>   | <b>8,357</b>   | <b>8,339</b>   | <b>8,200</b>   | <b>8,093</b>   | <b>7,913</b>   | <b>7,771</b>   |
| <b>Risk-weighted assets (RWA)</b>                       | <b>96,181</b>  | <b>98,832</b>  | <b>91,956</b>  | <b>104,464</b> | <b>104,240</b> | <b>102,495</b> | <b>101,168</b> | <b>98,915</b>  | <b>97,137</b>  |
| Minimum requirement on CET1 capital, 4.5 per cent       | 4,328          | 4,447          | 4,138          | 4,701          | 4,691          | 4,612          | 4,553          | 4,451          | 4,371          |
| Capital conservation buffer, 2.5 per cent               | 2,405          | 2,471          | 2,299          | 2,612          | 2,606          | 2,562          | 2,529          | 2,473          | 2,428          |
| Systemic risk buffer, 3.0 per cent                      | 2,885          | 2,965          | 2,759          | 3,134          | 3,127          | 3,075          | 3,035          | 2,967          | 2,914          |
| Countercyclical buffer, 2.0 per cent (1.5 per cent)     | 962            | 988            | 2,299          | 2,089          | 2,085          | 2,050          | 2,023          | 1,978          | 1,943          |
| <b>Available CET1 capital after buffer requirements</b> | <b>5,968</b>   | <b>5,284</b>   | <b>4,335</b>   | <b>3,222</b>   | <b>3,116</b>   | <b>2,823</b>   | <b>2,587</b>   | <b>2,827</b>   | <b>2,872</b>   |
| Common equity Tier 1 capital ratio                      | 17.2 %         | 16.3 %         | 17.2 %         | 15.1 %         | 15.0 %         | 14.8 %         | 14.6 %         | 14.9 %         | 15.0 %         |
| Tier 1 capital ratio                                    | 18.9 %         | 18.0 %         | 19.3 %         | 16.7 %         | 16.6 %         | 16.4 %         | 16.3 %         | 16.7 %         | 17.0 %         |
| Total eligible capital                                  | 21.1 %         | 20.1 %         | 21.6 %         | 18.9 %         | 18.8 %         | 18.6 %         | 18.5 %         | 19.2 %         | 19.0 %         |
| <b>Leverage ratio</b>                                   |                |                |                |                |                |                |                |                |                |
| Balance sheet items                                     | 255,493        | 249,366        | 230,048        | 228,285        | 223,781        | 221,200        | 216,240        | 213,761        | 216,406        |
| Off-balance sheet items                                 | 8,944          | 8,702          | 7,897          | 7,939          | 8,343          | 8,262          | 9,086          | 9,595          | 9,345          |
| Regulatory adjustments                                  | -1,603         | -1,820         | -1,503         | -1,546         | -1,458         | -1,600         | -1,474         | -1,729         | -1,480         |
| <b>Calculation basis for leverage ratio</b>             | <b>262,834</b> | <b>256,248</b> | <b>236,441</b> | <b>234,678</b> | <b>230,667</b> | <b>227,862</b> | <b>223,853</b> | <b>221,628</b> | <b>224,271</b> |
| <b>Tier 1 capital</b>                                   | <b>18,182</b>  | <b>17,792</b>  | <b>17,742</b>  | <b>17,417</b>  | <b>17,284</b>  | <b>16,775</b>  | <b>16,472</b>  | <b>16,542</b>  | <b>16,488</b>  |
| Leverage ratio                                          | 6.9 %          | 6.9 %          | 7.5 %          | 7.4 %          | 7.5 %          | 7.4 %          | 7.4 %          | 7.5 %          | 7.4 %          |

|                                                                                                                                  | YTD           | 31 Dec        | 31 Dec        | 31 Dec        | 31 Dec        |
|----------------------------------------------------------------------------------------------------------------------------------|---------------|---------------|---------------|---------------|---------------|
| Five years [NOK million]                                                                                                         | 2020          | 2019          | 2018          | 2017          | 2016          |
| <b>Capital adequacy</b>                                                                                                          |               |               |               |               |               |
| <b>Total book equity</b>                                                                                                         | <b>20,320</b> | <b>20,420</b> | <b>18,686</b> | <b>17,510</b> | <b>16,253</b> |
| Hybrid capital included in total equity                                                                                          | -1,254        | -1,293        | -1,043        | -993          | -950          |
| Deferred taxes, goodwill and other intangible assets                                                                             | -1,042        | -1,099        | -1,079        | -984          | -741          |
| Part of reserve for unrealised gains, associated companies                                                                       | 0             | 0             | 0             | 0             | 117           |
| Deduction for allocated dividends and gifts                                                                                      | 0             | -1,314        | -1,034        | -893          | -609          |
| Non-controlling interests recognised in other equity capital                                                                     | -768          | -761          | -637          | -565          | -425          |
| Non-controlling interests eligible for inclusion in CET1 capital                                                                 | 401           | 438           | 366           | 324           | 220           |
| Net profit                                                                                                                       | -1,008        | 0             | 0             | 0             | 0             |
| Year-to-date profit included in core capital (50 per cent pre tax of group profit in 2017)                                       | 618           | 0             | 0             | 0             | 0             |
| Value adjustments due to requirements for prudent valuation                                                                      | -62           | -45           | -44           | -41           | -48           |
| Positive value of adjusted expected loss under IRB Approach                                                                      | -248          | -351          | -286          | -333          | -248          |
| Adjustments for unrealised losses (gains) arising from the institution's own credit risk related to derivative liabilities (DVA) | 14            | 3             | 5             | 7             | 0             |
| Direct, indirect and synthetic investments in financial sector companies                                                         | -424          | -168          | -206          | -212          | -337          |
| <b>Common equity Tier 1 capital</b>                                                                                              | <b>16,547</b> | <b>15,830</b> | <b>14,727</b> | <b>13,820</b> | <b>13,233</b> |
| Hybrid capital, core capital                                                                                                     | 1,635         | 1,637         | 1,378         | 1,427         | 1,358         |
| Hybrid capital covered by transitional provisions                                                                                | 0             | 275           | 367           | 459           | 483           |
| <b>Tier 1 capital</b>                                                                                                            | <b>18,182</b> | <b>17,742</b> | <b>16,472</b> | <b>15,707</b> | <b>15,073</b> |
| Subordinated capital                                                                                                             | 2,240         | 2,240         | 2,316         | 1,615         | 1,698         |
| Subordinated capital covered by transitional provisions                                                                          | 0             | 12            | 96            | 561           | 673           |
| Deduction for significant investments in financial institutions                                                                  | -157          | -140          | -140          | -254          | -256          |
| <b>Additional Tier 2 capital instruments</b>                                                                                     | <b>2,083</b>  | <b>2,113</b>  | <b>2,272</b>  | <b>1,922</b>  | <b>2,116</b>  |
| <b>Total eligible capital</b>                                                                                                    | <b>20,266</b> | <b>19,854</b> | <b>18,743</b> | <b>17,629</b> | <b>17,189</b> |

|                                                              | YTD            | 31 Dec         | 31 Dec         | 31 Dec         | 31 Dec         |
|--------------------------------------------------------------|----------------|----------------|----------------|----------------|----------------|
| Five years [NOK million]                                     | 2020           | 2019           | 2018           | 2017           | 2016           |
| <b>Minimum requirements subordinated capital</b>             |                |                |                |                |                |
| Specialised enterprises                                      | 1,166          | 1,101          | 1,116          | 1,107          | 1,206          |
| Corporate                                                    | 1,052          | 1,149          | 1,163          | 1,113          | 1,102          |
| Mass market exposure, mortgages                              | 2,290          | 2,299          | 2,098          | 1,892          | 1,753          |
| Other mass market                                            | 115            | 101            | 92             | 91             | 88             |
| Equity investments, IRB                                      | 1              | 1              | 1              | 1              | 3              |
| <b>Total credit risk IRB</b>                                 | <b>4,624</b>   | <b>4,651</b>   | <b>4,470</b>   | <b>4,205</b>   | <b>4,153</b>   |
| Central government                                           | 5              | 3              | 4              | 3              | 5              |
| Covered bonds                                                | 159            | 132            | 124            | 146            | 130            |
| Institutions                                                 | 504            | 282            | 246            | 333            | 340            |
| Local and regional authorities, state-owned enterprises      | 17             | 5              | 8              | 4              | 7              |
| Corporate                                                    | 251            | 239            | 221            | 226            | 253            |
| Mass market                                                  | 465            | 463            | 520            | 405            | 179            |
| Exposures secured on real property                           | 157            | 167            | 215            | 193            | 342            |
| Equity positions                                             | 394            | 377            | 366            | 344            | 338            |
| Other assets                                                 | 150            | 151            | 107            | 166            | 178            |
| <b>Total credit risk standardised approach</b>               | <b>2,102</b>   | <b>1,818</b>   | <b>1,810</b>   | <b>1,820</b>   | <b>1,772</b>   |
| Debt risk                                                    | 44             | 34             | 31             | 18             | 36             |
| Equity risk                                                  | 10             | 15             | 7              | 22             | 5              |
| Currency risk                                                | 1              | 3              | 3              | 1              | 1              |
| Operational risk                                             | 720            | 720            | 575            | 510            | 479            |
| Credit value adjustment risk (CVA)                           | 193            | 115            | 122            | 117            | 84             |
| Transitional arrangements                                    | 0              | 0              | 1,074          | 891            | 574            |
| <b>Minimum requirements subordinated capital</b>             | <b>7,694</b>   | <b>7,357</b>   | <b>8,093</b>   | <b>7,585</b>   | <b>7,103</b>   |
| <b>Risk-weighted assets (RWA)</b>                            | <b>96,181</b>  | <b>91,956</b>  | <b>101,168</b> | <b>94,807</b>  | <b>88,786</b>  |
| Minimum capital requirement, transitional rules 4.5 per cent | 4,328          | 4,138          | 4,553          | 4,266          | 3,995          |
| Capital conservation buffer, 2.5 per cent                    | 2,405          | 2,299          | 2,529          | 2,370          | 2,220          |
| Systemic risk buffer, 3.0 per cent                           | 2,885          | 2,759          | 3,035          | 2,844          | 2,664          |
| Countercyclical buffer, 2.0 per cent (1.5 per cent)          | 962            | 2,299          | 2,023          | 1,896          | 1,332          |
| <b>Available CET1 capital after buffer requirements</b>      | <b>5,968</b>   | <b>4,335</b>   | <b>2,587</b>   | <b>2,444</b>   | <b>3,022</b>   |
| Common equity Tier 1 ratio                                   | 17.2 %         | 17.2 %         | 14.6 %         | 14.6 %         | 14.8 %         |
| Tier 1 capital ratio                                         | 18.9 %         | 19.3 %         | 16.3 %         | 16.6 %         | 16.8 %         |
| Capital ratio                                                | 21.1 %         | 21.6 %         | 18.5 %         | 18.6 %         | 19.2 %         |
| <b>Leverage ratio</b>                                        |                |                |                |                |                |
| Balance sheet items                                          | 255,493        | 230,048        | 216,240        | 210,764        | 194,324        |
| Off-balance sheet items                                      | 8,944          | 7,897          | 9,086          | 9,295          | 10,068         |
| Regulatory adjustments                                       | -1,603         | -1,503         | -1,474         | -1,580         | -1,388         |
| <b>Calculation basis for leverage ratio</b>                  | <b>262,834</b> | <b>236,441</b> | <b>223,853</b> | <b>218,479</b> | <b>203,005</b> |
| <b>Tier 1 capital</b>                                        | <b>18,182</b>  | <b>17,742</b>  | <b>16,472</b>  | <b>15,707</b>  | <b>15,073</b>  |
| Leverage ratio                                               | 6.9 %          | 7.5 %          | 7.4 %          | 7.2 %          | 7.4 %          |

## 2.1 Extract from income statement<sup>1</sup>

| Group<br>[in NOK million] as of         | 30 June 2020 | Retail<br>Market | Corporate<br>Market | SB1<br>Markets | Eiendoms-<br>megler 1<br>Midt- Norge | SB 1<br>Finans<br>Midt-<br>Norge | SB 1<br>Regnskaps-<br>huset SMN | SB 1<br>Gruppen | BN Bank   | Un-<br>collated <sup>2</sup> | Total         |
|-----------------------------------------|--------------|------------------|---------------------|----------------|--------------------------------------|----------------------------------|---------------------------------|-----------------|-----------|------------------------------|---------------|
| Net interest                            |              |                  | 560                 | -3             | 0                                    | 171                              | 0                               | 0               | 0         | 111                          | 1,376         |
| Allocated                               |              | 85               | 59                  | 0              | 0                                    | 0                                | 0                               | 0               | 0         | -144                         | 0             |
| <b>Total interest income</b>            |              | <b>622</b>       | <b>619</b>          | <b>-3</b>      | <b>0</b>                             | <b>171</b>                       | <b>0</b>                        | <b>0</b>        | <b>0</b>  | <b>-33</b>                   | <b>1,376</b>  |
| Commission income and other income      |              | 371              | 113                 | 258            | 188                                  | -9                               | 304                             | 0               | 0         | -48                          | 1,177         |
| Net profit on financial investments     |              | -2               | 14                  | 86             | 0                                    | 0                                | 0                               | -7              | 50        | 407                          | 549           |
| <b>Total income</b>                     |              | <b>992</b>       | <b>747</b>          | <b>341</b>     | <b>188</b>                           | <b>162</b>                       | <b>304</b>                      | <b>-7</b>       | <b>50</b> | <b>325</b>                   | <b>3,102</b>  |
| <b>Total operating expenses</b>         |              | <b>471</b>       | <b>217</b>          | <b>286</b>     | <b>158</b>                           | <b>45</b>                        | <b>237</b>                      | <b>0</b>        | <b>0</b>  | <b>9</b>                     | <b>1,422</b>  |
| <b>Ordinary operating profit</b>        |              | <b>521</b>       | <b>530</b>          | <b>55</b>      | <b>30</b>                            | <b>117</b>                       | <b>67</b>                       | <b>-7</b>       | <b>50</b> | <b>316</b>                   | <b>1,680</b>  |
| Loss on loans, guarantees etc.          |              | 42               | 410                 | 0              | 0                                    | 24                               | 0                               | 0               | 0         | 0                            | 478           |
| <b>Result before tax</b>                |              | <b>478</b>       | <b>119</b>          | <b>55</b>      | <b>30</b>                            | <b>93</b>                        | <b>67</b>                       | <b>-7</b>       | <b>50</b> | <b>316</b>                   | <b>1,202</b>  |
| Post- tax return on equity <sup>3</sup> |              | <b>11.4 %</b>    | <b>4.1 %</b>        |                |                                      |                                  |                                 |                 |           |                              | <b>10.3 %</b> |

### Main balance sheet items

|                                                    |               |               |              |            |              |            |              |              |               |                |
|----------------------------------------------------|---------------|---------------|--------------|------------|--------------|------------|--------------|--------------|---------------|----------------|
| Loans and advances to customers                    | 124,165       | 42,366        | 0            | 0          | 9,310        | 0          | 0            | 0            | -742          | 175,100        |
| adv. of this to Boligkreditt and<br>Næringskreditt | -43,264       | -1,308        | 0            | 0          | 0            | 0          | 0            | 0            | 100           | -44,473        |
| Loss on loans                                      | -146          | -1,057        | 0            | 0          | -59          | 0          | 0            | 0            | -4            | -1,267         |
| Other assets                                       | 199           | 8,518         | 2,267        | 327        | 18           | 580        | 1,950        | 1,441        | 45,823        | 61,124         |
| <b>Total assets</b>                                | <b>80,954</b> | <b>48,518</b> | <b>2,267</b> | <b>327</b> | <b>9,269</b> | <b>580</b> | <b>1,950</b> | <b>1,441</b> | <b>45,177</b> | <b>190,484</b> |
| Deposits to customers                              | 48,103        | 44,715        | 0            | 0          | 0            | 0          | 0            | 0            | 1,470         | 94,289         |
| Other liabilities and equity                       | 32,850        | 3,803         | 2,267        | 327        | 9,269        | 580        | 1,950        | 1,441        | 43,707        | 96,195         |
| <b>Total liabilities</b>                           | <b>80,954</b> | <b>48,518</b> | <b>2,267</b> | <b>327</b> | <b>9,269</b> | <b>580</b> | <b>1,950</b> | <b>1,441</b> | <b>45,177</b> | <b>190,484</b> |

<sup>1</sup>For the subsidiaries the figures refer to the respective company accounts, while for joint ventures incorporated by the equity method the Group's profit share is stated, after tax, as well as book value of the investment at group level.

<sup>2</sup>Uncollated consist of, among other things, return on financial investments in parent bank, net profit on the bank's funding activities and gain on the establishment of Fremtind.

<sup>3</sup>Calculation of capital employed in Retail Banking and Corporate Banking is based on regulatory capital. This capital is grossed up to 15.4 percent to be in line with the capital plan.

### Development in interest income, Retail Market and Corporate Market

| Quarterly figures [NOK million] | 2Q20       | 1Q20       | 4Q19       | 3Q19       | 2Q19       | 1Q19       | 4Q18       | 3Q18       | 2Q18       |
|---------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Retail                          | 237        | 301        | 298        | 301        | 283        | 278        | 288        | 270        | 244        |
| Corporate                       | 289        | 271        | 267        | 253        | 256        | 247        | 251        | 253        | 245        |
| <b>Net interest income</b>      | <b>526</b> | <b>571</b> | <b>566</b> | <b>554</b> | <b>539</b> | <b>526</b> | <b>540</b> | <b>523</b> | <b>489</b> |

## Development in margin<sup>1</sup>, Retail Market and Corporate Market

| Quarterly figures [percentage] | 2Q20        | 1Q20        | 4Q19        | 3Q19        | 2Q19        | 1Q19        | 4Q18        | 3Q18        | 2Q18        |
|--------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <b>Lending</b>                 |             |             |             |             |             |             |             |             |             |
| Retail                         | 1.99        | 1.63        | 1.40        | 1.49        | 1.50        | 1.60        | 1.63        | 1.64        | 1.65        |
| Corporate                      | 3.10        | 2.69        | 2.52        | 2.53        | 2.56        | 2.69        | 2.73        | 2.75        | 2.73        |
| <b>Total</b>                   | <b>2.24</b> | <b>1.86</b> | <b>1.64</b> | <b>1.71</b> | <b>1.73</b> | <b>1.84</b> | <b>1.88</b> | <b>1.89</b> | <b>1.90</b> |

| Quarterly figures [percentage] | 2Q20         | 1Q20        | 4Q19        | 3Q19        | 2Q19        | 1Q19        | 4Q18        | 3Q18        | 2Q18        |
|--------------------------------|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| <b>Deposits</b>                |              |             |             |             |             |             |             |             |             |
| Retail                         | -0.47        | 0.50        | 0.75        | 0.66        | 0.59        | 0.46        | 0.39        | 0.27        | 0.28        |
| Corporate                      | -0.26        | 0.04        | 0.13        | 0.08        | 0.02        | 0.02        | -0.02       | -0.05       | -0.04       |
| <b>Total</b>                   | <b>-0.37</b> | <b>0.27</b> | <b>0.43</b> | <b>0.36</b> | <b>0.29</b> | <b>0.24</b> | <b>0.19</b> | <b>0.12</b> | <b>0.12</b> |

<sup>1</sup>Definition margin: Average customer interest minus 3 months average Nibor

## Development in volume, Retail Market and Corporate Market

| Quarterly figures [NOK million] | 2Q20           | 1Q20           | 4Q19           | 3Q19           | 2Q19           | 1Q19           | 4Q18           | 3Q18           | 2Q18           |
|---------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| <b>Lending<sup>2</sup></b>      |                |                |                |                |                |                |                |                |                |
| Retail                          | 124,165        | 121,269        | 119,381        | 116,882        | 115,289        | 113,040        | 112,723        | 111,207        | 108,702        |
| Corporate                       | 42,366         | 41,174         | 40,162         | 40,502         | 38,422         | 38,881         | 40,548         | 39,716         | 39,452         |
| <b>Total</b>                    | <b>166,531</b> | <b>162,443</b> | <b>159,543</b> | <b>157,384</b> | <b>153,711</b> | <b>151,921</b> | <b>153,271</b> | <b>150,923</b> | <b>148,154</b> |

<sup>2</sup>Gross loans to customers includes SpareBank 1 Boligkreditt and SpareBank 1 Næringskreditt

| Quarterly figures [NOK million] | 2Q20          | 1Q20          | 4Q19          | 3Q19          | 2Q19          | 1Q19          | 4Q18          | 3Q18          | 2Q18          |
|---------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| <b>Deposits</b>                 |               |               |               |               |               |               |               |               |               |
| Retail                          | 48,103        | 43,961        | 41,639        | 41,674        | 42,795        | 40,734        | 40,046        | 39,879        | 40,372        |
| Corporate                       | 44,715        | 42,710        | 42,756        | 40,542        | 42,374        | 39,471        | 39,236        | 37,201        | 38,390        |
| <b>Total</b>                    | <b>92,818</b> | <b>86,670</b> | <b>84,395</b> | <b>82,216</b> | <b>85,169</b> | <b>80,206</b> | <b>79,282</b> | <b>77,079</b> | <b>78,762</b> |

## Development in commission income, Retail Market and Corporate Market

| Quarterly figures [NOK million] | 2Q20       | 1Q20       | 4Q19       | 3Q19       | 2Q19       | 1Q19       | 4Q18       | 3Q18       | 2Q18       |
|---------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Retail                          | 173        | 196        | 208        | 212        | 197        | 188        | 203        | 193        | 193        |
| Corporate                       | 63         | 65         | 60         | 52         | 49         | 57         | 54         | 63         | 51         |
| <b>Total</b>                    | <b>236</b> | <b>261</b> | <b>269</b> | <b>263</b> | <b>246</b> | <b>244</b> | <b>257</b> | <b>256</b> | <b>244</b> |

## 2.2 Retail market

### Business description

#### Facts about the business area

|                        | 2020    |
|------------------------|---------|
| Lending volume         | 124,165 |
| Deposits volume        | 48,103  |
| No. of active cutomers | 230,518 |
| FTEs                   | 364     |

### Financial performance

| Quarterly figures [NOK million]        | 2Q20       | 1Q20       | 4Q19       | 3Q19       | 2Q19       | 1Q19       | 4Q18       | 3Q18       | 2Q18       |
|----------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Net interest income lending            | 140        | 140        | 136        | 150        | 147        | 156        | 169        | 155        | 135        |
| Net interest income deposits           | 92         | 153        | 157        | 148        | 134        | 123        | 113        | 111        | 107        |
| Net interest income allocated capital  | 36         | 61         | 64         | 53         | 53         | 52         | 52         | 50         | 46         |
| <b>Total interest income</b>           | <b>268</b> | <b>354</b> | <b>357</b> | <b>351</b> | <b>334</b> | <b>330</b> | <b>334</b> | <b>316</b> | <b>288</b> |
| Net guarantee commission, incl BK, NK  | 72         | 100        | 102        | 102        | 99         | 94         | 99         | 89         | 98         |
| Net commission of savings products     | 19         | 14         | 22         | 21         | 14         | 14         | 22         | 21         | 17         |
| Net commission insurance services      | 41         | 40         | 40         | 40         | 39         | 38         | 38         | 37         | 38         |
| Net commission payment trans. services | 41         | 44         | 44         | 48         | 45         | 42         | 45         | 45         | 39         |
| Other commision income                 | 0          | 0          | 0          | 1          | 0          | 0          | 0          | 0          | 1          |
| <b>Net fee and commission income</b>   | <b>173</b> | <b>198</b> | <b>208</b> | <b>212</b> | <b>197</b> | <b>188</b> | <b>203</b> | <b>193</b> | <b>193</b> |
| Net profit on financial investments    | 0          | -2         | 0          | 0          | 0          | 0          | 0          | 0          | 0          |
| <b>Total income</b>                    | <b>441</b> | <b>550</b> | <b>565</b> | <b>563</b> | <b>532</b> | <b>518</b> | <b>537</b> | <b>509</b> | <b>481</b> |
| <b>Total operating expenses¹</b>       | <b>225</b> | <b>246</b> | <b>221</b> | <b>222</b> | <b>215</b> | <b>217</b> | <b>207</b> | <b>199</b> | <b>200</b> |
| <b>Result before losses</b>            | <b>217</b> | <b>303</b> | <b>344</b> | <b>341</b> | <b>317</b> | <b>301</b> | <b>330</b> | <b>310</b> | <b>281</b> |
| Loss on loans, guarantees etc.         | -2         | 44         | 9          | 11         | 6          | 6          | -1         | 8          | 13         |
| <b>Result before tax</b>               | <b>218</b> | <b>260</b> | <b>335</b> | <b>330</b> | <b>311</b> | <b>295</b> | <b>332</b> | <b>301</b> | <b>268</b> |

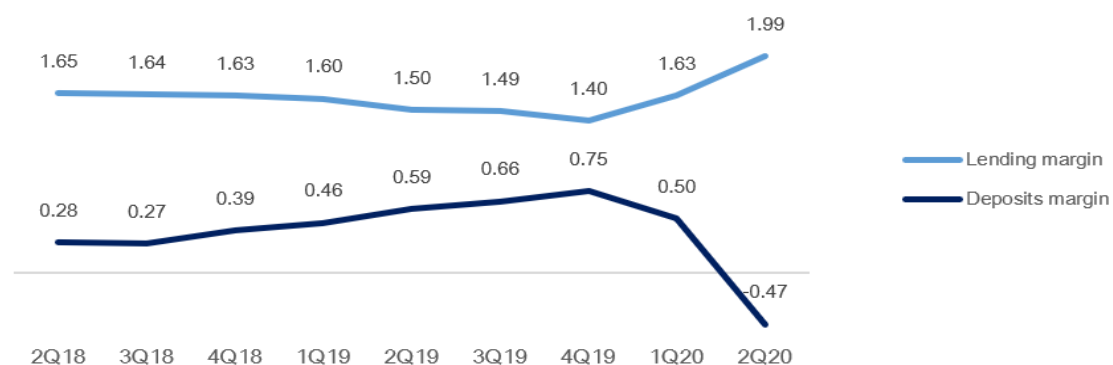
|                                                            | YTD           | 31 Dec        | 31 Dec        | 31 Dec        | 31 Dec        |
|------------------------------------------------------------|---------------|---------------|---------------|---------------|---------------|
| Five years [NOK million]                                   | 2020          | 2019          | 2018          | 2017          | 2016          |
| Net interest income lending                                | 280           | 589           | 624           | 572           | 457           |
| Net interest income deposits                               | 245           | 561           | 419           | 411           | 438           |
| Net interest income allocated capital                      | 97            | 221           | 190           | 154           | 57            |
| <b>Total interest income</b>                               | <b>622</b>    | <b>1,372</b>  | <b>1,234</b>  | <b>1,137</b>  | <b>953</b>    |
| Net guarantee commission, incl BK, NK                      | 171           | 397           | 394           | 392           | 306           |
| Net commission of savings products                         | 33            | 70            | 75            | 70            | 63            |
| Net commission insurance services                          | 82            | 158           | 151           | 151           | 139           |
| Net commission payment trans. services                     | 85            | 179           | 172           | 175           | 171           |
| Other commission income                                    | 0             | 1             | 1             | 1             | 1             |
| <b>Net fee and commission income</b>                       | <b>371</b>    | <b>805</b>    | <b>793</b>    | <b>789</b>    | <b>679</b>    |
| Net profit on financial investments                        | -2            | 0             | 0             | 0             | -1            |
| <b>Total income</b>                                        | <b>992</b>    | <b>2,177</b>  | <b>2,027</b>  | <b>1,926</b>  | <b>1,631</b>  |
| <b>Total operating expenses<sup>1</sup></b>                | <b>471</b>    | <b>875</b>    | <b>804</b>    | <b>794</b>    | <b>770</b>    |
| <b>Result before losses</b>                                | <b>521</b>    | <b>1,302</b>  | <b>1,223</b>  | <b>1,132</b>  | <b>861</b>    |
| Loss on loans, guarantees etc.                             | 42            | 32            | 17            | 5             | 13            |
| <b>Result before tax</b>                                   | <b>479</b>    | <b>1,270</b>  | <b>1,206</b>  | <b>1,127</b>  | <b>849</b>    |
| <b>Post- tax return on equity (annualized)<sup>2</sup></b> | <b>11.4 %</b> | <b>13.1 %</b> | <b>13.2 %</b> | <b>16.6 %</b> | <b>13.8 %</b> |

<sup>1</sup> Includes both direct and distributed expenses

<sup>2</sup> Calculation of capital employed in Retail Banking and Corporate Banking is based on regulatory capital. This capital is grossed up to 15.4 percent to be in line with the capital plan.

## Margin development

Definition of margin: average customer interest rate minus 3 months nibor



## 2.3 Corporate market

### Business description

#### Facts about the business area

|                        | 2020   |
|------------------------|--------|
| Lending volume         | 42,366 |
| Deposits volume        | 44,715 |
| No. of active cutomers | 15,375 |
| FTEs                   | 151    |

### Financial performance

#### Quarterly figures [NOK million]

|                                        | 2Q20       | 1Q20       | 4Q19       | 3Q19       | 2Q19       | 1Q19       | 4Q18       | 3Q18       | 2Q18       |
|----------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Net interest income lending            | 184        | 170        | 176        | 174        | 185        | 179        | 186        | 182        | 175        |
| Net interest income deposits           | 94         | 87         | 75         | 70         | 64         | 62         | 56         | 63         | 64         |
| Net interest income allocated capital  | 34         | 52         | 55         | 44         | 44         | 42         | 41         | 41         | 39         |
| <b>Total interest income</b>           | <b>311</b> | <b>308</b> | <b>307</b> | <b>288</b> | <b>293</b> | <b>284</b> | <b>283</b> | <b>286</b> | <b>278</b> |
| Net guarantee commission, incl BK, NK  | 20         | 19         | 21         | 18         | 17         | 20         | 19         | 22         | 19         |
| Net commission of savings products     | 1          | 0          | 0          | -2         | 2          | 2          | 0          | 1          | 1          |
| Net commission insurance services      | 6          | 7          | 6          | 6          | 6          | 6          | 6          | 6          | 6          |
| Net commission payment trans. services | 25         | 27         | 28         | 24         | 20         | 25         | 25         | 23         | 22         |
| Other commision income                 | 7          | 2          | 2          | 2          | 0          | 2          | 1          | 2          | 0          |
| <b>Net fee and commission income</b>   | <b>59</b>  | <b>54</b>  | <b>57</b>  | <b>48</b>  | <b>45</b>  | <b>55</b>  | <b>51</b>  | <b>53</b>  | <b>48</b>  |
| Net profit on financial investments    | 4          | 10         | 3          | 3          | 4          | 2          | 2          | 11         | 3          |
| <b>Total income</b>                    | <b>374</b> | <b>373</b> | <b>367</b> | <b>340</b> | <b>341</b> | <b>340</b> | <b>336</b> | <b>350</b> | <b>329</b> |
| <b>Total operating expenses¹</b>       | <b>105</b> | <b>113</b> | <b>103</b> | <b>100</b> | <b>103</b> | <b>104</b> | <b>94</b>  | <b>91</b>  | <b>92</b>  |
| <b>Result before losses</b>            | <b>269</b> | <b>261</b> | <b>264</b> | <b>239</b> | <b>239</b> | <b>236</b> | <b>242</b> | <b>258</b> | <b>237</b> |
| Loss on loans, guarantees etc.         | 153        | 258        | 73         | 46         | 40         | 53         | 59         | 50         | 54         |
| <b>Result before tax</b>               | <b>116</b> | <b>3</b>   | <b>190</b> | <b>193</b> | <b>199</b> | <b>183</b> | <b>183</b> | <b>208</b> | <b>183</b> |

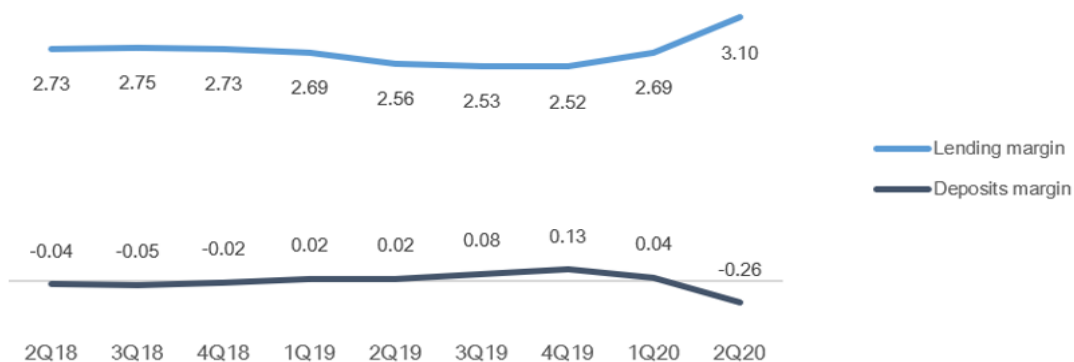
|                                                           | YTD          | 31 Dec        | 31 Dec        | 31 Dec        | 31 Dec       |
|-----------------------------------------------------------|--------------|---------------|---------------|---------------|--------------|
| Five years [NOK million]                                  | 2020         | 2019          | 2018          | 2017          | 2016         |
| Net interest income lending                               | 353          | 715           | 712           | 677           | 649          |
| Net interest income deposits                              | 181          | 271           | 241           | 274           | 272          |
| Net interest income allocated capital                     | 85           | 185           | 157           | 157           | 78           |
| <b>Total interest income</b>                              | <b>619</b>   | <b>1,171</b>  | <b>1,110</b>  | <b>1,108</b>  | <b>1,000</b> |
| Net guarantee commission, incl BK, NK                     | 39           | 76            | 81            | 86            | 89           |
| Net commission of savings products                        | 1            | 2             | 2             | 2             | 2            |
| Net commission insurance services                         | 13           | 25            | 23            | 21            | 20           |
| Net commission payment trans. services                    | 52           | 97            | 92            | 86            | 84           |
| Other commission income                                   | 9            | 5             | 4             | 3             | 2            |
| <b>Net fee and commission income</b>                      | <b>113</b>   | <b>205</b>    | <b>202</b>    | <b>199</b>    | <b>196</b>   |
| Net profit on financial investments                       | 14           | 12            | 17            | 9             | 9            |
| <b>Total income</b>                                       | <b>747</b>   | <b>1,388</b>  | <b>1,329</b>  | <b>1,315</b>  | <b>1,205</b> |
| <b>Total operating expenses<sup>1</sup></b>               | <b>217</b>   | <b>410</b>    | <b>373</b>    | <b>365</b>    | <b>332</b>   |
| <b>Result before losses</b>                               | <b>530</b>   | <b>978</b>    | <b>956</b>    | <b>950</b>    | <b>873</b>   |
| Loss on loans, guarantees etc.                            | 410          | 213           | 212           | 318           | 490          |
| <b>Result before tax</b>                                  | <b>119</b>   | <b>765</b>    | <b>744</b>    | <b>632</b>    | <b>384</b>   |
| <b>Post-tax return on equity (annualized)<sup>2</sup></b> | <b>4.1 %</b> | <b>11.7 %</b> | <b>11.3 %</b> | <b>10.5 %</b> | <b>6.9 %</b> |

<sup>1</sup> Includes both direct and distributed expenses

<sup>2</sup> Calculation of capital employed in Retail Banking and Corporate Banking is based on regulatory capital. This capital is grossed up to 15.4 percent to be in line with the capital plan.

## Margin development

Definition of margin: average customer interest rate minus 3 months nibor



## 2.4 Subsidiaries

### EiendomsMegler 1 Midt-Norge AS

Ownership 87.0 %

EiendomsMegler 1 Midt-Norge is a real estate agency, and has a solid market- leader position in the region. The company has specialized operations, which include separate units for project and commercial real estate broking.

| Quarterly figures [NOK million]    | 2Q20       | 1Q20      | 4Q19       | 3Q19       | 2Q19       | 1Q19      | 4Q18       | 3Q18       | 2Q18       |
|------------------------------------|------------|-----------|------------|------------|------------|-----------|------------|------------|------------|
| Net interest income                | 0          | 0         | 0          | 0          | 0          | 0         | -3         | 1          | 1          |
| Commission income and other income | 105        | 83        | 122        | 142        | 115        | 84        | 108        | 128        | 157        |
| <b>Total income</b>                | <b>105</b> | <b>83</b> | <b>122</b> | <b>141</b> | <b>115</b> | <b>84</b> | <b>105</b> | <b>129</b> | <b>158</b> |
| <b>Total operating expenses</b>    | <b>75</b>  | <b>83</b> | <b>128</b> | <b>148</b> | <b>91</b>  | <b>93</b> | <b>134</b> | <b>140</b> | <b>133</b> |
| <b>Result before tax</b>           | <b>30</b>  | <b>0</b>  | <b>-6</b>  | <b>-7</b>  | <b>23</b>  | <b>-9</b> | <b>-29</b> | <b>-11</b> | <b>25</b>  |

|                                    | YTD        | 31 Dec     | 31 Dec     | 31 Dec     | 31 Dec     |
|------------------------------------|------------|------------|------------|------------|------------|
| Five years [NOK million]           | 2020       | 2019       | 2018       | 2017       | 2016       |
| Net interest income                | 0          | -1         | -1         | 3          | 4          |
| Commission income and other income | 188        | 463        | 497        | 473        | 426        |
| <b>Total income</b>                | <b>188</b> | <b>463</b> | <b>496</b> | <b>477</b> | <b>430</b> |
| <b>Total operating expenses</b>    | <b>158</b> | <b>461</b> | <b>519</b> | <b>474</b> | <b>363</b> |
| <b>Result before tax</b>           | <b>30</b>  | <b>1</b>   | <b>-23</b> | <b>3</b>   | <b>68</b>  |

## SpareBank 1 Finans Midt- Norge AS

Ownership 61.2 %

Bank's offices and other partners.

The company is owned by SpareBank 1 SMN and other Sparebanker in the SpareBank 1 Alliance. This owning structure has contributed to a dispersed presence across Mid- and South Norway

| Quarterly figures [NOK million]  | 2Q20      | 1Q20      | 4Q19      | 3Q19      | 2Q19      | 1Q19      | 4Q18      | 3Q18      | 2Q18      |
|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Net interest income              | 90        | 82        | 82        | 79        | 76        | 75        | 75        | 69        | 66        |
| Net commission income            | -4        | -6        | -5        | -7        | -6        | -7        | -4        | -7        | -5        |
| <b>Total income</b>              | <b>86</b> | <b>76</b> | <b>77</b> | <b>72</b> | <b>70</b> | <b>69</b> | <b>70</b> | <b>62</b> | <b>62</b> |
| <b>Total operating expenses</b>  | <b>20</b> | <b>24</b> | <b>23</b> | <b>19</b> | <b>22</b> | <b>22</b> | <b>19</b> | <b>19</b> | <b>16</b> |
| <b>Ordinary operating profit</b> | <b>66</b> | <b>52</b> | <b>54</b> | <b>53</b> | <b>48</b> | <b>47</b> | <b>51</b> | <b>44</b> | <b>45</b> |
| Loss on loans, guarantees etc.   | 20        | 5         | 19        | 12        | 13        | 8         | 10        | 9         | 11        |
| <b>Result before tax</b>         | <b>46</b> | <b>47</b> | <b>35</b> | <b>41</b> | <b>35</b> | <b>40</b> | <b>42</b> | <b>35</b> | <b>34</b> |

|                                  | YTD        | 31 Dec     | 31 Dec     | 31 Dec     | 31 Dec     |
|----------------------------------|------------|------------|------------|------------|------------|
| Five years [NOK million]         | 2020       | 2019       | 2018       | 2017       | 2016       |
| Net interest income              | 171        | 313        | 275        | 228        | 183        |
| Net commission income            | -9         | -26        | -19        | -15        | -11        |
| <b>Total income</b>              | <b>162</b> | <b>287</b> | <b>256</b> | <b>213</b> | <b>172</b> |
| <b>Total operating expenses</b>  | <b>45</b>  | <b>85</b>  | <b>73</b>  | <b>67</b>  | <b>55</b>  |
| <b>Ordinary operating profit</b> | <b>117</b> | <b>202</b> | <b>182</b> | <b>146</b> | <b>117</b> |
| Loss on loans, guarantees etc.   | 24         | 52         | 34         | 18         | 13         |
| <b>Result before tax</b>         | <b>93</b>  | <b>150</b> | <b>149</b> | <b>128</b> | <b>104</b> |

## SpareBank 1 Regnskapshuset SMN AS

Ownership

88.7 %

SpareBank 1 Regnskapshuset SMN is an accountancy business within the SMB segment. SpareBank 1 Regnskapshuset intends to be one of Norway's leading actors in the accounting industry by building up a national accounting enterprise based on regional ownership, strong links to the owner banks and closeness to the market.

The strategy of growth through acquisitions represents a consolidation of a fragmented accounting industry. SpareBank 1 Regnskapshuset SMN has shown strong growth the past five years.

| Quarterly figures [NOK million]    | 2Q20       | 1Q20       | 4Q19       | 3Q19       | 2Q19       | 1Q19       | 4Q18       | 3Q18      | 2Q18       |
|------------------------------------|------------|------------|------------|------------|------------|------------|------------|-----------|------------|
| Net interest income                | 0          | 0          | 0          | 0          | 0          | 0          | 0          | 0         | 0          |
| Commission income and other income | 147        | 156        | 111        | 100        | 151        | 140        | 107        | 84        | 132        |
| <b>Total income</b>                | <b>147</b> | <b>156</b> | <b>112</b> | <b>100</b> | <b>151</b> | <b>140</b> | <b>107</b> | <b>84</b> | <b>132</b> |
| <b>Total operating expenses</b>    | <b>108</b> | <b>129</b> | <b>85</b>  | <b>80</b>  | <b>110</b> | <b>119</b> | <b>93</b>  | <b>71</b> | <b>105</b> |
| <b>Result before tax</b>           | <b>40</b>  | <b>27</b>  | <b>27</b>  | <b>20</b>  | <b>41</b>  | <b>21</b>  | <b>14</b>  | <b>13</b> | <b>27</b>  |

|                                    | YTD        | 31 Dec     | 31 Dec     | 31 Dec     | 31 Dec     |
|------------------------------------|------------|------------|------------|------------|------------|
| Five years [NOK million]           | 2020       | 2019       | 2018       | 2017       | 2016       |
| Net interest income                | 0          | 0          | 0          | -1         | 0          |
| Commission income and other income | 304        | 502        | 444        | 377        | 234        |
| <b>Total income</b>                | <b>304</b> | <b>502</b> | <b>444</b> | <b>376</b> | <b>235</b> |
| <b>Total operating expenses</b>    | <b>237</b> | <b>394</b> | <b>373</b> | <b>315</b> | <b>191</b> |
| <b>Result before tax</b>           | <b>67</b>  | <b>108</b> | <b>71</b>  | <b>61</b>  | <b>44</b>  |

## SpareBank 1 Markets AS

Ownership

66.7 %

services, debt and fixed income products. Through the collaboration with the SpareBank 1 Alliance, SpareBank 1 Markets can offer a complete national capital structure service, and cover all customer segments, from retail clients and small and medium- sized businesses to large listed companies and institutional investors. The company is headquartered in Oslo and has offices in Trondheim and Ålesund.

| Quarterly figures [NOK million]             | 2Q20       | 1Q20       | 4Q19       | 3Q19       | 2Q19       | 1Q19       | 4Q18       | 3Q18       | 2Q18       |
|---------------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Net interest income                         | -1         | -2         | -3         | -4         | -5         | -4         | -3         | -4         | -4         |
| Equities/ High Yield                        | 71         | 39         | 56         | 27         | 49         | 51         | 39         | 40         | 60         |
| Fixed Income                                | 49         | -21        | 11         | 8          | 12         | 12         | 10         | 6          | 13         |
| Corporate                                   | 62         | 25         | 46         | 61         | 64         | 43         | 74         | 32         | 57         |
| Foreign exchange/ interest rate derivatives | 40         | 45         | 28         | 31         | 37         | 21         | 30         | 17         | 24         |
| Asset Management                            | 13         | 12         | 20         | 12         | 12         | 11         | 0          | 11         | 11         |
| Other commission income                     | 4          | 4          | 1          | 3          | 2          | 6          | 0          | 4          | 2          |
| <b>Total income</b>                         | <b>238</b> | <b>103</b> | <b>157</b> | <b>139</b> | <b>172</b> | <b>140</b> | <b>150</b> | <b>106</b> | <b>164</b> |
| <b>Total operating expenses</b>             | <b>168</b> | <b>118</b> | <b>153</b> | <b>129</b> | <b>146</b> | <b>138</b> | <b>156</b> | <b>120</b> | <b>136</b> |
| <b>Ordinary operating profit</b>            | <b>71</b>  | <b>-15</b> | <b>4</b>   | <b>11</b>  | <b>26</b>  | <b>2</b>   | <b>-6</b>  | <b>-14</b> | <b>29</b>  |
| Loss on loans, guarantees etc.              | 0          | 0          | 0          | 0          | 0          | 0          | 0          | 0          | 0          |
| <b>Result before tax</b>                    | <b>71</b>  | <b>-15</b> | <b>4</b>   | <b>11</b>  | <b>26</b>  | <b>2</b>   | <b>-6</b>  | <b>-14</b> | <b>29</b>  |

|                                             | YTD        | 31 Dec     | 31 Dec     | 31 Dec     | 31 Dec     |
|---------------------------------------------|------------|------------|------------|------------|------------|
| Five years [NOK million]                    | 2020       | 2019       | 2018       | 2017       | 2016       |
| Net interest income                         | -3         | -17        | -14        | -15        | -8         |
| Equities/ High Yield                        | 110        | 184        | 195        | 152        | 97         |
| Fixed Income                                | 28         | 44         | 40         | 41         | 20         |
| Corporate                                   | 88         | 214        | 183        | 112        | 87         |
| Foreign exchange/ interest rate derivatives | 86         | 117        | 105        | 82         | 88         |
| Asset Management                            | 25         | 56         | 32         | 53         | 0          |
| Other commission income                     | 8          | 13         | 10         | 11         | 8          |
| <b>Total income</b>                         | <b>341</b> | <b>609</b> | <b>551</b> | <b>437</b> | <b>292</b> |
| <b>Total operating expenses</b>             | <b>286</b> | <b>566</b> | <b>536</b> | <b>435</b> | <b>282</b> |
| <b>Ordinary operating profit</b>            | <b>55</b>  | <b>43</b>  | <b>15</b>  | <b>2</b>   | <b>10</b>  |
| Loss on loans, guarantees etc.              | 0          | 0          | 0          | 0          | 0          |
| <b>Result before tax</b>                    | <b>55</b>  | <b>43</b>  | <b>15</b>  | <b>2</b>   | <b>10</b>  |

## Other subsidiaries

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### **SpareBank 1 Spire Finans**

A bank catering exclusively to small and medium-sized businesses that specialise in factoring. SpareBank 1 Spire Finans is headquartered in Trondheim. SpareBank 1 SMN is increasing its focus on small and medium-sized businesses and strengthening its offering in the factoring area through this acquisition.

### **Sparebank 1 SMN Invest**

The company's strategy is to carry out investments in regional start-ups, venture and private equity funds and to invest directly in growth companies with national/ international market potential in the same market area.

### **Property companies**

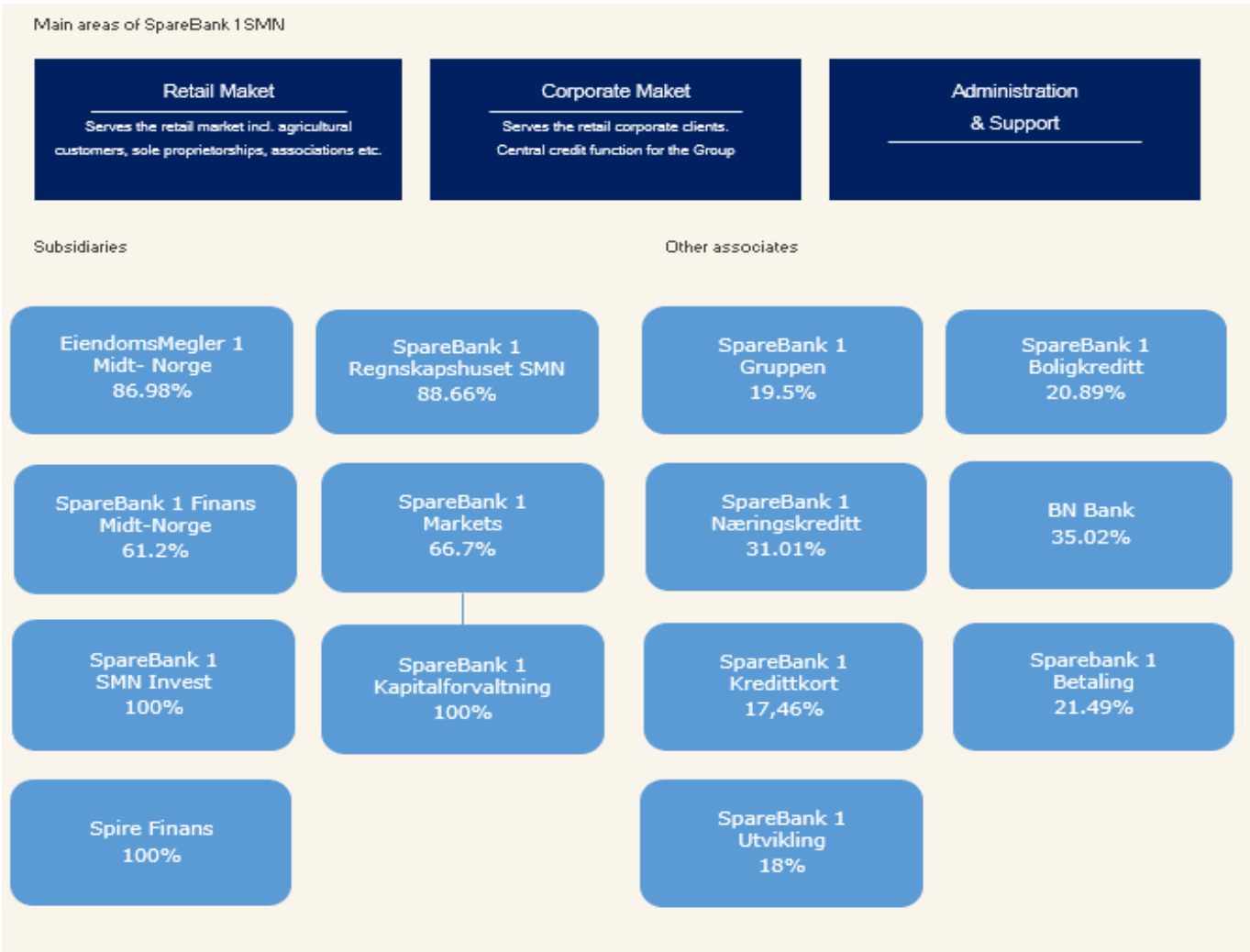
Their mission is to own, operate and develop property. Property companies: SpareBank 1 SMN Kvartalet, SpareBank 1 Bygget Steinkjer, St Olavs Plass 1 SMN

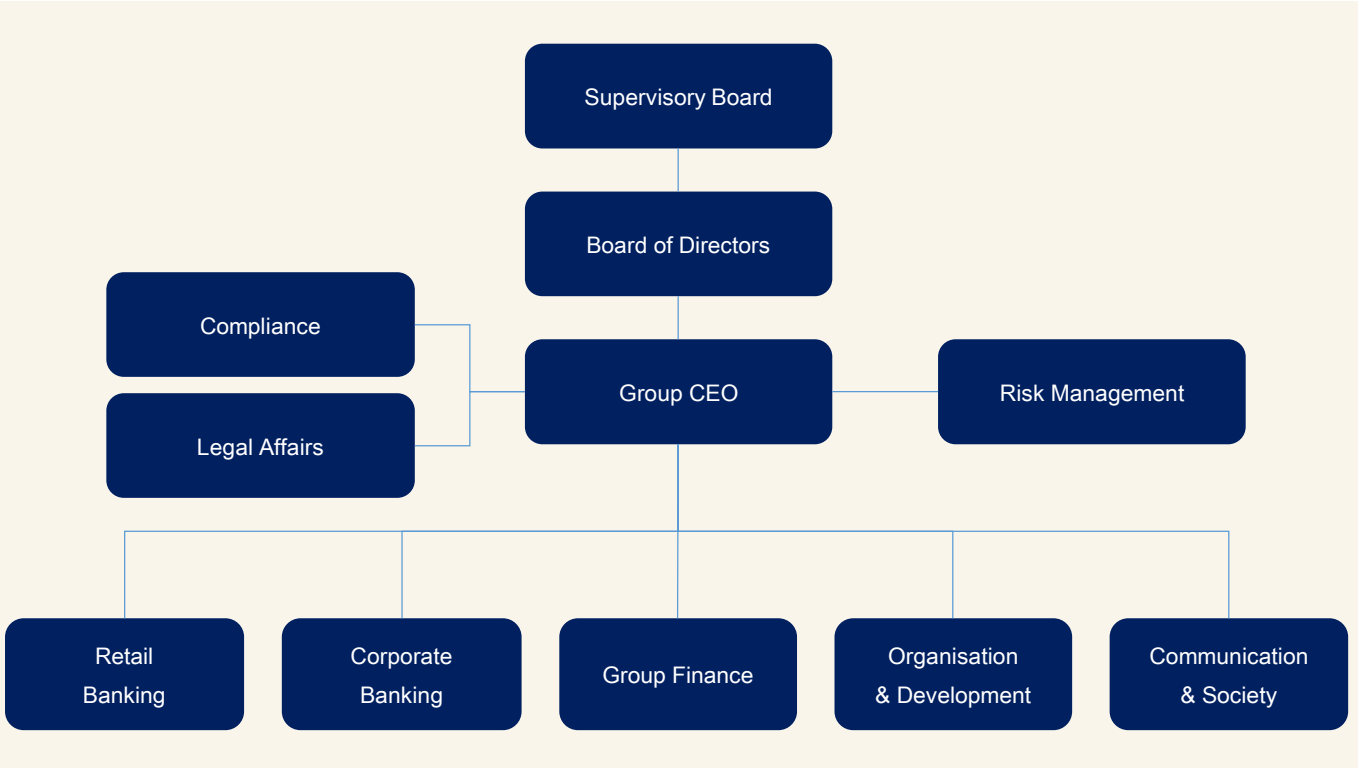
# 3 Appendix

## A1 Business description

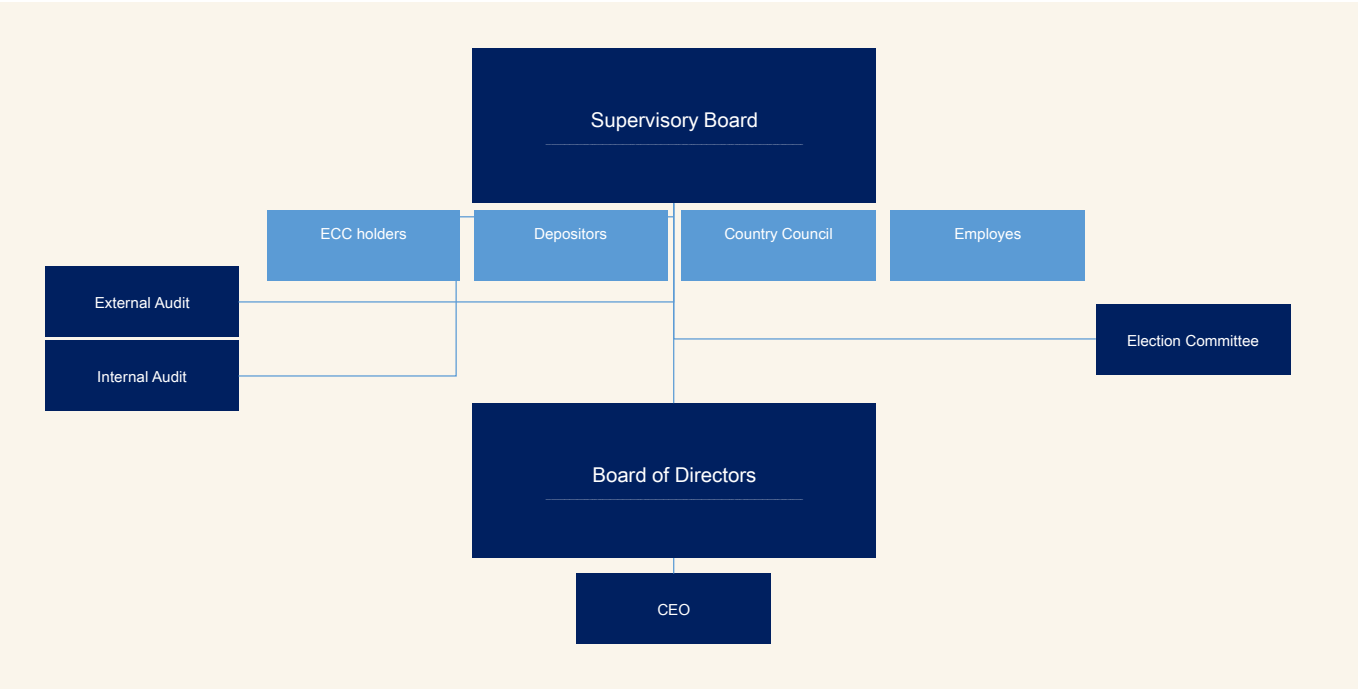
SpareBank 1 SMN is the region's leading financial services group and one of six owners of the SpareBank 1 Alliance. Its head office is in Trondheim. SpareBank 1 SMN is a regional independent savings bank with a local footing. Through the SpareBank 1 Alliance and its own subsidiaries, SpareBank 1 SMN has secured access to competitive products in the fields of financing, savings and investment, insurance and payment services. The bank is organised under the following structure:

### Financial Group SpareBank 1 SMN



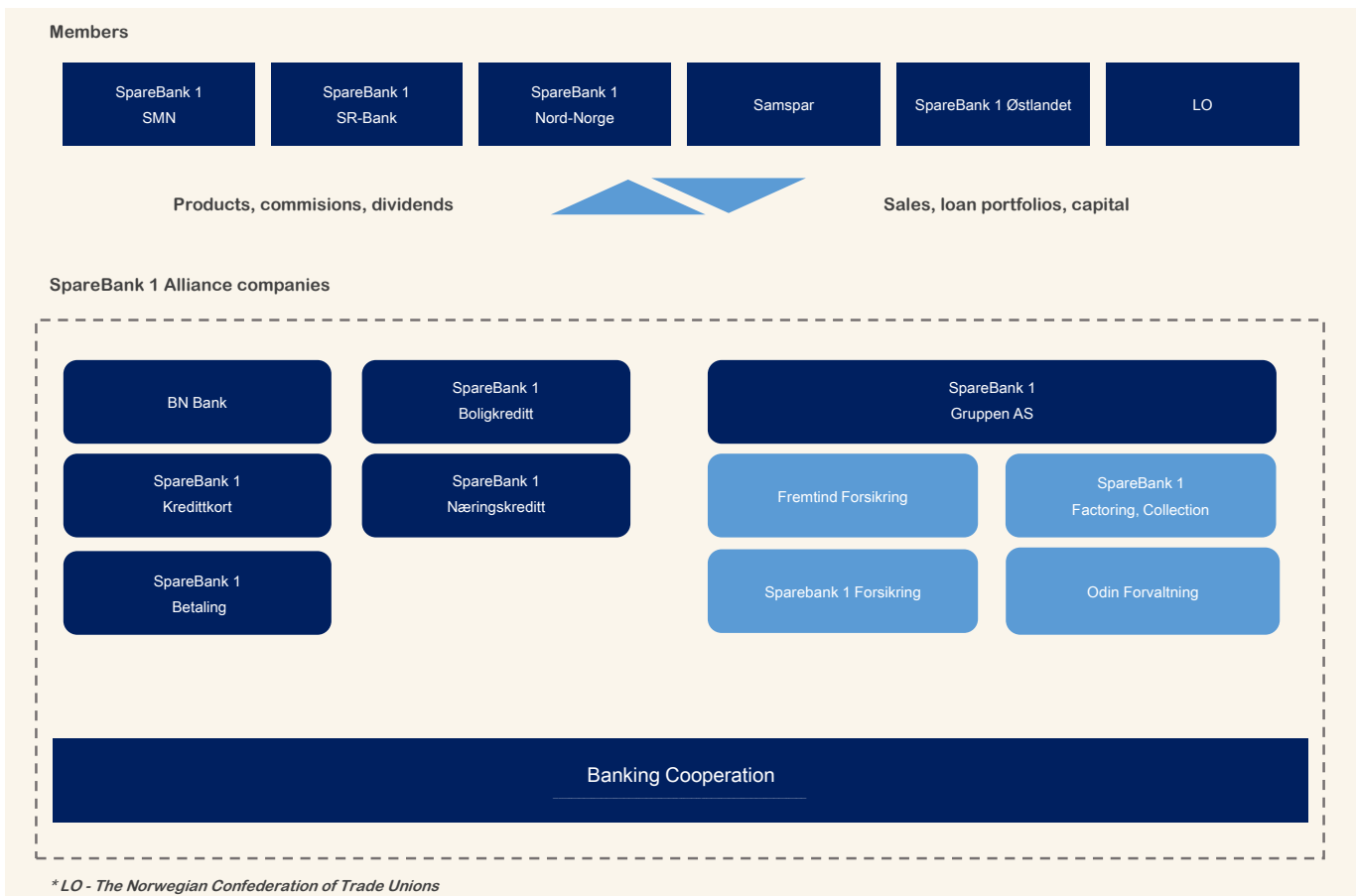


Overview of governing and control bodies



## SpareBank 1 Alliance

SpareBank 1 SMN was one of the founding partners of the SpareBank 1 Alliance in 1996. The Alliance consists of closely cooperating saving banks, all of them being independent and locally anchored banks. The purpose of the SpareBank1 Alliance is for members to develop, procure and supply competitive financial services and products and to exploit economies of scale. The Alliance canalize a lot of its mutual interests through SpareBank1 Gruppen AS, a holding company of life and non-life insurance, mutual funds, a broker-dealer and other companies. The Alliance is the 2nd largest Norwegian financial group with wide distribution all over Norway.



## A2 20 largest ECC holders

| Owner                                       | Number             | Ownership in % |
|---------------------------------------------|--------------------|----------------|
| VPF Nordea Norge                            | 5,505,744          | 4.24%          |
| State Street Bank and Trust Comp            | 4,171,804          | 3.21%          |
| Sparebankstiftelsen SMN                     | 3,965,391          | 3.05%          |
| VPF Odin Norge                              | 3,342,919          | 2.57%          |
| Danske Invest Norske aksjer institusjon II. | 3,190,549          | 2.46%          |
| VPF Pareto aksje Norge                      | 2,734,480          | 2.11%          |
| VPF Alfred Berg Gambak                      | 2,397,837          | 1.85%          |
| JPMorgan Chase Bank, N.A., London           | 2,052,616          | 1.58%          |
| State Street Bank and Trust Comp            | 1,992,314          | 1.53%          |
| VPF EIKA EGENKAPITALBEVIS                   | 1,941,083          | 1.50%          |
| PARETO INVEST AS                            | 1,810,197          | 1.39%          |
| FORSVARETS PERSONELLSERVICE                 | 1,797,946          | 1.38%          |
| Citibank, N.A.                              | 1,582,586          | 1.22%          |
| VPF Nordea kapital                          | 1,440,601          | 1.11%          |
| MP PENSJON PK                               | 1,352,771          | 1.04%          |
| Danske invest norske aksjer institusjon I   | 1,341,275          | 1.03%          |
| VPF Nordea avkastning                       | 1,249,111          | 0.96%          |
| Morgan Stanley & Co. International          | 1,186,816          | 0.91%          |
| VPF Alfred Berg Norge                       | 1,085,659          | 0.84%          |
| Landkreditt utbytte                         | 1,075,000          | 0.83%          |
| Total 20 largest shareholders               | 45,216,699         | 34.83%         |
| Others                                      | 84,619,744         | 65.17%         |
| <b>Total</b>                                | <b>129,836,443</b> | <b>100%</b>    |

## A3 ECC capital history

| Year | Change            | Change in<br>ECC capital | Total<br>ECC capital | No. of ECC's |
|------|-------------------|--------------------------|----------------------|--------------|
| 1991 | Placing           | 525                      | 525                  | 5,250,000    |
| 1992 | Placing           | 75                       | 600                  | 6,000,000    |
| 2000 | Employee placing  | 5                        | 605                  | 6,053,099    |
| 2001 | Employee placing  | 5                        | 610                  | 6,099,432    |
| 2002 | Employee placing  | 5                        | 614                  | 6,148,060    |
| 2004 | Bonus Issue       | 154                      | 768                  | 7,685,075    |
| 2005 | Placing           | 217                      | 986                  | 9,859,317    |
| 2005 | Employee placing  | 24                       | 1,009                | 10,097,817   |
| 2005 | Split             | -                        | 1,009                | 40,391,268   |
| 2005 | Bonus Issue       | 253                      | 1,262                | 50,489,085   |
| 2007 | Dividend Issue    | 82                       | 1,344                | 53,752,203   |
| 2007 | Employee placing  | 5                        | 1,349                | 53,976,003   |
| 2008 | Dividend Issue    | 91                       | 1,440                | 57,603,748   |
| 2008 | Employee placing  | 6                        | 1,447                | 57,861,806   |
| 2009 | Bonus Issue       | 289                      | 1,736                | 69,434,167   |
| 2010 | Placing           | 624                      | 2,360                | 94,397,474   |
| 2010 | Employee placing  | 13                       | 2,373                | 94,905,286   |
| 2011 | Issue             | 1                        | 2,373                | 94,930,286   |
| 2012 | Placing           | 95                       | 2,468                | 123,407,456  |
| 2012 | Employee placing  | 16                       | 2,484                | 124,218,466  |
| 2012 | Private placement | 112                      | 2,597                | 129,836,443  |

## A4 CAD - methods for calculating minimum requirements

|                  | Portfolio                                                  | Regulatory method            |
|------------------|------------------------------------------------------------|------------------------------|
| Credit risk      | States - parent bank                                       | Standardized approach        |
|                  | Institutions - parent bank                                 | Standardized approach        |
|                  | Housing cooperatives, clubs and associations - parent bank | Standardized approach        |
|                  | Enterprises - parent bank                                  | Advanced IRB approach        |
|                  | Mass market - parent bank                                  | IRB - mass market (advanced) |
|                  | SpareBank 1 Finans Midt-Norge AS                           | Standardized approach        |
|                  | SpareBank 1 SMN Invest                                     | Standardized approach        |
|                  | Mass market - SpareBank 1 Boligkreditt AS                  | IRB - mass market (advanced) |
|                  | Enterprises - SpareBank 1 Næringskreditt AS                | Standardized approach        |
|                  | Enterprises - BN Bank AS                                   | Advanced IRB approach        |
|                  | Mass market - BN Bank AS                                   | IRB - mass market (advanced) |
| Market risk      | Equity risk - parent bank                                  | Standardized approach        |
|                  | Debt risk - parent bank                                    | Standardized approach        |
|                  | Currency risk - parent bank                                | Standardized approach        |
|                  | Subsidiaries and part-owned companies                      | Standardized approach        |
| Operational risk | SpareBank 1 SMN (parent bank)                              | Standardized approach        |
|                  | Subsidiaries and part-owned companies                      | Basic Indicator Approach     |