## SpareBank 1 SR-Bank Group

Alternative Performance Measures (APM)

Third quarter 2023

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## Alternative Performance Measures (APMs)

spareBank 1 SR-Bank presents alternative performance measures (APMs), which provide useful, supplementary information to the financial statements. The measures are not defined in IFRS (International Financial Reporting Standards) and are not necessarily directly comparable with other companies' performance measures. APMs are included in our reports to provide insight and understanding of the group's performance and represent important target figures for how the executive management team manages he companies and activities in the group. APMs are not intended to replace or overshadow accounting figures. Key figures that are regulated by IFRS or other legislation are not regarded as APMs. The same applies to non-financial information. SpareBank 1 SRBank's APMs are presented in the overviews main figures and results from the interim accounts, as well as in the board of directors' report. All APMs are presented with corresponding figures. The APMs listed below have generally been used consistently over time.

| Alternative performance measures in SpareBank 1 SR-Bank with definitions: | Explanations and definitions |
| :---: | :---: |
| Profitability |  |
| Return on equity | Return on equity provides relevant information about the group's profitability by measuring its ability to generate profitability from the shareholders' investment. Return on equity is one of the group's most important financial target figures and is calculated as the ordinary result available to shareholders for the period as a percentage of average equity, less hybrid capital (hybrid tier 1 capital) classified as equity. |
| Cost to income ratio | Provides information about the correlation between income and costs. Calculated as total operating costs divided by total income. |
| Cost to income ratio Banking Group | The cost to income ratio for the banking group equals the banking group's total income less net income from financial investments divided by costs. The banking group includes SpareBank 1 SR-Bank (parent bank) and SR-Boligkreditt AS. |
| Average interest margin | Measures the group's average profit from loans and deposits, calculated as net interest income as a percentage of average total assets. |
| Lending margin corporate market, SME \& agriculture and retail market | The lending margin provides information about the group's net interest income by measuring the interest margin relative to the 3 -month money market rate. The lending margin is calculated as net interest income on loans, less interest costs equivalent to the 3-month money market rate, divided by the average lending for the period. |
| Deposit margin corporate market, SME \& agriculture and retail market | The deposit margin provides information about the group's net interest income by measuring the interest rate margin relative to the 3 -month money market rate. The deposit margin is calculated as net interest cost on deposits, adjusted for interest income equivalent to the 3 -month money market rate, divided by average deposits for the period. |
| Combined weighted average interest margin | Combined weighted average interest margin for lending to and deposits from customers is calculated as: Total margin income on loans and deposits relative to total average performing loans and deposits. |
| Balance sheet figures |  |
| Growth in loans over last 12 months | Information about the activity and growth in the group's lending activities. This key figure is calculated as gross loans at the end of the period less gross loans at the start of the period, divided by gross loans at the start of the period. |
| Growth in deposits over last 12 months | Information about the activity and growth in the group's deposit business. This key figure is calculated as deposits from customers at the end of the period less deposits from customers at the start of the period, divided by deposits from customers at the start of the period. |
| Deposit to loan ratio | Provides relevant information about the group's liquidity and is calculated as deposits from customers divided by total loans to customers at the end of the period. |

## Impairments on loans and financial commitments and loans and financial commitments in stage 2 and Stage

Recognised impairments on loans and financial commitments measured relative to gross loans. This is calculated as a function of gross loans and provides some information about how large a percentage of gross loans are subject to impairments. The figure is calculated as impairments on loans and financial commitments recognised in the period divided by average gross loans in the period. When information is provided about impairment percentages for periods of shorter than a full year, the recognised impairments are annualized.
Provides relevant information about the bank's credit exposure. Calculated as loans and financial commitments in Stage 2 divided by gross loans and financial commitments at the end of the period. Loans and financial commitments in Stage 2 are loans and financial commitments that have seen a significant rise in credit risk since initial recognition, but where there is no objective evidence of a loss event on the balance sheet date.
Provides relevant information about the bank's credit exposure. Calculated as loans and financial commitments in Stage 3 divided by gross loans and financial commitments at the end of the period. Loans and financial commitments in Stage 3 are loans and financial commitments that have seen a significant rise in credit risk since granting and where there is objective evidence of a loss event on the balance sheet date.

This key figure provides information about the value of the book equity per share and a basis for assessing the reasonableness of the share price. Calculated as equity at the end of the period divided by the number of shares.
Earnings per share compared to the share price at the relevant time, which provides a basis for assessing the reasonableness of the share price. Calculated as the share price divided by the annualized earnings per share.
The value of book equity per share compared with the share price at a given time. Provides a basis for assessing the reasonableness of the share price. Calculated as the share price divided by book equity per share (see the definition of this key figure above).

| SpareBank 1 SR-Bank Group (MNOK) |  | YTD January-September |  |  | $\begin{aligned} & \text { Full year } \\ & 2022 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3-23 | Q3-22 |  | 2022 |  |
| Profit ffter tax | 1.062 | 829 | 2.972 | 2.378 | 3.378 |
| Interest on hybricapital | 54 | 20 | 120 | 61 | 85 |
| Profit ffter tax excl. interests on hybridcapital | 1.008 | 809 | 2.852 | 317 | 93 |
| Total equity | 31.074 | 28.003 | 31.074 | 28.003 | 28.889 |
| Hybridcapital | 3.055 | 1.700 | 3.055 | 1.700 | 1.700 |
| Equity excl. Hybridapital | 28.018 | 26.303 | 28.018 | 26.303 | 27.189 |
| Average equity excl. Hybridcapital | 27.527 | 25.872 | 27.463 | 25.810 | 26.086 |
| Annualized profit after tax excl. interests on hybridcapital | 3.999 | 3.210 | 3.813 | 3.098 | 3.293 |
| Average equity excl. hybridcapital | 27.527 | 25.872 | 27.463 | 25.810 | 26.086 |
| Return on equity | 14,5\% | 12,4\% | 13,9\% | 12,0\% | 12,6\% |
| Total operating costs | 786 | 677 | 2.364 | 2.074 | 2.825 |
| Net income | 2.103 | 1.726 | 6.086 | 5.028 | 7.042 |
| Cost to income ratio Group | 37,4\% | 39,2\% | 38,9\% | 41,2\% | 40,1\% |
| Total operating costs | 603 | 502 | 1.761 | 1.506 | 2.068 |
| Net income excl. income on financial investments | 1.917 | 1.361 | 5.288 | 3.948 | ${ }^{5} .503$ |
| Cost to income ratio Banking Group | 31,4\% | 36,9\% | 33,3\% | 38,1\% | 37,6\% |
| Net interest income | 1.596 | 1.115 | 421 | 3.230 | 516 |
| Total assets | 362.823 | 334.255 | 362.823 | 334.255 | 345.931 |
| Average total assets | 363.341 | 323.658 | 361.850 | 315.713 | 321.177 |
| Average net interest margin | 1,74\% | 1,37\% | 1,63\% | 1,37\% | 1,41\% |
| Interest receipts from lending to corporate market | 1.578 | 856 | 3.905 | 2.157 | 3.268 |
| 3 month money market rate | 1.009 | 409 | -2.262 | -789 | 1.419 |
| Interest margin lending to corporate market | 569 | 447 | 1.643 | 1.368 | 1.850 |
| Average lending volume corporate market | 85.808 | 74.923 | 83.559 | 71.682 | 73.052 |
| Net lending margins corporate market | 2,63\% | 2,37\% | 2,64\% | 2,55\% | 2,53\% |
| Interest receipts from lending to SME \& agriculure | 341 | 199 | 909 | 522 | 772 |
| 3 month money market rate | 229 | 102 | -563 | 208 | -355 |
| Interest margin lending to SME \& agriculture | 111 | 96 | 345 | 313 | 417 |
| Average lending volume SME \& agriculture | 20.200 | 17.373 | 19.508 | 16.846 | 17.185 |
| Net lending margins SME \& agriculture | 2,19\% | 2,20\% | 2,37\% | 2,49\% | 2,43\% |
| Interest receipts from lending to retail market incl. Loans to employes | 1.996 | 1.043 | 5.343 | 2.712 | 4.126 |
| 3 month money market rate | 1.837 | -905 | -4.608 | 1.854 | 3.118 |
| Interest margin lending to retail market incl. Loons to employees | 158 | 138 | 735 | 858 | 1.008 |
| Average lending volume retail market incl. Loans to employees | 160.910 | 152.234 | 158.945 | 199.300 | 150.750 |
| Net lending margin retail market incl. Loans to employees | 0,39\% | 0,36\% | 0,62\% | 0,77\% | 0,67\% |
| Interest payments on deposits from corporate market | -64 | -358 | -1.732 | -790 | 1.269 |
| 3 month money market rate | 659 | 353 | 1.742 | 721 | 1.206 |
| Interest margin on deposits corporate market | 15 | -6 | 10 | 69 | -63 |
| Average volume deposits corporate market | 56.294 | 60.544 | 58.750 | 61.889 | 61.059 |
| Net margin on deposits corporate market | 0,10\% | -0,04\% | 0,02\% | -0,15\% | -0,10\% |
| Interest payments on deposits from SME \& agriculture | -105 | $-29$ | -256 | -54 | 103 |
| 3 month money market rate | 251 | 106 | 627 | 206 | 359 |
| Interest margin on deposits SME \& agriculure | 146 | 77 | 370 | 152 | 255 |
| Average volume deposits SME \& agriculture | 21.350 | 17.740 | 20.887 | 16.975 | 17.318 |
| Net margin on deposits SME \& agriculture | 2,72\% | 1,73\% | 2,37\% | 1,20\% | 1,48\% |
| Interests on deposits retail market | -423 | -164 | -1.044 | -373 | -631 |
| 3 month money market rate | 812 | 407 | 2.017 | 813 | 1.376 |
| Interest margin on deposits retail market | 390 | 243 | 973 | 440 | 745 |
| Average volume deposits retail market | 69.372 | 68.185 | 67.962 | 66.401 | 66.741 |
| Net margin on deposits retail market | 2,23\% | 1,42\% | 1,91\% | 0,89\% | 1,12\% |
| Combined weighted average margin for lending and deposits - corporate market | 1,63\% | 1,29\% | 1,56\% | 1,30\% | 1,33\% |
| Combined weighted average margin for lending and deposits- 5 SME \& agriculture | 2,46\% | 1,96\% | 2,37\% | 1,84\% | 1,95\% |
| Combined weighted average margin for lending and deposits - retail market incl. Loans to employees | 0,94\% | 0,69\% | 1,01\% | 0,80\% | 0,81\% |
| Average margin for lending to customers - Group | 1,25\% | 1,11\% | 1,39\% | 1,43\% | 1,36\% |
| Average margin for deposits from customers - Group | 1,49\% | 0,85\% | 1,23\% | 0,48\% | 0,65\% |
| Combined weighted average margin for lending and deposits -Group | 1,33\% | 1,01\% | 1,33\% | 1,07\% | 1,09\% |


| Gross loans to customers end of period previous year |  |  | 269.566 | 248.237 | 252.957 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 248.237 | 226.952 | 230.299 |
|  |  |  | 21.330 | 21.284 | 22.658 |
| Growth in loans over last 12 months |  |  | 8,6\% | 9,4\% | 9,8\% |
| Deposit from customers end of period Deposits from customers end of period previous year |  |  | 150.534 | 143.989 | 148.100 |
|  |  |  | 143.989 | 132.283 | 137.664 |
| Growth in deposits |  |  | 6.545 | 11.706 | 10.436 |
| Growth in deposits over last 12 months |  |  | 4,5\% | 8,8\% | 7,6\% |
| Deposit from customers |  |  | 150.534 | 143.989 | 148.100 |
|  |  |  | 269.566 | 248.237 | 252.957 |
| $\frac{\text { Gross loans to customers }}{\text { Deposit ol loan ratio }}$ |  |  | 55,8\% | 58,0\% | 58,5\% |
| Impairments on loans and financial commitments Annualized Impairments on loans and financial commitments | -78 | 5 | -142 | $-31$ | 5 |
|  | -311 | 20 | -189 | -42 | 5 |
| Average gross lending to customers | 267.224 | 245.552 | 261.262 | 239.268 | 241.628 |
| Impairment ratio, annualized | 0,12\% | 0,01\% | -0,07\% | -0,02\% | 0,00\% |
| Financial commitments |  |  | 59.201 | 56.534 | 57.532 |
| Loans in Stage 2 <br> Financial commitments in Stage 2 |  |  | 23.676 | 13.534 | 14.667 |
|  |  |  | 3.416 | 2.054 | 2.775 |
| Loans and financial commitments in Stage 2 in \% of gross loans and financial commitments to customers |  |  | 8,24\% | 5,11\% | 5,62\% |
| Loans in Stage 3 <br> Financial commitments in Stage 3 |  |  | 2.707 | ${ }^{3.118}$ | 3.112 |
|  |  |  | 902 | 1.131 | 1.086 |
| Loans and financial commitments in stage 3 in \% of gros loans and financial commitments to customers |  |  | 1,10\% | 1,39\% | 1,35\% |
| Number of share issued, millions Shares hold by the Group |  |  | 255,75 | 255,75 | 255,75 |
|  |  |  | 0,04 | 0,03 | 0,03 |
|  |  |  | 255,71 | 255,72 | 255,72 |
|  |  |  | 109,57 | 102,86 | 106,32 |
| Earnings per share, NOK | 3,94 | 3,16 | 11,15 | 9,06 | 12,88 |
| Market price | 122,70 | 102,00 | 122,70 | 102,00 | 120,70 |
| Annualized earnings per share, NOK | 15,64 | 12,55 | 14,91 | 12,12 | 12,88 |
| Price / Earnings per share | 7,85 | 8,13 | 8,23 | 8,42 | 9,37 |
| Market price <br> Book equity per share (including dividends) (group) |  |  | 122,70 | 102,00 | 120,70 |
|  |  |  | 109,57 | 102,86 | 106,32 |
| Price / Book equity |  |  | 1,12 | 0,99 | 1,14 |
| Days in the year | 365 | 365 | 365 | 365 | 365 |
| Days in the quarter | 92 | 92 | 92 | 92 | 92 |
| Number of days YTD | 273 | 273 | 273 | 273 | 365 |

